

2014 Annual Report



Equity Residential, an S&P 500 company, is a leading real estate investment trust focused on the acquisition, development and management of high quality apartment properties. Equity Residential is the largest publicly traded owner of apartments with an equity capitalization in excess of \$27 billion and a portfolio of assets located in high density, gateway cities totaling 109,225 apartment units with an additional 4,917 apartment units under construction as of December 31, 2014.

Dear Fellow Shareholders:

2014 was a tremendous year for Equity Residential and we are pleased to let the numbers speak for themselves:

2014 Financial Highlights:

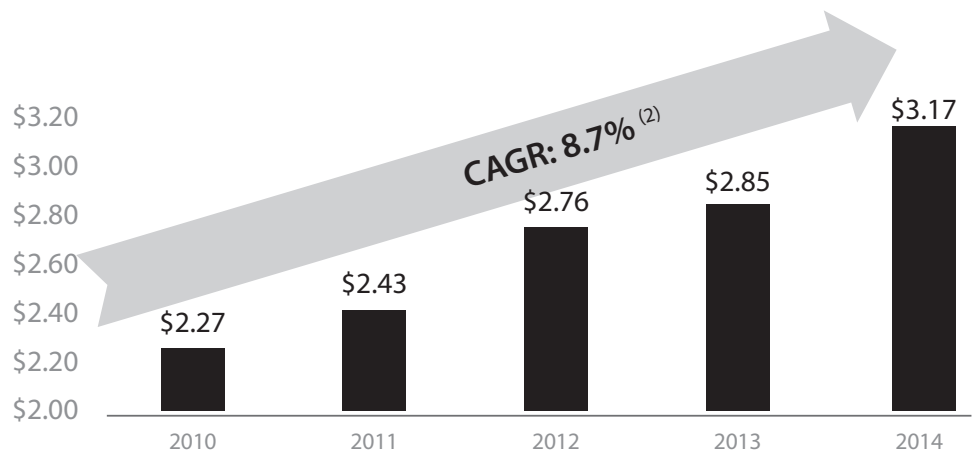
- 42.9% total shareholder return.
- 5.6% increase in same store net operating income (NOI) driven by a 4.3% growth in same store revenues, our fourth consecutive year of above-trend operating results from our same store portfolio of more than 97,000 apartment units. (1)
- 11.2% per share growth in Normalized FFO, one of the best results in our history.
- \$2.00 per share cash dividend, our highest ever as a public company and an 8.1% increase over 2013.

(1) For reconciliations of operating income to same store NOI, along with same store revenue, expense and NOI information, see pages 44 and 45 of the Company's Annual Report on Form 10-K for the year ended December 31, 2014.

We think of Equity Residential as a fortress for investors. We are a large, liquid company focused on strategic capital allocation, relentlessly driven to achieve superior operations and supported by a balance sheet that enhances returns while maintaining capacity to take advantage of the next opportunity. We believe that our stakeholders value stability, predictability and accountability and that is the mission to which we remain unwaveringly committed.

We are pleased to report that the successful results from this commitment are not limited to just 2014. Over the last five years we have delivered to our shareholders strong growth in Normalized FFO and dividends per share as well as a total return that has far outpaced both the S&P 500 and REIT Indices.

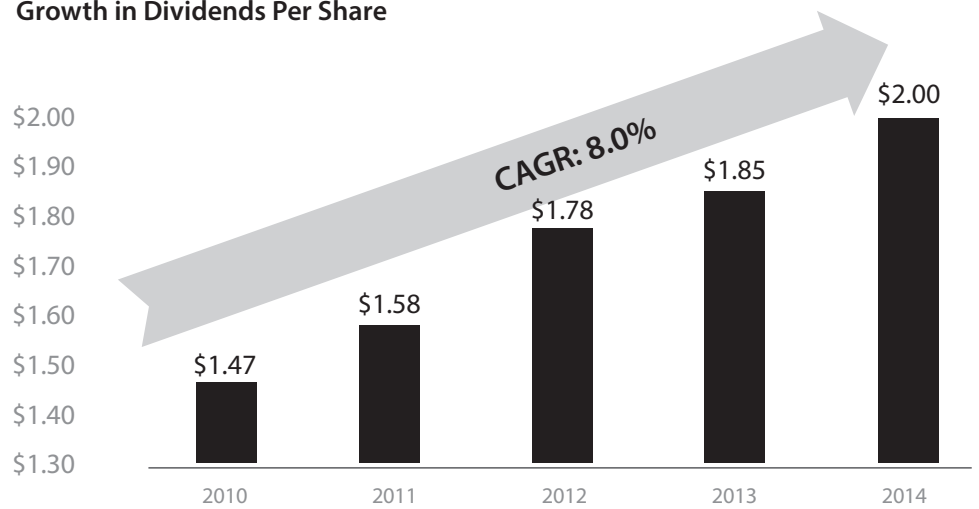
Growth in Normalized FFO Per Share ⁽¹⁾



(1) Normalized FFO starts with FFO (Funds from Operations) as defined by the National Association of Real Estate Investment Trusts ("NAREIT") and eliminates certain items that by their nature are not comparable from period to period or that tend to obscure the Company's actual operating performance. For reconciliations of net income to funds from operations (FFO) and Normalized FFO, see page 61 of the Company's Annual Report on Form 10-K for the year ended December 31, 2014. For reconciliations of earnings per share (EPS) to FFO per share and Normalized FFO per share, see the Supplemental Appendix on page 38 of the Company's Proxy Statement.

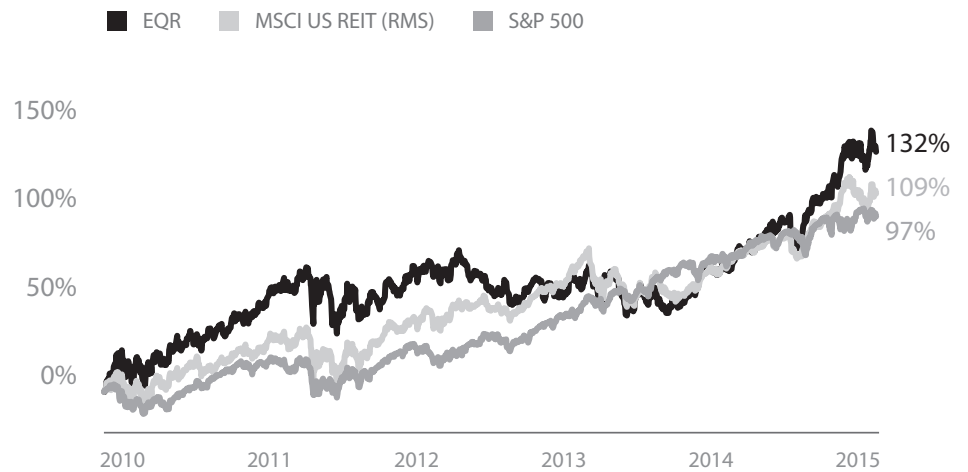
(2) Compound Annual Growth Rate ("CAGR") is the year-over-year growth rate of the metric over the specified time period.

Growth in Dividends Per Share



Total Return

As of 3/31/2015



Source: SNL Financial

FAVORABLE DEMOGRAPHICS WILL CONTINUE TO DRIVE DEMAND

It continues to be a very good time to be in the apartment business. Demand for rental housing has never been stronger primarily driven by household formations by the Generation Y segment of our population, also known as Millennials or the Echo Boom Generation. These young adults, ranging in age from 18 to 34 years old, currently total more than 75 million people and are disproportionately renters. Echo Boomers now comprise the largest segment of the US population, and the impact they are having and will continue to have on rental housing cannot be overstated. Equity Residential is extremely well positioned to benefit for many years to come from this impact. The largest sub-segment of this cohort is just turning 25 years of age this year while the average age of our resident is 35 years old. We believe we have a long run of strong growth ahead of us.

For the past 15 years, our investment strategy has focused on the urban core in the high density, coastal cities of Boston, New York, Washington, D.C., Southern California, San Francisco and Seattle which offer highly attractive 24/7 lifestyles which young adults are eager to experience. These are also the markets where our country's knowledge-based economy continues to grow and create well-paying jobs that this demographic is eager to fill. As a result, there are large numbers of young adults in our core markets who desire to live in high-quality, well-located rental housing like we provide and have the incomes to afford it.

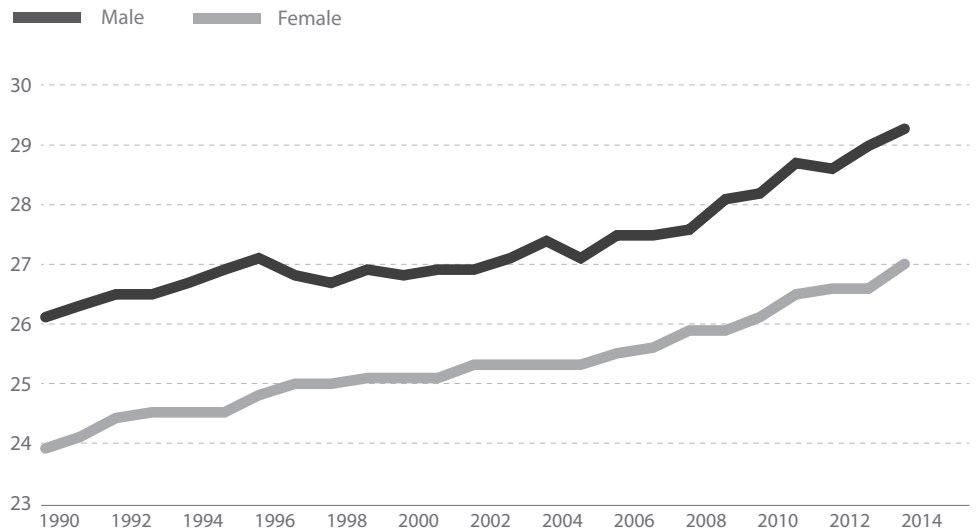
Market Statistics

	<u>2013</u>	<u>2014</u>	<u>Projected 2015</u>
<u>Average Monthly Rent</u>			
EQR Core Markets	\$1,874	\$1,986	\$2,083
All U.S. Markets	\$1,121	\$1,179	\$1,226
<u>Effective Rent Growth</u>			
EQR Core Markets	4.0%	6.2%	4.9%
All U.S. Markets	2.9%	4.6%	4.0%
<u>Vacancy Rate</u>			
EQR Core Markets	3.9%	3.4%	3.5%
All U.S. Markets	5.0%	4.7%	4.0%
<u>Population Growth</u>			
EQR Core Markets	0.8%	0.9%	0.9%
All U.S. Markets	1.1%	0.7%	0.8%
<u>Household Formations</u>			
EQR Core Markets	1.1%	0.7%	1.0%
All U.S. Markets	1.2%	0.6%	0.8%
<u>Job Growth</u>			
EQR Core Markets	1.3%	2.4%	2.6%
All U.S. Markets	1.3%	2.0%	2.4%
<u>Median Home Prices</u>			
EQR Core Markets	\$385,000	\$489,000	\$514,000
All U.S. Markets	\$180,000	\$207,000	\$220,000

As mentioned, it is not only job opportunities that attract this important demographic to these markets and our properties. They, along with people of all ages, are attracted to the urban core for ease of access to dining, entertainment, culture, night life, education, employment, health care and more. Over the last decade, we have put great focus on *Walk Scores* when making our investment decisions. These third-party "scores" rank a specific location based on its proximity to neighborhood restaurants, coffee shops, grocery stores, schools, parks, public transportation and other goods and services that are important to our residents. In every market in which we operate, our average Walk Score is significantly higher than that of our public market competitors. Gone are the days when "good freeway visibility" was an important attribute of an Equity Residential property!

Our residents are attracted to our markets because of the employment opportunities that abound and the ready access to the lifestyles they desire. They are attracted to Equity Residential because of the quality of our assets and the locations and Walk Scores that we offer. They stay with us because of the services we provide and because they appreciate the flexibility that rental housing offers as they pursue their careers and passions in life. They also will stay with us longer as they delay the life choices that most commonly drive the decision to buy a home. The data quite clearly shows that the members of the Millennial Generation are marrying later and having children later in life than recent generations and therefore likely to stay in rental housing significantly longer as well.

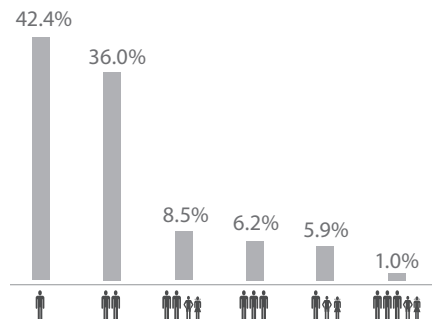
Median Age at First Marriage (years)



Source: Census, Rosen Consulting

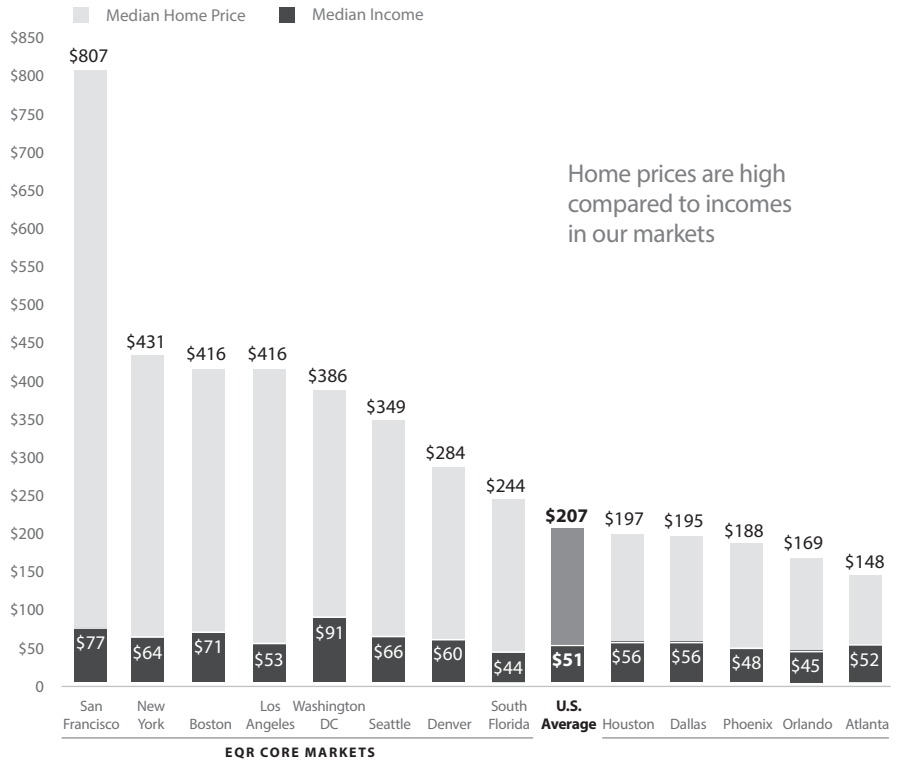
And that data also says that the primary reason people buy a single family home is a lifestyle choice, one most often made when they are having children and looking for a place to raise their families. So it comes as no surprise that the most likely purchaser of a single family home is a family with one or more children. We see little risk to fundamentals in our markets as a result of increases in demand for a single family home lifestyle because, across our portfolio, only about 15% of our units are occupied by residents who fit this profile. More importantly, more than 42% of our units are occupied by a single resident, a demographic that has an extremely low propensity to purchase a home. In fact, we saw only 6% of our residents leave us to buy a home last year, fewer than in 2013 and among the lowest in our company's history.

EQR National Resident Profile



For many households, remaining in rental housing is a lifestyle choice – a desire to remain in close proximity to friends and favorite activities. For others, it is an economic reality, and particularly so in our markets. In addition to providing job opportunities and lifestyles highly desired by much of the Echo Boom Generation, our high-density, urban markets have median single family housing costs that are well above the national average, making it less likely that our residents could afford a single family home if, in fact, they wished to make that lifestyle decision.

Median Income vs. Median Home Price per Market (in thousands)



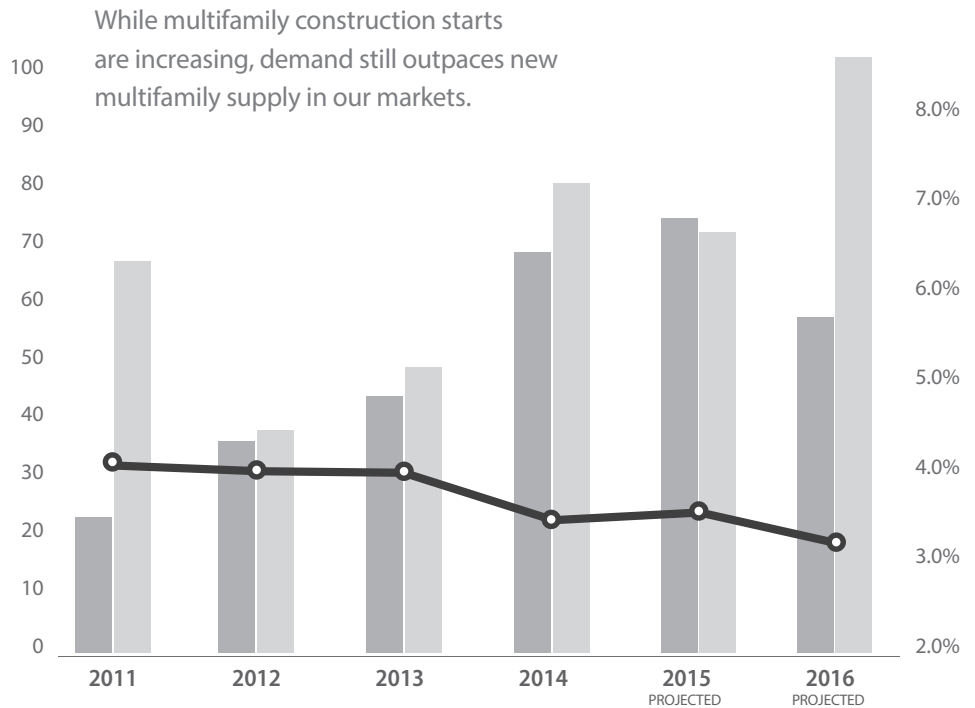
Source: Claritas, Moody's Economy.com and EQR Data

After several years of very little new apartment construction as a result of the Great Recession, deliveries of new apartment buildings have accelerated and, on a national level, are approaching pre-recession highs. In our markets, we too are experiencing new supply. But our local teams, who closely track permits and every property under or likely to commence construction, forecast more demand than can be met by new supply. We see 2015 as the peak for deliveries in our markets this cycle and expect 2016 and subsequent years to reduce significantly. Meanwhile, the number of new households is expected to continue to grow considerably producing more than sufficient demand to absorb these new units while maintaining or even improving occupancy levels and continuing to support above trend revenue growth.

New Supply vs. New Apartment Rental Demand in EQR Core Markets

(units in thousands)

■ Apartment Completions ■ New Apartment Rental Demand ■ Vacancy



EQR Core Markets: Boston, New York, Washington DC, South Florida, Denver, Seattle, San Francisco, Southern California
 Source: MPF Research, REIS Research, EQR Data

WE HAVE A PROVEN TRACK RECORD AS A CAPITAL ALLOCATOR IN BOTH OPPORTUNISTIC ACQUISITIONS AND FOCUSED DEVELOPMENT

Our investment strategy remains focused on buying, building and operating apartment assets in high-density urban locations with high walk-scores, barriers to new supply and exceptionally high single family housing costs. In recent years we have seized numerous occasions to opportunistically add many high-quality, well located assets to our portfolio, in both one off and multi-billion dollar acquisitions.

It's no secret that the apartment business is doing quite well and there exists very strong demand by institutional capital to acquire and own the type of assets that we would like to continue to add to our portfolio. With abundant capital pursuing so few acquisition opportunities, however, making new acquisitions pencil in this market will be difficult and you won't likely see us be the highest bidder on market rate deals. Fortunately, as the current owner of some of the best assets in our markets across the country, we feel no need to add new assets to our portfolio at these prices. As a result, our current expectations for new acquisitions this year will be approximately \$500 million, similar to a year ago and well below levels seen earlier this decade. Because our acquisition activity is funded by disposition proceeds, we will match what we buy with what we sell during the year.

While new acquisitions may be a challenge, we have never been more excited about our development pipeline. We focus our developments in the urban core of our markets and often see development as an excellent opportunity to build new streams of income where it is difficult or impossible to acquire existing ones. In 2014, we completed six new developments containing 1,542 apartment units in Seattle, Southern California, Washington, DC and South Florida. When fully stabilized, these assets will deliver yields of 6.5% on cost which, when compared to the average cap rate of 4.5% at which they would currently trade, represents significant value creation. We are also currently delivering two new assets in Manhattan – Prism at Park Avenue South and 170 Amsterdam – that will create value for our shareholders for years to come.



170 Amsterdam Avenue, New York, NY



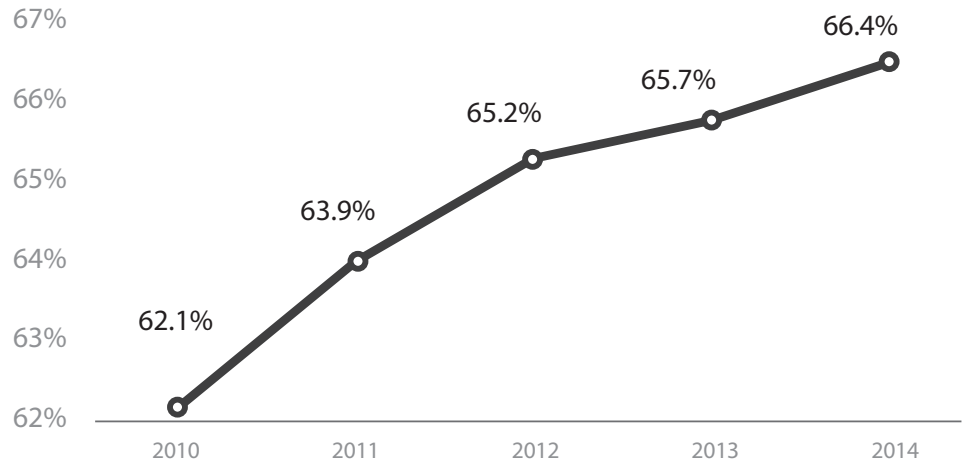
**Prism at Park Avenue South,
50 East 28th Street, New York, NY**

We currently have a development pipeline of over \$3.1 billion. Our starts in 2014 of approximately \$1.2 billion were a high water mark primarily driven by several unique land sites that we acquired in early 2013 in San Francisco and Seattle that will create value for decades. Due to the high cost of land and increasing construction costs, we are not adding new sites to our inventory at the same pace at which we are currently starting new construction. As a result, you will see our development activity reduce to our historical run rate of approximately \$500 million of annual starts, a level that can be funded without incremental equity capital.

With the rental demand we are seeing for our portfolio of well-located assets, we see unit renovations and rehabilitations as another area of significant value creation. We spent more than \$51 million, or \$8,400 per apartment unit, on renovations and rehabilitations to our existing assets in 2014. These projects are primarily kitchen and bath renovations that keep our assets competitive in the marketplace while delivering mid-teen returns on invested capital. We plan to spend approximately \$60 million, or \$9,000 per apartment unit, on additional projects in 2015 with similar return expectations.

We have positioned ourselves with the right portfolio, a laser like focus on operations and a team of hard working professionals determined to deliver long term growth for our shareholders. We focus on serving our customers while always creating value for our shareholders. We focus on teamwork and collaboration as the bedrock principles of a successful enterprise. We continue to harness the advances in technology that allow us to serve our customers better and deliver them the optimal customer experience. We combine this spirit of collaboration with our state of the art, best in class, operating platform to create the performance that you have come to expect from Equity Residential. And we are proud that our focus on operations has resulted in significant expansion in our operating margin over the last five years.

Growth in Operating Margin ⁽¹⁾



(1) Operating margin is the ratio (expressed as a percentage) of the Company's same store portfolio of properties' net operating income divided by revenue. Net operating income equals rental income less direct property operating expenses (including real estate taxes and insurance) as well as an allocation of indirect property management costs.

We are often asked our thoughts on rising interest rates and what their impact will be on our business. We have believed for a number of years that rates were headed up and they haven't, so we will stay away from prognostication here and focus on the potential impact. Generally, rising interest rates are a very good sign for real estate because they are an indication of an improving and growing economy, of strong job growth and rising wages. This means increasing demand for industrial space, office space, retail, lodging and, of course, housing. In hard assets with shorter dated leases like apartments, strong job growth and rising incomes quickly translate into higher rental rates and growing bottom lines. Therefore, we don't fear rising rates...we welcome them and the accompanying strong economy!

WE FOCUS ON RUNNING A CONSERVATIVE BALANCE SHEET

That means maintaining superior liquidity through access to multiple sources of financing, taking advantage of the current environment and positioning the company for opportunity. We have been focused on extending maturities and had a very productive year in the capital markets in 2014. In June, for the first time in our history, we sold \$750 million of 30 year notes at an all-in effective interest rate of 4.57%. Our offering was one of the first ever 30-year issuances by a REIT and was heavily oversubscribed. At the same time, we sold \$450 million of 5 year notes at an all-in effective interest rate of 2.52%, one of the lowest rates ever achieved in our space. In early 2015, we again were among the vanguard in our industry with the introduction of a \$500 million Commercial Paper program. As the second REIT to launch this type of program and the only one in the multifamily space to do so, we are now able to borrow at floating rates of interest that are well below our competitors. In total, we expect to issue close to a billion dollars of longer dated debt in 2015 to repay maturing debt and fund some development activity. We will look at opportunities in both the secured and unsecured markets and may test the market for more 30 year paper. We continue to enjoy the highest ratings in our sector from both Moody's and S&P (Baa1/BBB+) and have been placed on Positive Outlook by both agencies, which is, with no guarantee, the first step towards a rating upgrade.

WE ARE PROUD OF OUR ROLE IN OUR COMMUNITIES AND AS AN INDUSTRY LEADER

We have a fantastic team of professionals across our entire enterprise. Their commitment to their customers, their colleagues and their communities is unmatched. In addition to providing tremendous customer service to our residents, our team members spend thousands of hours volunteering in the communities that they and our customers call home. Mentoring, reading at schools, cleaning up local parks and running food drives are just some of the many activities in which they are engaged.

As an industry leader, our commitment includes creating and maintaining sustainable communities. We were very pleased to be named as the 2014 North American Residential – Large Cap Sector Leader by the Global Real Estate Sustainability Benchmark (GRESB) survey, a globally recognized analysis of the sustainability performance of approximately 650 real estate portfolios worldwide.

We were also recognized, again this year, as one of the Most Admired Companies in America as part of Fortune Magazine's annual survey of the investment community and corporate boards. Our inclusion in this prestigious list is a reflection of the hard work and dedication of our entire team.

We expect 2015 to be another very good year for the apartment business. Fundamentals continue to be exceptionally strong and we remain confident that we are in the early stages of what should be an extended run of above average growth. We expect the re-urbanization of our cities to continue unabated as powerful demographic and economic forces shape our country's future. Equity Residential is uniquely positioned to benefit from this trend and we look forward to many years of growing income, dividends and shareholder value on your behalf.

We appreciate your continued support.

Regards,



Sam Zell
Chairman



David J. Neithercut
President and CEO

UNITED STATES
SECURITIES AND EXCHANGE COMMISSION
Washington, D.C. 20549

FORM 10-K

ANNUAL REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the Fiscal Year Ended **DECEMBER 31, 2014**

OR

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF
THE SECURITIES EXCHANGE ACT OF 1934

For the transition period from _____ to _____

Commission File Number: 1-12252 (Equity Residential)

Commission File Number: 0-24920 (ERP Operating Limited Partnership)

EQUITY RESIDENTIAL
ERP OPERATING LIMITED PARTNERSHIP
(Exact name of registrant as specified in its charter)

Maryland (Equity Residential)

Illinois (ERP Operating Limited Partnership)

(State or other jurisdiction of incorporation or organization)

Two North Riverside Plaza, Chicago, Illinois 60606

(Address of principal executive offices) (Zip Code)

13-3675988 (Equity Residential)

36-3894853 (ERP Operating Limited Partnership)

(I.R.S. Employer Identification No.)

(312) 474-1300

(Registrant's telephone number, including area code)

Securities registered pursuant to Section 12(b) of the Act:

Common Shares of Beneficial Interest, \$0.01 Par Value (Equity Residential)

7.57% Notes due August 15, 2026 (ERP Operating Limited Partnership)

(Title of each class)

New York Stock Exchange

New York Stock Exchange

(Name of each exchange on which registered)

Securities registered pursuant to Section 12(g) of the Act:

None (Equity Residential)

Units of Limited Partnership Interest (ERP Operating Limited Partnership)

(Title of each class)

Indicate by check mark if the registrant is a well-known seasoned issuer, as defined in Rule 405 of the Securities Act.

Equity Residential Yes No

ERP Operating Limited Partnership Yes No

Indicate by check mark if the registrant is not required to file reports pursuant to Section 13 or Section 15(d) of the Act.

Equity Residential Yes No

ERP Operating Limited Partnership Yes No

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days.

Equity Residential Yes No

ERP Operating Limited Partnership Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§ 232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files).

Equity Residential Yes No

ERP Operating Limited Partnership Yes No

Indicate by check mark if disclosure of delinquent filers pursuant to Item 405 of Regulation S-K (§ 229.405 of this chapter) is not contained herein, and will not be contained, to the best of registrant's knowledge, in definitive proxy or information statements incorporated by reference in Part III of this Form 10-K or any amendment to this Form 10-K.

Equity Residential

ERP Operating Limited Partnership

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See the definitions of “large accelerated filer,” “accelerated filer” and “smaller reporting company” in Rule 12b-2 of the Exchange Act.

Equity Residential:

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

ERP Operating Limited Partnership:

Large accelerated filer

Accelerated filer

Non-accelerated filer (Do not check if a smaller reporting company)

Smaller reporting company

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Act).

Equity Residential Yes No

ERP Operating Limited Partnership Yes No

The aggregate market value of Common Shares held by non-affiliates of the Registrant was approximately \$22.3 billion based upon the closing price on June 30, 2014 of \$63.00 using beneficial ownership of shares rules adopted pursuant to Section 13 of the Securities Exchange Act of 1934 to exclude voting shares owned by Trustees and Executive Officers, some of who may not be held to be affiliates upon judicial determination.

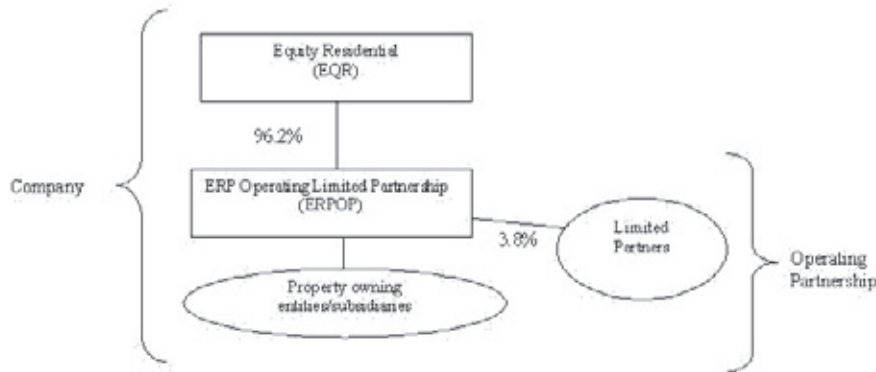
The number of Common Shares of Beneficial Interest, \$0.01 par value, outstanding on February 20, 2015 was 363,798,297.

DOCUMENTS INCORPORATED BY REFERENCE

Part III incorporates by reference certain information that will be contained in Equity Residential's Proxy Statement relating to its 2015 Annual Meeting of Shareholders, which Equity Residential intends to file no later than 120 days after the end of its fiscal year ended December 31, 2014, and thus these items have been omitted in accordance with General Instruction G(3) to Form 10-K. Equity Residential is the general partner and 96.2% owner of ERP Operating Limited Partnership.

EXPLANATORY NOTE

This report combines the annual reports on Form 10-K for the year ended December 31, 2014 of Equity Residential and ERP Operating Limited Partnership. Unless stated otherwise or the context otherwise requires, references to “EQR” mean Equity Residential, a Maryland real estate investment trust (“REIT”), and references to “ERPOP” mean ERP Operating Limited Partnership, an Illinois limited partnership. References to the “Company,” “we,” “us” or “our” mean collectively EQR, ERPOP and those entities/subsidiaries owned or controlled by EQR and/or ERPOP. References to the “Operating Partnership” mean collectively ERPOP and those entities/subsidiaries owned or controlled by ERPOP. The following chart illustrates the Company's and the Operating Partnership's corporate structure:



EQR is the general partner of, and as of December 31, 2014 owned an approximate 96.2% ownership interest in, ERPOP. The remaining 3.8% interest is owned by limited partners. As the sole general partner of ERPOP, EQR has exclusive control of ERPOP's day-to-day management.

The Company is structured as an umbrella partnership REIT (“UPREIT”) and contributes all net proceeds from its various equity offerings to the Operating Partnership. In return for those contributions, the Company receives a number of OP Units (see definition below) in the Operating Partnership equal to the number of Common Shares it has issued in the equity offering. Contributions of properties to the Company can be structured as tax-deferred transactions through the issuance of OP Units in the Operating Partnership, which is one of the reasons why the Company is structured in the manner shown above. Based on the terms of ERPOP's partnership agreement, OP Units can be exchanged with Common Shares on a one-for-one basis. The Company maintains a one-for-one relationship between the OP Units of the Operating Partnership issued to EQR and the Common Shares.

The Company believes that combining the reports on Form 10-K of EQR and ERPOP into this single report provides the following benefits:

- enhances investors' understanding of the Company and the Operating Partnership by enabling investors to view the business as a whole in the same manner as management views and operates the business;
- eliminates duplicative disclosure and provides a more streamlined and readable presentation since a substantial portion of the disclosure applies to both the Company and the Operating Partnership; and
- creates time and cost efficiencies through the preparation of one combined report instead of two separate reports.

Management operates the Company and the Operating Partnership as one business. The management of EQR consists of the same members as the management of ERPOP.

The Company believes it is important to understand the few differences between EQR and ERPOP in the context of how EQR and ERPOP operate as a consolidated company. All of the Company's property ownership, development and related business operations are conducted through the Operating Partnership and EQR has no material assets or liabilities other than its investment in ERPOP. EQR's primary function is acting as the general partner of ERPOP. EQR also issues equity from time to time and guarantees certain debt of ERPOP, as disclosed in this report. EQR does not have any indebtedness as all debt is incurred by the Operating Partnership. The Operating Partnership holds substantially all of the assets of the Company, including the Company's ownership interests in its joint ventures. The Operating Partnership conducts the operations of the business and is structured as a partnership with no publicly traded equity. Except for the net proceeds from equity offerings by the Company, which are contributed

to the capital of the Operating Partnership in exchange for additional limited partnership interests in the Operating Partnership (“OP Units”) (on a one-for-one Common Share per OP Unit basis), the Operating Partnership generates all remaining capital required by the Company's business. These sources include the Operating Partnership's working capital, net cash provided by operating activities, borrowings under its revolving credit facility, the issuance of secured and unsecured debt and equity securities and proceeds received from disposition of certain properties and joint ventures.

Shareholders' equity, partners' capital and noncontrolling interests are the main areas of difference between the consolidated financial statements of the Company and those of the Operating Partnership. The limited partners of the Operating Partnership are accounted for as partners' capital in the Operating Partnership's financial statements and as noncontrolling interests in the Company's financial statements. The noncontrolling interests in the Operating Partnership's financial statements include the interests of unaffiliated partners in various consolidated partnerships and development joint venture partners. The noncontrolling interests in the Company's financial statements include the same noncontrolling interests at the Operating Partnership level and limited partner OP Unit holders of the Operating Partnership. The differences between shareholders' equity and partners' capital result from differences in the equity issued at the Company and Operating Partnership levels.

To help investors understand the significant differences between the Company and the Operating Partnership, this report provides separate consolidated financial statements for the Company and the Operating Partnership; a single set of consolidated notes to such financial statements that includes separate discussions of each entity's debt, noncontrolling interests and shareholders' equity or partners' capital, as applicable; and a combined Management's Discussion and Analysis of Financial Condition and Results of Operations section that includes discrete information related to each entity.

This report also includes separate Part II, Item 9A. Controls and Procedures sections and separate Exhibits 31 and 32 certifications for each of the Company and the Operating Partnership in order to establish that the requisite certifications have been made and that the Company and the Operating Partnership are compliant with Rule 13a-15 or Rule 15d-15 of the Securities Exchange Act of 1934 and 18 U.S.C. §1350.

In order to highlight the differences between the Company and the Operating Partnership, the separate sections in this report for the Company and the Operating Partnership specifically refer to the Company and the Operating Partnership. In the sections that combine disclosure of the Company and the Operating Partnership, this report refers to actions or holdings as being actions or holdings of the Company. Although the Operating Partnership is generally the entity that directly or indirectly enters into contracts and joint ventures and holds assets and debt, reference to the Company is appropriate because the Company is one business and the Company operates that business through the Operating Partnership.

As general partner with control of the Operating Partnership, the Company consolidates the Operating Partnership for financial reporting purposes, and EQR essentially has no assets or liabilities other than its investment in ERPOP. Therefore, the assets and liabilities of the Company and the Operating Partnership are the same on their respective financial statements. The separate discussions of the Company and the Operating Partnership in this report should be read in conjunction with each other to understand the results of the Company on a consolidated basis and how management operates the Company.

**EQUITY RESIDENTIAL
ERP OPERATING LIMITED PARTNERSHIP**

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PART I

Item 1. Business

General

Equity Residential (“EQR”), a Maryland real estate investment trust (“REIT”) formed in March 1993, is an S&P 500 company focused on the acquisition, development and management of high quality apartment properties in top United States growth markets. ERP Operating Limited Partnership (“ERPOP”), an Illinois limited partnership, was formed in May 1993 to conduct the multifamily residential property business of Equity Residential. EQR has elected to be taxed as a REIT. References to the “Company,” “we,” “us” or “our” mean collectively EQR, ERPOP and those entities/subsidiaries owned or controlled by EQR and/or ERPOP. References to the “Operating Partnership” mean collectively ERPOP and those entities/subsidiaries owned or controlled by ERPOP.

EQR is the general partner of, and as of December 31, 2014 owned an approximate 96.2% ownership interest in, ERPOP. All of the Company's property ownership, development and related business operations are conducted through the Operating Partnership and EQR has no material assets or liabilities other than its investment in ERPOP. EQR issues public equity from time to time but does not have any indebtedness as all debt is incurred by the Operating Partnership. The Operating Partnership holds substantially all of the assets of the Company, including the Company's ownership interests in its joint ventures. The Operating Partnership conducts the operations of the business and is structured as a partnership with no publicly traded equity.

As of December 31, 2014, the Company, directly or indirectly through investments in title holding entities, owned all or a portion of 391 properties located in 12 states and the District of Columbia consisting of 109,225 apartment units. The ownership breakdown includes (table does not include various uncompleted development properties):

	Properties	Apartment Units
Wholly Owned Properties	364	98,287
Master-Leased Properties – Consolidated	3	853
Partially Owned Properties – Consolidated	19	3,771
Partially Owned Properties – Unconsolidated	3	1,281
Military Housing	2	5,033
	391	109,225

The Company's corporate headquarters are located in Chicago, Illinois and the Company also operates property management offices in each of its core markets. As of December 31, 2014, the Company had approximately 3,500 employees who provided real estate operations, leasing, legal, financial, accounting, acquisition, disposition, development and other support functions.

Certain capitalized terms used herein are defined in the Notes to Consolidated Financial Statements. See also Note 17 in the Notes to Consolidated Financial Statements for additional discussion regarding the Company's segment disclosures.

Available Information

You may access our Annual Report on Form 10-K, our Quarterly Reports on Form 10-Q, our Current Reports on Form 8-K and any amendments to any of those reports we file with the SEC free of charge at our website, www.equityresidential.com. These reports are made available at our website as soon as reasonably practicable after we file them with the SEC. The information contained on our website, including any information referred to in this report as being available on our website, is not a part of or incorporated into this report.

Business Objectives and Operating and Investing Strategies

The Company invests in high quality apartment communities located in strategically targeted markets with the goal of maximizing our risk adjusted total return (operating income plus capital appreciation) on invested capital.

We seek to maximize the income and capital appreciation of our properties by investing in markets that are characterized by conditions favorable to multifamily property operations and appreciation. We are focused primarily on the six core coastal, high barrier to entry markets of Boston, New York, Washington DC, Southern California (including Los Angeles, Orange County and San Diego), San Francisco and Seattle. These markets generally feature one or more of the following characteristics that allow us to increase rents:

- High barriers to entry where, because of land scarcity or government regulation, it is difficult or costly to build new apartment properties, creating limits on new supply;
- High home ownership costs;
- Strong economic growth leading to job growth and household formation, which in turn leads to high demand for our apartments;
- Urban core locations with an attractive quality of life and higher wage job categories leading to high resident demand and retention; and
- Favorable demographics contributing to a larger pool of target residents with a high propensity to rent apartments.

Our operating focus is on balancing occupancy and rental rates to maximize our revenue while exercising tight cost control to generate the highest possible return to our shareholders. Revenue is maximized by attracting qualified prospects to our properties, cost-effectively converting these prospects into new residents and keeping our residents satisfied so they will renew their leases upon expiration. While we believe that it is our high-quality, well-located assets that bring our customers to us, it is the customer service and superior value provided by our on-site personnel that keeps them renting with us and recommending us to their friends.

We use technology to engage our customers in the way that they want to be engaged. Many of our residents utilize our web-based resident portal which allows them to sign and renew their leases, review their accounts and make payments, provide feedback and make service requests on-line.

Acquisitions and developments may be financed from various sources of capital, which may include retained cash flow, issuance of additional equity and debt, sales of properties and joint venture agreements. In addition, the Company may acquire properties in transactions that include the issuance of limited partnership interests in the Operating Partnership (“OP Units”) as consideration for the acquired properties. Such transactions may, in certain circumstances, enable the sellers to defer, in whole or in part, the recognition of taxable income or gain that might otherwise result from the sales. The Company may acquire land parcels to hold and/or sell based on market opportunities as well as options to buy more land in the future. The Company may also seek to acquire properties by purchasing defaulted or distressed debt that encumbers desirable properties in the hope of obtaining title to property through foreclosure or deed-in-lieu of foreclosure proceedings.

Over the past several years, the Company has done an extensive repositioning of its portfolio from low barrier to entry/non-core markets to high barrier to entry/core markets. Since 2005, the Company has sold over 166,000 apartment units primarily in its non-core markets for an aggregate sales price of approximately \$16.1 billion, acquired over 67,000 apartment units primarily in its core markets for approximately \$19.5 billion and began approximately \$5.3 billion of development projects primarily in its core markets. We are currently seeking to acquire and develop assets primarily in the following six core coastal metropolitan areas: Boston, New York, Washington D.C., Southern California, San Francisco and Seattle. We also have investments (in the aggregate about 12.1% of our NOI at December 31, 2014) in the two core markets of South Florida and Denver but do not currently intend to acquire or develop new assets in these markets. Further, we are in the process of exiting Phoenix and Orlando and will use sales proceeds from these markets to acquire and/or develop new assets and for other corporate purposes.

As part of its strategy, the Company purchases completed and fully occupied apartment properties, partially completed or partially occupied properties and takes options on land or acquires land on which apartment properties can be constructed. We intend to hold a diversified portfolio of assets across our target markets. As of December 31, 2014, no single market/metropolitan area accounted for more than 17.5% of our NOI, though no guarantee can be made that NOI concentration may not increase in the future.

We endeavor to attract and retain the best employees by providing them with the education, resources and opportunities to succeed. We provide many classroom and on-line training courses to assist our employees in interacting with prospects and residents as well as extensively train our customer service specialists in maintaining our properties and improvements, equipment and appliances. We actively promote from within and many senior corporate and property leaders have risen from entry level or junior positions. We monitor our employees' engagement by surveying them annually and have consistently received high engagement scores.

We have a commitment to sustainability and consider the environmental impacts of our business activities. Sustainability and social responsibility are key drivers of our focus on creating the best apartment communities for residents to live, work and play. We have a dedicated in-house team that initiates and applies sustainable practices in all aspects of our business, including investment activities, development, property operations and property management activities. With its high density, multifamily housing is, by its nature, an environmentally friendly property type. Our recent acquisition and development activities have been

primarily concentrated in pedestrian-friendly urban locations near public transportation. When developing and renovating our properties, we strive to reduce energy and water usage by investing in energy saving technology while positively impacting the experience of our residents and the value of our assets. We continue to implement a combination of irrigation, lighting, HVAC and renewable energy improvements at our properties that will reduce energy and water consumption. The Company was recently named as the 2014 North American Residential – Large Cap Sector Leader by the Global Real Estate Sustainability Benchmark ("GRESB") survey, a globally recognized analysis of the sustainability indicators of approximately 650 real estate portfolios worldwide. For additional information regarding our sustainability efforts, see our December 2014 Corporate Social Responsibility and Sustainability Report at our website, www.equityresidential.com.

Competition

All of the Company's properties are located in developed areas that include other multifamily properties. The number of competitive multifamily properties in a particular area could have a material effect on the Company's ability to lease apartment units at its properties and on the rents charged. The Company may be competing with other entities that have greater resources than the Company and whose managers have more experience than the Company's managers. In addition, other forms of rental properties and single family housing provide housing alternatives to potential residents of multifamily properties. See Item 1A. *Risk Factors* for additional information with respect to competition.

Archstone Transaction

On February 27, 2013, the Company, AvalonBay Communities, Inc. ("AVB") and certain of their respective subsidiaries completed their previously announced acquisition (the "Archstone Acquisition" or the "Archstone Transaction") from Archstone Enterprise LP ("Enterprise") (which subsequently changed its name to Jupiter Enterprise LP), an affiliate of Lehman Brothers Holdings Inc. ("Lehman") and its affiliates, of all of the assets of Enterprise (including interests in various entities affiliated with Enterprise), constituting a portfolio of apartment properties and other assets (the "Archstone Portfolio"). As a result of the Archstone Acquisition, the Company owns assets representing approximately 60% of the Archstone Portfolio. The consideration paid by the Company in connection with the Archstone Acquisition consisted of cash of approximately \$4.0 billion (inclusive of \$2.0 billion of Archstone secured mortgage principal paid off in conjunction with the closing), 34,468,085 Common Shares (which shares had a total value of \$1.9 billion based on the February 27, 2013 closing price of EQR common shares of \$55.99 per share) issued to the seller and the assumption of approximately \$3.1 billion of mortgage debt (inclusive of a net mark-to-market premium of \$127.9 million) and approximately 60% of all of the other assets and liabilities related to the Archstone Portfolio. See Note 4 in the Notes to Consolidated Financial Statements for further discussion.

Debt and Equity Activity

EQR issues public equity from time to time and guarantees certain debt of ERPOP. EQR does not have any indebtedness as all debt is incurred by the Operating Partnership. In addition, ERPOP issues OP Units and preference interests ("Preference Units") from time to time.

Please refer to Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations*, for the Company's and the Operating Partnership's Capital Structure charts as of December 31, 2014.

Major Debt and Equity Activities for the Years Ended December 31, 2014, 2013 and 2012

During 2014:

- The Company assumed \$28.9 million of mortgage debt on one property.
- The Company repaid \$100.7 million of mortgage debt.
- The Company repaid \$500.0 million of 5.250% unsecured notes at maturity.
- The Company repaid its \$750.0 million unsecured term loan facility in conjunction with the note issuances discussed below.
- The Company issued \$450.0 million of five-year 2.375% fixed rate public notes, receiving net proceeds of \$449.6 million before underwriting fees and other expenses, at an all-in effective interest rate of 2.52% and swapped the notes to a floating interest rate in conjunction with the issuance (see Note 9 in the Notes to Consolidated Financial Statements for further discussion).

- The Company issued \$750.0 million of thirty-year 4.50% fixed rate public notes, receiving net proceeds of \$744.7 million before underwriting fees, hedge termination costs and other expenses, at an all-in effective interest rate of 4.57% after termination of various forward starting swaps in conjunction with the issuance (see Note 9 in the Notes to Consolidated Financial Statements for further discussion).
- The Company issued 2,086,380 Common Shares pursuant to its Share Incentive Plans and received net proceeds of approximately \$82.6 million.
- The Company issued 68,807 Common Shares pursuant to its Employee Share Purchase Plan and received net proceeds of approximately \$3.4 million.
- The Company repurchased and retired 31,240 of its Common Shares at a price of \$56.87 per share for total consideration of \$1.8 million (all related to the vesting of employee restricted shares). See Note 3 in the Notes to Consolidated Financial Statements for further discussion.

During 2013:

- The Company assumed as part of the Archstone Transaction \$2.2 billion of mortgage debt held in two Fannie Mae loan pools, consisting of \$1.2 billion collateralized by 16 properties with an interest rate of 6.256% and a maturity date of November 1, 2017 ("Pool 3") and \$963.5 million collateralized by 15 properties with an interest rate of 5.883% and a maturity date of November 1, 2014 ("Pool 4").
- The Company paid down \$825.0 million of Pool 3 mortgage debt and repaid \$963.5 million of Pool 4 mortgage debt.
- The Company assumed as part of the Archstone Transaction \$346.6 million of tax-exempt bonds on four properties with interest rates ranging from SIFMA plus 0.860% to SIFMA plus 1.402% and maturity dates through November 15, 2036.
- The Company assumed as part of the Archstone Transaction \$339.0 million of other mortgage debt on three properties with fixed interest rates ranging from 0.100% to 5.240% and maturity dates through May 1, 2061.
- The Company assumed as part of the Archstone Transaction \$34.1 million of other mortgage debt on one property with a variable rate of LIBOR plus 1.75% and a maturity date of September 1, 2014.
- The Company obtained an \$800.0 million secured loan from a large insurance company which matures on November 10, 2023, is interest only and carries a fixed interest rate of 4.21% and was used in part to pay down Pool 3.
- The Company repaid \$400.0 million of 5.200% unsecured notes at maturity.
- The Company issued \$500.0 million of ten-year 3.00% fixed rate public notes, receiving net proceeds of \$495.6 million before underwriting fees and other expenses, at an all-in effective interest rate of 3.998%.
- The Company entered into a senior unsecured \$750.0 million delayed draw term loan facility which was fully drawn on February 27, 2013 in connection with the Archstone Acquisition. The maturity date of January 11, 2015 was subject to a one-year extension option exercisable by the Company. The interest rate on advances under the term loan facility generally was LIBOR plus a spread (1.20%), which was dependent on the credit rating of the Company's long-term debt. The facility was paid off in the second quarter of 2014.
- The Company issued 34,468,085 Common Shares to an affiliate of Lehman having a value of \$1.9 billion (based on the February 27, 2013 closing price of EQR Common Shares of \$55.99 per share) as partial consideration for the portion of the Archstone Portfolio acquired by the Company. Lehman has since sold all of these Common Shares.
- The Company issued 586,017 Common Shares pursuant to its Share Incentive Plans and received net proceeds of approximately \$17.3 million.
- The Company issued 73,468 Common Shares pursuant to its Employee Share Purchase Plan and received net proceeds of approximately \$3.4 million.

During 2012:

- The Company repaid \$253.9 million of 6.625% unsecured notes and \$222.1 million of 5.500% unsecured notes, both at maturity.
- The Company repaid its \$500.0 million term loan at maturity.
- In connection with the Archstone Transaction, the Company issued 21,850,000 Common Shares at a price of \$54.75 per share for total consideration of approximately \$1.2 billion, after deducting underwriting commissions of \$35.9 million. See Note 3 in the Notes to Consolidated Financial Statements for further discussion.

- The Company issued 3,173,919 Common Shares at an average price of \$60.59 per share for total consideration of \$192.3 million pursuant to its At-The-Market (“ATM”) share offering program. See Note 3 in the Notes to Consolidated Financial Statements for further discussion.
- The Company issued 1,608,427 Common Shares pursuant to its Share Incentive Plans and received net proceeds of approximately \$49.0 million.
- The Company issued 1,081,797 OP Units having a value of \$66.6 million (based on the closing price for Common Shares of \$61.57 on such date) as partial consideration for the acquisition of one rental property.
- The Company issued 110,054 Common Shares pursuant to its Employee Share Purchase Plan and received net proceeds of approximately \$5.4 million.
- The Company redeemed its Series N Cumulative Redeemable Preferred Shares for cash consideration of \$150.0 million plus accrued dividends through the redemption date.

EQR and ERPOP currently have an active universal shelf registration statement for the issuance of equity and debt securities that automatically became effective upon filing with the SEC on July 30, 2013 and expires on July 30, 2016. In July 2013, the Board of Trustees also approved an increase to the amount of shares which may be offered under the ATM program to 13.0 million Common Shares and extended the program maturity to July 2016. Per the terms of ERPOP's partnership agreement, EQR contributes the net proceeds of all equity offerings to the capital of ERPOP in exchange for additional OP Units (on a one-for-one Common Share per OP Unit basis) or preference units (on a one-for-one preferred share per preference unit basis).

Credit Facilities

EQR does not have any indebtedness as all debt is incurred by the Operating Partnership. EQR guarantees the Operating Partnership's revolving credit facility up to the maximum amount and for the full term of the facility.

On January 11, 2013, the Company replaced its existing \$1.75 billion facility with a \$2.5 billion unsecured revolving credit facility maturing April 1, 2018. The Company has the ability to increase available borrowings by an additional \$500.0 million by adding additional banks to the facility or obtaining the agreement of existing banks to increase their commitments. The interest rate on advances under the facility will generally be LIBOR plus a spread (currently 1.05%) and the Company pays an annual facility fee (currently 15 basis points). Both the spread and the facility fee are dependent on the credit rating of the Company's long-term debt.

In July 2011, the Company replaced its then existing unsecured revolving credit facility with a new \$1.25 billion unsecured revolving credit facility maturing on July 13, 2014, subject to a one-year extension option exercisable by the Company. The Company had the ability to increase available borrowings by an additional \$500.0 million by adding additional banks to the facility or obtaining the agreement of existing banks to increase their commitments. On January 6, 2012, the Company amended this credit facility to increase available borrowings by an additional \$500.0 million to \$1.75 billion with all other terms, including the July 13, 2014 maturity date, remaining the same. The interest rate on advances under the credit facility was generally LIBOR plus a spread (1.15%) and the Company paid an annual facility fee of 0.2%. Both the spread and the facility fee were dependent on the credit rating of the Company's long-term debt. The facility had replaced the Company's previous \$1.425 billion facility which was scheduled to mature in February 2012.

As of February 20, 2015, the amount available on the credit facility was \$1.94 billion (net of \$43.8 million which was restricted/dedicated to support letters of credit, net of \$300.0 million outstanding on the credit facility and net of \$220.0 million outstanding on the commercial paper program) (see Note 18 in the Notes to Consolidated Financial Statements for additional discussion of the commercial paper program). As of December 31, 2014, the amount available on the credit facility was \$2.12 billion (net of \$43.8 million which was restricted/dedicated to support letters of credit and net of \$333.0 million outstanding). During the year ended December 31, 2014, the weighted average interest rate was 0.95%. As of December 31, 2013, the amount available on the credit facility was \$2.35 billion (net of \$34.9 million which was restricted/dedicated to support letters of credit and net of \$115.0 million outstanding). During the year ended December 31, 2013, the weighted average interest rate was 1.26%.

Environmental Considerations

See Item 1A. *Risk Factors* for information concerning the potential effects of environmental regulations on our operations.

Item 1A. Risk Factors

General

References to "EQR" mean Equity Residential, a Maryland real estate investment trust ("REIT"), and references to "ERPOP" mean ERP Operating Limited Partnership, an Illinois limited partnership. Unless otherwise indicated, when used in this section, the terms "Company," "we," "us" or "our" mean collectively EQR, ERPOP and those entities/subsidiaries owned or controlled by EQR and/or ERPOP and the term "Operating Partnership" means collectively ERPOP and those entities/subsidiaries owned or controlled by ERPOP. This Item 1A. includes forward-looking statements. You should refer to our discussion of the qualifications and limitations on forward-looking statements included in Item 7.

The occurrence of the events discussed in the following risk factors could adversely affect, possibly in a material manner, our business, financial condition or results of operations, which could adversely affect the value of our common shares of beneficial interest or preferred shares of beneficial interest (which we refer to collectively as "Shares"), Preference Units, OP Units, restricted units (formerly known as Long-Term Incentive Plan ("LTIP") Units) and our public unsecured debt. In this section, we refer to the Shares, Preference Units, OP Units, restricted units and public unsecured debt together as our "securities" and the investors who own such securities as our "security holders".

Our performance and securities value are subject to risks associated with the real estate industry.

General

Real property investments are subject to varying degrees of risk and are relatively illiquid. Numerous factors may adversely affect the economic performance and value of our properties and the ability to realize that value. These factors include changes in the global, national, regional and local economic climates, local conditions such as an oversupply of multifamily properties or a reduction in demand for our multifamily properties, the attractiveness of our properties to residents, competition from other multifamily properties and single family homes and changes in market rental rates. Our performance also depends on our ability to collect rent from residents and to pay for adequate maintenance, insurance and other operating costs, including real estate taxes, all of which could increase over time. These operating expenses could rise faster than our revenues causing our income to decline. Sources of labor and materials required for maintenance, repair, capital expenditure or development may be more expensive than anticipated. Also, the expenses of owning and operating a property are not necessarily reduced when circumstances such as market factors and competition cause a reduction in income from the property.

We may be unable to renew leases or relet units as leases expire.

When our residents decide to leave our apartments, whether because they decide not to renew their leases or they leave prior to their lease expiration date, we may not be able to relet their apartment units. Even if the residents do renew or we can relet the apartment units, the terms of renewal or reletting may be less favorable than current lease terms. If we are unable to promptly renew the leases or relet the apartment units, or if the rental rates upon renewal or reletting are significantly lower than expected rates, then our results of operations and financial condition will be adversely affected. If residents do not experience increases in their income, we may be unable to increase rent and/or delinquencies may increase. Occupancy levels and market rents may be adversely affected by national and local economic and market conditions including, without limitation, new construction and excess inventory of multifamily and single family housing, increasing portions of single family housing stock being converted to rental use, rental housing subsidized by the government, other government programs that favor single family rental housing or owner occupied housing over multifamily rental housing, governmental regulations, slow or negative employment growth and household formation, the availability of low-interest mortgages or the availability of mortgages requiring little or no down payment for single family home buyers, changes in social preferences and the potential for geopolitical instability, all of which are beyond the Company's control. In addition, various state and local municipalities are considering and may continue to consider rent control legislation or take other actions which could limit our ability to raise rents. Finally, the federal government's policies, many of which may encourage home ownership, can increase competition and possibly limit our ability to raise rents. Consequently, our cash flow and ability to service debt and make distributions to security holders could be reduced.

The retail/commercial space at our properties primarily serves as an additional amenity for our residents. The long term nature of our retail/commercial leases (generally five to ten years with market based renewal options) and the characteristics of many of our tenants (generally small, local businesses) may subject us to certain risks. We may not be able to lease new space for rents that are consistent with our projections or for market rates. Also, when leases for our existing retail/commercial space expire, the space may not be relet or the terms of reletting, including the cost of allowances and concessions to tenants, may be less favorable than the current lease terms. Our properties compete with other properties with retail/commercial space. The presence

of competitive alternatives may affect our ability to lease space and the level of rents we can obtain. If our retail/commercial tenants experience financial distress or bankruptcy, they may fail to comply with their contractual obligations, seek concessions in order to continue operations or cease their operations which could adversely impact our results of operations and financial condition. The revenues from our retail/commercial space represent approximately 4% of our total rental income.

We have increased our concentration of properties in certain core markets, which could have an adverse effect on our operations if a particular market is adversely affected by economic or other conditions.

We have increased our concentration of properties in certain core markets as a result of our strategy to reposition our portfolio from low barrier to entry/non-core markets to high barrier to entry/core markets. If any one or more of our core markets (Boston, New York, Washington D.C., Southern California, San Francisco, Seattle, South Florida and Denver) is adversely affected by local or regional economic conditions (such as business layoffs, industry slowdowns, changing demographics and other factors) or local real estate conditions (such as oversupply of or reduced demand for multifamily properties), such conditions may have an increased adverse impact on our results of operations than if our portfolio was more geographically diverse.

Because real estate investments are illiquid, we may not be able to sell properties when appropriate.

Real estate investments generally cannot be sold quickly. We may not be able to reconfigure our portfolio promptly in response to economic or other conditions. This inability to reallocate our capital promptly could adversely affect our financial condition and ability to make distributions to our security holders.

New acquisitions, development projects and/or rehabs may fail to perform as expected and competition for acquisitions may result in increased prices for properties.

We intend to actively acquire, develop and rehab multifamily properties for rental operations as market conditions dictate. We may also acquire multifamily properties that are unoccupied or in the early stages of lease up. We may be unable to lease up these apartment properties on schedule, resulting in decreases in expected rental revenues and/or lower yields due to lower occupancy and rates as well as higher than expected concessions or higher than expected operating expenses. We may not be able to achieve rents that are consistent with expectations for acquired, developed or rehabbed properties. We may underestimate the costs necessary to bring an acquired property up to standards established for its intended market position, to complete a development property or to complete a rehab. Additionally, we expect that other real estate investors with capital will compete with us for attractive investment opportunities or may also develop properties in markets where we focus our development and acquisition efforts. This competition (or lack thereof) may increase (or depress) prices for multifamily properties. We may not be in a position or have the opportunity in the future to make suitable property acquisitions on favorable terms. We have acquired in the past and intend to continue to pursue the acquisition of properties and portfolios of properties, including large portfolios, that could increase our size and result in alterations to our capital structure. The total number of apartment units under development, costs of development and estimated completion dates are subject to uncertainties arising from changing economic conditions (such as the cost of labor and construction materials), competition and local government regulation.

In connection with such government regulation, we may incur liability if our properties are not constructed and operated in compliance with the accessibility provisions of the Americans with Disabilities Act, the Fair Housing Act or other federal, state or local requirements. Noncompliance could result in fines, subject us to lawsuits and require us to remediate or repair the noncompliance.

Development and construction risks could affect our profitability.

We intend to continue to develop multifamily properties. These activities can include long planning and entitlement timelines and can involve complex and costly activities, including significant environmental remediation or construction work in high-density urban areas. We may abandon opportunities that we have already begun to explore for a number of reasons, including changes in local market conditions or increases in construction or financing costs, and, as a result, we may fail to recover expenses already incurred in exploring those opportunities. The occupancy rates and rents at a property may fail to meet our original expectations for a number of reasons, including changes in market and economic conditions beyond our control and the development by competitors of competing properties. We may be unable to obtain, or experience delays in obtaining, necessary zoning, occupancy, or other required governmental or third party permits and authorizations, which could result in increased costs or the delay or abandonment of opportunities.

Our investments in joint ventures could be adversely affected by our lack of sole decision-making authority regarding major decisions, our reliance on our joint venture partners' financial condition, any disputes that may arise between us and our joint venture partners and our exposure to potential losses from the actions of our joint venture partners.

We currently do and may continue in the future to develop and acquire properties in joint ventures with other persons or entities when we believe circumstances warrant the use of such structures. A portion of the assets acquired in the Archstone Transaction were acquired through joint ventures with AVB that neither we nor AVB control solely. We have several joint ventures with other real estate investors. Joint venture investments, including the joint ventures with AVB, involve risks not present with respect to our wholly owned properties, including the following:

- our joint venture partners might experience financial distress, become bankrupt or fail to fund their share of required capital contributions, which may delay construction or development of a property or increase our financial commitment to the joint venture;
- we may be responsible to our partners for indemnifiable losses;
- our joint venture partners may have business interests or goals with respect to a property that conflict with our business interests and goals, which could increase the likelihood of disputes regarding the ownership, management or disposition of the property;
- we may be unable to take actions that are opposed by our joint venture partners under arrangements that require us to share decision-making authority over major decisions affecting the ownership or operation of the joint venture and any property owned by the joint venture, such as the sale or financing of the property or the making of additional capital contributions for the benefit of the property;
- our joint venture partners may take actions that we oppose;
- our ability to sell or transfer our interest in a joint venture to a third party may be restricted without prior consent of our joint venture partners;
- we may disagree with our joint venture partners about decisions affecting a property or the joint venture, which could result in litigation or arbitration that increases our expenses, distracts our officers and disrupts the day-to-day operations of the property, including by delaying important decisions until the dispute is resolved; and
- we may suffer losses as a result of actions taken by our joint venture partners with respect to our joint venture investments.

At times we have entered into agreements providing for joint and several liability with our partners. Frequently, we and our partners may each have the right to trigger a buy-sell arrangement, which could cause us to sell our interest, or acquire our partners' interest, at a time when we otherwise would not have initiated such a transaction. Any of these risks could materially and adversely affect our ability to generate and recognize attractive returns on our joint venture investments, which could have a material adverse effect on our results of operations, financial condition and distributions to our shareholders.

Several of the assets we acquired in the Archstone Transaction along with certain preferred interests acquired in joint ventures with AVB as part of the Archstone Transaction are subject to tax protection agreements, which could limit our flexibility with respect to our ownership of such assets or cause us to incur material costs.

Several of the assets we acquired in the Archstone Transaction were contributed to Archstone subject to various agreements limiting the ability of the owner of the property to take actions that would trigger income tax liability for the contributing owner of the property, including a taxable disposition of the property. In addition, we will also be required to maintain a certain amount of qualified nonrecourse financing on the tax protected properties during their respective restricted periods. Our obligations relating to the tax protected properties may affect the way in which we conduct our business, including whether, when and under what circumstances we sell properties or interests therein and the timing and nature of our financings and refinancing transactions. As a result, we may not be able to dispose of or refinance the tax protected properties when to do so may have otherwise been favorable to us and our shareholders, which could have a material adverse effect on our results of operations and financial condition. Certain preferred interests acquired in joint ventures with AVB as part of the Archstone Transaction have complex tax requirements that, if violated, may cause us to be required to indemnify the preferred stockholders for certain tax protection costs.

Changes in market conditions and volatility of share prices could adversely affect the market price of our Common Shares.

The stock markets, including the New York Stock Exchange, on which we list our Common Shares, have experienced significant price and volume fluctuations over time. As a result, the market price of our Common Shares could be similarly volatile, and investors in our Common Shares may experience a decrease in the value of their shares, including decreases unrelated to our

operating performance or prospects. The market price of our Common Shares may decline or fluctuate significantly in response to many factors, including but not limited to the following:

- general market and economic conditions;
- actual or anticipated variations in our guidance, quarterly operating results or dividends;
- changes in our funds from operations, normalized funds from operations or earnings estimates;
- difficulties or inability to access capital or extend or refinance debt;
- large portfolio acquisitions or dispositions;
- decreasing (or uncertainty in) real estate valuations;
- rising crime rates in markets where our increasingly urban portfolio is concentrated;
- a change in analyst and/or credit ratings;
- adverse market reaction to any additional debt we incur in the future;
- governmental regulatory action, including changes or proposed changes to the mandates of Fannie Mae or Freddie Mac, and changes in tax laws;
- the issuance of additional Common Shares, or the perception that such issuances might occur, including under EQR's ATM program; and
- the resale of substantial amounts of our common shares, or the anticipation of the resale of such shares, by large holders of our securities.

We may not have sufficient cash flows from operations after capital expenditures to cover our distributions and our dividend policy may lead to quicker dividend reductions.

We generally consider our cash flows provided by operating activities after capital expenditures to be adequate to meet operating requirements and payment of distributions to our security holders. However, there may be times when we experience shortfalls in our coverage of distributions, which may cause us to consider reducing our distributions and/or using the proceeds from property dispositions or additional financing transactions to make up the difference. Should these shortfalls occur for lengthy periods of time or be material in nature, our financial condition may be adversely affected and we may not be able to maintain our current distribution levels. While our current dividend policy makes it less likely we will over distribute, it will also lead to a dividend reduction more quickly should operating results deteriorate. See Item 7 for additional discussion regarding our dividend policy.

The value of investment securities could result in losses to the Company.

From time to time, the Company holds investment securities and/or cash investments that have various levels of repayment and liquidity risk, including government obligations and bond funds, money market funds or bank deposits. On occasion we also may purchase securities of companies in our own industry as a means to invest funds. There may be times when we experience declines in the value of these investment securities, which may result in losses to the Company and our financial condition or results of operations could be adversely affected. Sometimes the cash we deposit at a bank substantially exceeds the FDIC insurance limit or we invest cash in money market or similar type funds with investment management institutions that may be subject to, now or in the future, liquidity restrictions, resulting in risk to the Company of loss or lack of immediate availability of funds if these banks or institutions fail to meet their obligations.

Any weaknesses identified in our internal control over financial reporting could have an adverse effect on our share price.

Section 404 of the Sarbanes-Oxley Act of 2002 requires us to evaluate and report on our internal control over financial reporting. If we identify one or more material weaknesses in our internal control over financial reporting, we could lose investor confidence in the accuracy and completeness of our financial reports, which in turn could have an adverse effect on our share price.

The occurrence of cyber incidents, or a deficiency in our cybersecurity, could negatively impact our business by causing a disruption to our operations, a compromise or corruption of our confidential information, and/or damage to our reputation and business relationships, all of which could negatively impact our financial results.

A cyber incident is considered to be any adverse event that threatens the confidentiality, integrity or availability of our information resources. More specifically, a cyber incident is an intentional attack or an unintentional event that can include gaining unauthorized access to systems to disrupt operations, corrupt data or steal confidential information, including information regarding our residents and employees. As our reliance on technology has increased, so have the risks posed to our systems, both internal and those we have outsourced to third party service providers. In addition, information security risks have generally increased in recent years due to the rise in new technologies and the increased sophistication and activities of perpetrators of cyber attacks. Our primary risks that could directly result from the occurrence of a cyber incident include operational interruption, damage to our reputation, damage to our business relationships with our residents/tenants and private data exposure. We have implemented processes, procedures and controls to help mitigate these risks, but these measures, as well as our increased awareness of a risk of a cyber incident, do not guarantee that our financial results will not be negatively impacted by such an incident.

Changes in laws and litigation risk could affect our business.

We are generally not able to pass through to our residents under existing leases any real estate or other federal, state or local taxes. Consequently, any such tax increases may adversely affect our financial condition and limit our ability to make distributions to our security holders.

We may become involved in legal proceedings, including but not limited to, proceedings related to consumer, shareholder, employment, environmental, development, condominium conversion, tort and commercial legal issues that, if decided adversely to or settled by us, could result in liability material to our financial condition or results of operations.

Environmental problems are possible and can be costly.

Federal, state and local laws and regulations relating to the protection of the environment may require a current or previous owner or operator of real estate to investigate and clean up hazardous or toxic substances or petroleum product releases at such property. The owner or operator may have to pay a governmental entity or third parties for property damage and for investigation and clean-up costs incurred by such parties in connection with the contamination. These laws typically impose clean-up responsibility and liability without regard to whether the owner or operator knew of or caused the presence of the contaminants. Even if more than one person may have been responsible for the contamination, each person covered by the environmental laws may be held responsible for all of the clean-up costs incurred. In addition, third parties may sue the owner or operator of a site for damages and costs resulting from environmental contamination emanating from that site.

Substantially all of our properties have been the subject of environmental assessments completed by qualified independent environmental consulting companies. While these environmental assessments have not revealed, nor are we aware of, any environmental liability that our management believes would have a material adverse effect on our business, results of operations, financial condition or liquidity, there can be no assurance that we will not incur such liabilities in the future.

We are aware that some of our properties have lead paint and have implemented an operations and maintenance program at each of those properties. While we do not currently anticipate that we will incur any material liabilities as a result of the presence of lead paint at our properties, there can be no assurance that we will not incur such liabilities in the future.

There have been a number of lawsuits against owners and managers of multifamily properties alleging personal injury and property damage caused by the presence of mold in residential real estate. While we have adopted programs designed to minimize the existence of mold in any of our properties as well as guidelines for promptly addressing and resolving reports of mold to minimize any impact mold might have on our residents or the property, should mold become an issue in the future, our financial condition or results of operations may be adversely affected.

We cannot be assured that existing environmental assessments of our properties reveal all environmental liabilities, that any prior owner of any of our properties did not create a material environmental condition not known to us, or that a material environmental condition does not otherwise exist as to any of our properties.

Climate change

To the extent that climate change does occur, we may experience extreme weather and changes in precipitation and temperature, all of which may result in physical damage or a decrease in demand for properties located in these areas or affected by these conditions. Should the impact of climate change be material in nature, including destruction of our properties, or occur for lengthy periods of time, our financial condition or results of operations may be adversely affected.

In addition, changes in federal and state legislation and regulation on climate change could result in increased capital expenditures to improve the energy efficiency of our existing properties and could also require us to spend more on our new development properties without a corresponding increase in revenue.

Insurance policy deductibles, exclusions and counterparties

As of December 31, 2014, the Company's property insurance policies provide for a per occurrence deductible of \$250,000. Any earthquake and named windstorm losses in critical areas are subject to a deductible of 5% of the values of the buildings involved in the losses. The Company also typically self-insures a substantial portion of the first \$50 million of a property loss in excess of these base deductibles. Should a claim exceed these amounts, it would be 100% covered by insurance. Furthermore, the Company purchased additional coverage in the event that the Company suffers multiple non-catastrophic occurrences with losses from \$25 million to \$50 million within the same policy year. The Company's general liability and worker's compensation policies at December 31, 2014 provide for a \$2.0 million and \$1.0 million per occurrence deductible, respectively. These higher deductible and self-insured retention amounts do expose the Company to greater potential for uninsured losses. The Company also has become more susceptible to large losses as it has transformed its portfolio, becoming more concentrated in fewer, more valuable assets over a smaller geographical footprint. Furthermore, the potential impact of climate change, increased severe weather or earthquakes could cause a significant increase in insurance premiums and deductibles, or a decrease in the availability of coverage, either of which could expose the Company to even greater uninsured losses which may adversely affect our financial condition or results of operations.

The Company also has \$750.0 million in terrorism insurance coverage, with a \$100,000 deductible. This coverage excludes losses from nuclear, biological and chemical attacks. In the event of a terrorist attack impacting one or more of our properties, we could lose the revenues from the property, our capital investment in the property and possibly face liability claims from residents or others suffering injuries or losses.

As of December 31, 2014, the Company's cyber liability insurance policy provides for a \$5.0 million general limit and a per occurrence deductible of \$250,000. Cyber liability insurance generally covers costs associated with the wrongful release, through inadvertent breach or network attack, of personally identifiable information such as social security or credit card numbers. This cyber policy would cover the cost of victim notification, credit monitoring and other crisis response expenses.

The Company relies on third party insurance providers for its property, general liability and worker's compensation insurance. While there has yet to be any non-performance by these major insurance providers, should any of them experience liquidity issues or other financial distress, it could negatively impact the Company. In addition, the Company annually assesses its insurance needs based on the cost of coverage and other factors. We may choose to self insure a greater portion of this risk in the future or may choose to have higher deductibles or lesser policy terms.

The inability of Lehman to fulfill its indemnification obligations to us under the purchase agreement for the Archstone Transaction could increase our liabilities and adversely affect our results of operations and financial condition.

In addition to certain indemnification obligations of each party to the purchase agreement for the Archstone Transaction relating to breaches of fundamental representations and warranties and breaches of covenants and certain other specified matters, we negotiated as a term in the purchase agreement that Lehman retain responsibility for and indemnify us against damages resulting from certain third-party claims or other liabilities. These third-party claims and other liabilities include, without limitation, costs associated with various litigation matters. Lehman filed for bankruptcy protection under Chapter 11 of the Bankruptcy Code in September 2008 and is currently in the process of post-petition liquidation. If Lehman completes its liquidation prior to the termination of their indemnity obligations to us under the purchase agreement, or otherwise distributes substantially all of its assets to its creditors prior to such time, Lehman may not be able to satisfy its obligations with respect to claims and retained liabilities covered by the purchase agreement. The failure of Lehman to satisfy such obligations could have a material adverse effect on our results of operations and financial condition because claimants may successfully assert that we are liable for those claims and/or retained liabilities. In addition, we expect that certain obligations of Lehman to indemnify us will terminate upon expiration of the applicable indemnification period (generally no more than three years following the closing). The assertion of third-party

claims after the expiration of the applicable indemnification period, or the failure of Lehman to satisfy its indemnification obligations, could have a material adverse effect on our results of operations and financial condition.

Non-performance by our operating counterparties could adversely affect our performance.

We have relationships with and, from time to time, we execute transactions with or receive services from many counterparties. As a result, defaults by counterparties could result in services not being provided, or volatility in the financial markets could affect counterparties' ability to complete transactions with us as intended, both of which could result in disruptions to our operations that may adversely affect our business and results of operations.

Debt financing and preferred shares/preference units could adversely affect our performance.

General

Please refer to Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations*, for the Company's total debt and unsecured debt summaries as of December 31, 2014.

In addition to debt, we have a liquidation value of \$50.0 million of outstanding preferred shares of beneficial interest/preference units with a dividend preference of 8.29% per annum as of December 31, 2014. Our use of debt and preferred equity financing creates certain risks, including the following:

Disruptions in the financial markets could adversely affect our ability to obtain debt financing and impact our acquisitions and dispositions.

Dislocations and liquidity disruptions in capital and credit markets could impact liquidity in the debt markets, resulting in financing terms that are less attractive to us and/or the unavailability of certain types of debt financing. Should the capital and credit markets experience volatility and the availability of funds again become limited, or be available only on unattractive terms, we will incur increased costs associated with issuing debt instruments. In addition, it is possible that our ability to access the capital and credit markets may be limited or precluded by these or other factors at a time when we would like, or need, to do so, which would adversely impact our ability to refinance maturing debt and/or react to changing economic and business conditions. Uncertainty in the credit markets could negatively impact our ability to make acquisitions and make it more difficult or not possible for us to sell properties or may adversely affect the price we receive for properties that we do sell, as prospective buyers may experience increased costs of debt financing or difficulties in obtaining debt financing. Potential continued disruptions in the financial markets could also have other unknown adverse effects on us or the economy generally and may cause the price of our securities to fluctuate significantly and/or to decline.

Potential reforms to Fannie Mae and Freddie Mac could adversely affect our performance.

There is significant uncertainty surrounding the futures of Fannie Mae and Freddie Mac (the "Government Sponsored Enterprises" or "GSEs"). Through their lender originator networks, the GSEs are significant lenders both to the Company and to buyers of the Company's properties. The GSEs have a mandate to support multifamily housing through their financing activities. Any changes to their mandates, further reductions in their size or the scale of their activities or loss of key personnel could have a significant impact on the Company and may, among other things, lead to lower values for our assets and higher interest rates on our borrowings. The GSE's regulator has set overall volume limits on most of the lending activities of the GSEs. For 2015, these activities are generally consistent with historical requirements and are not anticipated to materially impact the GSEs' overall multifamily lending activity. However, going forward the regulator could require the GSEs to focus more of their lending activities on small borrowers or properties that the regulator deems affordable, which may or may not include the Company's assets. Disruptions in the floating rate tax-exempt bond market (where interest rates reset weekly) and in the credit market's perception of the GSEs, which guarantee and provide liquidity for many of these bonds, have been experienced in the past and may be experienced in the future and could result in an increase in interest rates on these debt obligations. These bonds could also be put to our consolidated subsidiaries if the GSEs fail to satisfy their guaranty obligations. While this obligation is in almost all cases non-recourse to us, this could cause the Company to have to repay these obligations on short notice or risk foreclosure actions on the collateralized assets.

Non-performance by our financial counterparties could adversely affect our performance.

Although we have not experienced any material counterparty non-performance, disruptions in financial and credit markets could, among other things, impede the ability of our counterparties to perform on their contractual obligations. There are multiple

financial institutions that are individually committed to lend us varying amounts as part of our revolving credit facility. Should any of these institutions fail to fund their committed amounts when contractually required, our financial condition could be adversely affected. Should several of these institutions fail to fund, we could experience significant financial distress.

The Company also has developed assets with joint venture partners which were financed by financial institutions that have experienced varying degrees of distress in the past and could experience similar distress as economic conditions change. If one or more of these lenders fail to fund when contractually required, the Company or its joint venture partner may be unable to complete construction of its development properties.

A significant downgrade in our credit ratings could adversely affect our performance.

A significant downgrade in our credit ratings, while not affecting our ability to draw proceeds under the revolving credit facility, would cause our borrowing costs to increase under the revolving credit facility, impact our ability to borrow secured and unsecured debt, impair our ability to access the commercial paper market or otherwise limit our access to capital. In addition, a downgrade below investment grade would require us to post cash collateral and/or letters of credit in favor of some of our secured lenders to cover our self-insured property and liability insurance deductibles or to obtain lower deductible insurance compliant with the lenders' requirements at the lower ratings level.

Scheduled debt payments could adversely affect our financial condition.

In the future, our cash flow could be insufficient to meet required payments of principal and interest or to pay distributions on our securities at expected levels.

We may not be able to refinance existing debt, including joint venture indebtedness (which in virtually all cases requires substantial principal payments at maturity) and, if we can, the terms of such refinancing might not be as favorable as the terms of existing indebtedness. If principal payments due at maturity cannot be refinanced, extended or paid with proceeds of other capital transactions, such as new equity capital, our operating cash flow will not be sufficient in all years to repay all maturing debt. As a result, certain of our other debt may cross default, we may be forced to postpone capital expenditures necessary for the maintenance of our properties, we may have to dispose of one or more properties on terms that would otherwise be unacceptable to us or we may be forced to allow the mortgage holder to foreclose on a property. Foreclosure on mortgaged properties or an inability to refinance existing indebtedness would likely have a negative impact on our financial condition and results of operations.

Please refer to Item 7, *Management's Discussion and Analysis of Financial Condition and Results of Operations*, for the Company's debt maturity schedule as of December 31, 2014.

Financial covenants could adversely affect the Company's financial condition.

The mortgages on our properties may contain customary negative covenants that, among other things, limit our ability, without the prior consent of the lender, to further mortgage the property and to reduce or change insurance coverage. In addition, our unsecured credit facility contains certain restrictions, requirements and other limitations on our ability to incur debt. The indentures under which a substantial portion of our unsecured debt was issued also contain certain financial and operating covenants including, among other things, maintenance of certain financial ratios, as well as limitations on our ability to incur secured and unsecured debt (including acquisition financing), and to sell all or substantially all of our assets. Our credit facility and indentures are cross-defaulted and also contain cross default provisions with other material debt. While the Company believes it was in compliance with its unsecured public debt covenants for both the years ended December 31, 2014 and 2013, should it fall out of compliance, it would likely have a negative impact on our financial condition and results of operations.

Some of the properties were financed with tax-exempt bonds or otherwise contain certain restrictive covenants or deed restrictions, including affordability requirements. The Company, and from time to time its consultants, monitor compliance with the restrictive covenants and deed restrictions that affect these properties. If these compliance requirements restrict our ability to increase our rental rates to low or moderate-income residents, or eligible/qualified residents, then our income from these properties may be limited. While we generally believe that the interest rate benefit attendant to properties with tax-exempt bonds more than outweighs any loss of income due to restrictive covenants or deed restrictions, this may not always be the case. Some of these requirements are complex and our failure to comply with them may subject us to material fines or liabilities.

Our degree of leverage could limit our ability to obtain additional financing.

Our degree of leverage could have important consequences to security holders. For example, the degree of leverage could affect our ability to obtain additional financing in the future for working capital, capital expenditures, acquisitions, development or other general corporate purposes, making us more vulnerable to a downturn in business or the economy in general. Our consolidated debt-to-total market capitalization ratio was 28.5% as of December 31, 2014. In addition, our most restrictive unsecured public debt covenants are as follows:

	December 31, 2014	December 31, 2013
Total Debt to Adjusted Total Assets (not to exceed 60%)	39.2%	40.0%
Secured Debt to Adjusted Total Assets (not to exceed 40%)	18.4%	19.2%
Consolidated Income Available for Debt Service to Maximum Annual Service Charges		
(must be at least 1.5 to 1)	3.38	3.07
Total Unsecured Assets to Unsecured Debt		
(must be at least 150%)	336.5%	326.9%

Rising interest rates could adversely affect cash flow.

Advances under our credit facility bears interest at a variable rate based upon LIBOR at various interest periods, plus a spread dependent upon the Operating Partnership's credit rating, or based upon bids received from the lending group. Certain public issuances of our senior unsecured debt instruments may also, from time to time, bear interest at floating rates or be swapped to a floating rate of interest. We may also borrow additional money with variable interest rates in the future. Increases in interest rates would increase our interest expense under these debt instruments and would increase the costs of refinancing existing debt and of issuing new debt. Accordingly, higher interest rates could adversely affect cash flow and our ability to service our debt and make distributions to security holders.

Derivatives and hedging activity could adversely affect cash flow.

In the normal course of business, we use derivatives to manage our exposure to interest rate volatility on debt instruments, including hedging for future debt issuances. At other times we may utilize derivatives to increase our exposure to floating interest rates. We may also use derivatives to manage our exposure to foreign exchange rates or manage commodity prices in the daily operations of our business. There can be no assurance that these hedging arrangements will have the desired beneficial impact. These arrangements, which can include a number of counterparties, may expose us to additional risks, including failure of any of our counterparties to perform under these contracts, and may involve extensive costs, such as transaction fees or breakage costs, if we terminate them. No strategy can completely insulate us from the risks associated with interest rate, foreign exchange or commodity pricing fluctuations.

We depend on our key personnel.

We depend on the efforts of the Chairman of our Board of Trustees, Samuel Zell, and our executive officers, particularly David J. Neithercut, our President and Chief Executive Officer ("CEO"). If they resign or otherwise cease to be employed by us, our operations could be temporarily adversely affected. Mr. Zell has entered into retirement benefit and noncompetition agreements with the Company.

Control and influence by significant security holders could be exercised in a manner adverse to other security holders.

The consent of certain affiliates of Mr. Zell is required for certain amendments to the Sixth Amended and Restated Agreement of Limited Partnership of the Operating Partnership (the "Partnership Agreement"). As a result of their security ownership and rights concerning amendments to the Partnership Agreement, the security holders referred to herein may have influence over the Company. Although to the Company's knowledge these security holders have not agreed to act together on any matter, they would be in a position to exercise even more influence over the Company's affairs if they were to act together in the future. This influence could conceivably be exercised in a manner that is inconsistent with the interests of other security holders. For additional information regarding the security ownership of our trustees, including Mr. Zell, and our executive officers, see Equity Residential's definitive proxy statement.

Shareholders' ability to effect changes in control of the Company is limited.

Provisions of our declaration of trust and bylaws could inhibit changes in control.

Certain provisions of our Declaration of Trust and Bylaws may delay or prevent a change in control of the Company or other transactions that could provide the security holders with a premium over the then-prevailing market price of their securities or which might otherwise be in the best interest of our security holders. This includes the 5% Ownership Limit described below. While our existing preferred shares/preference units do not have these provisions, any future series of preferred shares/preference units may have certain voting provisions that could delay or prevent a change in control or other transactions that might otherwise be in the interest of our security holders. Our Bylaws require certain information to be provided by any security holder, or persons acting in concert with such security holder, who proposes business or a nominee at an annual meeting of shareholders, including disclosure of information related to hedging activities and investment strategies with respect to our securities. These requirements could delay or prevent a change in control or other transactions that might otherwise be in the interest of our security holders.

We have a share ownership limit for REIT tax purposes.

To remain qualified as a REIT for federal income tax purposes, not more than 50% in value of our outstanding Shares may be owned, directly or indirectly, by five or fewer individuals at any time during the last half of any year. To facilitate maintenance of our REIT qualification, our Declaration of Trust, subject to certain exceptions, prohibits ownership by any single shareholder of more than 5% of the lesser of the number or value of any outstanding class of common or preferred shares. We refer to this restriction as the "Ownership Limit." Absent any exemption or waiver granted by our Board of Trustees, securities acquired or held in violation of the Ownership Limit will be transferred to a trust for the exclusive benefit of a designated charitable beneficiary, and the security holder's rights to distributions and to vote would terminate. A transfer of Shares may be void if it causes a person to violate the Ownership Limit. The Ownership Limit could delay or prevent a change in control and, therefore, could adversely affect our security holders' ability to realize a premium over the then-prevailing market price for their Shares. To reduce the ability of the Board to use the Ownership Limit as an anti-takeover device, the Company's Ownership Limit requires, rather than permits, the Board to grant a waiver of the Ownership Limit if the individual seeking a waiver demonstrates that such ownership would not jeopardize the Company's status as a REIT. We have issued several of these waivers in the past.

Our preferred shares may affect changes in control.

Our Declaration of Trust authorizes the Board of Trustees to issue up to 100 million preferred shares, and to establish the preferences and rights (including the right to vote and the right to convert into common shares) of any preferred shares issued. The Board of Trustees may use its powers to issue preferred shares and to set the terms of such securities to delay or prevent a change in control of the Company, even if a change in control were in the interest of security holders.

Inapplicability of Maryland law limiting certain changes in control.

Certain provisions of Maryland law applicable to real estate investment trusts prohibit "business combinations" (including certain issuances of equity securities) with any person who beneficially owns ten percent or more of the voting power of outstanding securities, or with an affiliate who, at any time within the two-year period prior to the date in question, was the beneficial owner of ten percent or more of the voting power of the Company's outstanding voting securities (an "Interested Shareholder"), or with an affiliate of an Interested Shareholder. These prohibitions last for five years after the most recent date on which the Interested Shareholder became an Interested Shareholder. After the five-year period, a business combination with an Interested Shareholder must be approved by two super-majority shareholder votes unless, among other conditions, holders of common shares receive a minimum price for their shares and the consideration is received in cash or in the same form as previously paid by the Interested Shareholder for its common shares. As permitted by Maryland law, however, the Board of Trustees of the Company has opted out of these restrictions with respect to any business combination involving Mr. Zell and certain of his affiliates and persons acting in concert with them. Consequently, the five-year prohibition and the super-majority vote requirements will not apply to a business combination involving us and/or any of them. Such business combinations may not be in the best interest of our security holders.

Our success as a REIT is dependent on compliance with federal income tax requirements.

Our failure to qualify as a REIT would have serious adverse consequences to our security holders.

We believe that we have qualified for taxation as a REIT for federal income tax purposes since our taxable year ended December 31, 1992 based, in part, upon opinions of tax counsel received whenever we have issued equity securities or engaged in significant merger transactions. We plan to continue to meet the requirements for taxation as a REIT. Many of these requirements,

however, are highly technical and complex. We cannot, therefore, guarantee that we have qualified or will qualify as a REIT in the future. The determination that we are a REIT requires an analysis of various factual matters that may not be totally within our control. For example, to qualify as a REIT, our gross income must generally come from rental and other real estate or passive related sources that are itemized in the REIT tax laws. We are also required to distribute to security holders at least 90% of our REIT taxable income excluding net capital gains. The fact that we hold our assets through the Operating Partnership further complicates the application of the REIT requirements. Even a technical or inadvertent mistake could jeopardize our REIT status; however, the REIT qualification rules permit REITs in certain circumstances to pay a monetary penalty for inadvertent mistakes rather than lose REIT status. There is also risk that Congress and the IRS might make changes to the tax laws and regulations, and the courts might issue new rulings that make it more difficult, or impossible, for us to remain qualified as a REIT. We do not believe, however, that any pending or proposed tax law changes would jeopardize our REIT status.

If we fail to qualify as a REIT, we would be subject to federal income tax at regular corporate rates. Also, unless the IRS granted us relief under certain statutory provisions, we would remain disqualified from taxation as a REIT for four years following the year in which we failed to qualify as a REIT. If we fail to qualify as a REIT, we would have to pay significant income taxes. We therefore would have less money available for investments or for distributions to security holders. This would likely have a significant adverse effect on the value of our securities. In addition, we would no longer be required to make any distributions to security holders. Even if we qualify as a REIT, we are and will continue to be subject to certain federal, state and local taxes on our income and property. In addition, various business activities which generate income that is not qualifying income for a REIT are conducted through taxable REIT subsidiaries and will be subject to federal and state income tax at regular corporate rates to the extent they generate taxable income.

We could be disqualified as a REIT or have to pay taxes if our merger partners did not qualify as REITs.

If any of our prior merger partners had failed to qualify as a REIT throughout the duration of their existence, then they might have had undistributed "Subchapter C corporation earnings and profits" at the time of their merger with us. If that was the case and we did not distribute those earnings and profits prior to the end of the year in which the merger took place, we might not qualify as a REIT. We believe, based in part upon opinions of legal counsel received pursuant to the terms of our merger agreements as well as our own investigations, among other things, that each of our prior merger partners qualified as a REIT and that, in any event, none of them had any undistributed "Subchapter C corporation earnings and profits" at the time of their merger with us. If any of our prior merger partners failed to qualify as a REIT, an additional concern would be that they could have been required to recognize taxable gain at the time they merged with us. We would be liable for the tax on such gain. We also could have to pay corporate income tax on any gain existing at the time of the applicable merger on assets acquired in the merger if the assets are sold within ten years of the merger.

Compliance with REIT distribution requirements may affect our financial condition.

Distribution requirements may increase the indebtedness of the Company.

We may be required from time to time, under certain circumstances, to accrue as income for tax purposes interest and rent earned but not yet received. In such event, or upon our repayment of principal on debt, we could have taxable income without sufficient cash to enable us to meet the distribution requirements of a REIT. Accordingly, we could be required to borrow funds or liquidate investments on adverse terms in order to meet these distribution requirements.

Tax elections regarding distributions may impact future liquidity of the Company.

In past years we have made, and under certain circumstances may consider making again in the future, a tax election to treat future distributions to shareholders as distributions in the current year. This election, which is provided for in the Internal Revenue Code, may allow us to avoid increasing our dividends or paying additional income taxes in the current year. However, this could result in a constraint on our ability to decrease our dividends in future years without creating risk of either violating the REIT distribution requirements or generating additional income tax liability.

Federal Income Tax Considerations

General

The following discussion summarizes the federal income tax considerations material to a holder of common shares. It is not exhaustive of all possible tax considerations. For example, it does not give a detailed discussion of any state, local or foreign tax considerations. The following discussion also does not address all tax matters that may be relevant to prospective shareholders

in light of their particular circumstances. Moreover, it does not address all tax matters that may be relevant to shareholders who are subject to special treatment under the tax laws, such as insurance companies, tax-exempt entities, financial institutions or broker-dealers, foreign corporations, persons who are not citizens or residents of the United States and persons who own shares through a partnership or other entity treated as a flow-through entity for federal income tax purposes.

The specific tax attributes of a particular shareholder could have a material impact on the tax considerations associated with the purchase, ownership and disposition of common shares. Therefore, it is essential that each prospective shareholder consult with his or her own tax advisors with regard to the application of the federal income tax laws to the shareholder's personal tax situation, as well as any tax consequences arising under the laws of any state, local or foreign taxing jurisdiction.

The information in this section is based on the current Internal Revenue Code, current, temporary and proposed Treasury regulations, the legislative history of the Internal Revenue Code, current administrative interpretations and practices of the Internal Revenue Service, including its practices and policies as set forth in private letter rulings, which are not binding on the Internal Revenue Service, and existing court decisions. Future legislation, regulations, administrative interpretations and court decisions could change current law or adversely affect existing interpretations of current law. Any change could apply retroactively. Thus, it is possible that the Internal Revenue Service could challenge the statements in this discussion, which do not bind the Internal Revenue Service or the courts, and that a court could agree with the Internal Revenue Service.

Our taxation

We elected REIT status beginning with the year that ended December 31, 1992. In any year in which we qualify as a REIT, we generally will not be subject to federal income tax on the portion of our REIT taxable income or capital gain that we distribute to our shareholders. This treatment substantially eliminates the double taxation that applies to most corporations, which pay a tax on their income and then distribute dividends to shareholders who are in turn taxed on the amount they receive. We elected taxable REIT subsidiary status for certain of our corporate subsidiaries engaged in activities which cannot be performed directly by a REIT, such as condominium conversion and sale activities. As a result, we will be subject to federal income tax on the taxable income generated by these activities in our taxable REIT subsidiaries.

We will be subject to federal income tax at regular corporate rates upon our REIT taxable income or capital gains that we do not distribute to our shareholders. In addition, we will be subject to a 4% excise tax if we do not satisfy specific REIT distribution requirements. We could also be subject to the "alternative minimum tax" on our items of tax preference. In addition, any net income from "prohibited transactions" (i.e., dispositions of property, other than property held by a taxable REIT subsidiary, held primarily for sale to customers in the ordinary course of business) will be subject to a 100% tax. We could also be subject to a 100% penalty tax on certain payments received from or on certain expenses deducted by a taxable REIT subsidiary if any such transaction is not respected by the Internal Revenue Service. If we fail to satisfy the 75% gross income test or the 95% gross income test (described below) but have maintained our qualification as a REIT because we satisfied certain other requirements, we will still generally be subject to a 100% penalty tax on the taxable income attributable to the gross income that caused the income test failure. If we fail to satisfy any of the REIT asset tests (described below) by more than a *de minimis* amount, due to reasonable cause, and we nonetheless maintain our REIT qualification because of specified cure provisions, we will be required to pay a tax equal to the greater of \$50,000 or the highest marginal corporate tax rate multiplied by the net income generated by the non-qualifying assets. If we fail to satisfy any provision of the Internal Revenue Code that would result in our failure to qualify as a REIT (other than a violation of the REIT gross income or asset tests described below) and the violation is due to reasonable cause, we may retain our REIT qualification but we will be required to pay a penalty of \$50,000 for each such failure. Moreover, we may be subject to taxes in certain situations and on certain transactions that we do not presently contemplate.

We believe that we have qualified as a REIT for all of our taxable years beginning with 1992. We also believe that our current structure and method of operation is such that we will continue to qualify as a REIT. However, given the complexity of the REIT qualification requirements, we cannot provide any assurance that the actual results of our operations have satisfied or will satisfy the requirements under the Internal Revenue Code for a particular year.

If we fail to qualify for taxation as a REIT in any taxable year and the relief provisions described herein do not apply, we will be subject to tax on our taxable income at regular corporate rates. We also may be subject to the corporate "alternative minimum tax." As a result, our failure to qualify as a REIT would significantly reduce the cash we have available to distribute to our shareholders. Unless entitled to statutory relief, we would not be able to re-elect to be taxed as a REIT until our fifth taxable year after the year of disqualification. It is not possible to state whether we would be entitled to statutory relief.

Our qualification and taxation as a REIT depend on our ability to satisfy various requirements under the Internal Revenue Code. We are required to satisfy these requirements on a continuing basis through actual annual operating and other results. Accordingly, there can be no assurance that we will be able to continue to operate in a manner so as to remain qualified as a REIT.

Ownership of Taxable REIT Subsidiaries by Us. The Internal Revenue Code provides that REITs may own greater than ten percent of the voting power and value of the securities of a “taxable REIT subsidiary” or “TRS”, provided that the aggregate value of all of the TRS securities held by the REIT does not exceed 25% of the REIT's total asset value. TRSs are corporations subject to tax as a regular “C” corporation that have elected, jointly with a REIT, to be a TRS. Generally, a taxable REIT subsidiary may own assets that cannot otherwise be owned by a REIT and can perform impermissible tenant services (discussed below), which would otherwise taint our rental income under the REIT income tests. However, the REIT will be obligated to pay a 100% penalty tax on some payments that we receive or on certain expenses deducted by our TRSs if the economic arrangements between us, our tenants and the TRS are not comparable to similar arrangements among unrelated parties. A TRS may also receive income from prohibited transactions without incurring the 100% federal income tax liability imposed on REITs. Income from prohibited transactions may include the purchase and sale of land, the purchase and sale of completed development properties and the sale of condominium units.

TRSs pay federal and state income tax at the full applicable corporate rates. The amount of taxes paid on impermissible tenant services income and the sale of real estate held primarily for sale to customers in the ordinary course of business may be material in amount. The TRSs will attempt to reduce, if possible, the amount of these taxes, but we cannot guarantee whether, or the extent to which, measures taken to reduce these taxes will be successful. To the extent that these companies are required to pay taxes, less cash may be available for distributions to shareholders.

Share Ownership Test and Organizational Requirement. In order to qualify as a REIT, our shares of beneficial interest must be held by a minimum of 100 persons for at least 335 days of a taxable year that is 12 months, or during a proportionate part of a taxable year of less than 12 months. Also, not more than 50% in value of our shares of beneficial interest may be owned directly or indirectly by applying certain constructive ownership rules, by five or fewer individuals during the last half of each taxable year. In addition, we must meet certain other organizational requirements, including, but not limited to, that (i) the beneficial ownership in us is evidenced by transferable shares and (ii) we are managed by one or more trustees. We believe that we have satisfied all of these tests and all other organizational requirements and that we will continue to do so in the future. In order to ensure compliance with the 100 person test and the 50% share ownership test discussed above, we have placed certain restrictions on the transfer of our shares that are intended to prevent further concentration of share ownership. However, such restrictions may not prevent us from failing these requirements, and thereby failing to qualify as a REIT.

Gross Income Tests. To qualify as a REIT, we must satisfy two gross income tests:

- (1) At least 75% of our gross income for each taxable year must generally be derived directly or indirectly from rents from real property, interest on obligations secured by mortgages on real property or on interests in real property, gain from the sale or other disposition of non-dealer real property and shares of REIT stock, dividends paid by another REIT and from some types of temporary investments (excluding certain hedging income).
- (2) At least 95% of our gross income for each taxable year must generally be derived from sources qualifying under the 75% test described in (1) above, non-REIT dividends, non-real estate mortgage interest and gain from the sale or disposition of non-REIT stock or securities (excluding certain hedging income).

To qualify as rents from real property for the purpose of satisfying the gross income tests, rental payments must generally be received from unrelated persons and not be based on the net income of the resident. Also, the rent attributable to personal property must not exceed 15% of the total rent. We may generally provide services to residents without “tainting” our rental income only if such services are “usually or customarily rendered” in connection with the rental of real property and not otherwise considered “impermissible services”. If such services are impermissible, then we may generally provide them only if they are considered *de minimis* in amount, or are provided through an independent contractor from whom we derive no revenue and that meets other requirements, or through a taxable REIT subsidiary. We believe that services provided to residents by us either are usually or customarily rendered in connection with the rental of real property and not otherwise considered impermissible, or, if considered impermissible services, will meet the *de minimis* test or will be provided by an independent contractor or taxable REIT subsidiary. However, we cannot provide any assurance that the Internal Revenue Service will agree with these positions.

If we fail to satisfy one or both of the gross income tests for any taxable year, we may nevertheless qualify as a REIT for the year if we are entitled to relief under certain provisions of the Internal Revenue Code. In this case, a penalty tax would still be applicable as discussed above. Generally, it is not possible to state whether in all circumstances we would be entitled to the benefit of these relief provisions and in the event these relief provisions do not apply, we will not qualify as a REIT.

Asset Tests. In general, on the last day of each quarter of our taxable year, we must satisfy four tests relating to the nature of our assets:

- (1) At least 75% of the value of our total assets must consist of real estate assets (which include for this purpose shares in other real estate investment trusts) and certain cash related items;
- (2) Not more than 25% of the value of our total assets may consist of securities other than those in the 75% asset class;
- (3) Except for securities included in item 1 above, equity investments in other REITs, qualified REIT subsidiaries (i.e., corporations owned 100% by a REIT that are not TRSs or REITs), or taxable REIT subsidiaries: (a) the value of any one issuer's securities owned by us may not exceed 5% of the value of our total assets and (b) we may not own securities representing more than 10% of the voting power or value of the outstanding securities of any one issuer; and
- (4) Not more than 25% of the value of our total assets may consist of securities of one or more taxable REIT subsidiaries.

The 10% value test described in clause (3)(b) above does not apply to certain securities that fall within a safe harbor under the Code. Under the safe harbor, the following are not considered "securities" held by us for purposes of this 10% value test: (i) straight debt securities, (ii) any loan of an individual or an estate, (iii) certain rental agreements for the use of tangible property, (iv) any obligation to pay rents from real property, (v) any security issued by a state or any political subdivision thereof, foreign government or Puerto Rico only if the determination of any payment under such security is not based on the profits of another entity or payments on any obligation issued by such other entity, or (vi) any security issued by a REIT. The timing and payment of interest or principal on a security qualifying as straight debt may be subject to a contingency provided that (A) such contingency does not change the effective yield to maturity, not considering a *de minimis* change which does not exceed the greater of ¼ of 1% or 5% of the annual yield to maturity or we own \$1,000,000 or less of the aggregate issue price or value of the particular issuer's debt and not more than 12 months of unaccrued interest can be required to be prepaid or (B) the contingency is consistent with commercial practice and the contingency is effective upon a default or the exercise of a prepayment right by the issuer of the debt. If we hold indebtedness from any issuer, including a REIT, the indebtedness will be subject to, and may cause a violation of, the asset tests, unless it is a qualifying real estate asset or otherwise satisfies the above safe harbor. We currently own equity interests in certain entities that have elected to be taxed as REITs for federal income tax purposes and are not publicly traded. If any such entity were to fail to qualify as a REIT, we would not meet the 10% voting stock limitation and the 10% value limitation and we would, unless certain relief provisions applied, fail to qualify as a REIT. We believe that we and each of the REITs we own an interest in have and will comply with the foregoing asset tests for REIT qualification. However, we cannot provide any assurance that the Internal Revenue Service will agree with our determinations.

If we fail to satisfy the 5% or 10% asset tests described above after a 30-day cure period provided in the Internal Revenue Code, we will be deemed to have met such tests if the value of our non-qualifying assets is *de minimis* (i.e., does not exceed the lesser of 1% of the total value of our assets at the end of the applicable quarter or \$10,000,000) and we dispose of the non-qualifying assets within six months after the last day of the quarter in which the failure to satisfy the asset tests is discovered. For violations due to reasonable cause and not willful neglect that are in excess of the *de minimis* exception described above, we may avoid disqualification as a REIT under any of the asset tests, after the 30-day cure period, by disposing of sufficient assets to meet the asset test within such six month period, paying a tax equal to the greater of \$50,000 or the highest corporate tax rate multiplied by the net income generated by the non-qualifying assets and disclosing certain information to the Internal Revenue Service. If we cannot avail ourselves of these relief provisions, or if we fail to timely cure any noncompliance with the asset tests, we would cease to qualify as a REIT.

Annual Distribution Requirements. To qualify as a REIT, we are generally required to distribute dividends, other than capital gain dividends, to our shareholders each year in an amount at least equal to 90% of our REIT taxable income. These distributions must be paid either in the taxable year to which they relate, or in the following taxable year if declared before we timely file our tax return for the prior year and if paid with or before the first regular dividend payment date after the declaration is made. We intend to make timely distributions sufficient to satisfy our annual distribution requirements. To the extent that we do not distribute all of our net capital gain or distribute at least 90%, but less than 100% of our REIT taxable income, as adjusted, we are subject to tax on these amounts at regular corporate rates. We will be subject to a 4% excise tax on the excess of the required distribution over the sum of amounts actually distributed and amounts retained for which federal income tax was paid, if we fail to distribute during each calendar year at least the sum of: (1) 85% of our REIT ordinary income for the year; (2) 95% of our REIT capital gain net income for the year; and (3) any undistributed taxable income from prior taxable years. A REIT may elect to retain rather than distribute all or a portion of its net capital gains and pay the tax on the gains. In that case, a REIT may elect to have its shareholders include their proportionate share of the undistributed net capital gains in income as long-term capital gains and receive a credit for their share of the tax paid by the REIT. For purposes of the 4% excise tax described above, any retained amounts would be treated as having been distributed.

Ownership of Partnership Interests By Us. As a result of our ownership of the Operating Partnership, we will be considered to own and derive our proportionate share of the assets and items of income of the Operating Partnership, respectively, for purposes of the REIT asset and income tests, including its share of assets and items of income of any subsidiaries that are partnerships or limited liability companies.

State and Local Taxes. We may be subject to state or local taxation in various jurisdictions, including those in which we transact business or reside. Generally REITs have seen increases in state and local taxes in recent years. Our state and local tax treatment may not conform to the federal income tax treatment discussed above. Consequently, prospective shareholders should consult their own tax advisors regarding the effect of state and local tax laws on an investment in common shares.

Taxation of domestic shareholders subject to U.S. tax

General. If we qualify as a REIT, distributions made to our taxable domestic shareholders with respect to their common shares, other than capital gain distributions and distributions attributable to taxable REIT subsidiaries, will be treated as ordinary income to the extent that the distributions come out of earnings and profits. These distributions will not be eligible for the dividends received deduction for shareholders that are corporations nor will they constitute “qualified dividend income” under the Internal Revenue Code, meaning that such dividends will be taxed at marginal rates applicable to ordinary income rather than the special capital gain rates currently applicable to qualified dividend income distributed to shareholders who satisfy applicable holding period requirements. In determining whether distributions are out of earnings and profits, we will allocate our earnings and profits first to preferred shares and second to the common shares. The portion of ordinary dividends which represent ordinary dividends we receive from a TRS, will be designated as “qualified dividend income” to REIT shareholders. These qualified dividends are eligible for preferential tax rates if paid to our non-corporate shareholders.

To the extent we make distributions to our taxable domestic shareholders in excess of our earnings and profits, such distributions will be considered a return of capital. Such distributions will be treated as a tax-free distribution and will reduce the tax basis of a shareholder's common shares by the amount of the distribution so treated. To the extent such distributions cumulatively exceed a taxable domestic shareholder's tax basis, such distributions are taxable as gain from the sale of shares. Shareholders may not include in their individual income tax returns any of our net operating losses or capital losses.

Dividends declared by a REIT in October, November, or December are deemed to have been paid by the REIT and received by its shareholders on December 31 of that year, so long as the dividends are actually paid during January of the following year. However, this treatment only applies to the extent of the REIT's earnings and profits existing on December 31. To the extent the shareholder distribution paid in January exceeds available earnings and profits as of December 31, the excess will be treated as a distribution taxable to shareholders in the year paid. As such, for tax reporting purposes, January distributions paid to our shareholders may be split between two tax years.

Distributions made by us that we properly designate as capital gain dividends will be taxable to taxable domestic shareholders as gain from the sale or exchange of a capital asset held for more than one year. This treatment applies only to the extent that the designated distributions do not exceed our actual net capital gain for the taxable year. It applies regardless of the period for which a domestic shareholder has held his or her common shares. Despite this general rule, corporate shareholders may be required to treat up to 20% of certain capital gain dividends as ordinary income.

Generally, our designated capital gain dividends will be broken out into net capital gains distributions (which are taxable to taxable domestic shareholders that are individuals, estates or trusts at a maximum rate of 20% for individual taxpayers in the highest tax bracket) and unrecaptured Section 1250 gain distributions (which are taxable to taxable domestic shareholders that are individuals, estates or trusts at a maximum rate of 25%).

Certain U.S. shareholders that are taxed as individuals, estates or trusts may also be required to pay an additional 3.8% tax on, among other things, dividends on and capital gains from the sale or other disposition of shares.

If, for any taxable year, we elect to designate as capital gain dividends any portion of the dividends paid or made available for the year to holders of all classes of shares of beneficial interest, then the portion of the capital gains dividends that will be allocable to the holders of common shares will be the total capital gain dividends multiplied by a fraction. The numerator of the fraction will be the total dividends paid or made available to the holders of the common shares for the year. The denominator of the fraction will be the total dividends paid or made available to holders of all classes of shares of beneficial interest.

We may elect to retain (rather than distribute as is generally required) net capital gain for a taxable year and pay the income tax on that gain. If we make this election, shareholders must include in income, as long-term capital gain, their proportionate

share of the undistributed net capital gain. Shareholders will be treated as having paid their proportionate share of the tax paid by us on these gains. Accordingly, they will receive a tax credit or refund for the amount. Shareholders will increase the basis in their common shares by the difference between the amount of capital gain included in their income and the amount of the tax they are treated as having paid. Our earnings and profits will be adjusted appropriately.

In general, a shareholder will recognize gain or loss for federal income tax purposes on the sale or other disposition of common shares in an amount equal to the difference between:

- (a) the amount of cash and the fair market value of any property received in the sale or other disposition; and
- (b) the shareholder's adjusted tax basis in the common shares.

The gain or loss will be capital gain or loss if the common shares were held as a capital asset. Generally, the capital gain or loss will be long-term capital gain or loss if the common shares were held for more than one year.

In general, a loss recognized by a shareholder upon the sale of common shares that were held for six months or less, determined after applying certain holding period rules, will be treated as long-term capital loss to the extent that the shareholder received distributions that were treated as long-term capital gains. For shareholders who are individuals, trusts and estates, the long-term capital loss will be apportioned among the applicable long-term capital gain rates to the extent that distributions received by the shareholder were previously so treated.

Taxation of domestic tax-exempt shareholders

Most tax-exempt organizations are not subject to federal income tax except to the extent of their unrelated business taxable income, which is often referred to as UBTI. Unless a tax-exempt shareholder holds its common shares as debt financed property or uses the common shares in an unrelated trade or business, distributions to the shareholder should not constitute UBTI. Similarly, if a tax-exempt shareholder sells common shares, the income from the sale should not constitute UBTI unless the shareholder held the shares as debt financed property or used the shares in a trade or business.

However, for tax-exempt shareholders that are social clubs, voluntary employee benefit associations, supplemental unemployment benefit trusts, and qualified group legal services plans, income from owning or selling common shares will constitute UBTI unless the organization is able to properly deduct amounts set aside or placed in reserve so as to offset the income generated by its investment in common shares. These shareholders should consult their own tax advisors concerning these set aside and reserve requirements which are set forth in the Internal Revenue Code.

In addition, certain pension trusts that own more than 10% of a "pension-held REIT" must report a portion of the distributions that they receive from the REIT as UBTI. We have not been and do not expect to be treated as a pension-held REIT for purposes of this rule.

Taxation of foreign shareholders

The following is a discussion of certain anticipated United States federal income tax consequences of the ownership and disposition of common shares applicable to a foreign shareholder. For purposes of this discussion, a "foreign shareholder" is any person other than:

- (a) a citizen or resident of the United States;
- (b) a corporation or partnership created or organized in the United States or under the laws of the United States or of any state thereof; or
- (c) an estate or trust whose income is includable in gross income for United States federal income tax purposes regardless of its source.

Distributions by Us. Distributions by us to a foreign shareholder that are neither attributable to gain from sales or exchanges by us of United States real property interests nor designated by us as capital gains dividends will be treated as dividends of ordinary income to the extent that they are made out of our earnings and profits. These distributions ordinarily will be subject to withholding of United States federal income tax on a gross basis at a 30% rate, or a lower treaty rate, unless the dividends are treated as effectively connected with the conduct by the foreign shareholder of a United States trade or business. Please note that under certain treaties lower withholding rates generally applicable to dividends do not apply to dividends from REITs. Dividends that are effectively connected with a United States trade or business will be subject to tax on a net basis at graduated rates, and are generally not subject to withholding. Certification and disclosure requirements must be satisfied before a dividend is exempt

from withholding under this exemption. A foreign shareholder that is a corporation also may be subject to an additional branch profits tax at a 30% rate or a lower treaty rate.

We expect to withhold United States income tax at the rate of 30% on any such distributions made to a foreign shareholder unless:

- (a) a lower treaty rate applies and any required form or certification evidencing eligibility for that reduced rate is filed with us; or
- (b) the foreign shareholder files an IRS Form W-8ECI with us claiming that the distribution is effectively connected income.

If such distribution is in excess of our current or accumulated earnings and profits, it will not be taxable to a foreign shareholder to the extent that the distribution does not exceed the adjusted basis of the shareholder's common shares. Instead, the distribution will reduce the adjusted basis of the common shares. To the extent that the distribution exceeds the adjusted basis of the common shares, it will give rise to gain from the sale or exchange of the shareholder's common shares. The tax treatment of this gain is described below.

We intend to withhold at a rate of 30%, or a lower applicable treaty rate, on the entire amount of any distribution not designated as a capital gain distribution. In such event, a foreign shareholder may seek a refund of the withheld amount from the IRS if it is subsequently determined that the distribution was, in fact, in excess of our earnings and profits, and the amount withheld exceeded the foreign shareholder's United States tax liability with respect to the distribution.

Any capital gain dividend with respect to any class of our stock which is "regularly traded" on an established securities market, will be treated as an ordinary dividend described above, if the foreign shareholder did not own more than 5% of such class of stock at any time during the one year period ending on the date of the distribution. Foreign shareholders generally will not be required to report such distributions received from us on U.S. federal income tax returns and all distributions treated as dividends for U.S. federal income tax purposes, including any capital gain dividends, will be subject to a 30% U.S. withholding tax (unless reduced or eliminated under an applicable income tax treaty), as described above. In addition, the branch profits tax will no longer apply to such distributions.

Distributions to a foreign shareholder that we designate at the time of the distributions as capital gain dividends, other than those arising from the disposition of a United States real property interest, generally will not be subject to United States federal income taxation unless:

- (a) the investment in the common shares is effectively connected with the foreign shareholder's United States trade or business, in which case the foreign shareholder will be subject to the same treatment as domestic shareholders, except that a shareholder that is a foreign corporation may also be subject to the branch profits tax, as discussed above; or
- (b) the foreign shareholder is a nonresident alien individual who is present in the United States for 183 days or more during the taxable year and has a "tax home" in the United States, in which case the nonresident alien individual will be subject to a 30% tax on the individual's capital gains.

Under the Foreign Investment in Real Property Tax Act, which is known as FIRPTA, distributions to a foreign shareholder that are attributable to gain from sales or exchanges of United States real property interests will cause the foreign shareholder to be treated as recognizing the gain as income effectively connected with a United States trade or business. This rule applies whether or not a distribution is designated as a capital gain dividend. Accordingly, foreign shareholders generally would be taxed on these distributions at the same rates applicable to U.S. shareholders, subject to a special alternative minimum tax in the case of nonresident alien individuals. In addition, a foreign corporate shareholder might be subject to the branch profits tax discussed above, as well as U.S. federal income tax return filing requirements. We are required to withhold 35% of these distributions. The withheld amount can be credited against the foreign shareholder's United States federal income tax liability.

Although the law is not entirely clear on the matter, it appears that amounts we designate as undistributed capital gains in respect of the common shares held by U.S. shareholders would be treated with respect to foreign shareholders in the same manner as actual distributions of capital gain dividends. Under that approach, foreign shareholders would be able to offset as a credit against their United States federal income tax liability their proportionate share of the tax paid by us on these undistributed capital gains. In addition, if timely requested, foreign shareholders might be able to receive from the IRS a refund to the extent their proportionate share of the tax paid by us were to exceed their actual United States federal income tax liability.

Foreign Shareholders' Sales of Common Shares. Gain recognized by a foreign shareholder upon the sale or exchange of common shares generally will not be subject to United States taxation unless the shares constitute a “United States real property interest” within the meaning of FIRPTA. The common shares will not constitute a United States real property interest so long as we are a domestically controlled REIT. A domestically controlled REIT is a REIT in which at all times during a specified testing period less than 50% in value of its stock is held directly or indirectly by foreign shareholders. We believe that we are a domestically controlled REIT. Therefore, we believe that the sale of common shares will not be subject to taxation under FIRPTA. However, because common shares and preferred shares are publicly traded, we cannot guarantee that we will continue to be a domestically controlled REIT. In any event, gain from the sale or exchange of common shares not otherwise subject to FIRPTA will be subject to U.S. tax, if either:

- (a) the investment in the common shares is effectively connected with the foreign shareholder's United States trade or business, in which case the foreign shareholder will be subject to the same treatment as domestic shareholders with respect to the gain; or
- (b) the foreign shareholder is a nonresident alien individual who is present in the United States for 183 days or more during the taxable year and has a tax home in the United States, in which case the nonresident alien individual will be subject to a 30% tax on the individual's capital gains.

Even if we do not qualify as or cease to be a domestically controlled REIT, gain arising from the sale or exchange by a foreign shareholder of common shares still would not be subject to United States taxation under FIRPTA as a sale of a United States real property interest if:

- (a) the class or series of shares being sold is “regularly traded,” as defined by applicable IRS regulations, on an established securities market such as the New York Stock Exchange; and
- (b) the selling foreign shareholder owned 5% or less of the value of the outstanding class or series of shares being sold throughout the five-year period ending on the date of the sale or exchange.

If gain on the sale or exchange of common shares were subject to taxation under FIRPTA, the foreign shareholder would be subject to regular United States income tax with respect to the gain in the same manner as a taxable U.S. shareholder, subject to any applicable alternative minimum tax, a special alternative minimum tax in the case of nonresident alien individuals and the possible application of the branch profits tax in the case of foreign corporations. The purchaser of the common shares would be required to withhold and remit to the IRS 10% of the purchase price.

Information reporting requirement and backup withholding

We will report to our domestic shareholders and the Internal Revenue Service the amount of distributions paid during each calendar year and the amount of tax withheld, if any. Under certain circumstances, domestic shareholders may be subject to backup withholding. Backup withholding will apply only if such domestic shareholder fails to furnish certain information to us or the Internal Revenue Service. Backup withholding will not apply with respect to payments made to certain exempt recipients, such as corporations and tax-exempt organizations. Domestic shareholders should consult their own tax advisors regarding their qualification for exemption from backup withholding and the procedure for obtaining such an exemption. Backup withholding is not an additional tax. Rather, the amount of any backup withholding with respect to a payment to a domestic shareholder will be allowed as a credit against such person's United States federal income tax liability and may entitle such person to a refund, provided that the required information is timely furnished to the Internal Revenue Service.

Withholding on foreign financial institutions and non-U.S. shareholders

The Foreign Account Tax Compliance Act (“FATCA”) is contained in Sections 1471 through 1474 of the Internal Revenue Code (and the Treasury Regulations thereunder) and was originally enacted in 2010 as part of the Hiring Incentives to Restore Employment Act. FATCA will impose a U.S. withholding tax at a 30% rate on dividends paid after June 30, 2014 and on proceeds from the sale of our shares paid after December 31, 2016 to “foreign financial institutions” (as defined under FATCA) and certain other foreign entities if certain due diligence and disclosure requirements related to U.S. accounts with, or ownership of, such entities are not satisfied or an exemption does not apply. If FATCA withholding is imposed, non-U.S. beneficial owners that are otherwise eligible for an exemption from, or a reduction of, U.S. withholding tax with respect to such distributions and sale proceeds would be required to seek a refund from the Internal Revenue Service to obtain the benefit of such exemption or reduction. Any payment made by us that is subject to withholding under FATCA or otherwise will be net of the amount required to be withheld.

Item 1B. Unresolved Staff Comments

None.

Item 2. Properties

As of December 31, 2014, the Company, directly or indirectly through investments in title holding entities, owned all or a portion of 391 properties located in 12 states and the District of Columbia consisting of 109,225 apartment units. The Company's properties are summarized by building type in the following table:

Type	Properties	Apartment Units	Average Apartment Units
Garden	207	57,140	276
Mid/High-Rise	182	47,052	259
Military Housing	2	5,033	2,517
Total	391	109,225	

The Company's properties are summarized by ownership type in the following table:

	Properties	Apartment Units
Wholly Owned Properties	364	98,287
Master-Leased Properties – Consolidated	3	853
Partially Owned Properties – Consolidated	19	3,771
Partially Owned Properties – Unconsolidated	3	1,281
Military Housing	2	5,033
	391	109,225

The following table sets forth certain information by market relating to the Company's properties at December 31, 2014:

PORTFOLIO SUMMARY

Markets/Metro Areas	Properties	Apartment Units	% of Stabilized NOI (1)	Average Rental Rate (2)
Core:				
Washington DC	57	18,652	17.5 %	\$ 2,196
New York	38	10,330	16.3 %	3,863
San Francisco	51	13,208	14.3 %	2,403
Los Angeles	61	13,403	13.0 %	2,208
Boston	34	7,816	10.1 %	2,889
South Florida	35	11,434	7.4 %	1,629
Seattle	43	8,542	7.2 %	1,896
Denver	19	6,935	4.7 %	1,438
San Diego	13	3,505	3.1 %	1,982
Orange County, CA	11	3,490	2.9 %	1,790
Subtotal – Core	362	97,315	96.5%	2,291
Non-Core:				
Inland Empire, CA	10	3,081	2.1 %	1,570
Orlando	3	827	0.4 %	1,218
All Other Markets	14	2,969	1.0 %	1,178
Subtotal – Non-Core	27	6,877	3.5%	1,357
Total	389	104,192	100.0%	2,229
Military Housing	2	5,033	—	—
Grand Total	391	109,225	100.0%	\$ 2,229

- (1) % of Stabilized NOI includes budgeted 2015 NOI for stabilized properties and projected annual NOI at stabilization (defined as having achieved 90% occupancy for three consecutive months) for properties that are in lease-up.
- (2) Average rental rate is defined as total rental revenues divided by the weighted average occupied apartment units for the last month of the period presented.

Note: Projects under development are not included in the Portfolio Summary until construction has been completed.

The Company's properties had an average occupancy of approximately 95.1% (95.7% on a same store basis) at December 31, 2014. Certain of the Company's properties are encumbered by mortgages and additional detail can be found on Schedule III – Real Estate and Accumulated Depreciation. Resident leases are generally for twelve months in length and can require security deposits. The garden-style properties are generally defined as properties with two and/or three story buildings while the mid-rise/high-rise are defined as properties with greater than three story buildings. These two property types typically provide residents with amenities, such as a clubhouse and swimming pool. Certain of these properties offer additional amenities such as saunas, whirlpools, spas, sports courts and exercise rooms or other amenities. In addition, many of our urban properties have parking garage and/or retail components. The military housing properties are defined as those properties located on military bases.

The distribution of the properties throughout the United States reflects the Company's belief that geographic diversification helps insulate the portfolio from regional influences. At the same time, the Company has sought to create clusters of properties within each of its core markets in order to achieve economies of scale in management and operation. The Company may nevertheless acquire additional multifamily properties located anywhere in the United States and internationally.

The properties currently in various stages of development and lease-up at December 31, 2014 are included in the following tables:

Consolidated Development and Lease-Up Projects as of December 31, 2014

(Amounts in thousands except for project and apartment unit amounts)

Projects	Location	No. of Apartment Units	Total Capital Cost (1)	Total Book Value to Date	Total Book Value Not Placed in Service	Total Debt	Percentage Completed	Percentage Leased	Percentage Occupied	Estimated Completion Date	Estimated Stabilization Date
Projects Under Development - Wholly Owned:											
Residences at Westgate II (formerly Westgate III)	Pasadena, CA	88	\$ 55,037	\$ 45,661	\$ 45,661	\$ —	86%	—	—	Q1 2015	Q3 2015
170 Amsterdam (2)	New York, NY	236	110,892	97,372	97,372	—	88%	—	—	Q1 2015	Q1 2016
Parc on Powell (formerly 1333 Powell) (3)	Emeryville, CA	176	87,500	71,765	71,765	—	85%	13%	—	Q2 2015	Q4 2015
Azure (at Mission Bay)	San Francisco, CA	273	189,090	146,609	146,609	—	75%	—	—	Q3 2015	Q4 2016
Junction 47 (formerly West Seattle)	Seattle, WA	206	67,112	44,514	44,514	—	62%	—	—	Q4 2015	Q3 2016
Tallman	Seattle, WA	303	84,277	55,794	55,794	—	62%	—	—	Q4 2015	Q2 2017
Village at Howard Hughes	Los Angeles, CA	545	193,231	86,642	86,642	—	26%	—	—	Q2 2016	Q2 2017
Potrero	San Francisco, CA	453	224,474	72,354	72,354	—	14%	—	—	Q2 2016	Q3 2017
Millikan	Irvine, CA	344	102,331	41,367	41,367	—	13%	—	—	Q2 2016	Q3 2017
Tasman	San Jose, CA	554	214,923	119,554	119,554	—	46%	—	—	Q2 2016	Q2 2018
340 Fremont (formerly Rincon Hill)	San Francisco, CA	348	287,454	106,972	106,972	—	24%	—	—	Q3 2016	Q1 2018
One Henry Adams	San Francisco, CA	241	164,434	39,923	39,923	—	1%	—	—	Q4 2016	Q4 2017
Cascade	Seattle, WA	483	158,494	34,543	34,543	—	1%	—	—	Q2 2017	Q1 2019
2nd & Pine (4)	Seattle, WA	398	214,742	40,122	40,122	—	4%	—	—	Q3 2017	Q2 2019
Projects Under Development - Wholly Owned		4,648	2,153,991	1,003,192	1,003,192	—					
Projects Under Development - Partially Owned:											
Prism at Park Avenue South (5)	New York, NY	269	251,961	226,959	226,959	—	91%	5%	3%	Q2 2015	Q1 2016
Projects Under Development - Partially Owned		269	251,961	226,959	226,959	—					
Projects Under Development		4,917	2,405,952	1,230,151	1,230,151	—					
Completed Not Stabilized - Wholly Owned (6):											
Jia (formerly Chinatown Gateway)	Los Angeles, CA	280	92,920	89,611	—	—	—	98%	97%	Completed	Q1 2015
1111 Belle Pre (formerly The Madison)	Alexandria, VA	360	112,072	111,433	—	—	—	97%	96%	Completed	Q1 2015
Park Aire (formerly Enclave at Wellington)	Wellington, FL	268	49,000	48,917	—	—	—	95%	93%	Completed	Q1 2015
Urbana (formerly Market Street Landing)	Seattle, WA	287	88,774	86,789	—	—	—	90%	86%	Completed	Q2 2015
Residences at Westgate I (formerly Westgate II)	Pasadena, CA	252	127,292	124,606	—	—	—	68%	67%	Completed	Q2 2015
Projects Completed Not Stabilized - Wholly Owned		1,447	470,058	461,356	—	—					
Projects Completed Not Stabilized		1,447	470,058	461,356	—	—					
Completed and Stabilized During the Quarter - Wholly Owned:											
Elevé (7)	Glendale, CA	208	70,500	70,500	—	—	—	99%	96%	Completed	Stabilized
Reserve at Town Center III	Mill Creek, WA	95	21,280	21,264	—	—	—	95%	94%	Completed	Stabilized
Projects Completed and Stabilized During the Quarter - Wholly Owned		303	91,780	91,764	—	—					
Projects Completed and Stabilized During the Quarter		303	91,780	91,764	—	—					
Total Consolidated Projects		6,667	\$ 2,967,790	\$ 1,783,271	\$ 1,230,151	\$ —					
Land Held for Development		N/A	N/A	\$ 184,556	\$ 184,556	\$ —					

- (1) Total capital cost represents estimated cost for projects under development and/or developed and all capitalized costs incurred to date plus any estimates of costs remaining to be funded for all projects, all in accordance with GAAP.

- (2) 170 Amsterdam – The land under this project is subject to a long term ground lease.
- (3) Parc on Powell – During the fourth quarter of 2014, the Company acquired its partner's 95% interest in this unconsolidated development project which was valued at \$87.5 million. In conjunction with the buyout, the outstanding construction loan of \$27.2 million was paid off. The project is now wholly-owned.
- (4) 2nd & Pine – Includes an adjacent land parcel on which certain improvements including a portion of a parking structure will be constructed as part of the development of this project. The Company may eventually construct an additional apartment tower on this site or sell a portion of the garage and the related air rights.
- (5) Prism at Park Avenue South – The Company is jointly developing with Toll Brothers (NYSE: TOL) a project at 400 Park Avenue South in New York City with the Company's rental portion on floors 2-22 and Toll's for sale portion on floors 23-40. The total capital cost and total book value to date represent only the Company's portion of the project. Toll Brothers has funded \$113.8 million for their allocated share of the project.
- (6) Properties included here are substantially complete. However, they may still require additional exterior and interior work for all apartment units to be available for leasing.
- (7) Elevé – The Company acquired this project during the second quarter of 2014, prior to stabilization, and has completed lease-up activities.

Unconsolidated Development and Lease-Up Projects as of December 31, 2014

(Amounts in thousands except for project and apartment unit amounts)

Projects	Location	Percentage Ownership	No. of Apartment Units	Total Capital Cost (1)	Total Book Value to Date	Total Book Value Not Placed in Service	Total Debt	Percentage Completed	Percentage Leased	Percentage Occupied	Estimated Completion Date	Estimated Stabilization Date
Completed Not Stabilized - Unconsolidated (2):												
Domain (3)	San Jose, CA	20.0%	444	\$ 155,820	\$ 155,274	\$ —	\$ 96,793		93%	91%	Completed	Q1 2015
Projects Completed Not Stabilized - Unconsolidated			444	155,820	155,274	—	96,793					
Projects Completed Not Stabilized			444	155,820	155,274	—	96,793					
Total Unconsolidated Projects			444	\$ 155,820	\$ 155,274	\$ —	\$ 96,793					

- (1) Total capital cost represents estimated cost for projects under development and/or developed and all capitalized costs incurred to date plus any estimates of costs remaining to be funded for all projects, all in accordance with GAAP.
- (2) Properties included here are substantially complete. However, they may still require additional exterior and interior work for all apartment units to be available for leasing.
- (3) Domain – This development project is owned 20% by the Company and 80% by an institutional partner in an unconsolidated joint venture. Total project cost is approximately \$155.8 million and construction was predominantly funded with a long-term, non-recourse secured loan from the partner. The Company was responsible for constructing the project and had given certain construction cost overrun guarantees but currently has no further funding obligations. Domain has a maximum debt commitment of \$98.6 million, the loan bears interest at 5.75% and matures January 1, 2022.

Item 3. Legal Proceedings

The Company is party to a housing discrimination lawsuit brought by a non-profit civil rights organization in April 2006 in the U.S. District Court for the District of Maryland. The suit alleges that the Company designed and built approximately 300 of its properties in violation of the accessibility requirements of the Fair Housing Act and Americans With Disabilities Act. The suit seeks actual and punitive damages, injunctive relief (including modification of non-compliant properties), costs and attorneys' fees. The Company believes it has a number of viable defenses, including that a majority of the named properties were completed before the operative dates of the statutes in question and/or were not designed or built by the Company. Accordingly, the Company is defending the suit vigorously. Due to the pendency of the Company's defenses and the uncertainty of many other critical factual and legal issues, it is not possible to determine or predict the outcome of the suit or a possible loss or a range of loss, and no amounts have been accrued at December 31, 2014. While no assurances can be given, the Company does not believe that the suit, if adversely determined, would have a material adverse effect on the Company.

The Company does not believe there is any other litigation pending or threatened against it that, individually or in the aggregate, may reasonably be expected to have a material adverse effect on the Company.

Item 4. Mine Safety Disclosures

Not applicable.

PART II

Item 5. Market for Registrant’s Common Equity, Related Stockholder Matters and Issuer Purchases of Equity Securities

Common Share Market Prices and Dividends (Equity Residential)

The following table sets forth, for the years indicated, the high, low and closing sales prices for and the distributions declared on the Company’s Common Shares, which trade on the New York Stock Exchange under the trading symbol EQR.

	Sales Price			Distributions
	High	Low	Closing	
<i>2014</i>				
Fourth Quarter Ended December 31, 2014	\$ 74.72	\$ 61.47	\$ 71.84	\$ 0.5000
Third Quarter Ended September 30, 2014	\$ 67.91	\$ 60.44	\$ 61.58	\$ 0.5000
Second Quarter Ended June 30, 2014	\$ 63.54	\$ 57.19	\$ 63.00	\$ 0.5000
First Quarter Ended March 31, 2014	\$ 59.41	\$ 51.55	\$ 57.99	\$ 0.5000
<i>2013</i>				
Fourth Quarter Ended December 31, 2013	\$ 56.06	\$ 50.08	\$ 51.87	\$ 0.6500
Third Quarter Ended September 30, 2013	\$ 59.40	\$ 50.24	\$ 53.57	\$ 0.4000
Second Quarter Ended June 30, 2013	\$ 60.97	\$ 52.71	\$ 58.06	\$ 0.4000
First Quarter Ended March 31, 2013	\$ 58.81	\$ 53.64	\$ 55.06	\$ 0.4000

The number of record holders of Common Shares at February 20, 2015 was approximately 2,700. The number of outstanding Common Shares as of February 20, 2015 was 363,798,297.

Unit Dividends (ERP Operating Limited Partnership)

There is no established public market for the Units (OP Units and restricted units).

The following table sets forth, for the years indicated, the distributions on the Operating Partnership's Units.

	Distributions	
	2014	2013
Fourth Quarter Ended December 31,	\$ 0.5000	\$ 0.6500
Third Quarter Ended September 30,	\$ 0.5000	\$ 0.4000
Second Quarter Ended June 30,	\$ 0.5000	\$ 0.4000
First Quarter Ended March 31,	\$ 0.5000	\$ 0.4000

The number of record holders of Units in the Operating Partnership at February 20, 2015 was approximately 500. The number of outstanding Units as of February 20, 2015 was 378,285,425.

Unregistered Common Shares Issued in the Quarter Ended December 31, 2014 (Equity Residential)

During the quarter ended December 31, 2014, EQR issued 26,375 Common Shares in exchange for 26,375 OP Units held by various limited partners of the Operating Partnership. OP Units are generally exchangeable into Common Shares on a one-for-one basis or, at the option of the Operating Partnership, the cash equivalent thereof, at any time one year after the date of issuance. These shares were either registered under the Securities Act of 1933, as amended (the “Securities Act”), or issued in reliance on an exemption from registration under Section 4(2) of the Securities Act and the rules and regulations promulgated thereunder, as these were transactions by an issuer not involving a public offering. In light of the manner of the sale and information obtained by EQR from the limited partners in connection with these transactions, EQR believes it may rely on these exemptions.

Equity Compensation Plan Information

The following table provides information as of December 31, 2014 with respect to the Company's Common Shares that may be issued under its existing equity compensation plans.

Plan Category	Number of securities to be issued upon exercise of outstanding options, warrants and rights	Weighted average exercise price of outstanding options, warrants and rights	Number of securities remaining available for future issuance under equity compensation plans (excluding securities in column (a))
	(a) (1)	(b) (1)	(c) (2)
Equity compensation plans approved by shareholders	7,030,620	\$46.16	11,555,468
Equity compensation plans not approved by shareholders	N/A	N/A	N/A

- (1) The amounts shown in columns (a) and (b) of the above table do not include 482,466 outstanding Common Shares (all of which are restricted and subject to vesting requirements) that were granted under the Company's 2011 Share Incentive Plan, as amended (the "2011 Plan") and outstanding Common Shares that have been purchased by employees and trustees under the Company's ESPP.
- (2) Includes 8,516,934 Common Shares that may be issued under the 2011 Plan, of which only 33% may be in the form of restricted shares, and 3,038,534 Common Shares that may be sold to employees and trustees under the ESPP.

Any Common Shares issued pursuant to EQR's incentive equity compensation and employee share purchase plans will result in ERPOP issuing OP Units to EQR on a one-for-one basis, with ERPOP receiving the net cash proceeds of such issuances.

Item 6. Selected Financial Data

The following tables set forth selected financial and operating information on a historical basis for the Company and the Operating Partnership. The following information should be read in conjunction with all of the financial statements and notes thereto included elsewhere in this Form 10-K. The historical operating and balance sheet data have been derived from the historical financial statements of the Company and the Operating Partnership. Certain capitalized terms as used herein are defined in the Notes to Consolidated Financial Statements.

EQUITY RESIDENTIAL
CONSOLIDATED HISTORICAL FINANCIAL INFORMATION
(Financial information in thousands except for per share and property data)

Year Ended December 31,

	2014	2013	2012	2011	2010
OPERATING DATA:					
Total revenues from continuing operations	\$ 2,614,748	\$ 2,387,702	\$ 1,747,502	\$ 1,525,220	\$ 1,334,418
Interest and other income	\$ 4,462	\$ 5,283	\$ 151,060	\$ 8,413	\$ 4,877
Net gain on sales of real estate properties	\$ 212,685	\$ —	\$ —	\$ —	\$ —
Income (loss) from continuing operations	\$ 657,101	\$ (168,174)	\$ 160,298	\$ (72,941)	\$ (204,152)
Discontinued operations, net	\$ 1,582	\$ 2,073,527	\$ 720,906	\$ 1,008,138	\$ 500,135
Net income	\$ 658,683	\$ 1,905,353	\$ 881,204	\$ 935,197	\$ 295,983
Net income available to Common Shares	\$ 627,163	\$ 1,826,468	\$ 826,212	\$ 879,720	\$ 269,242
Earnings per share – basic:					
Income (loss) from continuing operations available to Common Shares	\$ 1.73	\$ (0.47)	\$ 0.45	\$ (0.28)	\$ (0.73)
Net income available to Common Shares	\$ 1.74	\$ 5.16	\$ 2.73	\$ 2.98	\$ 0.95
Weighted average Common Shares outstanding	361,181	354,305	302,701	294,856	282,888
Earnings per share – diluted:					
Income (loss) from continuing operations available to Common Shares	\$ 1.72	\$ (0.47)	\$ 0.45	\$ (0.28)	\$ (0.73)
Net income available to Common Shares	\$ 1.73	\$ 5.16	\$ 2.70	\$ 2.98	\$ 0.95
Weighted average Common Shares outstanding	377,735	354,305	319,766	294,856	282,888
Distributions declared per Common Share outstanding	\$ 2.00	\$ 1.85	\$ 1.78	\$ 1.58	\$ 1.47
BALANCE SHEET DATA (at end of period):					
Real estate, before accumulated depreciation	\$ 27,675,383	\$ 26,800,948	\$ 21,008,429	\$ 20,407,946	\$ 19,702,371
Real estate, after accumulated depreciation	\$ 22,242,578	\$ 21,993,239	\$ 16,096,208	\$ 15,868,363	\$ 15,365,014
Total assets	\$ 22,950,614	\$ 22,834,545	\$ 17,201,000	\$ 16,659,303	\$ 16,184,194
Total debt	\$ 10,844,861	\$ 10,766,254	\$ 8,529,244	\$ 9,721,061	\$ 9,948,076
Redeemable Noncontrolling Interests – Operating Partnership	\$ 500,733	\$ 363,144	\$ 398,372	\$ 416,404	\$ 383,540
Total shareholders' equity	\$ 10,368,456	\$ 10,507,201	\$ 7,289,813	\$ 5,669,015	\$ 5,090,186
Total Noncontrolling Interests	\$ 339,320	\$ 337,995	\$ 237,294	\$ 193,842	\$ 118,390
OTHER DATA:					
Total properties (at end of period)	391	390	403	427	451
Total apartment units (at end of period)	109,225	109,855	115,370	121,974	129,604
Funds from operations available to Common Shares and Units – basic (1) (3) (4)	\$ 1,190,915	\$ 872,421	\$ 993,217	\$ 752,153	\$ 622,786
Normalized funds from operations available to Common Shares and Units – basic (2) (3) (4)	\$ 1,196,446	\$ 1,057,073	\$ 883,269	\$ 759,665	\$ 682,422
Cash flow provided by (used for):					
Operating activities	\$ 1,324,073	\$ 868,916	\$ 1,046,155	\$ 800,467	\$ 726,037
Investing activities	\$ (644,666)	\$ (6,977)	\$ (261,155)	\$ (197,208)	\$ (639,458)
Financing activities	\$ (692,861)	\$ (1,420,995)	\$ (556,331)	\$ (650,746)	\$ 151,541

ERP OPERATING LIMITED PARTNERSHIP
CONSOLIDATED HISTORICAL FINANCIAL INFORMATION
(Financial information in thousands except for per Unit and property data)

Year Ended December 31,

	2014	2013	2012	2011	2010
OPERATING DATA:					
Total revenues from continuing operations	\$ 2,614,748	\$ 2,387,702	\$ 1,747,502	\$ 1,525,220	\$ 1,334,418
Interest and other income	\$ 4,462	\$ 5,283	\$ 151,060	\$ 8,413	\$ 4,877
Net gain on sales of real estate properties	\$ 212,685	\$ —	\$ —	\$ —	\$ —
Income (loss) from continuing operations	\$ 657,101	\$ (168,174)	\$ 160,298	\$ (72,941)	\$ (204,152)
Discontinued operations, net	\$ 1,582	\$ 2,073,527	\$ 720,906	\$ 1,008,138	\$ 500,135
Net income	\$ 658,683	\$ 1,905,353	\$ 881,204	\$ 935,197	\$ 295,983
Net income available to Units	\$ 651,994	\$ 1,901,746	\$ 864,853	\$ 920,500	\$ 282,341
Earnings per Unit – basic:					
Income (loss) from continuing operations available to Units	\$ 1.73	\$ (0.47)	\$ 0.45	\$ (0.28)	\$ (0.73)
Net income available to Units	\$ 1.74	\$ 5.16	\$ 2.73	\$ 2.98	\$ 0.95
Weighted average Units outstanding	374,899	368,038	316,554	308,062	296,527
Earnings per Unit – diluted:					
Income (loss) from continuing operations available to Units	\$ 1.72	\$ (0.47)	\$ 0.45	\$ (0.28)	\$ (0.73)
Net income available to Units	\$ 1.73	\$ 5.16	\$ 2.70	\$ 2.98	\$ 0.95
Weighted average Units outstanding	377,735	368,038	319,766	308,062	296,527
Distributions declared per Unit outstanding	\$ 2.00	\$ 1.85	\$ 1.78	\$ 1.58	\$ 1.47
BALANCE SHEET DATA (at end of period):					
Real estate, before accumulated depreciation	\$ 27,675,383	\$ 26,800,948	\$ 21,008,429	\$ 20,407,946	\$ 19,702,371
Real estate, after accumulated depreciation	\$ 22,242,578	\$ 21,993,239	\$ 16,096,208	\$ 15,868,363	\$ 15,365,014
Total assets	\$ 22,950,614	\$ 22,834,545	\$ 17,201,000	\$ 16,659,303	\$ 16,184,194
Total debt	\$ 10,844,861	\$ 10,766,254	\$ 8,529,244	\$ 9,721,061	\$ 9,948,076
Redeemable Limited Partners	\$ 500,733	\$ 363,144	\$ 398,372	\$ 416,404	\$ 383,540
Total partners' capital	\$ 10,582,867	\$ 10,718,613	\$ 7,449,419	\$ 5,788,551	\$ 5,200,585
Noncontrolling Interests – Partially Owned Properties	\$ 124,909	\$ 126,583	\$ 77,688	\$ 74,306	\$ 7,991
OTHER DATA:					
Total properties (at end of period)	391	390	403	427	451
Total apartment units (at end of period)	109,225	109,855	115,370	121,974	129,604
Funds from operations available to Units – basic (1) (3) (4)	\$ 1,190,915	\$ 872,421	\$ 993,217	\$ 752,153	\$ 622,786
Normalized funds from operations available to Units – basic (2) (3) (4)	\$ 1,196,446	\$ 1,057,073	\$ 883,269	\$ 759,665	\$ 682,422
Cash flow provided by (used for):					
Operating activities	\$ 1,324,073	\$ 868,916	\$ 1,046,155	\$ 800,467	\$ 726,037
Investing activities	\$ (644,666)	\$ (6,977)	\$ (261,155)	\$ (197,208)	\$ (639,458)
Financing activities	\$ (692,861)	\$ (1,420,995)	\$ (556,331)	\$ (650,746)	\$ 151,541

(1) The National Association of Real Estate Investment Trusts (“NAREIT”) defines funds from operations (“FFO”) (April 2002 White Paper) as net income (computed in accordance with accounting principles generally accepted in the United States (“GAAP”)), excluding gains (or losses) from sales and impairment write-downs of depreciable operating properties, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be calculated to reflect funds from operations on the same basis. The April 2002 White Paper states that gain

or loss on sales of property is excluded from FFO for previously depreciated operating properties only. Once the Company commences the conversion of apartment units to condominiums, it simultaneously discontinues depreciation of such property.

- (2) Normalized funds from operations (“Normalized FFO”) begins with FFO and excludes:
- the impact of any expenses relating to non-operating asset impairment and valuation allowances;
 - property acquisition and other transaction costs related to mergers and acquisitions and pursuit cost write-offs;
 - gains and losses from early debt extinguishment, including prepayment penalties, preferred share/preference unit redemptions and the cost related to the implied option value of non-cash convertible debt discounts;
 - gains and losses on the sales of non-operating assets, including gains and losses from land parcel and condominium sales, net of the effect of income tax benefits or expenses; and
 - other miscellaneous non-comparable items.
- (3) The Company believes that FFO and FFO available to Common Shares and Units / Units are helpful to investors as supplemental measures of the operating performance of a real estate company, because they are recognized measures of performance by the real estate industry and by excluding gains or losses related to dispositions of depreciable property and excluding real estate depreciation (which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates), FFO and FFO available to Common Shares and Units / Units can help compare the operating performance of a company’s real estate between periods or as compared to different companies. The Company also believes that Normalized FFO and Normalized FFO available to Common Shares and Units / Units are helpful to investors as supplemental measures of the operating performance of a real estate company because they allow investors to compare the Company’s operating performance to its performance in prior reporting periods and to the operating performance of other real estate companies without the effect of items that by their nature are not comparable from period to period and tend to obscure the Company’s actual operating results. FFO, FFO available to Common Shares and Units / Units, Normalized FFO and Normalized FFO available to Common Shares and Units / Units do not represent net income, net income available to Common Shares / Units or net cash flows from operating activities in accordance with GAAP. Therefore, FFO, FFO available to Common Shares and Units / Units, Normalized FFO and Normalized FFO available to Common Shares and Units / Units should not be exclusively considered as alternatives to net income, net income available to Common Shares / Units or net cash flows from operating activities as determined by GAAP or as a measure of liquidity. The Company’s calculation of FFO, FFO available to Common Shares and Units / Units, Normalized FFO and Normalized FFO available to Common Shares and Units / Units may differ from other real estate companies due to, among other items, variations in cost capitalization policies for capital expenditures and, accordingly, may not be comparable to such other real estate companies.
- (4) FFO available to Common Shares and Units / Units and Normalized FFO available to Common Shares and Units / Units are calculated on a basis consistent with net income available to Common Shares / Units and reflects adjustments to net income for preferred distributions and premiums on redemption of preferred shares/preference units in accordance with accounting principles generally accepted in the United States. The equity positions of various individuals and entities that contributed their properties to the Operating Partnership in exchange for OP Units are collectively referred to as the “Noncontrolling Interests – Operating Partnership”. Subject to certain restrictions, the Noncontrolling Interests – Operating Partnership may exchange their OP Units for Common Shares on a one-for-one basis.

Note: See Item 7 for a reconciliation of net income to FFO, FFO available to Common Shares and Units / Units, Normalized FFO and Normalized FFO available to Common Shares and Units / Units.

Item 7. Management’s Discussion and Analysis of Financial Condition and Results of Operations

The following discussion and analysis of the results of operations and financial condition of the Company and the Operating Partnership should be read in connection with the Consolidated Financial Statements and Notes thereto. Due to the Company's ability to control the Operating Partnership and its subsidiaries, the Operating Partnership and each such subsidiary entity has been consolidated with the Company for financial reporting purposes, except for three unconsolidated operating properties and our military housing properties. Capitalized terms used herein and not defined are as defined elsewhere in this Annual Report on Form 10-K for the year ended December 31, 2014.

Forward-Looking Statements

Forward-looking statements in this Item 7 as well as elsewhere in this Annual Report on Form 10-K are intended to be made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. These statements are based on current expectations, estimates, projections and assumptions made by management. While the Company's management believes the assumptions underlying its forward-looking statements are reasonable, such information is inherently subject to uncertainties and may involve certain risks, which could cause actual results, performance or achievements of the Company to differ materially from anticipated future results, performance or achievements expressed or implied by such forward-looking statements. Many of these uncertainties and risks are difficult to predict and beyond management's control. Forward-looking statements are not guarantees of future performance, results or events. The forward-looking statements contained herein are made as of the date hereof and the Company undertakes no obligation to update or supplement these forward-looking statements. Factors that might cause such differences include, but are not limited to the following:

- We intend to actively acquire, develop and rehab multifamily properties for rental operations as market conditions dictate. We may also acquire multifamily properties that are unoccupied or in the early stages of lease up. We may be unable to lease up these apartment properties on schedule, resulting in decreases in expected rental revenues and/or lower yields due to lower occupancy and rates as well as higher than expected concessions or higher than expected operating expenses. We may not be able to achieve rents that are consistent with expectations for acquired, developed or rehabbed properties. We may underestimate the costs necessary to bring an acquired property up to standards established for its intended market position, to complete a development property or to complete a rehab. Additionally, we expect that other real estate investors with capital will compete with us for attractive investment opportunities or may also develop properties in markets where we focus our development and acquisition efforts. This competition (or lack thereof) may increase (or depress) prices for multifamily properties. We may not be in a position or have the opportunity in the future to make suitable property acquisitions on favorable terms. We have acquired in the past and intend to continue to pursue the acquisition of properties and portfolios of properties, including large portfolios, that could increase our size and result in alterations to our capital structure. The total number of apartment units under development, costs of development and estimated completion dates are subject to uncertainties arising from changing economic conditions (such as the cost of labor and construction materials), competition and local government regulation;
- Debt financing and other capital required by the Company may not be available or may only be available on adverse terms;
- Labor and materials required for maintenance, repair, capital expenditure or development may be more expensive than anticipated;
- Occupancy levels and market rents may be adversely affected by national and local economic and market conditions including, without limitation, new construction and excess inventory of multifamily and single family housing, increasing portions of single family housing stock being converted to rental use, rental housing subsidized by the government, other government programs that favor single family rental housing or owner occupied housing over multifamily rental housing, governmental regulations, slow or negative employment growth and household formation, the availability of low-interest mortgages or the availability of mortgages requiring little or no down payment for single family home buyers, changes in social preferences and the potential for geopolitical instability, all of which are beyond the Company's control; and
- Additional factors as discussed in Part I of this Annual Report on Form 10-K, particularly those under “Item 1A. *Risk Factors*”.

Forward-looking statements and related uncertainties are also included in the Notes to Consolidated Financial Statements in this report.

Overview

Equity Residential (“EQR”), a Maryland real estate investment trust (“REIT”) formed in March 1993, is an S&P 500 company focused on the acquisition, development and management of high quality apartment properties in top United States growth markets. ERP Operating Limited Partnership (“ERPOP”), an Illinois limited partnership, was formed in May 1993 to conduct the multifamily residential property business of Equity Residential. EQR has elected to be taxed as a REIT. References to the “Company,” “we,” “us” or “our” mean collectively EQR, ERPOP and those entities/subsidiaries owned or controlled by EQR and/or ERPOP. References to the “Operating Partnership” mean collectively ERPOP and those entities/subsidiaries owned or controlled by ERPOP.

EQR is the general partner of, and as of December 31, 2014 owned an approximate 96.2% ownership interest in, ERPOP. All of the Company's property ownership, development and related business operations are conducted through the Operating Partnership and EQR has no material assets or liabilities other than its investment in ERPOP. EQR issues equity from time to time but does not have any indebtedness as all debt is incurred by the Operating Partnership. The Operating Partnership holds substantially all of the assets of the Company, including the Company's ownership interests in its joint ventures. The Operating Partnership conducts the operations of the business and is structured as a partnership with no publicly traded equity.

The Company's corporate headquarters are located in Chicago, Illinois and the Company also operates property management offices in each of its markets. As of December 31, 2014, the Company had approximately 3,500 employees who provided real estate operations, leasing, legal, financial, accounting, acquisition, disposition, development and other support functions.

Business Objectives and Operating and Investing Strategies

The Company invests in high quality apartment communities located in strategically targeted markets with the goal of maximizing our risk adjusted total return (operating income plus capital appreciation) on invested capital.

We seek to maximize the income and capital appreciation of our properties by investing in markets that are characterized by conditions favorable to multifamily property operations and appreciation. We are focused primarily on the six core coastal, high barrier to entry markets of Boston, New York, Washington DC, Southern California (including Los Angeles, Orange County and San Diego), San Francisco and Seattle. These markets generally feature one or more of the following characteristics that allow us to increase rents:

- High barriers to entry where, because of land scarcity or government regulation, it is difficult or costly to build new apartment properties, creating limits on new supply;
- High home ownership costs;
- Strong economic growth leading to job growth and household formation, which in turn leads to high demand for our apartments;
- Urban core locations with an attractive quality of life and higher wage job categories leading to high resident demand and retention; and
- Favorable demographics contributing to a larger pool of target residents with a high propensity to rent apartments.

Our operating focus is on balancing occupancy and rental rates to maximize our revenue while exercising tight cost control to generate the highest possible return to our shareholders. Revenue is maximized by attracting qualified prospects to our properties, cost-effectively converting these prospects into new residents and keeping our residents satisfied so they will renew their leases upon expiration. While we believe that it is our high-quality, well-located assets that bring our customers to us, it is the customer service and superior value provided by our on-site personnel that keeps them renting with us and recommending us to their friends.

We use technology to engage our customers in the way that they want to be engaged. Many of our residents utilize our web-based resident portal which allows them to sign and renew their leases, review their accounts and make payments, provide feedback and make service requests on-line.

Acquisitions and developments may be financed from various sources of capital, which may include retained cash flow, issuance of additional equity and debt, sales of properties and joint venture agreements. In addition, the Company may acquire properties in transactions that include the issuance of limited partnership interests in the Operating Partnership (“OP Units”) as consideration for the acquired properties. Such transactions may, in certain circumstances, enable the sellers to defer, in whole or in part, the recognition of taxable income or gain that might otherwise result from the sales. The Company may acquire land parcels to hold and/or sell based on market opportunities as well as options to buy more land in the future. The Company may also seek to acquire properties by purchasing defaulted or distressed debt that encumbers desirable properties in the hope of obtaining title to property through foreclosure or deed-in-lieu of foreclosure proceedings.

Over the past several years, the Company has done an extensive repositioning of its portfolio from low barrier to entry/non-core markets to high barrier to entry/core markets. Since 2005, the Company has sold over 166,000 apartment units primarily in its non-core markets for an aggregate sales price of approximately \$16.1 billion, acquired over 67,000 apartment units primarily in its core markets for approximately \$19.5 billion and began approximately \$5.3 billion of development projects primarily in its core markets. We are currently seeking to acquire and develop assets primarily in the following six core coastal metropolitan areas: Boston, New York, Washington D.C., Southern California, San Francisco and Seattle. We also have investments (in the aggregate about 12.1% of our NOI at December 31, 2014) in the two core markets of South Florida and Denver but do not currently intend to acquire or develop new assets in these markets. Further, we are in the process of exiting Phoenix and Orlando and will use sales proceeds from these markets to acquire and/or develop new assets and for other corporate purposes.

As part of its strategy, the Company purchases completed and fully occupied apartment properties, partially completed or partially occupied properties and takes options on land or acquires land on which apartment properties can be constructed. We intend to hold a diversified portfolio of assets across our target markets. As of December 31, 2014, no single market/metropolitan area accounted for more than 17.5% of our NOI, though no guarantee can be made that NOI concentration may not increase in the future.

We endeavor to attract and retain the best employees by providing them with the education, resources and opportunities to succeed. We provide many classroom and on-line training courses to assist our employees in interacting with prospects and residents as well as extensively train our customer service specialists in maintaining our properties and improvements, equipment and appliances. We actively promote from within and many senior corporate and property leaders have risen from entry level or junior positions. We monitor our employees' engagement by surveying them annually and have consistently received high engagement scores.

We have a commitment to sustainability and consider the environmental impacts of our business activities. Sustainability and social responsibility are key drivers of our focus on creating the best apartment communities for residents to live, work and play. We have a dedicated in-house team that initiates and applies sustainable practices in all aspects of our business, including investment activities, development, property operations and property management activities. With its high density, multifamily housing is, by its nature, an environmentally friendly property type. Our recent acquisition and development activities have been primarily concentrated in pedestrian-friendly urban locations near public transportation. When developing and renovating our properties, we strive to reduce energy and water usage by investing in energy saving technology while positively impacting the experience of our residents and the value of our assets. We continue to implement a combination of irrigation, lighting, HVAC and renewable energy improvements at our properties that will reduce energy and water consumption. The Company was recently named as the 2014 North American Residential – Large Cap Sector Leader by the Global Real Estate Sustainability Benchmark ("GRESB") survey, a globally recognized analysis of the sustainability indicators of approximately 650 real estate portfolios worldwide. For additional information regarding our sustainability efforts, see our December 2014 Corporate Social Responsibility and Sustainability Report at our website, www.equityresidential.com.

Current Environment

During the year ended December 31, 2014, the Company acquired six consolidated rental properties consisting of 1,353 apartment units for \$469.9 million and two land parcels for \$28.8 million. We believe our access to capital, our ability to execute large, complex transactions and our ability to efficiently stabilize large scale lease up properties provide us with a competitive advantage, which was demonstrated in the Archstone Transaction that closed in 2013. The Company currently budgets consolidated rental acquisitions of approximately \$500.0 million during the year ending December 31, 2015 to be funded with proceeds from rental dispositions (see discussion below).

The Company started construction on six projects representing 2,267 apartment units totaling approximately \$1.2 billion of development costs during the year ended December 31, 2014. The Company significantly increased its development starts in 2014 as compared to the past few years and while construction activity will remain elevated in 2015, starts should return to more normalized levels. The Company has budgeted approximately \$1.0 billion of combined new apartment construction starts on land currently owned during the years ending December 31, 2015 and 2016, with approximately \$400.0 million occurring in 2015 and the balance occurring in 2016. We currently budget spending approximately \$700.0 million on development costs during the year ending December 31, 2015. This capital will be primarily sourced with excess operating cash flow, expected debt offerings in 2015 and borrowings on our revolving credit facility and/or commercial paper program.

The Company expects to continue to sell non-core assets and reduce its exposure to non-core markets as we believe these assets will have lower long-term returns and we can sell them for prices that we believe are favorable. The Company sold ten consolidated rental properties consisting of 3,092 apartment units for \$467.0 million, one unconsolidated rental property consisting of 388 apartment units for \$62.5 million (sales price for the unconsolidated rental property is the gross sales price and EQR owned an 85% interest) and three land parcels for \$62.6 million during the year ended December 31, 2014. The Company currently budgets consolidated rental dispositions of approximately \$500.0 million during the year ending December 31, 2015, which includes the Company's three remaining properties in the Orlando market.

We currently have access to multiple sources of capital including the equity markets as well as both the secured and unsecured debt markets. In June 2014, the Company completed a \$450.0 million unsecured five year note offering with a coupon of 2.375% and an all-in effective interest rate of approximately 2.52% as well as a \$750.0 million unsecured thirty year note offering with a coupon of 4.5% and an all-in effective interest rate of approximately 4.57%. The Company used the proceeds from these offerings to repay its \$750.0 million unsecured term loan facility that was scheduled to mature on January 11, 2015 and to repay the outstanding balance on its revolving credit facility. In February 2015, the Company entered into a \$500.0 million commercial paper program, which will allow for daily, weekly, or monthly borrowing at low floating rates of interest. We believe this commercial paper program will allow the Company to continue to reduce its already low cost of capital and expect to use the program to replace a portion of the amount that we would otherwise have outstanding under our revolving line of credit. The Company has budgeted \$950.0 million of secured or unsecured debt offerings during 2015, excluding usage of the commercial paper program.

We believe that cash and cash equivalents, securities readily convertible to cash, current availability on our revolving credit facility and commercial paper program, expected debt offerings and disposition proceeds for 2015 will provide sufficient liquidity to meet our funding obligations relating to asset acquisitions, debt maturities and existing development projects through 2015. We expect that our remaining longer-term funding requirements will be met through some combination of new borrowings, equity issuances, property dispositions, joint ventures and cash generated from operations.

There is significant uncertainty surrounding the futures of Fannie Mae and Freddie Mac (the “Government Sponsored Enterprises” or “GSEs”). Through their lender originator networks, the GSEs are significant lenders both to the Company and to buyers of the Company's properties. The GSEs have a mandate to support multifamily housing through their financing activities. Any changes to their mandates, further reductions in their size or the scale of their activities or loss of key personnel could have a significant impact on the Company and may, among other things, lead to lower values for our assets and higher interest rates on our borrowings. The GSE's regulator has set overall volume limits on most of the lending activities of the GSEs. For 2015, these activities are generally consistent with historical requirements and are not anticipated to materially impact the GSEs' overall multifamily lending activity. However, going forward the regulator could require the GSEs to focus more of their lending activities on small borrowers or properties that the regulator deems affordable, which may or may not include the Company's assets. For 2015, the GSE's regulator imposed a limit of \$60 billion in multifamily lending volume which excluded certain affordable housing loans, loans to small multifamily properties, and loans to manufactured housing communities. This limit along with the exclusion of certain types of lending activity reflects a modest increase to 2014 levels. While no reductions are currently anticipated, there can be no assurances that the GSEs regulator does not mandate reductions or increases in loan pricing in the future. Such reductions in GSE activity or increases in GSE loan pricing could provide a competitive advantage to us by making the cost of financing multifamily properties more expensive for other multifamily owners while the Company continues to have access to cheaper capital in the public and private debt and equity markets. Over time, we expect that other lenders, including banks, the commercial mortgage-backed securities market and life insurance companies, will become larger sources of debt capital to the multifamily market because multifamily properties are attractive to lenders due to their relatively stable cash flows.

Same store revenues increased 4.3% during the year ended December 31, 2014 as compared to the same period in 2013, which was above the high end of our original guidance range of 3.0% to 4.0% that we provided in February 2014. Strong demand and continued strength in occupancy levels drove the outperformance during 2014, which should continue into 2015. In addition, improving labor markets, robust household formation and declining single family home ownership levels should keep demand for rental housing high and produce above trend growth for 2015. We anticipate same store revenue increases ranging from 3.75% to 4.50% and same store NOI increases ranging from 4.0% to 5.5% for 2015 as compared to 2014.

All of our markets are generally performing well, except for Washington D.C. As noted above, demand for our apartments has been strong, with high occupancy and low turnover due in part to declines in move outs to buy new homes. In general, new supply continues to be absorbed in an orderly fashion with lease-ups occurring faster than expected and only minimal impact on rents at nearby stabilized assets. During 2015, we currently anticipate three groupings of same store revenue growth, with San Francisco, Seattle, Denver and Orange County producing 5% or higher, New York, Los Angeles, San Diego, South Florida and Boston producing 3% to 5% (although Boston might be in the high 2% range) and Washington D.C. producing flat to slightly positive growth. Washington D.C., which is our largest market, has seen record absorption despite anemic job growth in 2014. However, Washington D.C. continues to show signs of stress as substantial new supply and the impact of government budget constraints and cutbacks have dampened the metro area economy. Despite slow growth in the overall economy and the issues noted in Washington D.C., our business continues to perform well because of the combined forces of demographics, household formations and increasing consumer preference for the flexibility of rental housing, all of which should ensure a continued strong demand for rental housing.

Same store expenses increased 1.8% during the year ended December 31, 2014 as compared to the same period in 2013, which was below the low end of our original guidance range of 2.0% to 3.0% that we provided in February 2014. By leveraging the integration of the Archstone Portfolio through lower onsite payroll and a more efficient property management company, we were able to offset 5.6% and 5.0% increases in same store real estate taxes and utilities, respectively. Same store expense growth in the controllable property level expenses (excluding real estate taxes and utilities) declined 1.5% during 2014 as compared to 2013. The Company anticipates that 2015 same store expenses will increase 2.5% to 3.5%, with increases in real estate taxes expected to approximate 5.0% for the full year 2015. The increase in real estate taxes is primarily due to rate and value increases in certain states and municipalities, reflecting those states' and municipalities' continued economic challenges and the dramatic improvement in apartment values and fundamentals as well as the continued burn off of 421a tax abatements in New York City. We expect full year utility costs to decline approximately 1.0% due to significant declines in natural gas and heating oil, partially offset by higher costs for electricity, water, sewer and trash. With an improving labor market and the Archstone Portfolio staffing fully optimized, we anticipate same store payroll costs to grow 2.0% to 3.0% in 2015 over 2014.

We believe that the Company is well-positioned as of December 31, 2014 because our properties are geographically diverse, were approximately 95.1% occupied (95.7% on a same store basis) and the long-term demographic picture is positive. We believe certain market areas, especially Washington D.C., downtown Boston and Cambridge and Seattle, will see substantial near term multifamily supply; yet total new supply levels for our core markets remain within historical ranges. We believe over the longer term that our core markets will absorb future supply without material marketwide disruption because of the high occupancy levels we currently experience and increasing household formations. We have seen evidence of this in Seattle as supply has been absorbed and rental rates continue to grow. We believe our strong balance sheet and ample liquidity will allow us to fund our debt maturities and development costs in the near term, and should also allow us to take advantage of investment opportunities in the future.

The current environment information presented above is based on current expectations and is forward-looking.

Results of Operations

In conjunction with our business objectives and operating strategy, the Company continued to invest primarily in apartment properties located in our high barrier to entry/core markets and primarily sell properties in our low barrier to entry/non-core markets during the years ended December 31, 2014 and December 31, 2013. In summary, we:

Year Ended December 31, 2014:

- Acquired four consolidated apartment properties consisting of 1,011 apartment units for \$363.2 million at a weighted cap rate (see definition below) of 4.8% and two land parcels for \$28.8 million;
- Acquired two consolidated apartment properties, one that had just completed lease up and the other which was still in lease up, consisting of 342 apartment units for \$106.6 million and are expected to stabilize at a 6.4% yield on cost and a 4.9% yield on cost, respectively;
- Acquired the 95% equity interest it did not own in one previously unconsolidated development project with an anticipated stabilized real estate value of \$87.5 million at completion and an adjusted purchase price of \$64.2 million;
- Sold ten consolidated apartment properties consisting of 3,092 apartments units for \$467.0 million at a weighted average cap rate of 6.1% generating an unlevered internal rate of return ("IRR"), inclusive of management costs, of 8.9% and three land parcels for \$62.6 million; and
- Sold one unconsolidated property for \$62.5 million (sales price listed is the gross sales price and EQR owned an 85% interest).

Year Ended December 31, 2013:

- Acquired \$8.5 billion of apartment properties consisting of 73 consolidated properties and 20,914 apartment units (inclusive of eight long-term ground leases) at a weighted average cap rate (see definition below) of 4.9% and 14 consolidated land parcels for \$260.6 million, all of which we deem to be in our strategic targeted markets;
- Acquired three consolidated master-leased properties consisting of 853 apartment units (inclusive of one long-term ground lease) for \$249.6 million at a weighted average cap rate of 5.6%;
- Acquired two consolidated uncompleted developments for \$36.6 million;
- Acquired one unconsolidated apartment property consisting of 336 apartment units for \$5.1 million at a weighted average cap rate of 5.8% and one unconsolidated land parcel for \$6.6 million;
- Acquired two unconsolidated uncompleted developments for \$14.9 million;
- Sold \$4.5 billion of consolidated apartment properties consisting of 94 properties and 29,180 apartment units at a weighted average cap rate of 6.0% generating an unlevered IRR, inclusive of management costs, of 10.0% (excluding the sale of three Archstone assets), the majority of which were in exit or less desirable markets;
- Sold seven consolidated land parcels and one consolidated commercial building for \$130.4 million; and
- Sold one unconsolidated land parcel for \$26.4 million (sales price is the gross sales price and EQR's share of the net sales proceeds approximated 25%).

The Company's primary financial measure for evaluating each of its apartment communities is net operating income ("NOI"). NOI represents rental income less property and maintenance expense, real estate tax and insurance expense and property management expense. The Company believes that NOI is helpful to investors as a supplemental measure of its operating performance because it is a direct measure of the actual operating results of the Company's apartment communities. The cap rate is generally the first year NOI yield (net of replacements) on the Company's investment.

Properties that the Company owned and were stabilized (see definition below) for all of both 2014 and 2013 as well as the 18,465 stabilized apartment units acquired in the Archstone Acquisition that are owned and managed by the Company (the “2014 Same Store Properties”), which represented 97,911 apartment units, impacted the Company's results of operations. Properties that the Company owned for all of both 2013 and 2012 (the “2013 Same Store Properties”), which represented 80,247 apartment units, also impacted the Company's results of operations. Both the 2014 Same Store Properties and 2013 Same Store Properties are discussed in the following paragraphs.

The following tables provide a rollforward of the apartment units included in Same Store Properties and a reconciliation of apartment units included in Same Store Properties to those included in Total Properties for the year ended December 31, 2014:

	Year Ended	
	December 31, 2014	
	Properties	Apartment Units
Same Store Properties at December 31, 2013	296	80,247
2012 acquisitions	9	1,896
2013 acquisitions	77	22,103
2013 acquisitions not yet included in same store (1)	(1)	(322)
2013 acquisitions not yet stabilized (2)	(2)	(613)
2013 acquisitions not managed by the Company (3)	(3)	(853)
2013 acquisitions not consolidated	(1)	(336)
2013 acquisitions disposed of in 2013 (4)	(3)	(1,536)
2014 dispositions	(10)	(3,092)
Lease-up properties stabilized	3	374
Other	—	43
Same Store Properties at December 31, 2014	365	97,911

	Year Ended	
	December 31, 2014	
	Properties	Apartment Units
Same Store	365	97,911
Non-Same Store:		
2014 acquisitions	4	1,011
2014 acquisitions not yet stabilized (2)	2	342
2013 acquisitions not yet included in same store (1)	1	322
2013 acquisitions not yet stabilized (2)	2	613
2013 acquisitions not managed by the Company (3)	3	853
2013 acquisitions not consolidated	1	336
Lease-up properties not yet stabilized (2)	10	2,803
Other	1	1
Total Non-Same Store	24	6,281
Military Housing (not consolidated)	2	5,033
Total Properties and Apartment Units	391	109,225

Note: Properties are considered "stabilized" when they have achieved 90% occupancy for three consecutive months. Properties are included in Same Store when they are stabilized for all of the current and comparable periods presented. Same store includes the 18,465 stabilized apartment units acquired in the Archstone Acquisition that are owned and managed by the Company, with pro forma pre-ownership results for the period January 1, 2013 to February 27, 2013.

(1) Includes one property containing 322 apartment units acquired in 2013 separately from the Archstone Acquisition.

- (2) Includes properties in various stages of lease-up and properties where lease-up has been completed but the properties were not stabilized for the comparable periods presented.
- (3) Includes three properties containing 853 apartment units acquired on February 27, 2013 in conjunction with the Archstone Acquisition that are owned by the Company but the entire projects are master leased to a third party corporate housing provider and the Company earns monthly net rental income.
- (4) Includes three properties containing 1,536 apartment units acquired on February 27, 2013 in conjunction with the Archstone Acquisition that were subsequently sold in 2013.

The Company's acquisition, disposition and completed development activities also impacted overall results of operations for the years ended December 31, 2014 and 2013. The impacts of these activities are discussed in greater detail in the following paragraphs.

Comparison of the year ended December 31, 2014 to the year ended December 31, 2013

For the year ended December 31, 2014, the Company reported diluted earnings per share/unit of \$1.73 compared to \$5.16 per share/unit for the year ended December 31, 2013. The difference is primarily due to approximately \$1.8 billion in higher gains on property sales in 2013 vs. 2014, partially offset by \$69.6 million of higher merger-related expenses incurred in 2013 vs. 2014 in connection with the Archstone Acquisition, \$122.8 million of higher debt extinguishment costs incurred in 2013 vs. 2014 in connection with early debt extinguishment of existing mortgage notes payable to manage the Company's post Archstone 2017 maturities profile and higher depreciation in 2013 as a direct result of in-place residential lease intangibles acquired in the Archstone Transaction.

For the year ended December 31, 2014, income from continuing operations increased approximately \$825.3 million when compared to the year ended December 31, 2013. The increase in continuing operations is discussed below.

Revenues from the 2014 Same Store Properties increased \$101.6 million primarily as a result of an increase in average rental rates charged to residents, higher occupancy and a decrease in turnover. Expenses from the 2014 Same Store Properties increased \$14.8 million primarily due to increases in real estate taxes and utilities, partially offset by lower property management costs. The following tables provide comparative same store results and statistics for the 2014 Same Store Properties:

2014 vs. 2013
Same Store Results/Statistics for 97,911 Same Store Apartment Units
\$ in thousands (except for Average Rental Rate)

Description	Results			Statistics		
	Revenues	Expenses	NOI	Average Rental Rate (1)	Occupancy	Turnover
2014	\$ 2,475,933	\$ 830,697	\$ 1,645,236	\$ 2,202	95.8%	55.0%
2013	\$ 2,374,350	\$ 815,865	\$ 1,558,485	\$ 2,119	95.4%	55.5%
Change	\$ 101,583	\$ 14,832	\$ 86,751	\$ 83	0.4%	(0.5%)
Change	4.3%	1.8%	5.6%	3.9%		

Note: Same store results/statistics include the stabilized apartment units acquired in the Archstone Acquisition that are owned and managed by the Company.

- (1) Average rental rate is defined as total rental revenues divided by the weighted average occupied apartment units for the period.

The following table provides comparative same store operating expenses for the 2014 Same Store Properties:

2014 vs. 2013

Same Store Operating Expenses for 97,911 Same Store Apartment Units

\$ in thousands

	Actual 2014	Actual 2013	\$ Change	% Change	% of Actual 2014 Operating Expenses
Real estate taxes	\$ 287,214	\$ 271,888	\$ 15,326	5.6%	34.6%
On-site payroll (1)	174,273	174,589	(316)	(0.2%)	21.0%
Utilities (2)	125,235	119,253	5,982	5.0%	15.1%
Repairs and maintenance (3)	100,496	100,319	177	0.2%	12.1%
Property management costs (4)	74,278	78,354	(4,076)	(5.2%)	8.9%
Insurance	24,354	24,626	(272)	(1.1%)	2.9%
Leasing and advertising	10,802	12,072	(1,270)	(10.5%)	1.3%
Other on-site operating expenses (5)	34,045	34,764	(719)	(2.1%)	4.1%
Same store operating expenses	<u>\$ 830,697</u>	<u>\$ 815,865</u>	<u>\$ 14,832</u>	<u>1.8 %</u>	<u>100.0%</u>

- (1) On-site payroll – Includes payroll and related expenses for on-site personnel including property managers, leasing consultants and maintenance staff.
- (2) Utilities – Represents gross expenses prior to any recoveries under the Resident Utility Billing System (“RUBS”). Recoveries are reflected in rental income.
- (3) Repairs and maintenance – Includes general maintenance costs, apartment unit turnover costs including interior painting, routine landscaping, security, exterminating, fire protection, snow removal, elevator, roof and parking lot repairs and other miscellaneous building repair costs.
- (4) Property management costs – Includes payroll and related expenses for departments, or portions of departments, that directly support on-site management. These include such departments as regional and corporate property management, property accounting, human resources, training, marketing and revenue management, procurement, real estate tax, property legal services and information technology.
- (5) Other on-site operating expenses – Includes ground lease costs and administrative costs such as office supplies, telephone and data charges and association and business licensing fees.

The following table presents a reconciliation of operating income per the consolidated statements of operations and comprehensive income to NOI for the 2014 Same Store Properties:

	Year Ended December 31,	
	2014	2013
	(Amounts in thousands)	
Operating income	\$ 921,375	\$ 512,322
Adjustments:		
Archstone pre-ownership operating results	—	55,694
Non-same store operating results	(81,940)	(47,445)
Fee and asset management revenue	(9,437)	(9,698)
Fee and asset management expense	5,429	6,460
Depreciation	758,861	978,973
General and administrative	50,948	62,179
Same store NOI	<u>\$ 1,645,236</u>	<u>\$ 1,558,485</u>

For properties that the Company acquired prior to January 1, 2014 and expects to continue to own through December 31, 2015, the Company anticipates the following same store results for the full year ending December 31, 2015:

2015 Same Store Assumptions	
Physical occupancy	95.8%
Revenue change	3.75% to 4.5%
Expense change	2.5% to 3.5%
NOI change	4.0% to 5.5%

The Company anticipates consolidated rental acquisitions of \$500.0 million and consolidated rental dispositions of \$500.0 million and expects that acquisitions will have a 1.00% lower cap rate than dispositions for the full year ending December 31, 2015.

These 2015 assumptions are based on current expectations and are forward-looking.

Non-same store operating results increased approximately \$34.5 million and consist primarily of properties acquired in calendar years 2013 and 2014 as well as operations from the Company's completed development properties, but exclude the 18,465 stabilized apartment units acquired in the Archstone Acquisition that are owned and managed by the Company. This increase primarily resulted from:

- Development and newly stabilized development properties in lease-up of \$20.6 million;
- Operating properties acquired in 2013 and 2014 of \$13.8 million (excluding operating properties acquired in the Archstone Acquisition);
- Other miscellaneous properties (including three master-leased properties acquired in the Archstone Acquisition) of \$1.7 million; and
- Partially offset by a decrease in operating activities from other miscellaneous operations.

See also Note 17 in the Notes to Consolidated Financial Statements for additional discussion regarding the Company's segment disclosures.

Fee and asset management revenues, net of fee and asset management expenses, increased approximately \$0.8 million or 23.8% primarily as a result of higher revenue earned on management of the Company's military housing ventures at Fort Lewis and McChord Air Force base and lower expenses, partially offset by lower fees earned on management of the Company's unconsolidated development joint ventures.

Property management expenses from continuing operations include off-site expenses associated with the self-management of the Company's properties as well as management fees paid to any third party management companies. These expenses decreased approximately \$4.7 million or 5.6%. This decrease is primarily attributable to a decrease in payroll-related costs, office rent, education/conferences and legal and professional fees.

Depreciation expense from continuing operations, which includes depreciation on non-real estate assets, decreased approximately \$220.1 million or 22.5% primarily as a result of in-place residential lease intangibles which are generally amortized over a six month period and can significantly elevate depreciation expense following an acquisition, especially during 2013 as a direct result of the Archstone Acquisition, partially offset by additional depreciation expense on properties acquired in 2014, development properties placed in service and capital expenditures for all properties owned.

General and administrative expenses from continuing operations, which include corporate operating expenses, decreased approximately \$11.2 million or 18.1% primarily due to a decrease in payroll-related costs and office rent. The Company anticipates that general and administrative expenses will approximate \$51.0 million to \$53.0 million for the year ending December 31, 2015, excluding approximately \$9.7 million in duplicative costs related to the Company's revised executive compensation program. The above assumption is based on current expectations and is forward-looking.

Interest and other income from continuing operations decreased approximately \$0.8 million or 15.5% primarily due to proceeds received from the sale of certain investment securities during the year ended December 31, 2013 that did not reoccur in 2014, partially offset by proceeds received from various insurance/litigation settlements totaling \$2.8 million during the year ended December 31, 2014 that did not occur in 2013. The Company anticipates that interest and other income will approximate \$0.5 million for the year ending December 31, 2015. The above assumption is based on current expectations and is forward-looking.

Other expenses from continuing operations decreased approximately \$20.6 million or 69.4% primarily due to the closing of the Archstone Acquisition during the year ended December 31, 2013 and the significant decline in transaction activity during the year ended December 31, 2014.

Interest expense from continuing operations, including amortization of deferred financing costs, decreased approximately \$140.8 million or 23.1% primarily as a result of \$122.8 million of higher debt extinguishment costs incurred on early debt prepayments and write-offs of unamortized deferred financing costs in 2013 vs. 2014 related to managing the Company's post Archstone 2017 maturities profile and higher capitalized interest in 2014. During the year ended December 31, 2014, the Company capitalized interest costs of approximately \$52.8 million as compared to \$47.3 million for the year ended December 31, 2013. This capitalization of interest primarily relates to consolidated projects under development. The effective interest cost on all indebtedness for the year ended December 31, 2014 was 4.74% as compared to 4.91% (excluding \$107.6 million in net debt extinguishment costs) for the year ended December 31, 2013. The Company anticipates that interest expense from continuing operations will approximate \$442.8 million to \$455.1 million (excluding debt extinguishment costs) for the year ending December 31, 2015. The above assumption is based on current expectations and is forward-looking.

Income and other tax expense from continuing operations increased approximately \$0.2 million or 19.2% primarily due to increases in estimated taxes related to properties sold by the Company's TRS in 2014 vs. 2013, partially offset by a reduction and timing of all other taxes. The Company anticipates that income and other tax expense will approximate \$1.0 million to \$1.5 million for the year ending December 31, 2015. The above assumption is based on current expectations and is forward-looking.

Loss from investments in unconsolidated entities decreased by \$50.2 million or 86.3% primarily due to indirect costs incurred in 2013 from the Archstone Acquisition through the Company's joint ventures with AVB such as severance and retention bonuses that have significantly decreased in 2014.

Net gain on sales of real estate properties increased \$212.7 million as a result of the sale of ten consolidated apartment properties during the year ended December 31, 2014 that did not meet the new criteria for reporting discontinued operations. See Notes 2 and 11 in the Notes to Consolidated Financial Statements for further discussion.

Net gain on sales of land parcels decreased approximately \$7.0 million or 56.8% due to the gain on sale of three land parcels during the year ended December 31, 2014 as compared to seven land sales during the year ended December 31, 2013.

Discontinued operations, net decreased approximately \$2.1 billion or 99.9% between the periods under comparison. This decrease is primarily due to substantially higher sales volume during the year ended December 31, 2013 compared to the same period in 2014 and due to the Company's adoption of the new discontinued operations standard effective January 1, 2014. See Note 11 in the Notes to Consolidated Financial Statements for further discussion.

Comparison of the year ended December 31, 2013 to the year ended December 31, 2012

For the year ended December 31, 2013, the Company reported diluted earnings per share of \$5.16 compared to \$2.70 per share for the year ended December 31, 2012. The difference is primarily due to higher gains from property sales in 2013 vs. 2012 and higher total property net operating income driven by the positive impact of the Company's same store and stabilized Archstone properties, partially offset by \$73.9 million of merger-related expenses incurred in connection with the Archstone Acquisition, \$121.7 million of costs incurred in connection with early debt extinguishment of existing mortgage notes payable to manage the Company's post Archstone 2017 maturities profile, higher depreciation as a direct result of the Archstone Transaction, the issuance of Common Shares to the public in December 2012 and to an affiliate of Lehman Brothers Holdings Inc. in February 2013 as partial consideration for the Archstone Acquisition and the Company's recognition of \$150.0 million in Archstone-related termination fees in 2012.

For the year ended December 31, 2013, loss from continuing operations increased approximately \$328.5 million when compared to the year ended December 31, 2012. The decrease in continuing operations is discussed below.

Revenues from the 2013 Same Store Properties increased \$76.0 million primarily as a result of an increase in average rental rates charged to residents, slightly higher occupancy and a decrease in turnover. Expenses from the 2013 Same Store Properties increased \$20.2 million primarily due to increases in real estate taxes, utilities and repairs and maintenance costs, partially offset by lower property management costs. The following tables provide comparative same store results and statistics for the 2013 Same Store Properties:

2013 vs. 2012
Same Store Results/Statistics for 80,247 Same Store Apartment Units
\$ in thousands (except for Average Rental Rate)

Description	Results			Statistics		
	Revenues	Expenses	NOI	Average Rental Rate (1)	Occupancy	Turnover
2013	\$ 1,769,280	\$ 607,243	\$ 1,162,037	\$ 1,926	95.4%	55.6%
2012	\$ 1,693,239	\$ 587,037	\$ 1,106,202	\$ 1,846	95.3%	56.3%
Change	\$ 76,041	\$ 20,206	\$ 55,835	\$ 80	0.1%	(0.7%)
Change	4.5%	3.4%	5.0%	4.3%		

(1) Average rental rate is defined as total rental revenues divided by the weighted average occupied apartment units for the period.

The following table provides comparative same store operating expenses for the 2013 Same Store Properties:

2013 vs. 2012
Same Store Operating Expenses for 80,247 Same Store Apartment Units
\$ in thousands

	Actual 2013	Actual 2012	\$ Change	% Change	% of Actual 2013 Operating Expenses
Real estate taxes	\$ 200,315	\$ 185,646	\$ 14,669	7.9%	33.0%
On-site payroll (1)	129,543	127,198	2,345	1.8%	21.3%
Utilities (2)	89,941	86,326	3,615	4.2%	14.8%
Repairs and maintenance (3)	82,280	78,729	3,551	4.5%	13.6%
Property management costs (4)	58,386	63,496	(5,110)	(8.0%)	9.6%
Insurance	19,585	18,427	1,158	6.3%	3.2%
Leasing and advertising	9,486	9,225	261	2.8%	1.6%
Other on-site operating expenses (5)	17,707	17,990	(283)	(1.6%)	2.9%
Same store operating expenses	\$ 607,243	\$ 587,037	\$ 20,206	3.4 %	100.0%

- (1) On-site payroll – Includes payroll and related expenses for on-site personnel including property managers, leasing consultants and maintenance staff.
- (2) Utilities – Represents gross expenses prior to any recoveries under the Resident Utility Billing System (“RUBS”). Recoveries are reflected in rental income.
- (3) Repairs and maintenance – Includes general maintenance costs, apartment unit turnover costs including interior painting, routine landscaping, security, exterminating, fire protection, snow removal, elevator, roof and parking lot repairs and other miscellaneous building repair costs.
- (4) Property management costs – Includes payroll and related expenses for departments, or portions of departments, that directly support on-site management. These include such departments as regional and corporate property management, property accounting, human resources, training, marketing and revenue management, procurement, real estate tax, property legal services and information technology.
- (5) Other on-site operating expenses – Includes ground lease costs and administrative costs such as office supplies, telephone and data charges and association and business licensing fees.

Non-same store operating results increased approximately \$377.3 million and consist primarily of properties acquired in calendar years 2012 and 2013, as well as operations from the Company’s completed development properties. Although the operations of both the non-same store assets and the same store assets have been positively impacted during the year ended December 31, 2013, the non-same store assets have contributed a greater percentage of total NOI to the Company’s overall operating results primarily due to 2012 and 2013 acquisitions, increasing occupancy for properties in lease-up and a longer ownership period in 2013 than 2012. This increase primarily resulted from:

- Development and other miscellaneous properties in lease-up of \$7.2 million;
- Operating properties acquired in 2013 as part of the Archstone Transaction of \$346.0 million;
- Other properties acquired in 2012 and 2013 of \$23.7 million;

- Newly stabilized development and other miscellaneous properties of \$5.5 million; and
- Partially offset by an allocation of property management costs not included in same store results and operating activities from other miscellaneous operations.

See also Note 17 in the Notes to Consolidated Financial Statements for additional discussion regarding the Company's segment disclosures.

Fee and asset management revenues, net of fee and asset management expenses, decreased approximately \$1.7 million or 34.1% primarily as a result of higher expenses and lower revenue earned on management of the Company's military housing ventures at Fort Lewis and McChord Air Force Base, partially offset by fees earned on management of the Company's unconsolidated development joint ventures.

Property management expenses from continuing operations include off-site expenses associated with the self-management of the Company's properties as well as management fees paid to any third party management companies. These expenses increased approximately \$2.4 million or 3.0%. This increase is primarily attributable to an increase in payroll-related costs and an increase in computer operations due to the modernization of employee technology, partially offset by the timing of legal and professional fees.

Depreciation expense from continuing operations, which includes depreciation on non-real estate assets, increased approximately \$418.3 million or 74.6% primarily as a result of additional depreciation expense on properties acquired in 2013 (including the Archstone properties), development properties placed in service and capital expenditures for all properties owned, partially offset by a decrease in the amortization of furniture, fixtures and equipment that were fully depreciated. In-place residential lease intangibles are generally amortized over a six month period and can significantly elevate depreciation expense following an acquisition, especially during 2013 as a direct result of the Archstone Acquisition.

General and administrative expenses from continuing operations, which include corporate operating expenses, increased approximately \$14.9 million or 31.6% primarily due to an increase in payroll-related costs, which is largely a result of higher and accelerated long-term compensation expense for retirement eligible employees and higher compensation related to the Archstone Transaction, as well as an increase in office rent.

Interest and other income from continuing operations decreased \$145.8 million or 96.5% primarily due to the Company recognizing \$150.0 million in Archstone-related termination fees during the year ended December 31, 2012, partially offset by proceeds received from the sale of investment securities and technology investments during the year ended December 31, 2013.

Other expenses from continuing operations, which includes direct costs incurred from the Archstone Acquisition such as investment banking and legal/accounting costs, increased approximately \$1.8 million or 6.6% as a result of the closing of the Archstone Acquisition during the year ended December 31, 2013, partially offset by lower property pursuit costs as the Company focused on its pursuit of Archstone.

Interest expense from continuing operations, including amortization of deferred financing costs, increased approximately \$132.5 million or 27.8% primarily as a result of the following:

- \$121.7 million of costs incurred on early debt extinguishments in 2013 on existing mortgage notes payable to manage the Company's post Archstone 2017 maturities profile;
- Interest expense on the Company's \$750.0 million delayed draw term loan facility which was fully drawn on February 27, 2013; and
- Interest expense on \$500.0 million of unsecured notes that closed in April 2013.

The above increases to interest expense were partially offset by the following:

- Higher capitalized interest in 2013 (see below);
- The repayment of \$253.9 million of 6.625% unsecured notes in March 2012;
- The repayment of \$221.1 million of 5.500% unsecured notes in October 2012;
- The repayment of a \$543.0 million mortgage pool in March 2013;
- The repayment of \$400.0 million of 5.200% unsecured notes in April 2013;
- The repayment of \$963.5 million of 5.883% Pool 4 mortgage debt in October 2013; and
- The partial paydown of \$825.0 million of 6.256% Pool 3 mortgage debt in October 2013.

During the year ended December 31, 2013, the Company capitalized interest costs of approximately \$47.3 million as compared to \$22.5 million for the year ended December 31, 2012. This capitalization of interest primarily relates to consolidated

projects under development. The effective interest cost on all indebtedness for the year ended December 31, 2013 was 4.91% (excluding \$107.6 million in net debt extinguishment costs) as compared to 5.37% for the year ended December 31, 2012.

Income and other tax expense from continuing operations increased approximately \$0.7 million primarily due to increases in taxes related to land parcel sales owned by the Company's TRS as well as increases in all other taxes.

Loss from investments in unconsolidated entities, which includes indirect costs incurred from the Archstone Acquisition through the Company's joint ventures with AVB, increased by \$58.1 million primarily as a result of severance obligations and retention bonuses in connection with the Archstone Acquisition through our 60% interest in unconsolidated joint ventures as well as the gain on sale of one unconsolidated land parcel during the year ended December 31, 2013 as compared to no sales during the year ended December 31, 2012.

Net gain on sales of land parcels increased approximately \$12.2 million due to the gain on sale of seven land parcels during the year ended December 31, 2013 as compared to no land sales during the year ended December 31, 2012.

Discontinued operations, net increased approximately \$1.4 billion between the periods under comparison. This increase is primarily due to higher gains on sales from dispositions during the year ended December 31, 2013 compared to the same period in 2012, partially offset by properties sold in 2013 that reflect operations for a partial period in 2013 in contrast to a full period in 2012. See Note 11 in the Notes to Consolidated Financial Statements for further discussion.

Liquidity and Capital Resources

EQR issues public equity from time to time and guarantees certain debt of ERPOP. EQR does not have any indebtedness as all debt is incurred by the Operating Partnership.

As of January 1, 2014, the Company had approximately \$53.5 million of cash and cash equivalents and it had \$2.35 billion available under its revolving credit facility (net of \$34.9 million which was restricted/dedicated to support letters of credit and net of \$115.0 million outstanding). After taking into effect the various transactions discussed in the following paragraphs and the net cash provided by operating activities, the Company's cash and cash equivalents balance at December 31, 2014 was approximately \$40.1 million and the amount available on its revolving credit facility was \$2.12 billion (net of \$43.8 million which was restricted/dedicated to support letters of credit and net of \$333.0 million outstanding).

During the year ended December 31, 2014, the Company generated proceeds from various transactions, which included the following:

- Disposed of ten consolidated properties and three land parcels, receiving net proceeds of approximately \$522.6 million;
- Issued \$450.0 million of five-year 2.375% fixed rate public notes, receiving net proceeds of \$449.6 million before underwriting fees and other expenses, at an all-in effective interest rate of 2.52%;
- Issued \$750.0 million of thirty-year 4.50% fixed rate public notes, receiving net proceeds of \$744.7 million before underwriting fees, hedge termination costs and other expenses, at an all-in effective interest rate of 4.57%;
- Received approximately \$79.6 million representing the Company's pro rata share of the proceeds/distributions that have been repatriated to the Residual JV as a result of the disposition of the German portfolio fund, the German management company and the remaining wholly-owned German real estate assets that were acquired by the Residual JV as part of the Archstone Acquisition (see Note 6);
- Received approximately \$20.3 million for the sale of one unconsolidated property in which the Company had an 85% interest; and
- Issued approximately 2.2 million Common Shares related to share option exercises and ESPP purchases and received net proceeds of \$86.0 million, which were contributed to the capital of the Operating Partnership in exchange for additional OP Units (on a one-for-one Common Share per OP Unit basis).

During the year ended December 31, 2014, the above proceeds along with net cash flow from operations and availability on the Company's revolving line of credit were primarily utilized to:

- Acquire six rental properties, two land parcels and additional development rights at one of its existing land sites for approximately \$470.0 million;
- Acquire its partner's 95% interest in one previously unconsolidated property for cash consideration of approximately \$44.8 million;
- Invest \$530.4 million primarily in development projects;

- Repay \$100.7 million of mortgage loans;
- Repay its \$750.0 million unsecured term loan facility in conjunction with the note issuances discussed above;
- Repay \$500.0 million of 5.250% unsecured notes at maturity; and
- Repurchase 31,240 Common Shares, utilizing cash of \$1.8 million (see Note 3).

On February 27, 2013, the Company issued 34,468,085 Common Shares to an affiliate of Lehman Brothers Holdings Inc. as partial consideration for the portion of the Archstone Portfolio acquired by the Company. The shares had a total value of \$1.9 billion based on the February 27, 2013 closing price of EQR Common Shares of \$55.99 per share. Concurrent with this transaction, ERPOP issued 34,468,085 OP Units to EQR. On March 7, 2013, EQR filed a shelf registration statement relating to the resale of these shares by the selling shareholders. Lehman has since sold all of these Common Shares.

In September 2009, EQR announced the establishment of an At-The-Market (“ATM”) share offering program which would allow EQR to sell Common Shares from time to time into the existing trading market at current market prices as well as through negotiated transactions. Per the terms of ERPOP’s partnership agreement, EQR contributes the net proceeds from all equity offerings to the capital of ERPOP in exchange for additional OP Units (on a one-for-one Common Share per OP Unit basis). EQR may, but shall have no obligation to, sell Common Shares through the ATM share offering program in amounts and at times to be determined by EQR. Actual sales will depend on a variety of factors to be determined by EQR from time to time, including (among others) market conditions, the trading price of EQR’s Common Shares and determinations of the appropriate sources of funding for EQR. On July 30, 2013, the Board of Trustees approved an increase to the amount of shares which be may offered under the ATM program to 13.0 million Common Shares and extended the program maturity to July 2016. EQR has not issued any shares under this program since September 14, 2012. Through February 20, 2015, EQR has cumulatively issued approximately 16.7 million Common Shares at an average price of \$48.53 per share for total consideration of approximately \$809.9 million.

Depending on its analysis of market prices, economic conditions and other opportunities for the investment of available capital, EQR may repurchase its Common Shares pursuant to its existing share repurchase program authorized by the Board of Trustees. Effective July 30, 2013, the Board of Trustees approved an increase and modification to the Company's share repurchase program to allow for the potential repurchase of up to 13.0 million shares. EQR repurchased approximately \$1.8 million (31,240 shares at a price of \$56.87 per share) of its Common Shares (all related to the vesting of employees' restricted shares) during the year ended December 31, 2014. No open market repurchases have occurred since 2008. As of February 20, 2015, EQR has remaining authorization to repurchase an additional 12,968,760 of its shares. See Note 3 in the Notes to Consolidated Financial Statements for further discussion.

Depending on its analysis of prevailing market conditions, liquidity requirements, contractual restrictions and other factors, the Company may from time to time seek to repurchase and retire its outstanding debt in open market or privately negotiated transactions.

The Company’s total debt summary and debt maturity schedules as of December 31, 2014 are as follows:

Debt Summary as of December 31, 2014
(Amounts in thousands)

	Amounts (1)	% of Total	Weighted Average Rates (1)	Weighted Average Maturities (years)
Secured	\$ 5,086,515	46.9%	4.21%	7.5
Unsecured	5,758,346	53.1%	4.79%	7.7
Total	\$ 10,844,861	100.0%	4.52%	7.6
Fixed Rate Debt:				
Secured – Conventional	\$ 4,351,301	40.1%	4.82%	5.9
Unsecured – Public	4,974,154	45.9%	5.45%	8.3
Fixed Rate Debt	9,325,455	86.0%	5.15%	7.2
Floating Rate Debt:				
Secured – Conventional	7,985	0.1%	2.08%	19.1
Secured – Tax Exempt	727,229	6.7%	0.66%	16.2
Unsecured – Public (2)	451,192	4.1%	1.15%	4.5
Unsecured – Revolving Credit Facility	333,000	3.1%	0.95%	3.3
Floating Rate Debt	1,519,406	14.0%	0.92%	9.9
Total	\$ 10,844,861	100.0%	4.52%	7.6

(1) Net of the effect of any derivative instruments. Weighted average rates are for the year ended December 31, 2014.

(2) Fair value interest rate swaps convert the \$450.0 million 2.375% notes due July 1, 2019 to a floating interest rate of 90-Day LIBOR plus 0.61%.

Note: The Company capitalized interest of approximately \$52.8 million and \$47.3 million during the years ended December 31, 2014 and 2013, respectively.

Debt Maturity Schedule as of December 31, 2014
(Amounts in thousands)

Year	Fixed Rate (1)	Floating Rate (1)	Total	% of Total	Weighted Average Rates on Fixed Rate Debt (1)	Weighted Average Rates on Total Debt (1)
2015	\$ 408,420	\$ —	\$ 408,420	3.8%	6.32%	6.32%
2016	1,192,798	—	1,192,798	11.0%	5.34%	5.34%
2017	1,346,252	456	1,346,708	12.4%	6.16%	6.16%
2018	83,851	430,659 (2)	514,510	4.7%	5.61%	1.72%
2019	806,106	472,363	1,278,469	11.8%	5.48%	3.76%
2020	1,678,020	809	1,678,829	15.5%	5.49%	5.49%
2021	1,194,624	856	1,195,480	11.0%	4.63%	4.63%
2022	228,273	905	229,178	2.1%	3.16%	3.17%
2023	1,331,497	956	1,332,453	12.3%	3.74%	3.74%
2024	2,497	1,011	3,508	—	4.97%	5.14%
2025+	1,022,417	673,977	1,696,394	15.7%	4.97%	3.17%
Premium/(Discount)	30,700	(62,586)	(31,886)	(0.3%)	N/A	N/A
Total	\$ 9,325,455	\$ 1,519,406	\$ 10,844,861	100.0%	5.13%	4.49%

(1) Net of the effect of any derivative instruments. Weighted average rates are as of December 31, 2014.

(2) Includes \$333.0 million outstanding on the Company's unsecured revolving credit facility. As of December 31, 2014, there was approximately \$2.12 billion available on this facility.

The following table provides a summary of the Company's unsecured debt as of December 31, 2014:

Unsecured Debt Summary as of December 31, 2014
(Amounts in thousands)

	Coupon Rate	Due Date	Face Amount	Unamortized Premium/ (Discount)	Net Balance
Fixed Rate Notes:					
	6.584%	04/13/15	\$ 300,000	\$ (27)	\$ 299,973
	5.125%	03/15/16	500,000	(63)	499,937
	5.375%	08/01/16	400,000	(294)	399,706
	5.750%	06/15/17	650,000	(1,272)	648,728
	7.125%	10/15/17	150,000	(181)	149,819
	2.375%	07/01/19 (1)	450,000	(405)	449,595
Fair Value Derivative Adjustments		(1)	(450,000)	405	(449,595)
	4.750%	07/15/20	600,000	(2,518)	597,482
	4.625%	12/15/21	1,000,000	(2,635)	997,365
	3.000%	04/15/23	500,000	(3,671)	496,329
	7.570%	08/15/26	140,000	—	140,000
	4.500%	07/01/44	750,000	(5,185)	744,815
			<u>4,990,000</u>	<u>(15,846)</u>	<u>4,974,154</u>
Floating Rate Notes:					
		07/01/19 (1)	450,000	(405)	449,595
Fair Value Derivative Adjustments		07/01/19 (1)	1,597	—	1,597
			<u>451,597</u>	<u>(405)</u>	<u>451,192</u>
Revolving Credit Facility:	LIBOR+1.05%	04/01/18 (2)(3)	333,000	—	333,000
Total Unsecured Debt			<u>\$ 5,774,597</u>	<u>\$ (16,251)</u>	<u>\$ 5,758,346</u>

- (1) Fair value interest rate swaps convert the \$450.0 million 2.375% notes due July 1, 2019 to a floating interest rate of 90-Day LIBOR plus 0.61%.
- (2) Facility is private. All other unsecured debt is public.
- (3) Represents the Company's \$2.5 billion unsecured revolving credit facility maturing April 1, 2018. The interest rate on advances under the credit facility will generally be LIBOR plus a spread (currently 1.05%) and an annual facility fee (currently 15 basis points). Both the spread and the facility fee are dependent on the credit rating of the Company's long-term debt. As of December 31, 2014, there was approximately \$2.12 billion available on this facility.

EQR and ERPOP currently have an active universal shelf registration statement for the issuance of equity and debt securities that automatically became effective upon filing with the SEC on July 30, 2013 and expires on July 30, 2016. In July 2013, the Board of Trustees also approved an increase to the amount of shares which may be offered under the ATM program to 13.0 million Common Shares and extended the program maturity to July 2016. Per the terms of ERPOP's partnership agreement, EQR contributes the net proceeds of all equity offerings to the capital of ERPOP in exchange for additional OP Units (on a one-for-one Common Share per OP Unit basis) or preference units (on a one-for-one preferred share per preference unit basis).

The Company's "Consolidated Debt-to-Total Market Capitalization Ratio" as of December 31, 2014 is presented in the following table. The Company calculates the equity component of its market capitalization as the sum of (i) the total outstanding Common Shares and assumed conversion of all Units at the equivalent market value of the closing price of the Company's Common Shares on the New York Stock Exchange and (ii) the liquidation value of all perpetual preferred shares outstanding.

Equity Residential
Capital Structure as of December 31, 2014
(Amounts in thousands except for share/unit and per share amounts)

Secured Debt		\$ 5,086,515	46.9%
Unsecured Debt		5,758,346	53.1%
Total Debt		10,844,861	100.0%
Common Shares (includes Restricted Shares)	362,855,454		96.2%
Units (includes OP Units and restricted units)	14,298,691		3.8%
Total Shares and Units	377,154,145		100.0%
Common Share Price at December 31, 2014	\$ 71.84		
		27,094,754	99.8%
Perpetual Preferred Equity (see below)		50,000	0.2%
Total Equity		27,144,754	100.0%
Total Market Capitalization		\$ 37,989,615	100.0%

Equity Residential
Perpetual Preferred Equity as of December 31, 2014
(Amounts in thousands except for share and per share amounts)

Series	Redemption Date	Outstanding Shares	Liquidation Value	Annual Dividend Per Share	Annual Dividend Amount
Preferred Shares:					
8.29% Series K	12/10/26	1,000,000	\$ 50,000	\$ 4.145	\$ 4,145
Total Perpetual Preferred Equity		1,000,000	\$ 50,000		\$ 4,145

The Operating Partnership's "Consolidated Debt-to-Total Market Capitalization Ratio" as of December 31, 2014 is presented in the following table. The Operating Partnership calculates the equity component of its market capitalization as the sum of (i) the total outstanding Units at the equivalent market value of the closing price of the Company's Common Shares on the New York Stock Exchange and (ii) the liquidation value of all perpetual preference units outstanding.

ERP Operating Limited Partnership
Capital Structure as of December 31, 2014
(Amounts in thousands except for unit and per unit amounts)

Secured Debt		\$ 5,086,515	46.9%
Unsecured Debt		5,758,346	53.1%
Total Debt		10,844,861	100.0%
Total outstanding Units	377,154,145		
Common Share Price at December 31, 2014	\$ 71.84		
		27,094,754	99.8%
Perpetual Preference Units (see below)		50,000	0.2%
Total Equity		27,144,754	100.0%
Total Market Capitalization		\$ 37,989,615	100.0%

ERP Operating Limited Partnership
Perpetual Preference Units as of December 31, 2014
(Amounts in thousands except for unit and per unit amounts)

Series	Redemption Date	Outstanding Units	Liquidation Value	Annual Dividend Per Unit	Annual Dividend Amount
Preference Units:					
8.29% Series K	12/10/26	1,000,000	\$ 50,000	\$ 4.145	\$ 4,145
Total Perpetual Preference Units		1,000,000	\$ 50,000		\$ 4,145

The Company generally expects to meet its short-term liquidity requirements, including capital expenditures related to maintaining its existing properties and scheduled unsecured note and mortgage note repayments, through its working capital, net cash provided by operating activities and borrowings under the Company's revolving credit facility and commercial paper program. Under normal operating conditions, the Company considers its cash provided by operating activities to be adequate to meet operating requirements and payments of distributions.

The Company has a flexible dividend policy which it believes will generate payouts closely aligned with the actual annual operating results of the Company's core business and provide transparency to investors. Beginning in 2014, the Company began paying its annual dividend based on 65% of the midpoint of the range of Normalized FFO guidance customarily provided as part of the Company's fourth quarter earnings release. The Company's 2014 annual dividend payout was \$2.00 per share and the Company paid four quarterly dividends of \$0.50 per share in 2014. The Company expects the 2015 annual dividend payout will be \$2.21 per share and the Company intends to pay four quarterly dividends of \$0.5525 per share in 2015. All future dividends remain subject to the discretion of the Board of Trustees. The above assumption is based on current expectations and is forward-looking. While our current dividend policy makes it less likely we will over distribute, it will also lead to a dividend reduction more quickly should operating results deteriorate. However, whether due to changes in the dividend policy or otherwise, there may be times when the Company experiences shortfalls in its coverage of distributions, which may cause the Company to consider reducing its distributions and/or using the proceeds from property dispositions or additional financing transactions to make up the difference. Should these shortfalls occur for lengthy periods of time or be material in nature, the Company's financial condition may be adversely affected and it may not be able to maintain its current distribution levels. The Company believes that its expected 2015 operating cash flow will be sufficient to cover capital expenditures and distributions.

The Company also expects to meet its long-term liquidity requirements, such as lump sum unsecured note and mortgage debt maturities, property acquisitions, financing of construction and development activities through the issuance of secured and unsecured debt and equity securities, including additional OP Units, proceeds received from the disposition of certain properties and joint ventures and cash generated from operations after all distributions. In addition, the Company has significant unencumbered properties available to secure additional mortgage borrowings in the event that the public capital markets are unavailable or the cost of alternative sources of capital is too high. The fair value of and cash flow from these unencumbered properties are in excess of the requirements the Company must maintain in order to comply with covenants under its unsecured notes and line of credit. Of the \$27.7 billion in investment in real estate on the Company's balance sheet at December 31, 2014, \$19.1 billion or 69.1% was unencumbered. However, there can be no assurances that these sources of capital will be available to the Company in the future on acceptable terms or otherwise.

As of February 20, 2015, ERPOP's long-term credit ratings from Standard & Poor's ("S&P"), Moody's and Fitch for its outstanding senior debt was BBB+ (positive outlook), Baa1 (positive outlook) and BBB+, respectively. As of February 20, 2015, EQR's long-term equity ratings from S&P, Moody's and Fitch for its outstanding preferred equity was BBB+ (positive outlook), Baa2 (positive outlook) and BBB-, respectively. As of February 20, 2015, ERPOP's short-term credit ratings from S&P, Moody's and Fitch for its outstanding commercial paper was A-2, P-2 and F-2, respectively. EQR does not have short-term credit ratings.

On January 11, 2013, the Company replaced its existing \$1.75 billion facility with a \$2.5 billion unsecured revolving credit facility maturing April 1, 2018. The Company has the ability to increase available borrowings by an additional \$500.0 million by adding additional banks to the facility or obtaining the agreement of existing banks to increase their commitments. The interest rate on advances under the facility will generally be LIBOR plus a spread (currently 1.05%) and the Company pays an annual facility fee (currently 15 basis points). Both the spread and the facility fee are dependent on the credit rating of the Company's long-term debt. As of February 20, 2015, there was available borrowings of \$1.94 billion on the revolving credit facility (net of \$43.8 million which was restricted/dedicated to support letters of credit, net of \$300.0 million outstanding on the credit facility and net of \$220.0 million outstanding on the commercial paper program) (see Note 18 in the Notes to Consolidated Financial Statements for additional discussion of the commercial paper program). This facility may, among other potential uses, be used to fund property acquisitions, costs for certain properties under development and short-term liquidity requirements.

See Note 18 in the Notes to Consolidated Financial Statements for discussion of the events which occurred subsequent to December 31, 2014.

Capitalization of Fixed Assets and Improvements to Real Estate

Our policy with respect to capital expenditures is generally to capitalize expenditures that improve the value of the property or extend the useful life of the component asset of the property. We track improvements to real estate in two major categories and several subcategories:

- Replacements (*inside the apartment unit*). These include:

- flooring such as carpets, hardwood, vinyl or tile;
- appliances;
- mechanical equipment such as individual furnace/air units, hot water heaters, etc;
- furniture and fixtures such as kitchen/bath cabinets, light fixtures, ceiling fans, sinks, tubs, toilets, mirrors, countertops, etc; and
- blinds.

All replacements are depreciated over a five to ten-year estimated useful life. We expense as incurred all make-ready maintenance and turnover costs such as cleaning, interior painting of individual apartment units and the repair of any replacement item noted above.

- Building improvements (*outside the apartment unit*). These include:
 - roof replacement and major repairs;
 - paving or major resurfacing of parking lots, curbs and sidewalks;
 - amenities and common areas such as pools, exterior sports and playground equipment, lobbies, clubhouses, laundry rooms, alarm and security systems and offices;
 - major building mechanical equipment systems;
 - interior and exterior structural repair and exterior painting and siding;
 - major landscaping and grounds improvement; and
 - vehicles and office and maintenance equipment.

All building improvements are depreciated over a five to fifteen-year estimated useful life. We capitalize building improvements and upgrades only if the item: (i) exceeds \$2,500 (selected projects must exceed \$10,000); (ii) extends the useful life of the asset; and (iii) improves the value of the asset.

For the year ended December 31, 2014, our actual improvements to real estate totaled approximately \$186.0 million. This includes the following (amounts in thousands except for apartment unit and per apartment unit amounts):

**Capital Expenditures to Real Estate
For the Year Ended December 31, 2014**

	Total Apartment Units (1)	Replacements (2)	Avg. Per Apartment Unit	Building Improvements	Avg. Per Apartment Unit	Total	Avg. Per Apartment Unit
Same Store Properties (3)	97,911	\$ 85,045	\$ 869	\$ 93,988	\$ 960	\$ 179,033	\$ 1,829
Non-Same Store Properties (4)	5,000	236	60	5,513	1,410	5,749	1,470
Other (5)	—	920		255		1,175	
Total	102,911	\$ 86,201		\$ 99,756		\$ 185,957	

- (1) Total Apartment Units – Excludes 1,281 unconsolidated apartment units and 5,033 military housing apartment units for which repairs and maintenance expenses and capital expenditures to real estate are self-funded and do not consolidate into the Company's results.
- (2) Replacements – Includes new expenditures inside the apartment units such as appliances, mechanical equipment, fixtures and flooring, including carpeting. Replacements for same store properties also include \$51.4 million spent in 2014 on apartment unit renovations/rehabs (primarily kitchens and baths) on 6,111 same store apartment units (equating to about \$8,400 per apartment unit rehabbed) designed to reposition these assets for higher rental levels in their respective markets.
- (3) Same Store Properties – Primarily includes all properties acquired or completed and stabilized prior to January 1, 2013, less properties subsequently sold. Also includes 18,465 stabilized apartment units acquired in the Archstone Acquisition that are owned and managed by the Company.
- (4) Non-Same Store Properties – Primarily includes all properties acquired during 2013 and 2014, plus any properties in lease-up and not stabilized as of January 1, 2013, but excludes 18,465 stabilized apartment units acquired in the Archstone Acquisition that are owned and managed by the Company. Per apartment unit amounts are based on a weighted average of 3,911 apartment units.
- (5) Other – Primarily includes expenditures for properties sold.

For the year ended December 31, 2013, our actual improvements to real estate totaled approximately \$135.8 million. This includes the following (amounts in thousands except for apartment unit and per apartment unit amounts):

**Capital Expenditures to Real Estate
For the Year Ended December 31, 2013**

	Total Apartment Units (1)	Replacements (2)	Avg. Per Apartment Unit	Building Improvements	Avg. Per Apartment Unit	Total	Avg. Per Apartment Unit
Same Store Properties (3)	80,247	\$ 45,184	\$ 563	\$ 49,308	\$ 615	\$ 94,492	\$ 1,178
Non-Same Store Properties (4)	22,826	16,668	855	19,246	988	35,914	1,843
Other (5)	—	3,197		2,213		5,410	
Total	103,073	\$ 65,049		\$ 70,767		\$ 135,816	

- (1) Total Apartment Units – Excludes 1,669 unconsolidated apartment units and 5,113 military housing apartment units for which repairs and maintenance expenses and capital expenditures to real estate are self-funded and do not consolidate into the Company's results.
- (2) Replacements – Includes new expenditures inside the apartment units such as appliances, mechanical equipment, fixtures and flooring, including carpeting. Replacements for same store properties also include \$19.5 million spent in 2013 on apartment unit renovations/rehabs (primarily kitchens and baths) on 2,560 same store apartment units (equating to about \$7,600 per apartment unit rehabbed) designed to reposition these assets for higher rental levels in their respective markets. The Company also completed apartment unit renovations/rehabs (primarily kitchens and baths) on 1,200 non-same store apartment units (primarily Archstone properties), equating to a total cost of approximately \$11.9 million.
- (3) Same Store Properties – Primarily includes all properties acquired or completed and stabilized prior to January 1, 2012, less properties subsequently sold.
- (4) Non-Same Store Properties – Primarily includes all properties acquired during 2012 and 2013, plus any properties in lease-up and not stabilized as of January 1, 2012. Per apartment unit amounts are based on a weighted average of 19,493 apartment units. Includes approximately ten months of activity for the Archstone properties.
- (5) Other – Primarily includes expenditures for properties sold.

In 2014, the Company spent \$1,829 per apartment unit of capital expenditures, inclusive of apartment unit renovation/rehab costs, or \$1,304 per apartment unit excluding apartment unit renovation/rehab costs on its same store properties. These amounts represented an increase in the cost per unit over 2013, which was primarily driven by increases in building improvement costs (i.e roofs, mechanical systems and siding) for the Archstone assets as well as certain large building improvement projects the Company had planned to complete in 2013 but were delayed and instead completed in 2014. The Company also accelerated its renovation/rehab efforts in 2014.

In 2015, the Company estimates that it will spend approximately \$1,850 per apartment unit of capital expenditures, inclusive of apartment unit renovation/rehab costs, or \$1,250 per apartment unit excluding apartment unit renovation/rehab costs on its same store properties. In 2015, the Company expects to spend approximately \$60.0 million for all unit renovation/rehab costs (primarily on same store properties) at a weighted average cost of \$9,000 per apartment unit rehabbed. These anticipated amounts represent an increase in the cost per unit over 2014, which is primarily driven by increases in planned renovation/rehab efforts in 2015 with plans to continue to create value from our properties by doing those rehabs that meet our investment parameters. The above assumptions are based on current expectations and are forward-looking.

During the year ended December 31, 2014, the Company's total non-real estate capital additions, such as computer software, computer equipment, and furniture and fixtures and leasehold improvements to the Company's property management offices and its corporate offices, were approximately \$5.3 million. The Company expects to fund approximately \$4.8 million in total non-real estate capital additions in 2015. The above assumption is based on current expectations and is forward-looking.

Capital expenditures to real estate and non-real estate capital additions are generally funded from net cash provided by operating activities and from investment cash flow.

Derivative Instruments

In the normal course of business, the Company is exposed to the effect of interest rate changes. The Company seeks to manage these risks by following established risk management policies and procedures including the use of derivatives to hedge interest rate risk on debt instruments. The Company may also use derivatives to manage its exposure to foreign exchange rates or manage commodity prices in the daily operations of the business.

The Company has a policy of only entering into contracts with major financial institutions based upon their credit ratings and other factors. When viewed in conjunction with the underlying and offsetting exposure that the derivatives are designed to hedge, the Company has not sustained a material loss from these instruments nor does it anticipate any material adverse effect on its net income or financial position in the future from the use of derivatives it currently has in place.

See Note 9 in the Notes to Consolidated Financial Statements for additional discussion of derivative instruments at December 31, 2014.

Other

Total distributions paid in January 2015 amounted to \$188.6 million (excluding distributions on Partially Owned Properties), which included certain distributions declared during the fourth quarter ended December 31, 2014.

Off-Balance Sheet Arrangements and Contractual Obligations

Archstone Acquisition

On February 27, 2013, in conjunction with the Archstone Acquisition, the Company acquired unconsolidated interests in certain joint ventures. The Company does not believe that these investments have a materially different impact upon its liquidity, cash flows, capital resources, credit or market risk than its other consolidated operating and/or development activities. Details of these interests follow by project:

Waterton Tenside – This venture was formed to develop and operate a 336 unit apartment property located in Atlanta, Georgia. The Company has a 20% equity interest with an initial basis of \$5.1 million. The partner is the managing member and developed the project. The project is encumbered by a non-recourse mortgage loan that has a current outstanding balance of \$30.0 million, bears interest at 3.66% and matures December 1, 2018. The Company does not have substantive kick-out or participating rights. As a result, the entity is unconsolidated and recorded using the equity method of accounting.

On February 27, 2013, in connection with the Archstone Acquisition, subsidiaries of the Company and AVB entered into three limited liability company agreements (collectively, the “Residual JV”). The Residual JV owns certain non-core Archstone assets, such as interests in a four property portfolio of apartment buildings and succeeded to certain residual Archstone liabilities, such as liability for various employment-related matters. The Residual JV is owned 60% by the Company and 40% by AVB and the Company's initial investment was \$147.6 million. The Residual JV is managed by a Management Committee consisting of two members from each of the Company and AVB. Both partners have equal participation in the Management Committee and all significant participating rights are shared by both partners. As a result, the Residual JV is unconsolidated and recorded using the equity method of accounting.

During the year ended December 31, 2014, the Company closed on the sale of its unconsolidated interest in the German portfolio fund, the German management company and the remaining wholly-owned German real estate assets. With these sales, all German real estate assets that were acquired by the Residual JV as part of the Archstone Acquisition have now been sold. The Company's pro rata share of the proceeds/distributions that have been repatriated to the Residual JV and received by the Company as a result of the German dispositions was approximately \$79.6 million during the year ended December 31, 2014 and \$98.5 million cumulatively since the closing of the Archstone Acquisition.

On February 27, 2013, in connection with the Archstone Acquisition, a subsidiary of the Company and AVB entered into a limited liability company agreement (the “Legacy JV”), through which they assumed obligations of Archstone in the form of preferred interests, some of which are governed by tax protection arrangements. During the year ended December 31, 2013, the Company purchased with AVB \$65.0 million (of which the Company's 60% share was \$39.0 million) of the preferred interests assumed by the Legacy JV. At December 31, 2014, the remaining preferred interests have an aggregate liquidation value of \$74.6 million, our share of which is included in other liabilities in the accompanying consolidated balance sheets. Obligations of the Legacy JV are borne 60% by the Company and 40% by AVB. The Legacy JV is managed by a Management Committee consisting of two members from each of the Company and AVB. Both partners have equal participation in the Management Committee and all significant participating rights are shared by both partners. As a result, the Legacy JV is unconsolidated and recorded using the equity method of accounting.

Other

The Company admitted an 80% institutional partner to two separate entities/transactions (Nexus Sawgrass in December 2010 and Domain in August 2011), each owning a developable land parcel, in exchange for \$40.1 million in cash and retained a 20% equity interest in both of these entities. These projects are now unconsolidated. Details of these projects follow:

- **Nexus Sawgrass** – This development project was completed and stabilized during the quarter ended September 30, 2014. Total project costs were approximately \$78.6 million and construction was predominantly funded with a long-term, non-

recourse secured loan from the partner. The mortgage loan has a maximum debt commitment of \$48.7 million and a current unconsolidated outstanding balance of \$48.6 million; the loan bears interest at 5.60% and matures January 1, 2021.

- Domain – This development project is substantially complete. Total project costs are expected to be approximately \$155.8 million and construction was predominantly funded with a long-term, non-recourse secured loan from the partner. The mortgage loan has a maximum debt commitment of \$98.6 million and a current unconsolidated outstanding balance of \$96.8 million; the loan bears interest at 5.75% and matures January 1, 2022.

While the Company is the managing member of both of the joint ventures, was responsible for constructing both of the projects and has given certain construction cost overrun guarantees, the joint venture partner has significant participating rights and has active involvement in and oversight of the ongoing projects. The Company currently has no further funding obligations related to these projects. The Company's strategy with respect to these ventures was to reduce its financial risk related to the development of the properties. However, management does not believe that these investments have a materially different impact upon the Company's liquidity, cash flows, capital resources, credit or market risk than its other consolidated development activities.

As of December 31, 2014, the Company has 15 consolidated projects (including Prism at Park Avenue South in New York City, which the Company is jointly developing with Toll Brothers – see Note 16 in the Notes to Consolidated Financial Statements for further discussion) totaling 4,917 apartment units in various stages of development with estimated completion dates ranging through September 30, 2017, as well as other completed consolidated and unconsolidated development projects that are in various stages of lease up or are stabilized. The development agreements currently in place are discussed in detail in Note 16 of the Company's Consolidated Financial Statements.

See also Notes 2 and 6 in the Notes to Consolidated Financial Statements for additional discussion regarding the Company's investments in partially owned entities.

The following table summarizes the Company's contractual obligations for the next five years and thereafter as of December 31, 2014:

Contractual Obligations	Payments Due by Year (in thousands)						Total
	2015	2016	2017	2018	2019	Thereafter	
Debt:							
Principal (a)	\$ 408,420	\$ 1,192,798	\$ 1,346,708	\$ 514,510	\$ 1,278,469	\$ 6,103,956	\$ 10,844,861
Interest (b)	473,737	424,032	373,894	337,493	286,335	1,410,656	3,306,147
Operating Leases:							
Minimum Rent Payments (c)	15,268	15,385	15,318	15,298	15,224	860,071	936,564
Other Long-Term Liabilities:							
Deferred Compensation (d)	1,382	1,714	1,714	1,714	1,120	5,149	12,793
Total	\$ 898,807	\$ 1,633,929	\$ 1,737,634	\$ 869,015	\$ 1,581,148	\$ 8,379,832	\$ 15,100,365

- (a) Amounts include aggregate principal payments only.
- (b) Amounts include interest expected to be incurred on the Company's secured and unsecured debt based on obligations outstanding at December 31, 2014 and inclusive of capitalized interest. For floating rate debt, the current rate in effect for the most recent payment through December 31, 2014 is assumed to be in effect through the respective maturity date of each instrument.
- (c) Minimum basic rent due for various office space the Company leases and fixed base rent due on ground leases for 14 properties/parcels.
- (d) Estimated payments to the Company's Chairman, Vice Chairman and one former CEO based on actual and planned retirement dates.

Critical Accounting Policies and Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to use judgment in the application of accounting policies, including making estimates and assumptions. If our judgment or interpretation of the facts and circumstances relating to various transactions had been different or different assumptions were made, it is possible that different accounting policies would have been applied, resulting in different financial results or different presentation of our financial statements.

The Company's significant accounting policies are described in Note 2 in the Notes to Consolidated Financial Statements. These policies were followed in preparing the consolidated financial statements at and for the year ended December 31, 2014 and are consistent with the year ended December 31, 2013.

The Company has identified five significant accounting policies as critical accounting policies. These critical accounting policies are those that have the most impact on the reporting of our financial condition and those requiring significant judgments and estimates. With respect to these critical accounting policies, management believes that the application of judgments and estimates is consistently applied and produces financial information that fairly presents the results of operations for all periods presented. The five critical accounting policies are:

Acquisition of Investment Properties

The Company allocates the purchase price of properties to net tangible and identified intangible assets acquired based on their fair values. In making estimates of fair values for purposes of allocating purchase price, the Company utilizes a number of sources, including independent appraisals that may be obtained in connection with the acquisition or financing of the respective property, our own analysis of recently acquired and existing comparable properties in our portfolio and other market data. The Company also considers information obtained about each property as a result of its pre-acquisition due diligence, marketing and leasing activities in estimating the fair value of the tangible and intangible assets acquired.

Impairment of Long-Lived Assets

The Company periodically evaluates its long-lived assets, including its investments in real estate, for indicators of impairment. The judgments regarding the existence of impairment indicators are based on factors such as operational performance, market conditions and legal and environmental concerns, as well as the Company's ability to hold and its intent with regard to each asset. Future events could occur which would cause the Company to conclude that impairment indicators exist and an impairment loss is warranted.

Depreciation of Investment in Real Estate

The Company depreciates the building component of its investment in real estate over a 30-year estimated useful life, building improvements over a 5-year to 15-year estimated useful life and both the furniture, fixtures and equipment and replacement components over a 5-year to 10-year estimated useful life, all of which are judgmental determinations.

Cost Capitalization

See the *Capitalization of Fixed Assets and Improvements to Real Estate* section for a discussion of the Company's policy with respect to capitalization vs. expensing of fixed asset/repair and maintenance costs. In addition, the Company capitalizes an allocation of the payroll and associated costs of employees directly responsible for and who spend their time on the execution and supervision of major capital and/or renovation projects. These costs are reflected on the balance sheets as increases to depreciable property.

For all development projects, the Company uses its professional judgment in determining whether such costs meet the criteria for capitalization or must be expensed as incurred. The Company capitalizes interest, real estate taxes and insurance and payroll and associated costs for those individuals directly responsible for and who spend their time on development activities, with capitalization ceasing no later than 90 days following issuance of the certificate of occupancy. These costs are reflected on the balance sheets as construction-in-progress for each specific property. The Company expenses as incurred all payroll costs of on-site employees working directly at our properties, except as noted above on our development properties prior to certificate of occupancy issuance and on specific major renovations at selected properties when additional incremental employees are hired.

During the years ended December 31, 2014, 2013 and 2012, the Company capitalized \$22.4 million, \$16.5 million and \$14.3 million, respectively, of payroll and associated costs of employees directly responsible for and who spend their time on the execution and supervision of development activities as well as major capital and/or renovation projects.

Fair Value of Financial Instruments, Including Derivative Instruments

The valuation of financial instruments requires the Company to make estimates and judgments that affect the fair value of the instruments. The Company, where possible, bases the fair values of its financial instruments, including its derivative instruments, on listed market prices and third party quotes. Where these are not available, the Company bases its estimates on current instruments with similar terms and maturities or on other factors relevant to the financial instruments.

Funds From Operations and Normalized Funds From Operations

For the year ended December 31, 2014, Funds From Operations (“FFO”) available to Common Shares and Units / Units and Normalized FFO available to Common Shares and Units / Units increased \$318.5 million, or 36.5%, and increased \$139.4 million, or 13.2%, respectively, as compared to the year ended December 31, 2013. For the year ended December 31, 2013, FFO available to Common Shares and Units / Units and Normalized FFO available to Common Shares and Units / Units decreased \$120.8 million, or 12.2%, and increased \$173.8 million, or 19.7%, respectively, as compared to the year ended December 31, 2012.

The following is the Company's and the Operating Partnership's reconciliation of net income to FFO available to Common Shares and Units / Units and Normalized FFO available to Common Shares and Units / Units for each of the five years ended December 31, 2014:

Funds From Operations and Normalized Funds From Operations

(Amounts in thousands)

	Year Ended December 31,				
	2014	2013	2012	2011	2010
Net income	\$ 658,683	\$ 1,905,353	\$ 881,204	\$ 935,197	\$ 295,983
Net (income) loss attributable to Noncontrolling Interests – Partially Owned Properties	(2,544)	538	(844)	(832)	726
Preferred/preference distributions	(4,145)	(4,145)	(10,355)	(13,865)	(14,368)
Premium on redemption of Preferred Shares/Preference Units	—	—	(5,152)	—	—
Net income available to Common Shares and Units / Units	651,994	1,901,746	864,853	920,500	282,341
Adjustments:					
Depreciation	758,861	978,973	560,669	506,175	470,593
Depreciation – Non-real estate additions	(4,643)	(4,806)	(5,346)	(5,519)	(6,566)
Depreciation – Partially Owned Properties	(4,285)	(6,499)	(3,193)	(3,062)	(3,532)
Depreciation – Unconsolidated Properties	6,754	3,661	—	—	1,913
Net (gain) on sales of unconsolidated entities – operating assets	(4,902)	(7)	—	—	(28,101)
Net (gain) on sales of real estate properties	(212,685)	—	—	—	—
Discontinued operations:					
Depreciation	—	34,380	124,323	157,353	202,588
Net (gain) on sales of discontinued operations	(179)	(2,036,505)	(548,278)	(826,489)	(297,956)
Net incremental gain (loss) on sales of condominium units	—	8	(11)	1,993	1,506
Gain on sale of Equity Corporate Housing (ECH)	—	1,470	200	1,202	—
FFO available to Common Shares and Units / Units (1) (3) (4)	1,190,915	872,421	993,217	752,153	622,786
Adjustments:					
Asset impairment and valuation allowances	—	—	—	—	45,380
Property acquisition costs and write-off of pursuit costs	8,248	79,365	21,649	14,557	11,928
Debt extinguishment (gains) losses, including prepayment penalties, preferred share/ preference unit redemptions and non-cash convertible debt discounts	(1,110)	121,730	16,293	12,300	8,594
(Gains) losses on sales of non-operating assets, net of income and other tax expense (benefit)	(1,866)	(17,908)	(255)	(6,976)	(80)
Other miscellaneous non-comparable items	259	1,465	(147,635)	(12,369)	(6,186)
Normalized FFO available to Common Shares and Units / Units (2) (3) (4)	\$ 1,196,446	\$ 1,057,073	\$ 883,269	\$ 759,665	\$ 682,422
FFO (1) (3)	\$ 1,195,060	\$ 876,566	\$ 1,008,724	\$ 766,018	\$ 637,154
Preferred/preference distributions	(4,145)	(4,145)	(10,355)	(13,865)	(14,368)
Premium on redemption of Preferred Shares/Preference Units	—	—	(5,152)	—	—
FFO available to Common Shares and Units / Units (1) (3) (4)	\$ 1,190,915	\$ 872,421	\$ 993,217	\$ 752,153	\$ 622,786
Normalized FFO (2) (3)	\$ 1,200,591	\$ 1,061,218	\$ 893,624	\$ 773,530	\$ 696,790
Preferred/preference distributions	(4,145)	(4,145)	(10,355)	(13,865)	(14,368)
Normalized FFO available to Common Shares and Units / Units (2) (3) (4)	\$ 1,196,446	\$ 1,057,073	\$ 883,269	\$ 759,665	\$ 682,422

(1) The National Association of Real Estate Investment Trusts (“NAREIT”) defines funds from operations (“FFO”) (April 2002 White Paper) as net income (computed in accordance with accounting principles generally accepted in the United States (“GAAP”)), excluding gains (or losses) from sales and impairment write-downs of depreciable operating properties, plus depreciation and amortization, and after adjustments for unconsolidated partnerships and joint ventures. Adjustments for unconsolidated partnerships and joint ventures will be

calculated to reflect funds from operations on the same basis. The April 2002 White Paper states that gain or loss on sales of property is excluded from FFO for previously depreciated operating properties only. Once the Company commences the conversion of apartment units to condominiums, it simultaneously discontinues depreciation of such property.

- (2) Normalized funds from operations ("Normalized FFO") begins with FFO and excludes:
- the impact of any expenses relating to non-operating asset impairment and valuation allowances;
 - property acquisition and other transaction costs related to mergers and acquisitions and pursuit cost write-offs;
 - gains and losses from early debt extinguishment, including prepayment penalties, preferred share/preference unit redemptions and the cost related to the implied option value of non-cash convertible debt discounts;
 - gains and losses on the sales of non-operating assets, including gains and losses from land parcel and condominium sales, net of the effect of income tax benefits or expenses; and
 - other miscellaneous non-comparable items.
- (3) The Company believes that FFO and FFO available to Common Shares and Units / Units are helpful to investors as supplemental measures of the operating performance of a real estate company, because they are recognized measures of performance by the real estate industry and by excluding gains or losses related to dispositions of depreciable property and excluding real estate depreciation (which can vary among owners of identical assets in similar condition based on historical cost accounting and useful life estimates), FFO and FFO available to Common Shares and Units / Units can help compare the operating performance of a company's real estate between periods or as compared to different companies. The Company also believes that Normalized FFO and Normalized FFO available to Common Shares and Units / Units are helpful to investors as supplemental measures of the operating performance of a real estate company because they allow investors to compare the Company's operating performance to its performance in prior reporting periods and to the operating performance of other real estate companies without the effect of items that by their nature are not comparable from period to period and tend to obscure the Company's actual operating results. FFO, FFO available to Common Shares and Units / Units, Normalized FFO and Normalized FFO available to Common Shares and Units / Units do not represent net income, net income available to Common Shares / Units or net cash flows from operating activities in accordance with GAAP. Therefore, FFO, FFO available to Common Shares and Units / Units, Normalized FFO and Normalized FFO available to Common Shares and Units / Units should not be exclusively considered as alternatives to net income, net income available to Common Shares / Units or net cash flows from operating activities as determined by GAAP or as a measure of liquidity. The Company's calculation of FFO, FFO available to Common Shares and Units / Units, Normalized FFO and Normalized FFO available to Common Shares and Units / Units may differ from other real estate companies due to, among other items, variations in cost capitalization policies for capital expenditures and, accordingly, may not be comparable to such other real estate companies.
- (4) FFO available to Common Shares and Units / Units and Normalized FFO available to Common Shares and Units / Units are calculated on a basis consistent with net income available to Common Shares / Units and reflects adjustments to net income for preferred distributions and premiums on redemption of preferred shares/preference units in accordance with accounting principles generally accepted in the United States. The equity positions of various individuals and entities that contributed their properties to the Operating Partnership in exchange for OP Units are collectively referred to as the "Noncontrolling Interests – Operating Partnership". Subject to certain restrictions, the Noncontrolling Interests – Operating Partnership may exchange their OP Units for Common Shares on a one-for-one basis.

Item 7A. Quantitative and Qualitative Disclosures about Market Risk

Market risks relating to the Company's financial instruments result primarily from changes in short-term LIBOR interest rates and changes in the Securities Industry and Financial Markets Association ("SIFMA") index for tax-exempt debt. The Company also has foreign exchange exposure related to undistributed cash remaining after the sale of its interests in German residential real estate that were acquired as part of the Archstone Transaction.

The Company's exposure to market risk for changes in interest rates relates primarily to the unsecured revolving credit facility as well as floating rate tax-exempt debt. The Company typically incurs fixed rate debt obligations to finance acquisitions while it typically incurs floating rate debt obligations to finance working capital needs and as a temporary measure in advance of securing long-term fixed rate financing. The Company continuously evaluates its level of floating rate debt with respect to total debt and other factors, including its assessment of the current and future economic environment. To the extent the Company carries substantial cash balances, this will tend to partially counterbalance any increase or decrease in interest rates.

The Company also utilizes certain derivative financial instruments to manage market risk. Interest rate protection agreements are used to convert floating rate debt to a fixed rate basis or vice versa as well as to partially lock in rates on future debt issuances. Derivatives are used for hedging purposes rather than speculation. The Company does not enter into financial instruments for trading purposes. See also Note 9 to the Notes to Consolidated Financial Statements for additional discussion of derivative instruments.

The fair values of the Company's financial instruments (including such items in the financial statement captions as cash and cash equivalents, other assets, accounts payable and accrued expenses and other liabilities) approximate their carrying or contract values based on their nature, terms and interest rates that approximate current market rates. The fair value of the Company's mortgage notes payable and unsecured debt (including its line of credit) were approximately \$5.1 billion and \$6.1 billion,

respectively, at December 31, 2014.

At December 31, 2014, the Company had total outstanding floating rate debt of approximately \$1.5 billion, or 14.0% of total debt, net of the effects of any derivative instruments. If market rates of interest on all of the floating rate debt permanently increased by 9 basis points (a 10% increase from the Company's existing weighted average interest rates), the increase in interest expense on the floating rate debt would decrease future earnings and cash flows by approximately \$1.4 million. If market rates of interest on all of the floating rate debt permanently decreased by 9 basis points (a 10% decrease from the Company's existing weighted average interest rates), the decrease in interest expense on the floating rate debt would increase future earnings and cash flows by approximately \$1.4 million.

At December 31, 2014, the Company had total outstanding fixed rate debt of approximately \$9.3 billion, or 86.0% of total debt, net of the effects of any derivative instruments. If market rates of interest permanently increased by 52 basis points (a 10% increase from the Company's existing weighted average interest rates), the estimated fair value of the Company's fixed rate debt would be approximately \$8.5 billion. If market rates of interest permanently decreased by 52 basis points (a 10% decrease from the Company's existing weighted average interest rates), the estimated fair value of the Company's fixed rate debt would be approximately \$10.4 billion.

At December 31, 2014, the Company's derivative instruments had a net liability fair value of approximately \$12.2 million. If market rates of interest permanently increased by 24 basis points (a 10% increase from the Company's existing weighted average interest rates), the net liability fair value of the Company's derivative instruments would be approximately \$7.2 million. If market rates of interest permanently decreased by 24 basis points (a 10% decrease from the Company's existing weighted average interest rates), the net liability fair value of the Company's derivative instruments would be approximately \$17.4 million.

At December 31, 2013, the Company had total outstanding floating rate debt of approximately \$1.6 billion, or 15.3% of total debt, net of the effects of any derivative instruments. If market rates of interest on all of the floating rate debt permanently increased by 12 basis points (a 10% increase from the Company's existing weighted average interest rates), the increase in interest expense on the floating rate debt would decrease future earnings and cash flows by approximately \$2.0 million. If market rates of interest on all of the floating rate debt permanently decreased by 12 basis points (a 10% decrease from the Company's existing weighted average interest rates), the decrease in interest expense on the floating rate debt would increase future earnings and cash flows by approximately \$2.0 million.

At December 31, 2013, the Company had total outstanding fixed rate debt of approximately \$9.1 billion, or 84.7% of total debt, net of the effects of any derivative instruments. If market rates of interest permanently increased by 51 basis points (a 10% increase from the Company's existing weighted average interest rates), the estimated fair value of the Company's fixed rate debt would be approximately \$8.3 billion. If market rates of interest permanently decreased by 51 basis points (a 10% decrease from the Company's existing weighted average interest rates), the estimated fair value of the Company's fixed rate debt would be approximately \$10.1 billion.

At December 31, 2013, the Company's derivative instruments had a net asset fair value of approximately \$18.7 million. If market rates of interest permanently increased by 33 basis points (a 10% increase from the Company's existing weighted average interest rates), the net asset fair value of the Company's derivative instruments would be approximately \$28.0 million. If market rates of interest permanently decreased by 33 basis points (a 10% decrease from the Company's existing weighted average interest rates), the net asset fair value of the Company's derivative instruments would be approximately \$9.4 million.

These amounts were determined by considering the impact of hypothetical interest rates on the Company's financial instruments. The foregoing assumptions apply to the entire amount of the Company's debt and derivative instruments and do not differentiate among maturities. These analyses do not consider the effects of the changes in overall economic activity that could exist in such an environment. Further, in the event of changes of such magnitude, management would likely take actions to further mitigate its exposure to the changes. However, due to the uncertainty of the specific actions that would be taken and their possible effects, this analysis assumes no changes in the Company's financial structure or results.

The Company cannot predict the effect of adverse changes in interest rates on its debt and derivative instruments and, therefore, its exposure to market risk, nor can there be any assurance that long-term debt will be available at advantageous pricing. Consequently, future results may differ materially from the estimated adverse changes discussed above.

Item 8. Financial Statements and Supplementary Data

See Index to Consolidated Financial Statements and Schedule on page F-1 of this Form 10-K.

Item 9. Changes in and Disagreements with Accountants on Accounting and Financial Disclosure

None.

Item 9A. Controls and Procedures

Equity Residential

(a) Evaluation of Disclosure Controls and Procedures:

Effective as of December 31, 2014, the Company carried out an evaluation, under the supervision and with the participation of the Company's management, including the Chief Executive Officer and Chief Financial Officer, of the effectiveness of the Company's disclosure controls and procedures pursuant to Exchange Act Rules 13a-15 and 15d-15. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures are effective to ensure that information required to be disclosed by the Company in its Exchange Act filings is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

(b) Management's Report on Internal Control over Financial Reporting:

Equity Residential's management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) under the Exchange Act. Under the supervision and with the participation of management, including the Company's Chief Executive Officer and Chief Financial Officer, management conducted an evaluation of the effectiveness of internal control over financial reporting based on the framework in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework).

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can only provide reasonable assurance with respect to financial statement preparation and presentation.

Based on the Company's evaluation under the framework in Internal Control – Integrated Framework, management concluded that its internal control over financial reporting was effective as of December 31, 2014. Our internal control over financial reporting has been audited as of December 31, 2014 by Ernst & Young LLP, an independent registered public accounting firm, as stated in their report which is included herein.

(c) Changes in Internal Control over Financial Reporting:

There were no changes to the internal control over financial reporting of the Company identified in connection with the Company's evaluation referred to above that occurred during the fourth quarter of 2014 that have materially affected, or are reasonably likely to materially affect, the Company's internal control over financial reporting.

ERP Operating Limited Partnership

(a) Evaluation of Disclosure Controls and Procedures:

Effective as of December 31, 2014, the Operating Partnership carried out an evaluation, under the supervision and with the participation of the Operating Partnership's management, including the Chief Executive Officer and Chief Financial Officer of EQR, of the effectiveness of the Operating Partnership's disclosure controls and procedures pursuant to Exchange Act Rules 13a-15 and 15d-15. Based on that evaluation, the Chief Executive Officer and Chief Financial Officer concluded that the disclosure controls and procedures are effective to ensure that information required to be disclosed by the Operating Partnership in its Exchange Act filings is recorded, processed, summarized and reported within the time periods specified in the SEC's rules and forms.

(b) Management's Report on Internal Control over Financial Reporting:

ERP Operating Limited Partnership's management is responsible for establishing and maintaining adequate internal control over financial reporting, as such term is defined in Rule 13a-15(f) under the Exchange Act. Under the supervision and with the participation of management, including the Chief Executive Officer and Chief Financial Officer of the Operating Partnership's general partner, management conducted an evaluation of the effectiveness of internal control over financial reporting based on the framework in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework).

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Therefore, even those systems determined to be effective can only provide reasonable assurance with respect to financial statement preparation and presentation.

Based on the Operating Partnership's evaluation under the framework in Internal Control – Integrated Framework, management concluded that its internal control over financial reporting was effective as of December 31, 2014. Our internal control

over financial reporting has been audited as of December 31, 2014 by Ernst & Young LLP, an independent registered public accounting firm, as stated in their report which is included herein.

(c) Changes in Internal Control over Financial Reporting:

There were no changes to the internal control over financial reporting of the Operating Partnership identified in connection with the Operating Partnership's evaluation referred to above that occurred during the fourth quarter of 2014 that have materially affected, or are reasonably likely to materially affect, the Operating Partnership's internal control over financial reporting.

Item 9B. Other Information

None.

PART III

Items 10, 11, 12, 13 and 14.

Trustees, Executive Officers and Corporate Governance; Executive Compensation; Security Ownership of Certain Beneficial Owners and Management and Related Stockholder Matters; Certain Relationships and Related Transactions, and Trustee Independence; and Principal Accounting Fees and Services.

The information required by Item 10, Item 11, Item 12, Item 13 and Item 14 is incorporated by reference to, and will be contained in, Equity Residential's Proxy Statement, which the Company intends to file no later than 120 days after the end of its fiscal year ended December 31, 2014, and thus these items have been omitted in accordance with General Instruction G(3) to Form 10-K. Equity Residential is the general partner and 96.2% owner of ERP Operating Limited Partnership.

PART IV

Item 15. Exhibits and Financial Statement Schedules.

- (a) The following documents are filed as part of this Report:
- (1) Financial Statements: See Index to Consolidated Financial Statements and Schedule on page F-1 of this Form 10-K.
 - (2) Exhibits: See the Exhibit Index.
 - (3) Financial Statement Schedules: See Index to Consolidated Financial Statements and Schedule on page F-1 of this Form 10-K.

SIGNATURES

Pursuant to the requirements of Section 13 or 15(d) of the Securities Exchange Act of 1934, each registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

EQUITY RESIDENTIAL

By: /s/ David J. Neithercut

David J. Neithercut
President and Chief Executive Officer
(Principal Executive Officer)

Date: February 26, 2015

ERP OPERATING LIMITED PARTNERSHIP
BY: EQUITY RESIDENTIAL
ITS GENERAL PARTNER

By: /s/ David J. Neithercut

David J. Neithercut
President and Chief Executive Officer
(Principal Executive Officer)

Date: February 26, 2015

**EQUITY RESIDENTIAL
ERP OPERATING LIMITED PARTNERSHIP**

POWER OF ATTORNEY

KNOW ALL MEN/WOMEN BY THESE PRESENTS, that each person whose signature appears below, hereby constitutes and appoints David J. Neithercut, Mark J. Parrell and Ian S. Kaufman, or any of them, his or her attorneys-in-fact and agents, with full power of substitution and resubstitution for him or her in any and all capacities, to do all acts and things which said attorneys and agents, or any of them, deem advisable to enable the company to comply with the Securities Exchange Act of 1934, as amended, and any requirements or regulations of the Securities and Exchange Commission in respect thereof, in connection with the company's filing of an annual report on Form 10-K for the company's fiscal year 2014, including specifically, but without limitation of the general authority hereby granted, the power and authority to sign his or her name as a trustee or officer, or both, of the company, as indicated below opposite his or her signature, to the Form 10-K, and any amendment thereto; and each of the undersigned does hereby fully ratify and confirm all that said attorneys and agents, or any of them, or the substitute of any of them, shall do or cause to be done by virtue hereof.

Pursuant to the requirements of the Securities Exchange Act of 1934, this report has been signed below by the following persons on behalf of each registrant and in the capacities set forth below and on the dates indicated:

<u>Name</u>	<u>Title</u>	<u>Date</u>
<u>/s/ David J. Neithercut</u> David J. Neithercut	President, Chief Executive Officer and Trustee (Principal Executive Officer)	February 26, 2015
<u>/s/ Mark J. Parrell</u> Mark J. Parrell	Executive Vice President and Chief Financial Officer (Principal Financial Officer)	February 26, 2015
<u>/s/ Ian S. Kaufman</u> Ian S. Kaufman	Senior Vice President and Chief Accounting Officer (Principal Accounting Officer)	February 26, 2015
<u>/s/ John W. Alexander</u> John W. Alexander	Trustee	February 26, 2015
<u>/s/ Charles L. Atwood</u> Charles L. Atwood	Trustee	February 26, 2015
<u>/s/ Linda Walker Bynoe</u> Linda Walker Bynoe	Trustee	February 26, 2015
<u>/s/ Mary Kay Haben</u> Mary Kay Haben	Trustee	February 26, 2015
<u>/s/ Bradley A. Keywell</u> Bradley A. Keywell	Trustee	February 26, 2015
<u>/s/ John E. Neal</u> John E. Neal	Trustee	February 26, 2015
<u>/s/ Mark S. Shapiro</u> Mark S. Shapiro	Trustee	February 26, 2015
<u>/s/ Stephen E. Sterrett</u> Stephen E. Sterrett	Trustee	February 26, 2015
<u>/s/ B. Joseph White</u> B. Joseph White	Trustee	February 26, 2015
<u>/s/ Gerald A. Spector</u> Gerald A. Spector	Vice Chairman of the Board of Trustees	February 26, 2015
<u>/s/ Samuel Zell</u> Samuel Zell	Chairman of the Board of Trustees	February 26, 2015

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INDEX TO CONSOLIDATED FINANCIAL STATEMENTS AND SCHEDULE

EQUITY RESIDENTIAL ERP OPERATING LIMITED PARTNERSHIP

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Schedule III – Real Estate and Accumulated Depreciation of Equity Residential and ERP Operating Limited Partnership	S-1 to S-13

All other schedules have been omitted because they are inapplicable, not required or the information is included elsewhere in the consolidated financial statements or notes thereto.

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Board of Trustees and Shareholders
Equity Residential

We have audited the accompanying consolidated balance sheets of Equity Residential (the "Company") as of December 31, 2014 and 2013 and the related consolidated statements of operations and comprehensive income, changes in equity and cash flows for each of the three years in the period ended December 31, 2014. Our audits also included the financial statement schedule listed in the accompanying index to the consolidated financial statements and schedule. These financial statements and schedule are the responsibility of the Company's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Equity Residential at December 31, 2014 and 2013 and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2014, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

As discussed in Note 2 to the consolidated financial statements, the Company changed its method for reporting discontinued operations as a result of the adoption of Accounting Standards Update No. 2014-08, "Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity," effective January 1, 2014.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), Equity Residential's internal control over financial reporting as of December 31, 2014, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) and our report dated February 26, 2015 expressed an unqualified opinion thereon.

/s/ ERNST & YOUNG LLP

ERNST & YOUNG LLP

Chicago, Illinois
February 26, 2015

REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM

To the Partners
ERP Operating Limited Partnership

We have audited the accompanying consolidated balance sheets of ERP Operating Limited Partnership (the "Operating Partnership") as of December 31, 2014 and 2013 and the related consolidated statements of operations and comprehensive income, changes in capital and cash flows for each of the three years in the period ended December 31, 2014. Our audits also included the financial statement schedule listed in the accompanying index to the consolidated financial statements and schedule. These financial statements and schedule are the responsibility of the Operating Partnership's management. Our responsibility is to express an opinion on these financial statements and schedule based on our audits.

We conducted our audits in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of ERP Operating Limited Partnership at December 31, 2014 and 2013 and the consolidated results of its operations and its cash flows for each of the three years in the period ended December 31, 2014, in conformity with U.S. generally accepted accounting principles. Also, in our opinion, the related financial statement schedule, when considered in relation to the basic consolidated financial statements taken as a whole, presents fairly, in all material respects, the information set forth therein.

As discussed in Note 2 to the consolidated financial statements, the Operating Partnership changed its method for reporting discontinued operations as a result of the adoption of Accounting Standards Update No. 2014-08, "Reporting Discontinued Operations and Disclosures of Disposals of Components of an Entity," effective January 1, 2014.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), ERP Operating Limited Partnership's internal control over financial reporting as of December 31, 2014, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) and our report dated February 26, 2015 expressed an unqualified opinion thereon.

/s/ ERNST & YOUNG LLP

ERNST & YOUNG LLP

Chicago, Illinois
February 26, 2015

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM
ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

To the Board of Trustees and Shareholders
Equity Residential

We have audited Equity Residential’s (the “Company”) internal control over financial reporting as of December 31, 2014, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the “COSO Criteria”). Equity Residential’s management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management’s Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Company’s internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company’s internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company’s internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company’s assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, Equity Residential maintained, in all material respects, effective internal control over financial reporting as of December 31, 2014, based on the COSO Criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of Equity Residential as of December 31, 2014 and 2013 and the related consolidated statements of operations and comprehensive income, changes in equity and cash flows for each of the three years in the period ended December 31, 2014 of Equity Residential and our report dated February 26, 2015 expressed an unqualified opinion thereon.

/s/ ERNST & YOUNG LLP

ERNST & YOUNG LLP

Chicago, Illinois
February 26, 2015

**REPORT OF INDEPENDENT REGISTERED PUBLIC ACCOUNTING FIRM
ON INTERNAL CONTROL OVER FINANCIAL REPORTING**

To the Partners
ERP Operating Limited Partnership

We have audited ERP Operating Limited Partnership's (the "Operating Partnership") internal control over financial reporting as of December 31, 2014, based on criteria established in Internal Control – Integrated Framework issued by the Committee of Sponsoring Organizations of the Treadway Commission (2013 framework) (the "COSO Criteria"). ERP Operating Limited Partnership's management is responsible for maintaining effective internal control over financial reporting, and for its assessment of the effectiveness of internal control over financial reporting included in the accompanying Management's Report on Internal Control over Financial Reporting. Our responsibility is to express an opinion on the Operating Partnership's internal control over financial reporting based on our audit.

We conducted our audit in accordance with the standards of the Public Company Accounting Oversight Board (United States). Those standards require that we plan and perform the audit to obtain reasonable assurance about whether effective internal control over financial reporting was maintained in all material respects. Our audit included obtaining an understanding of internal control over financial reporting, assessing the risk that a material weakness exists, testing and evaluating the design and operating effectiveness of internal control based on the assessed risk, and performing such other procedures as we considered necessary in the circumstances. We believe that our audit provides a reasonable basis for our opinion.

A company's internal control over financial reporting is a process designed to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles. A company's internal control over financial reporting includes those policies and procedures that (1) pertain to the maintenance of records that, in reasonable detail, accurately and fairly reflect the transactions and dispositions of the assets of the company; (2) provide reasonable assurance that transactions are recorded as necessary to permit preparation of financial statements in accordance with generally accepted accounting principles, and that receipts and expenditures of the company are being made only in accordance with authorizations of management and directors of the company; and (3) provide reasonable assurance regarding prevention or timely detection of unauthorized acquisition, use or disposition of the company's assets that could have a material effect on the financial statements.

Because of its inherent limitations, internal control over financial reporting may not prevent or detect misstatements. Also, projections of any evaluation of effectiveness to future periods are subject to the risk that controls may become inadequate because of changes in conditions, or that the degree of compliance with the policies or procedures may deteriorate.

In our opinion, ERP Operating Limited Partnership maintained, in all material respects, effective internal control over financial reporting as of December 31, 2014, based on the COSO Criteria.

We also have audited, in accordance with the standards of the Public Company Accounting Oversight Board (United States), the consolidated balance sheets of ERP Operating Limited Partnership as of December 31, 2014 and 2013 and the related consolidated statements of operations and comprehensive income, changes in capital and cash flows for each of the three years in the period ended December 31, 2014 of ERP Operating Limited Partnership and our report dated February 26, 2015 expressed an unqualified opinion thereon.

/s/ ERNST & YOUNG LLP

ERNST & YOUNG LLP

Chicago, Illinois
February 26, 2015

**EQUITY RESIDENTIAL
CONSOLIDATED BALANCE SHEETS**
(Amounts in thousands except for share amounts)

	December 31, 2014	December 31, 2013
ASSETS		
Investment in real estate		
Land	\$ 6,295,404	\$ 6,192,512
Depreciable property	19,851,504	19,226,047
Projects under development	1,343,919	988,867
Land held for development	184,556	393,522
Investment in real estate	27,675,383	26,800,948
Accumulated depreciation	(5,432,805)	(4,807,709)
Investment in real estate, net	22,242,578	21,993,239
Cash and cash equivalents	40,080	53,534
Investments in unconsolidated entities	105,434	178,526
Deposits – restricted	72,303	103,567
Escrow deposits – mortgage	48,085	42,636
Deferred financing costs, net	58,380	58,486
Other assets	383,754	404,557
Total assets	\$ 22,950,614	\$ 22,834,545
LIABILITIES AND EQUITY		
Liabilities:		
Mortgage notes payable	\$ 5,086,515	\$ 5,174,166
Notes, net	5,425,346	5,477,088
Lines of credit	333,000	115,000
Accounts payable and accrued expenses	153,590	118,791
Accrued interest payable	89,540	78,309
Other liabilities	389,915	347,748
Security deposits	75,633	71,592
Distributions payable	188,566	243,511
Total liabilities	11,742,105	11,626,205
<i>Commitments and contingencies</i>		
Redeemable Noncontrolling Interests – Operating Partnership	500,733	363,144
Equity:		
Shareholders' equity:		
Preferred Shares of beneficial interest, \$0.01 par value;		
100,000,000 shares authorized; 1,000,000 shares issued and outstanding as of December 31, 2014 and December 31, 2013	50,000	50,000
Common Shares of beneficial interest, \$0.01 par value;		
1,000,000,000 shares authorized; 362,855,454 shares issued and outstanding as of December 31, 2014 and 360,479,260 shares issued and outstanding as of December 31, 2013	3,629	3,605
Paid in capital	8,536,340	8,561,500
Retained earnings	1,950,639	2,047,258
Accumulated other comprehensive (loss)	(172,152)	(155,162)
Total shareholders' equity	10,368,456	10,507,201
Noncontrolling Interests:		
Operating Partnership	214,411	211,412
Partially Owned Properties	124,909	126,583
Total Noncontrolling Interests	339,320	337,995
Total equity	10,707,776	10,845,196
Total liabilities and equity	\$ 22,950,614	\$ 22,834,545

EQUITY RESIDENTIAL
CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME
(Amounts in thousands except per share data)

	Year Ended December 31,		
	2014	2013	2012
REVENUES			
Rental income	\$ 2,605,311	\$ 2,378,004	\$ 1,737,929
Fee and asset management	9,437	9,698	9,573
Total revenues	<u>2,614,748</u>	<u>2,387,702</u>	<u>1,747,502</u>
EXPENSES			
Property and maintenance	473,098	449,427	332,219
Real estate taxes and insurance	325,401	293,999	206,723
Property management	79,636	84,342	81,902
Fee and asset management	5,429	6,460	4,663
Depreciation	758,861	978,973	560,669
General and administrative	50,948	62,179	47,233
Total expenses	<u>1,693,373</u>	<u>1,875,380</u>	<u>1,233,409</u>
Operating income	921,375	512,322	514,093
Interest and other income	4,462	5,283	151,060
Other expenses	(9,073)	(29,630)	(27,796)
Interest:			
Expense incurred, net	(457,191)	(586,854)	(455,236)
Amortization of deferred financing costs	(11,088)	(22,197)	(21,295)
Income (loss) before income and other taxes, (loss) from investments in unconsolidated entities, net gain on sales of real estate properties and land parcels and discontinued operations	448,485	(121,076)	160,826
Income and other tax (expense) benefit	(1,394)	(1,169)	(514)
(Loss) from investments in unconsolidated entities	(7,952)	(58,156)	(14)
Net gain on sales of real estate properties	212,685	—	—
Net gain on sales of land parcels	5,277	12,227	—
Income (loss) from continuing operations	657,101	(168,174)	160,298
Discontinued operations, net	1,582	2,073,527	720,906
Net income	<u>658,683</u>	<u>1,905,353</u>	<u>881,204</u>
Net (income) loss attributable to Noncontrolling Interests:			
Operating Partnership	(24,831)	(75,278)	(38,641)
Partially Owned Properties	(2,544)	538	(844)
Net income attributable to controlling interests	631,308	1,830,613	841,719
Preferred distributions	(4,145)	(4,145)	(10,355)
Premium on redemption of Preferred Shares	—	—	(5,152)
Net income available to Common Shares	<u>\$ 627,163</u>	<u>\$ 1,826,468</u>	<u>\$ 826,212</u>
Earnings per share – basic:			
Income (loss) from continuing operations available to Common Shares	\$ 1.73	\$ (0.47)	\$ 0.45
Net income available to Common Shares	<u>\$ 1.74</u>	<u>\$ 5.16</u>	<u>\$ 2.73</u>
Weighted average Common Shares outstanding	<u>361,181</u>	<u>354,305</u>	<u>302,701</u>
Earnings per share – diluted:			
Income (loss) from continuing operations available to Common Shares	\$ 1.72	\$ (0.47)	\$ 0.45
Net income available to Common Shares	<u>\$ 1.73</u>	<u>\$ 5.16</u>	<u>\$ 2.70</u>
Weighted average Common Shares outstanding	<u>377,735</u>	<u>354,305</u>	<u>319,766</u>
Distributions declared per Common Share outstanding	<u>\$ 2.00</u>	<u>\$ 1.85</u>	<u>\$ 1.78</u>

EQUITY RESIDENTIAL
CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (Continued)
(Amounts in thousands except per share data)

	Year Ended December 31,		
	2014	2013	2012
Comprehensive income:			
Net income	\$ 658,683	\$ 1,905,353	\$ 881,204
Other comprehensive (loss) income:			
Other comprehensive (loss) income – derivative instruments:			
Unrealized holding (losses) gains arising during the year	(33,306)	18,771	(11,772)
Losses reclassified into earnings from other comprehensive income	16,868	20,141	14,678
Other comprehensive income (loss) – other instruments:			
Unrealized holding gains arising during the year	—	583	664
(Gains) realized during the year	—	(2,122)	—
Other comprehensive (loss) income – foreign currency:			
Currency translation adjustments arising during the year	(552)	613	—
Other comprehensive (loss) income	(16,990)	37,986	3,570
Comprehensive income	641,693	1,943,339	884,774
Comprehensive (income) attributable to Noncontrolling Interests	(26,728)	(76,204)	(39,624)
Comprehensive income attributable to controlling interests	<u>\$ 614,965</u>	<u>\$ 1,867,135</u>	<u>\$ 845,150</u>

EQUITY RESIDENTIAL
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Amounts in thousands)

	Year Ended December 31,		
	2014	2013	2012
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income	\$ 658,683	\$ 1,905,353	\$ 881,204
<i>Adjustments to reconcile net income to net cash provided by operating activities:</i>			
Depreciation	758,861	1,013,353	684,992
Amortization of deferred financing costs	11,088	22,425	21,435
Amortization of above/below market leases	3,222	898	—
Amortization of discounts and premiums on debt	(13,520)	(156,439)	(8,181)
Amortization of deferred settlements on derivative instruments	16,334	19,607	14,144
Write-off of pursuit costs	3,607	5,184	9,056
Loss from investments in unconsolidated entities	7,952	58,156	14
Distributions from unconsolidated entities – return on capital	5,570	2,481	575
Net (gain) on sales of investment securities	(57)	(4,203)	—
Net (gain) on sales of real estate properties	(212,685)	—	—
Net (gain) on sales of land parcels	(5,277)	(12,227)	—
Net (gain) on sales of discontinued operations	(179)	(2,036,505)	(548,278)
Unrealized (gain) loss on derivative instruments	(60)	70	(1)
Compensation paid with Company Common Shares	27,543	35,474	24,832
<i>Changes in assets and liabilities:</i>			
(Increase) decrease in deposits – restricted	(1,740)	3,684	(4,091)
Decrease in mortgage deposits	1,452	1,813	176
Decrease (increase) in other assets	21,773	3,742	(20,411)
Increase (decrease) in accounts payable and accrued expenses	17,797	6,229	(2,102)
Increase (decrease) in accrued interest payable	11,231	(9,219)	(11,898)
Increase in other liabilities	8,437	15,401	2,987
Increase (decrease) in security deposits	4,041	(6,361)	1,702
Net cash provided by operating activities	1,324,073	868,916	1,046,155
CASH FLOWS FROM INVESTING ACTIVITIES:			
Acquisition of Archstone, net of cash acquired	—	(4,000,875)	—
Investment in real estate – acquisitions	(469,989)	(108,308)	(843,976)
Investment in real estate – development/other	(530,387)	(377,442)	(180,409)
Capital expenditures to real estate	(185,957)	(135,816)	(152,828)
Non-real estate capital additions	(5,286)	(4,134)	(8,821)
Interest capitalized for real estate and unconsolidated entities under development	(52,782)	(47,321)	(22,509)
Proceeds from disposition of real estate, net	522,647	4,551,454	1,049,219
Investments in unconsolidated entities	(15,768)	(66,471)	(5,291)
Distributions from unconsolidated entities – return of capital	103,793	25,471	—
Proceeds from sale of investment securities	57	4,878	—
Decrease (increase) in deposits on real estate acquisitions and investments, net	33,004	143,694	(97,984)
Decrease in mortgage deposits	798	7,893	1,444
Consolidation of previously unconsolidated properties	(44,796)	—	—
Net cash (used for) investing activities	(644,666)	(6,977)	(261,155)

EQUITY RESIDENTIAL
CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)
(Amounts in thousands)

	Year Ended December 31,		
	2014	2013	2012
CASH FLOWS FROM FINANCING ACTIVITIES:			
Debt financing costs	\$ (10,982)	\$ (16,526)	\$ (21,209)
Mortgage deposits	(7,699)	(5,631)	(57)
<i>Mortgage notes payable:</i>			
Proceeds	—	902,886	26,495
Restricted cash	—	—	2,370
Lump sum payoffs	(88,788)	(2,532,682)	(350,247)
Scheduled principal repayments	(11,869)	(12,658)	(14,088)
<i>Notes, net:</i>			
Proceeds	1,194,277	1,245,550	—
Lump sum payoffs	(1,250,000)	(400,000)	(975,991)
<i>Lines of credit:</i>			
Proceeds	7,167,000	9,832,000	5,876,000
Repayments	(6,949,000)	(9,717,000)	(5,876,000)
(Payments on) settlement of derivative instruments	(758)	(44,063)	—
Proceeds from sale of Common Shares	—	—	1,417,040
Proceeds from Employee Share Purchase Plan (ESPP)	3,392	3,401	5,399
Proceeds from exercise of options	82,573	17,252	49,039
Common Shares repurchased and retired	(1,777)	—	—
Redemption of Preferred Shares	—	—	(150,000)
Premium on redemption of Preferred Shares	—	—	(23)
Payment of offering costs	(41)	(1,047)	(39,359)
Other financing activities, net	(49)	(48)	(48)
Acquisition of Noncontrolling Interests – Partially Owned Properties	(5,501)	—	(13)
Contributions – Noncontrolling Interests – Partially Owned Properties	5,684	27,660	8,221
Contributions – Noncontrolling Interests – Operating Partnership	3	5	5
<i>Distributions:</i>			
Common Shares	(776,659)	(681,610)	(473,451)
Preferred Shares	(4,145)	(4,145)	(13,416)
Noncontrolling Interests – Operating Partnership	(30,744)	(27,897)	(21,915)
Noncontrolling Interests – Partially Owned Properties	(7,778)	(6,442)	(5,083)
Net cash (used for) financing activities	(692,861)	(1,420,995)	(556,331)
Net (decrease) increase in cash and cash equivalents	(13,454)	(559,056)	228,669
Cash and cash equivalents, beginning of year	53,534	612,590	383,921
Cash and cash equivalents, end of year	\$ 40,080	\$ 53,534	\$ 612,590

EQUITY RESIDENTIAL
CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)
(Amounts in thousands)

	Year Ended December 31,		
	2014	2013	2012
SUPPLEMENTAL INFORMATION:			
Cash paid for interest, net of amounts capitalized	\$ 443,125	\$ 722,963	\$ 464,785
Net cash paid for income and other taxes	\$ 1,517	\$ 1,152	\$ 673
<i>Real estate acquisitions/dispositions/other:</i>			
Mortgage loans assumed	\$ 28,910	\$ —	\$ 137,644
Valuation of OP Units issued	\$ —	\$ —	\$ 66,606
<i>Amortization of deferred financing costs:</i>			
Investment in real estate, net	\$ —	\$ (152)	\$ —
Deferred financing costs, net	\$ 11,088	\$ 22,577	\$ 21,435
<i>Amortization of discounts and premiums on debt:</i>			
Mortgage notes payable	\$ (15,904)	\$ (158,625)	\$ (10,333)
Notes, net	\$ 2,384	\$ 2,186	\$ 2,152
<i>Amortization of deferred settlements on derivative instruments:</i>			
Other liabilities	\$ (534)	\$ (534)	\$ (534)
Accumulated other comprehensive income	\$ 16,868	\$ 20,141	\$ 14,678
<i>Loss from investments in unconsolidated entities:</i>			
Investments in unconsolidated entities	\$ 4,610	\$ 53,066	\$ 14
Other liabilities	\$ 3,342	\$ 5,090	\$ —
<i>Distributions from unconsolidated entities – return on capital:</i>			
Investments in unconsolidated entities	\$ 5,360	\$ 2,448	\$ 575
Other liabilities	\$ 210	\$ 33	\$ —
<i>Unrealized (gain) loss on derivative instruments:</i>			
Other assets	\$ 10,160	\$ (17,139)	\$ 7,448
Mortgage notes payable	\$ —	\$ —	\$ (2,589)
Notes, net	\$ 1,597	\$ (1,523)	\$ (4,860)
Other liabilities	\$ 21,489	\$ (39)	\$ 11,772
Accumulated other comprehensive income	\$ (33,306)	\$ 18,771	\$ (11,772)
<i>Acquisition of Archstone, net of cash acquired:</i>			
Investment in real estate, net	\$ 39,929	\$ (8,687,355)	\$ —
Investments in unconsolidated entities	\$ (33,993)	\$ (225,568)	\$ —
Deposits – restricted	\$ —	\$ (528)	\$ —
Escrow deposits – mortgage	\$ —	\$ (37,582)	\$ —
Deferred financing costs, net	\$ —	\$ (25,780)	\$ —
Other assets	\$ (2,586)	\$ (215,622)	\$ —
Mortgage notes payable	\$ —	\$ 3,076,876	\$ —
Accounts payable and accrued expenses	\$ (146)	\$ 16,984	\$ —
Accrued interest payable	\$ —	\$ 11,305	\$ —
Other liabilities	\$ (3,204)	\$ 117,299	\$ —
Security deposits	\$ —	\$ 10,965	\$ —
Issuance of Common Shares	\$ —	\$ 1,929,868	\$ —
Noncontrolling Interests – Partially Owned Properties	\$ —	\$ 28,263	\$ —
<i>Interest capitalized for real estate and unconsolidated entities under development:</i>			
Investment in real estate, net	\$ (52,717)	\$ (45,533)	\$ (21,661)
Investments in unconsolidated entities	\$ (65)	\$ (1,788)	\$ (848)
<i>Investments in unconsolidated entities:</i>			
Investments in unconsolidated entities	\$ (6,318)	\$ (13,656)	\$ (5,291)
Other liabilities	\$ (9,450)	\$ (52,815)	\$ —
<i>Consolidation of previously unconsolidated properties:</i>			
Investment in real estate, net	\$ (64,319)	\$ —	\$ —
Investments in unconsolidated entities	\$ (847)	\$ —	\$ —
Accounts payable and accrued expenses	\$ 1,987	\$ —	\$ —
Other liabilities	\$ 18,383	\$ —	\$ —

EQUITY RESIDENTIAL
CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)
(Amounts in thousands)

	Year Ended December 31,		
	2014	2013	2012
SUPPLEMENTAL INFORMATION (continued):			
<i>(Payments on) settlement of derivative instruments:</i>			
Other assets	\$ 6,623	\$ (50)	\$ —
Other liabilities	\$ (7,381)	\$ (44,013)	\$ —
<i>Other:</i>			
Receivable on sale of Common Shares	\$ —	\$ —	\$ 28,457
Foreign currency translation adjustments	\$ 552	\$ (613)	\$ —

EQUITY RESIDENTIAL
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY
(Amounts in thousands)

SHAREHOLDERS' EQUITY	Year Ended December 31,		
	2014	2013	2012
PREFERRED SHARES			
Balance, beginning of year	\$ 50,000	\$ 50,000	\$ 200,000
Redemption of 6.48% Series N Cumulative Redeemable	—	—	(150,000)
Balance, end of year	\$ 50,000	\$ 50,000	\$ 50,000
COMMON SHARES, \$0.01 PAR VALUE			
Balance, beginning of year	\$ 3,605	\$ 3,251	\$ 2,975
Conversion of OP Units into Common Shares	1	1	7
Issuance of Common Shares	—	345	250
Exercise of share options	21	5	16
Employee Share Purchase Plan (ESPP)	—	1	1
Share-based employee compensation expense:			
Restricted shares	2	2	2
Balance, end of year	\$ 3,629	\$ 3,605	\$ 3,251
PAID IN CAPITAL			
Balance, beginning of year	\$ 8,561,500	\$ 6,542,355	\$ 5,047,186
Common Share Issuance:			
Conversion of OP Units into Common Shares	2,364	1,698	18,922
Issuance of Common Shares	—	1,929,523	1,388,333
Exercise of share options	82,552	17,247	49,023
Employee Share Purchase Plan (ESPP)	3,392	3,400	5,398
Share-based employee compensation expense:			
Restricted shares	9,902	13,262	8,934
Share options	7,349	10,514	11,752
ESPP discount	859	632	965
Common Shares repurchased and retired	(1,777)	—	—
Offering costs	(41)	(1,047)	(39,359)
Premium on redemption of Preferred Shares – original issuance costs	—	—	5,129
Supplemental Executive Retirement Plan (SERP)	7,374	(422)	282
Acquisition of Noncontrolling Interests – Partially Owned Properties	(2,308)	—	1,293
Change in market value of Redeemable Noncontrolling Interests – Operating Partnership	(139,818)	79,667	38,734
Adjustment for Noncontrolling Interests ownership in Operating Partnership	4,992	(35,329)	5,763
Balance, end of year	\$ 8,536,340	\$ 8,561,500	\$ 6,542,355

EQUITY RESIDENTIAL
CONSOLIDATED STATEMENTS OF CHANGES IN EQUITY (Continued)
(Amounts in thousands)

SHAREHOLDERS' EQUITY (continued)	Year Ended December 31,		
	2014	2013	2012
RETAINED EARNINGS			
Balance, beginning of year	\$ 2,047,258	\$ 887,355	\$ 615,572
Net income attributable to controlling interests	631,308	1,830,613	841,719
Common Share distributions	(723,782)	(666,565)	(554,429)
Preferred Share distributions	(4,145)	(4,145)	(10,355)
Premium on redemption of Preferred Shares – cash charge	—	—	(23)
Premium on redemption of Preferred Shares – original issuance costs	—	—	(5,129)
Balance, end of year	\$ 1,950,639	\$ 2,047,258	\$ 887,355
ACCUMULATED OTHER COMPREHENSIVE (LOSS)			
Balance, beginning of year	\$ (155,162)	\$ (193,148)	\$ (196,718)
Accumulated other comprehensive (loss) income – derivative instruments:			
Unrealized holding (losses) gains arising during the year	(33,306)	18,771	(11,772)
Losses reclassified into earnings from other comprehensive income	16,868	20,141	14,678
Accumulated other comprehensive income (loss) – other instruments:			
Unrealized holding gains arising during the year	—	583	664
(Gains) realized during the year	—	(2,122)	—
Accumulated other comprehensive (loss) income – foreign currency:			
Currency translation adjustments arising during the year	(552)	613	—
Balance, end of year	\$ (172,152)	\$ (155,162)	\$ (193,148)
NONCONTROLLING INTERESTS			
OPERATING PARTNERSHIP			
Balance, beginning of year	\$ 211,412	\$ 159,606	\$ 119,536
Issuance of OP Units to Noncontrolling Interests	—	—	66,606
Issuance of restricted units to Noncontrolling Interests	3	5	5
Conversion of OP Units held by Noncontrolling Interests into OP Units held by General Partner	(2,365)	(1,699)	(18,929)
Equity compensation associated with Noncontrolling Interests	11,969	13,609	5,307
Net income attributable to Noncontrolling Interests	24,831	75,278	38,641
Distributions to Noncontrolling Interests	(28,676)	(26,277)	(25,095)
Change in carrying value of Redeemable Noncontrolling Interests – Operating Partnership	2,229	(44,439)	(20,702)
Adjustment for Noncontrolling Interests ownership in Operating Partnership	(4,992)	35,329	(5,763)
Balance, end of year	\$ 214,411	\$ 211,412	\$ 159,606
PARTIALLY OWNED PROPERTIES			
Balance, beginning of year	\$ 126,583	\$ 77,688	\$ 74,306
Net income (loss) attributable to Noncontrolling Interests	2,544	(538)	844
Contributions by Noncontrolling Interests	5,684	27,660	8,221
Distributions to Noncontrolling Interests	(7,827)	(6,490)	(5,131)
Acquisition of Archstone	—	28,263	—
Acquisition of Noncontrolling Interests – Partially Owned Properties	(2,244)	—	(1,306)
Other	169	—	754
Balance, end of year	\$ 124,909	\$ 126,583	\$ 77,688

ERP OPERATING LIMITED PARTNERSHIP
CONSOLIDATED BALANCE SHEETS
(Amounts in thousands)

	December 31, 2014	December 31, 2013
ASSETS		
Investment in real estate		
Land	\$ 6,295,404	\$ 6,192,512
Depreciable property	19,851,504	19,226,047
Projects under development	1,343,919	988,867
Land held for development	184,556	393,522
Investment in real estate	27,675,383	26,800,948
Accumulated depreciation	(5,432,805)	(4,807,709)
Investment in real estate, net	22,242,578	21,993,239
Cash and cash equivalents	40,080	53,534
Investments in unconsolidated entities	105,434	178,526
Deposits – restricted	72,303	103,567
Escrow deposits – mortgage	48,085	42,636
Deferred financing costs, net	58,380	58,486
Other assets	383,754	404,557
Total assets	\$ 22,950,614	\$ 22,834,545
LIABILITIES AND CAPITAL		
Liabilities:		
Mortgage notes payable	\$ 5,086,515	\$ 5,174,166
Notes, net	5,425,346	5,477,088
Lines of credit	333,000	115,000
Accounts payable and accrued expenses	153,590	118,791
Accrued interest payable	89,540	78,309
Other liabilities	389,915	347,748
Security deposits	75,633	71,592
Distributions payable	188,566	243,511
Total liabilities	11,742,105	11,626,205
<i>Commitments and contingencies</i>		
Redeemable Limited Partners	500,733	363,144
Capital:		
Partners' Capital:		
Preference Units	50,000	50,000
General Partner	10,490,608	10,612,363
Limited Partners	214,411	211,412
Accumulated other comprehensive (loss)	(172,152)	(155,162)
Total partners' capital	10,582,867	10,718,613
Noncontrolling Interests – Partially Owned Properties	124,909	126,583
Total capital	10,707,776	10,845,196
Total liabilities and capital	\$ 22,950,614	\$ 22,834,545

ERP OPERATING LIMITED PARTNERSHIP
CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME
(Amounts in thousands except per Unit data)

	Year Ended December 31,		
	2014	2013	2012
REVENUES			
Rental income	\$ 2,605,311	\$ 2,378,004	\$ 1,737,929
Fee and asset management	9,437	9,698	9,573
Total revenues	<u>2,614,748</u>	<u>2,387,702</u>	<u>1,747,502</u>
EXPENSES			
Property and maintenance	473,098	449,427	332,219
Real estate taxes and insurance	325,401	293,999	206,723
Property management	79,636	84,342	81,902
Fee and asset management	5,429	6,460	4,663
Depreciation	758,861	978,973	560,669
General and administrative	50,948	62,179	47,233
Total expenses	<u>1,693,373</u>	<u>1,875,380</u>	<u>1,233,409</u>
Operating income	921,375	512,322	514,093
Interest and other income	4,462	5,283	151,060
Other expenses	(9,073)	(29,630)	(27,796)
Interest:			
Expense incurred, net	(457,191)	(586,854)	(455,236)
Amortization of deferred financing costs	(11,088)	(22,197)	(21,295)
Income (loss) before income and other taxes, (loss) from investments in unconsolidated entities, net gain on sales of real estate properties and land parcels and discontinued operations	448,485	(121,076)	160,826
Income and other tax (expense) benefit	(1,394)	(1,169)	(514)
(Loss) from investments in unconsolidated entities	(7,952)	(58,156)	(14)
Net gain on sales of real estate properties	212,685	—	—
Net gain on sales of land parcels	5,277	12,227	—
Income (loss) from continuing operations	657,101	(168,174)	160,298
Discontinued operations, net	1,582	2,073,527	720,906
Net income	658,683	1,905,353	881,204
Net (income) loss attributable to Noncontrolling Interests – Partially Owned Properties	(2,544)	538	(844)
Net income attributable to controlling interests	<u>\$ 656,139</u>	<u>\$ 1,905,891</u>	<u>\$ 880,360</u>
ALLOCATION OF NET INCOME:			
Preference Units	<u>\$ 4,145</u>	<u>\$ 4,145</u>	<u>\$ 10,355</u>
Premium on redemption of Preference Units	<u>\$ —</u>	<u>\$ —</u>	<u>\$ 5,152</u>
General Partner	\$ 627,163	\$ 1,826,468	\$ 826,212
Limited Partners	24,831	75,278	38,641
Net income available to Units	<u>\$ 651,994</u>	<u>\$ 1,901,746</u>	<u>\$ 864,853</u>
Earnings per Unit – basic:			
Income (loss) from continuing operations available to Units	<u>\$ 1.73</u>	<u>\$ (0.47)</u>	<u>\$ 0.45</u>
Net income available to Units	<u>\$ 1.74</u>	<u>\$ 5.16</u>	<u>\$ 2.73</u>
Weighted average Units outstanding	<u>374,899</u>	<u>368,038</u>	<u>316,554</u>
Earnings per Unit – diluted:			
Income (loss) from continuing operations available to Units	<u>\$ 1.72</u>	<u>\$ (0.47)</u>	<u>\$ 0.45</u>
Net income available to Units	<u>\$ 1.73</u>	<u>\$ 5.16</u>	<u>\$ 2.70</u>
Weighted average Units outstanding	<u>377,735</u>	<u>368,038</u>	<u>319,766</u>
Distributions declared per Unit outstanding	<u>\$ 2.00</u>	<u>\$ 1.85</u>	<u>\$ 1.78</u>

ERP OPERATING LIMITED PARTNERSHIP
CONSOLIDATED STATEMENTS OF OPERATIONS AND COMPREHENSIVE INCOME (Continued)
(Amounts in thousands except per Unit data)

	Year Ended December 31,		
	2014	2013	2012
Comprehensive income:			
Net income	\$ 658,683	\$ 1,905,353	\$ 881,204
Other comprehensive (loss) income:			
Other comprehensive (loss) income – derivative instruments:			
Unrealized holding (losses) gains arising during the year	(33,306)	18,771	(11,772)
Losses reclassified into earnings from other comprehensive income	16,868	20,141	14,678
Other comprehensive income (loss) – other instruments:			
Unrealized holding gains arising during the year	—	583	664
(Gains) realized during the year	—	(2,122)	—
Other comprehensive (loss) income – foreign currency:			
Currency translation adjustments arising during the year	(552)	613	—
Other comprehensive (loss) income	(16,990)	37,986	3,570
Comprehensive income	641,693	1,943,339	884,774
Comprehensive (income) loss attributable to Noncontrolling Interests – Partially Owned Properties	(2,544)	538	(844)
Comprehensive income attributable to controlling interests	<u>\$ 639,149</u>	<u>\$ 1,943,877</u>	<u>\$ 883,930</u>

ERP OPERATING LIMITED PARTNERSHIP
CONSOLIDATED STATEMENTS OF CASH FLOWS
(Amounts in thousands)

	Year Ended December 31,		
	2014	2013	2012
CASH FLOWS FROM OPERATING ACTIVITIES:			
Net income	\$ 658,683	\$ 1,905,353	\$ 881,204
<i>Adjustments to reconcile net income to net cash provided by operating activities:</i>			
Depreciation	758,861	1,013,353	684,992
Amortization of deferred financing costs	11,088	22,425	21,435
Amortization of above/below market leases	3,222	898	—
Amortization of discounts and premiums on debt	(13,520)	(156,439)	(8,181)
Amortization of deferred settlements on derivative instruments	16,334	19,607	14,144
Write-off of pursuit costs	3,607	5,184	9,056
Loss from investments in unconsolidated entities	7,952	58,156	14
Distributions from unconsolidated entities – return on capital	5,570	2,481	575
Net (gain) on sales of investment securities	(57)	(4,203)	—
Net (gain) on sales of real estate properties	(212,685)	—	—
Net (gain) on sales of land parcels	(5,277)	(12,227)	—
Net (gain) on sales of discontinued operations	(179)	(2,036,505)	(548,278)
Unrealized (gain) loss on derivative instruments	(60)	70	(1)
Compensation paid with Company Common Shares	27,543	35,474	24,832
<i>Changes in assets and liabilities:</i>			
(Increase) decrease in deposits – restricted	(1,740)	3,684	(4,091)
Decrease in mortgage deposits	1,452	1,813	176
Decrease (increase) in other assets	21,773	3,742	(20,411)
Increase (decrease) in accounts payable and accrued expenses	17,797	6,229	(2,102)
Increase (decrease) in accrued interest payable	11,231	(9,219)	(11,898)
Increase in other liabilities	8,437	15,401	2,987
Increase (decrease) in security deposits	4,041	(6,361)	1,702
Net cash provided by operating activities	1,324,073	868,916	1,046,155
CASH FLOWS FROM INVESTING ACTIVITIES:			
Acquisition of Archstone, net of cash acquired	—	(4,000,875)	—
Investment in real estate – acquisitions	(469,989)	(108,308)	(843,976)
Investment in real estate – development/other	(530,387)	(377,442)	(180,409)
Capital expenditures to real estate	(185,957)	(135,816)	(152,828)
Non-real estate capital additions	(5,286)	(4,134)	(8,821)
Interest capitalized for real estate and unconsolidated entities under development	(52,782)	(47,321)	(22,509)
Proceeds from disposition of real estate, net	522,647	4,551,454	1,049,219
Investments in unconsolidated entities	(15,768)	(66,471)	(5,291)
Distributions from unconsolidated entities – return of capital	103,793	25,471	—
Proceeds from sale of investment securities	57	4,878	—
Decrease (increase) in deposits on real estate acquisitions and investments, net	33,004	143,694	(97,984)
Decrease in mortgage deposits	798	7,893	1,444
Consolidation of previously unconsolidated properties	(44,796)	—	—
Net cash (used for) investing activities	(644,666)	(6,977)	(261,155)

ERP OPERATING LIMITED PARTNERSHIP
CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)
(Amounts in thousands)

	Year Ended December 31,		
	2014	2013	2012
CASH FLOWS FROM FINANCING ACTIVITIES:			
Debt financing costs	\$ (10,982)	\$ (16,526)	\$ (21,209)
Mortgage deposits	(7,699)	(5,631)	(57)
<i>Mortgage notes payable:</i>			
Proceeds	—	902,886	26,495
Restricted cash	—	—	2,370
Lump sum payoffs	(88,788)	(2,532,682)	(350,247)
Scheduled principal repayments	(11,869)	(12,658)	(14,088)
<i>Notes, net:</i>			
Proceeds	1,194,277	1,245,550	—
Lump sum payoffs	(1,250,000)	(400,000)	(975,991)
<i>Lines of credit:</i>			
Proceeds	7,167,000	9,832,000	5,876,000
Repayments	(6,949,000)	(9,717,000)	(5,876,000)
(Payments on) settlement of derivative instruments	(758)	(44,063)	—
Proceeds from sale of OP Units	—	—	1,417,040
Proceeds from EQR's Employee Share Purchase Plan (ESPP)	3,392	3,401	5,399
Proceeds from exercise of EQR options	82,573	17,252	49,039
OP units repurchased and retired	(1,777)	—	—
Redemption of Preference Units	—	—	(150,000)
Premium on redemption of Preference Units	—	—	(23)
Payment of offering costs	(41)	(1,047)	(39,359)
Other financing activities, net	(49)	(48)	(48)
Acquisition of Noncontrolling Interests – Partially Owned Properties	(5,501)	—	(13)
Contributions – Noncontrolling Interests – Partially Owned Properties	5,684	27,660	8,221
Contributions – Limited Partners	3	5	5
<i>Distributions:</i>			
OP Units – General Partner	(776,659)	(681,610)	(473,451)
Preference Units	(4,145)	(4,145)	(13,416)
OP Units – Limited Partners	(30,744)	(27,897)	(21,915)
Noncontrolling Interests – Partially Owned Properties	(7,778)	(6,442)	(5,083)
Net cash (used for) financing activities	(692,861)	(1,420,995)	(556,331)
Net (decrease) increase in cash and cash equivalents	(13,454)	(559,056)	228,669
Cash and cash equivalents, beginning of year	53,534	612,590	383,921
Cash and cash equivalents, end of year	\$ 40,080	\$ 53,534	\$ 612,590

ERP OPERATING LIMITED PARTNERSHIP
CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)
(Amounts in thousands)

	Year Ended December 31,		
	2014	2013	2012
SUPPLEMENTAL INFORMATION:			
Cash paid for interest, net of amounts capitalized	\$ 443,125	\$ 722,963	\$ 464,785
Net cash paid for income and other taxes	\$ 1,517	\$ 1,152	\$ 673
<i>Real estate acquisitions/dispositions/other:</i>			
Mortgage loans assumed	\$ 28,910	\$ —	\$ 137,644
Valuation of OP Units issued	\$ —	\$ —	\$ 66,606
<i>Amortization of deferred financing costs:</i>			
Investment in real estate, net	\$ —	\$ (152)	\$ —
Deferred financing costs, net	\$ 11,088	\$ 22,577	\$ 21,435
<i>Amortization of discounts and premiums on debt:</i>			
Mortgage notes payable	\$ (15,904)	\$ (158,625)	\$ (10,333)
Notes, net	\$ 2,384	\$ 2,186	\$ 2,152
<i>Amortization of deferred settlements on derivative instruments:</i>			
Other liabilities	\$ (534)	\$ (534)	\$ (534)
Accumulated other comprehensive income	\$ 16,868	\$ 20,141	\$ 14,678
<i>Loss from investments in unconsolidated entities:</i>			
Investments in unconsolidated entities	\$ 4,610	\$ 53,066	\$ 14
Other liabilities	\$ 3,342	\$ 5,090	\$ —
<i>Distributions from unconsolidated entities – return on capital:</i>			
Investments in unconsolidated entities	\$ 5,360	\$ 2,448	\$ 575
Other liabilities	\$ 210	\$ 33	\$ —
<i>Unrealized (gain) loss on derivative instruments:</i>			
Other assets	\$ 10,160	\$ (17,139)	\$ 7,448
Mortgage notes payable	\$ —	\$ —	\$ (2,589)
Notes, net	\$ 1,597	\$ (1,523)	\$ (4,860)
Other liabilities	\$ 21,489	\$ (39)	\$ 11,772
Accumulated other comprehensive income	\$ (33,306)	\$ 18,771	\$ (11,772)
<i>Acquisition of Archstone, net of cash acquired:</i>			
Investment in real estate, net	\$ 39,929	\$ (8,687,355)	\$ —
Investments in unconsolidated entities	\$ (33,993)	\$ (225,568)	\$ —
Deposits – restricted	\$ —	\$ (528)	\$ —
Escrow deposits – mortgage	\$ —	\$ (37,582)	\$ —
Deferred financing costs, net	\$ —	\$ (25,780)	\$ —
Other assets	\$ (2,586)	\$ (215,622)	\$ —
Mortgage notes payable	\$ —	\$ 3,076,876	\$ —
Accounts payable and accrued expenses	\$ (146)	\$ 16,984	\$ —
Accrued interest payable	\$ —	\$ 11,305	\$ —
Other liabilities	\$ (3,204)	\$ 117,299	\$ —
Security deposits	\$ —	\$ 10,965	\$ —
Issuance of OP Units	\$ —	\$ 1,929,868	\$ —
Noncontrolling Interests – Partially Owned Properties	\$ —	\$ 28,263	\$ —
<i>Interest capitalized for real estate and unconsolidated entities under development:</i>			
Investment in real estate, net	\$ (52,717)	\$ (45,533)	\$ (21,661)
Investments in unconsolidated entities	\$ (65)	\$ (1,788)	\$ (848)
<i>Investments in unconsolidated entities:</i>			
Investments in unconsolidated entities	\$ (6,318)	\$ (13,656)	\$ (5,291)
Other liabilities	\$ (9,450)	\$ (52,815)	\$ —
<i>Consolidation of previously unconsolidated properties:</i>			
Investment in real estate, net	\$ (64,319)	\$ —	\$ —
Investments in unconsolidated entities	\$ (847)	\$ —	\$ —
Accounts payable and accrued expenses	\$ 1,987	\$ —	\$ —
Other liabilities	\$ 18,383	\$ —	\$ —

ERP OPERATING LIMITED PARTNERSHIP
CONSOLIDATED STATEMENTS OF CASH FLOWS (Continued)
(Amounts in thousands)

	Year Ended December 31,		
	2014	2013	2012
SUPPLEMENTAL INFORMATION (continued):			
<i>(Payments on) settlement of derivative instruments:</i>			
Other assets	\$ 6,623	\$ (50)	\$ —
Other liabilities	\$ (7,381)	\$ (44,013)	\$ —
<i>Other:</i>			
Receivable on sale of OP Units	\$ —	\$ —	\$ 28,457
Foreign currency translation adjustments	\$ 552	\$ (613)	\$ —

ERP OPERATING LIMITED PARTNERSHIP
CONSOLIDATED STATEMENTS OF CHANGES IN CAPITAL
(Amounts in thousands)

PARTNERS' CAPITAL	Year Ended December 31,		
	2014	2013	2012
PREFERENCE UNITS			
Balance, beginning of year	\$ 50,000	\$ 50,000	\$ 200,000
Redemption of 6.48% Series N Cumulative Redeemable	—	—	(150,000)
Balance, end of year	\$ 50,000	\$ 50,000	\$ 50,000
GENERAL PARTNER			
Balance, beginning of year	\$ 10,612,363	\$ 7,432,961	\$ 5,665,733
OP Unit Issuance:			
Conversion of OP Units held by Limited Partners into OP Units held by General Partner	2,365	1,699	18,929
Issuance of OP Units	—	1,929,868	1,388,583
Exercise of EQR share options	82,573	17,252	49,039
EQR's Employee Share Purchase Plan (ESPP)	3,392	3,401	5,399
Share-based employee compensation expense:			
EQR restricted shares	9,904	13,264	8,936
EQR share options	7,349	10,514	11,752
EQR ESPP discount	859	632	965
OP Units repurchased and retired	(1,777)	—	—
Offering costs	(41)	(1,047)	(39,359)
Premium on redemption of Preference Units – original issuance costs	—	—	5,129
Net income available to Units – General Partner	627,163	1,826,468	826,212
OP Units – General Partner distributions	(723,782)	(666,565)	(554,429)
Supplemental Executive Retirement Plan (SERP)	7,374	(422)	282
Acquisition of Noncontrolling Interests – Partially Owned Properties	(2,308)	—	1,293
Change in market value of Redeemable Limited Partners	(139,818)	79,667	38,734
Adjustment for Limited Partners ownership in Operating Partnership	4,992	(35,329)	5,763
Balance, end of year	\$ 10,490,608	\$ 10,612,363	\$ 7,432,961
LIMITED PARTNERS			
Balance, beginning of year	\$ 211,412	\$ 159,606	\$ 119,536
Issuance of OP Units to Limited Partners	—	—	66,606
Issuance of restricted units to Limited Partners	3	5	5
Conversion of OP Units held by Limited Partners into OP Units held by General Partner	(2,365)	(1,699)	(18,929)
Equity compensation associated with Units – Limited Partners	11,969	13,609	5,307
Net income available to Units – Limited Partners	24,831	75,278	38,641
Units – Limited Partners distributions	(28,676)	(26,277)	(25,095)
Change in carrying value of Redeemable Limited Partners	2,229	(44,439)	(20,702)
Adjustment for Limited Partners ownership in Operating Partnership	(4,992)	35,329	(5,763)
Balance, end of year	\$ 214,411	\$ 211,412	\$ 159,606

ERP OPERATING LIMITED PARTNERSHIP
CONSOLIDATED STATEMENTS OF CHANGES IN CAPITAL (Continued)
(Amounts in thousands)

PARTNERS' CAPITAL (continued)	Year Ended December 31,		
	2014	2013	2012
ACCUMULATED OTHER COMPREHENSIVE (LOSS)			
Balance, beginning of year	\$ (155,162)	\$ (193,148)	\$ (196,718)
Accumulated other comprehensive (loss) income – derivative instruments:			
Unrealized holding (losses) gains arising during the year	(33,306)	18,771	(11,772)
Losses reclassified into earnings from other comprehensive income	16,868	20,141	14,678
Accumulated other comprehensive income (loss) – other instruments:			
Unrealized holding gains arising during the year	—	583	664
(Gains) realized during the year	—	(2,122)	—
Accumulated other comprehensive (loss) income – foreign currency:			
Currency translation adjustments arising during the year	(552)	613	—
Balance, end of year	\$ (172,152)	\$ (155,162)	\$ (193,148)
NONCONTROLLING INTERESTS			
NONCONTROLLING INTERESTS – PARTIALLY OWNED PROPERTIES			
Balance, beginning of year	\$ 126,583	\$ 77,688	\$ 74,306
Net income (loss) attributable to Noncontrolling Interests	2,544	(538)	844
Contributions by Noncontrolling Interests	5,684	27,660	8,221
Distributions to Noncontrolling Interests	(7,827)	(6,490)	(5,131)
Acquisition of Archstone	—	28,263	—
Acquisition of Noncontrolling Interests – Partially Owned Properties	(2,244)	—	(1,306)
Other	169	—	754
Balance, end of year	\$ 124,909	\$ 126,583	\$ 77,688

EQUITY RESIDENTIAL
ERP OPERATING LIMITED PARTNERSHIP
NOTES TO CONSOLIDATED FINANCIAL STATEMENTS

1. Business

Equity Residential (“EQR”), a Maryland real estate investment trust (“REIT”) formed in March 1993, is an S&P 500 company focused on the acquisition, development and management of high quality apartment properties in top United States growth markets. ERP Operating Limited Partnership (“ERPOP”), an Illinois limited partnership, was formed in May 1993 to conduct the multifamily residential property business of Equity Residential. EQR has elected to be taxed as a REIT. References to the “Company,” “we,” “us” or “our” mean collectively EQR, ERPOP and those entities/subsidiaries owned or controlled by EQR and/or ERPOP. References to the “Operating Partnership” mean collectively ERPOP and those entities/subsidiaries owned or controlled by ERPOP. Unless otherwise indicated, the notes to consolidated financial statements apply to both the Company and the Operating Partnership.

EQR is the general partner of, and as of December 31, 2014 owned an approximate 96.2% ownership interest in, ERPOP. All of the Company's property ownership, development and related business operations are conducted through the Operating Partnership and EQR has no material assets or liabilities other than its investment in ERPOP. EQR issues public equity from time to time but does not have any indebtedness as all debt is incurred by the Operating Partnership. The Operating Partnership holds substantially all of the assets of the Company, including the Company's ownership interests in its joint ventures. The Operating Partnership conducts the operations of the business and is structured as a partnership with no publicly traded equity.

As of December 31, 2014, the Company, directly or indirectly through investments in title holding entities, owned all or a portion of 391 properties located in 12 states and the District of Columbia consisting of 109,225 apartment units. The ownership breakdown includes (table does not include various uncompleted development properties):

	Properties	Apartment Units
Wholly Owned Properties	364	98,287
Master-Leased Properties – Consolidated	3	853
Partially Owned Properties – Consolidated	19	3,771
Partially Owned Properties – Unconsolidated	3	1,281
Military Housing	2	5,033
	391	109,225

The “Wholly Owned Properties” are accounted for under the consolidation method of accounting. The “Master-Leased Properties – Consolidated” are wholly owned by the Company but the entire project is leased to a third party corporate housing provider. These properties are consolidated and reflected as real estate assets while the master leases are accounted for as operating leases. The “Partially Owned Properties – Consolidated” are controlled by the Company but have partners with noncontrolling interests and are accounted for under the consolidation method of accounting. The “Partially Owned Properties – Unconsolidated” are controlled by the Company's partners but the Company has noncontrolling interests and are accounted for under the equity method of accounting. The “Military Housing” properties consist of investments in limited liability companies that, as a result of the terms of the operating agreements, are accounted for as management contract rights with all fees recognized as fee and asset management revenue.

The Company maintains long-term ground leases for 13 operating properties and one of its wholly owned development properties and land parcels. The Company owns the building and improvements and leases the land underlying the improvements under long-term ground leases. The leases expire beginning in 2026 and running through 2110. These properties are consolidated and reflected as real estate assets while the ground leases are accounted for as operating leases.

2. Summary of Significant Accounting Policies

Basis of Presentation

Due to the Company's ability as general partner to control either through ownership or by contract the Operating Partnership and its subsidiaries, the Operating Partnership and each such subsidiary has been consolidated with the Company for financial reporting purposes, except for three unconsolidated operating properties and our military housing properties.

Real Estate Assets and Depreciation of Investment in Real Estate

An acquiring entity is required to recognize all assets acquired and liabilities assumed in a transaction at the acquisition-date fair value with limited exceptions. In addition, an acquiring entity is required to expense acquisition-related costs as incurred, value noncontrolling interests at fair value at the acquisition date and expense restructuring costs associated with an acquired business.

The Company allocates the purchase price of properties to net tangible and identified intangible assets acquired based on their fair values. In making estimates of fair values for purposes of allocating purchase price, the Company utilizes a number of sources, including independent appraisals that may be obtained in connection with the acquisition or financing of the respective property, our own analysis of recently acquired and existing comparable properties in our portfolio and other market data. The Company also considers information obtained about each property as a result of its pre-acquisition due diligence, marketing and leasing activities in estimating the fair value of the tangible and intangible assets/liabilities acquired. The Company allocates the purchase price of acquired real estate to various components as follows:

- Land – Based on actual purchase price adjusted to fair value (as necessary) if acquired separately or market research/comparables if acquired with an operating property.
- Furniture, Fixtures and Equipment – Ranges between \$3,000 and \$13,000 per apartment unit acquired as an estimate of the fair value of the appliances and fixtures inside an apartment unit. The per-apartment unit amount applied depends on the type of apartment building acquired. Depreciation is calculated on the straight-line method over an estimated useful life of five to ten years.
- Lease Intangibles – The Company considers the value of acquired in-place leases and above/below market leases and the amortization period is the average remaining term of each respective acquired lease. In-place residential leases' average term at acquisition approximates six months. See Note 4 for more information on above and below market leases.
- Other Intangible Assets – The Company considers whether it has acquired other intangible assets, including any customer relationship intangibles and the amortization period is the estimated useful life of the acquired intangible asset.
- Building – Based on the fair value determined on an “as-if vacant” basis. Depreciation is calculated on the straight-line method over an estimated useful life of thirty years.
- Site Improvements – Based on replacement cost, which approximates fair value. Depreciation is calculated on the straight-line method over an estimated useful life of eight years.
- Long-Term Debt – The Company calculates the fair value by discounting the remaining contractual cash flows on each instrument at the current market rate for those borrowings.

Replacements inside an apartment unit such as appliances and carpeting are depreciated over an estimated useful life of five to ten years. Expenditures for ordinary maintenance and repairs are expensed to operations as incurred and significant renovations and improvements that improve and/or extend the useful life of the asset are capitalized over their estimated useful life, generally five to fifteen years. Initial direct leasing costs are expensed as incurred as such expense approximates the deferral and amortization of initial direct leasing costs over the lease terms. Property sales or dispositions are recorded when title transfers to unrelated third parties, contingencies have been removed and sufficient cash consideration has been received by the Company. Upon disposition, the related costs and accumulated depreciation are removed from the respective accounts. Any gain or loss on sale is recognized in accordance with accounting principles generally accepted in the United States.

The Company classifies real estate assets as real estate held for disposition when it is certain a property will be disposed of (see further discussion below).

The Company classifies properties under development and/or expansion and properties in the lease-up phase (including land) as construction-in-progress until construction has been completed and all certificates of occupancy permits have been obtained.

Impairment of Long-Lived Assets

The Company periodically evaluates its long-lived assets, including its investments in real estate, for indicators of impairment. The judgments regarding the existence of impairment indicators are based on factors such as operational performance, market conditions and legal and environmental concerns, as well as the Company's ability to hold and its intent with regard to each asset. Future events could occur which would cause the Company to conclude that impairment indicators exist and an impairment loss is warranted. If impairment indicators exist, the Company performs the following:

- For long-lived assets to be held and used, the Company compares the expected future undiscounted cash flows for the long-lived asset against the carrying amount of that asset. If the sum of the estimated undiscounted cash flows is less than the carrying amount of the asset, the Company would record an impairment loss for the difference between the estimated fair value and the carrying amount of the asset.
- For long-lived assets to be disposed of, an impairment loss is recognized when the estimated fair value of the asset, less the estimated cost to sell, is less than the carrying amount of the asset measured at the time that the Company has determined it will sell the asset. Long-lived assets held for disposition and the related liabilities are separately reported, with the long-lived assets reported at the lower of their carrying amounts or their estimated fair values, less their costs to sell, and are not depreciated after reclassification to real estate held for disposition.

Cost Capitalization

See the *Real Estate Assets and Depreciation of Investment in Real Estate* section for a discussion of the Company's policy with respect to capitalization vs. expensing of fixed asset/repair and maintenance costs. In addition, the Company capitalizes an allocation of the payroll and associated costs of employees directly responsible for and who spend their time on the execution and supervision of major capital and/or renovation projects. These costs are reflected on the balance sheets as increases to depreciable property.

For all development projects, the Company uses its professional judgment in determining whether such costs meet the criteria for capitalization or must be expensed as incurred. The Company capitalizes interest, real estate taxes and insurance and payroll and associated costs for those individuals directly responsible for and who spend their time on development activities, with capitalization ceasing no later than 90 days following issuance of the certificate of occupancy. These costs are reflected on the balance sheets as construction-in-progress for each specific property. The Company expenses as incurred all payroll costs of on-site employees working directly at our properties, except as noted above on our development properties prior to certificate of occupancy issuance and on specific major renovations at selected properties when additional incremental employees are hired.

During the years ended December 31, 2014, 2013 and 2012, the Company capitalized \$22.4 million, \$16.5 million and \$14.3 million, respectively, of payroll and associated costs of employees directly responsible for and who spend their time on the execution and supervision of development activities as well as major capital and/or renovation projects.

Cash and Cash Equivalents

The Company considers all demand deposits, money market accounts and investments in certificates of deposit and repurchase agreements purchased with a maturity of three months or less at the date of purchase to be cash equivalents. The Company maintains its cash and cash equivalents at financial institutions. The combined account balances at one or more institutions typically exceed the Federal Depository Insurance Corporation ("FDIC") insurance coverage, and, as a result, there is a concentration of credit risk related to amounts on deposit in excess of FDIC insurance coverage. The Company believes that the risk is not significant, as the Company does not anticipate the financial institutions' non-performance.

Investment Securities

Investment securities are included in other assets in the consolidated balance sheets. These securities are classified as held-to-maturity and carried at amortized cost if management has the positive intent and ability to hold the securities to maturity. Otherwise, the securities are classified as available-for-sale and carried at estimated fair value with unrealized gains and losses included in accumulated other comprehensive (loss), a separate component of shareholders' equity/partners' capital. As of December 31, 2014 and 2013, the Company did not hold any investment securities.

Deferred Financing Costs

Deferred financing costs include fees and costs incurred to obtain the Company's lines of credit and long-term financings. These costs are amortized over the terms of the related debt. Unamortized financing costs are written off when debt is retired before the maturity date. The accumulated amortization of such deferred financing costs was \$37.7 million and \$33.4 million at December 31, 2014 and 2013, respectively.

Fair Value of Financial Instruments, Including Derivative Instruments

The valuation of financial instruments requires the Company to make estimates and judgments that affect the fair value of the instruments. The Company, where possible, bases the fair values of its financial instruments, including its derivative instruments, on listed market prices and third party quotes. Where these are not available, the Company bases its estimates on

current instruments with similar terms and maturities or on other factors relevant to the financial instruments.

In the normal course of business, the Company is exposed to the effect of interest rate changes. The Company seeks to manage these risks by following established risk management policies and procedures including the use of derivatives to hedge interest rate risk on debt instruments. The Company may also use derivatives to manage its exposure to foreign exchange rates or manage commodity prices in the daily operations of the business.

The Company has a policy of only entering into contracts with major financial institutions based upon their credit ratings and other factors. When viewed in conjunction with the underlying and offsetting exposure that the derivatives are designed to hedge, the Company has not sustained a material loss from these instruments nor does it anticipate any material adverse effect on its net income or financial position in the future from the use of derivatives it currently has in place.

The Company recognizes all derivatives as either assets or liabilities in the consolidated balance sheets and measures those instruments at fair value. In addition, fair value adjustments will affect either shareholders' equity/partners' capital or net income depending on whether the derivative instruments qualify as a hedge for accounting purposes and, if so, the nature of the hedging activity. When the terms of an underlying transaction are modified, or when the underlying transaction is terminated or completed, all changes in the fair value of the instrument are marked-to-market with changes in value included in net income each period until the instrument matures. Any derivative instrument used for risk management that does not meet the hedging criteria is marked-to-market each period. The Company does not use derivatives for trading or speculative purposes.

Revenue Recognition

Rental income attributable to leases is recorded on a straight-line basis, which is not materially different than if it were recorded when due from residents and recognized monthly as it was earned. Leases entered into between a resident and a property for the rental of an apartment unit are generally year-to-year, renewable upon consent of both parties on an annual or monthly basis. Retail/commercial leases generally have five to ten year lease terms with market based renewal options. Fee and asset management revenue and interest income are recorded on an accrual basis.

Share-Based Compensation

The Company expenses share-based compensation such as restricted shares, restricted units and share options. Any common share of beneficial interest, \$0.01 par value per share (the "Common Shares") issued pursuant to EQR's incentive equity compensation and employee share purchase plans will result in ERPOP issuing units of limited partnership interest ("OP Units") to EQR on a one-for-one basis, with ERPOP receiving the net cash proceeds of such issuances.

The fair value of the option grants are recognized over the requisite service/vesting period of the options. The fair value for the Company's share options was estimated at the time the share options were granted using the Black-Scholes option pricing model with the primary grant in each year having the following weighted average assumptions:

	2014	2013	2012
Expected volatility (1)	27.0%	26.9%	27.4%
Expected life (2)	5 years	5 years	5 years
Expected dividend yield (3)	3.78%	4.12%	4.35%
Risk-free interest rate (4)	1.50%	0.84%	0.71%
Option valuation per share	\$9.12	\$7.90	\$8.54

- (1) Expected volatility – Estimated based on the historical ten-year volatility of EQR's share price measured on a monthly basis.
- (2) Expected life – Approximates the actual weighted average life of all share options granted since the Company went public in 1993.
- (3) Expected dividend yield – Calculated by averaging the historical annual yield on EQR shares for a period matching the expected life of each grant, with the annual yield calculated by dividing actual dividends by the average price of EQR's shares in a given year.
- (4) Risk-free interest rate – The most current U.S. Treasury rate available prior to the grant date for a period matching the expected life of each grant.

The valuation method and assumptions are the same as those the Company used in accounting for option expense in its consolidated financial statements. The Black-Scholes option valuation model was developed for use in estimating the fair value of traded options that have no vesting restrictions and are fully transferable. This model is only one method of valuing options. Because the Company's share options have characteristics significantly different from those of traded options, and because changes in the subjective input assumptions can materially affect the fair value estimate, the actual value of the options to the recipient may be significantly different.

Income and Other Taxes

Due to the structure of EQR as a REIT and the nature of the operations of its operating properties, no provision for federal income taxes has been made at the EQR level. In addition, ERPOP generally is not liable for federal income taxes as the partners recognize their proportionate share of income or loss in their tax returns; therefore no provision for federal income taxes has been made at the ERPOP level. Historically, the Company has generally only incurred certain state and local income, excise and franchise taxes. The Company has elected Taxable REIT Subsidiary ("TRS") status for certain of its corporate subsidiaries and as a result, these entities will incur both federal and state income taxes on any taxable income of such entities after consideration of any net operating losses.

Deferred tax assets and liabilities applicable to the TRS are recognized for future tax consequences attributable to differences between the financial statement carrying amounts of existing assets and liabilities and their respective tax bases. These assets and liabilities are measured using enacted tax rates for which the temporary differences are expected to be recovered or settled. The effects of changes in tax rates on deferred tax assets and liabilities are recognized in earnings in the period enacted. The Company's deferred tax assets are generally the result of tax affected suspended interest deductions, net operating losses, differing depreciable lives on capitalized assets and the timing of expense recognition for certain accrued liabilities. As of December 31, 2014, the Company has recorded a deferred tax asset of approximately \$46.7 million, which is fully offset by a valuation allowance due to the uncertainty in forecasting future TRS taxable income.

The Company provided for income, franchise and excise taxes allocated as follows in the consolidated statements of operations and comprehensive income for the years ended December 31, 2014, 2013 and 2012 (amounts in thousands):

	Year Ended December 31,		
	2014	2013	2012
Income and other tax expense (benefit) (1)	\$ 1,394	\$ 1,169	\$ 514
Discontinued operations, net (2)	8	449	34
Provision for income, franchise and excise taxes (3)	\$ 1,402	\$ 1,618	\$ 548

- (1) Primarily includes state and local income, excise and franchise taxes.
- (2) Primarily represents state and local income, excise and franchise taxes on operating properties sold prior to January 1, 2014 and included in discontinued operations. The amounts included in discontinued operations for the year ending December 31, 2014 represent trailing activity for properties sold in 2013 and prior years. None of the properties sold during the year ended December 31, 2014 met the new criteria for reporting discontinued operations.
- (3) All provisions for income tax amounts are current and none are deferred.

The Company's TRSs have approximately \$35.1 million of net operating loss ("NOL") carryforwards available as of January 1, 2015 that will expire between 2029 and 2032.

During the years ended December 31, 2014, 2013 and 2012, the Company's tax treatment of dividends and distributions were as follows:

	Year Ended December 31,		
	2014	2013	2012
Tax treatment of dividends and distributions:			
Ordinary dividends	\$ 1.475	\$ 0.662	\$ 1.375
Qualified dividends	0.088	0.050	—
Long-term capital gain	0.280	0.870	0.253
Unrecaptured section 1250 gain	0.157	0.268	0.152
Dividends and distributions declared per			
Common Share/Unit outstanding	\$ 2.000	\$ 1.850	\$ 1.780

The cost of land and depreciable property, net of accumulated depreciation, for federal income tax purposes as of December 31, 2014 and 2013 was approximately \$16.7 billion and \$15.2 billion, respectively.

Noncontrolling Interests

A noncontrolling interest in a subsidiary (minority interest) is in most cases an ownership interest in the consolidated entity that should be reported as equity in the consolidated financial statements and separate from the parent company's equity. In addition, consolidated net income is required to be reported at amounts that include the amounts attributable to both the parent and the noncontrolling interest and the amount of consolidated net income attributable to the parent and the noncontrolling interest are required to be disclosed on the face of the consolidated statements of operations and comprehensive income. See Note 3 for further discussion.

Operating Partnership: Net income is allocated to noncontrolling interests based on their respective ownership percentage of the Operating Partnership. The ownership percentage is calculated by dividing the number of OP Units held by the noncontrolling interests by the total OP Units held by the noncontrolling interests and EQR. Issuance of additional Common Shares and OP Units changes the ownership interests of both the noncontrolling interests and EQR. Such transactions and the related proceeds are treated as capital transactions.

Partially Owned Properties: The Company reflects noncontrolling interests in partially owned properties on the balance sheet for the portion of properties consolidated by the Company that are not wholly owned by the Company. The earnings or losses from those properties attributable to the noncontrolling interests are reflected as noncontrolling interests in partially owned properties in the consolidated statements of operations and comprehensive income.

Partners' Capital

The "Limited Partners" of ERPOP include various individuals and entities that contributed their properties to ERPOP in exchange for OP Units. The "General Partner" of ERPOP is EQR. Net income is allocated to the Limited Partners based on their respective ownership percentage of the Operating Partnership. The ownership percentage is calculated by dividing the number of OP Units held by the Limited Partners by the total OP Units held by the Limited Partners and the General Partner. Issuance of additional Common Shares and OP Units changes the ownership interests of both the Limited Partners and EQR. Such transactions and the related proceeds are treated as capital transactions.

Redeemable Noncontrolling Interests – Operating Partnership / Redeemable Limited Partners

The Company classifies Redeemable Noncontrolling Interests – Operating Partnership / Redeemable Limited Partners in the mezzanine section of the consolidated balance sheets for the portion of OP Units that EQR is required, either by contract or securities law, to deliver registered Common Shares to the exchanging OP Unit holder. The redeemable noncontrolling interest units / redeemable limited partner units are adjusted to the greater of carrying value or fair market value based on the Common Share price of EQR at the end of each respective reporting period. See Note 3 for further discussion.

Use of Estimates

In preparation of the Company's financial statements in conformity with accounting principles generally accepted in the United States, management makes estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements as well as the reported amounts of revenues and expenses during the reporting period. Actual results could differ from these estimates.

Reclassifications

Certain reclassifications considered necessary for a fair presentation have been made to the prior period financial statements in order to conform to the current year presentation. These reclassifications have not changed the results of operations or equity/capital.

Other

The Company is the controlling partner in various consolidated partnerships owning 19 properties and 3,771 apartment units and various completed and uncompleted development properties having a noncontrolling interest book value of \$124.9 million at December 31, 2014. The Company is required to make certain disclosures regarding noncontrolling interests in consolidated limited-life subsidiaries. Of the consolidated entities described above, the Company is the controlling partner in limited-life partnerships owning six properties having a noncontrolling interest deficit balance of \$10.9 million. These six partnership agreements contain provisions that require the partnerships to be liquidated through the sale of their assets upon reaching a date specified in each respective partnership agreement. The Company, as controlling partner, has an obligation to

cause the property owning partnerships to distribute the proceeds of liquidation to the Noncontrolling Interests in these Partially Owned Properties only to the extent that the net proceeds received by the partnerships from the sale of their assets warrant a distribution based on the partnership agreements. As of December 31, 2014, the Company estimates the value of Noncontrolling Interest distributions for these six properties would have been approximately \$62.9 million ("Settlement Value") had the partnerships been liquidated. This Settlement Value is based on estimated third party consideration realized by the partnerships upon disposition of the six Partially Owned Properties and is net of all other assets and liabilities, including yield maintenance on the mortgages encumbering the properties, that would have been due on December 31, 2014 had those mortgages been prepaid. Due to, among other things, the inherent uncertainty in the sale of real estate assets, the amount of any potential distribution to the Noncontrolling Interests in the Company's Partially Owned Properties is subject to change. To the extent that the partnerships' underlying assets are worth less than the underlying liabilities, the Company has no obligation to remit any consideration to the Noncontrolling Interests in these Partially Owned Properties.

Effective January 1, 2012, companies are required to separately disclose the amounts and reasons for any transfers of assets and liabilities into and out of Level 1 and Level 2 of the fair value hierarchy. For fair value measurements using significant unobservable inputs (Level 3), companies are required to disclose quantitative information about the significant unobservable inputs used for all Level 3 measurements and a description of the Company's valuation processes in determining fair value. In addition, companies are required to provide a qualitative discussion about the sensitivity of recurring Level 3 measurements to changes in the unobservable inputs disclosed, including the interrelationship between inputs. Companies are also required to disclose information about when the current use of a non-financial asset measured at fair value differs from its highest and best use and the hierarchy classification for items whose fair value is not recorded on the balance sheet but is disclosed in the notes. This does not have a material effect on the Company's consolidated results of operations or financial position. See Notes 4 and 9 for further discussion.

Effective January 1, 2013, companies are required to report, in one place, information about reclassifications out of accumulated other comprehensive income ("AOCI"). Companies are also required to report changes in AOCI balances. For significant items reclassified out of AOCI to net income in their entirety in the same reporting period, reporting is required about the effect of the reclassifications on the respective line items in the statement where net income is presented. For items that are not reclassified to net income in their entirety in the same reporting period, a cross reference to other disclosures currently required under US GAAP is required in the notes. This does not have a material effect on the Company's consolidated results of operations or financial position. See Note 9 for further discussion.

In April 2014, the Financial Accounting Standards Board (the "FASB") issued new guidance for reporting discontinued operations. Only disposals representing a strategic shift in operations that has a major effect on a company's operations and financial results will be presented as discontinued operations. Companies will be required to expand their disclosures about discontinued operations to provide more information on the assets, liabilities, income and expenses of the discontinued operations. Companies will also be required to disclose the pre-tax income attributable to a disposal of a significant part of a company that does not qualify for discontinued operations reporting. Application of this guidance is prospective from the date of adoption and early adoption is permitted, but only for disposals (or classifications as held for sale) that have not been reported in financial statements previously issued. The new standard is effective January 1, 2015, but the Company early adopted it as allowed effective January 1, 2014. Adoption of this standard resulted in and will likely continue to result in substantially fewer of the Company's dispositions meeting the discontinued operations qualifications. See Note 11 for further discussion.

In May 2014, the FASB issued a comprehensive new revenue recognition standard entitled *Revenue from Contracts with Customers* that will supersede nearly all existing revenue recognition guidance. The new standard specifically excludes lease contracts. The new standard's core principle is that a company will recognize revenue when it transfers promised goods or services to customers in an amount that reflects the consideration to which the company expects to be entitled in exchange for those goods or services. Companies will likely need to use more judgment and make more estimates than under current revenue recognition guidance. These may include identifying performance obligations in the contract, estimating the amount of variable consideration, if any, to include in the transaction price and allocating the transaction price to each separate performance obligation. The new standard will be effective for the Company beginning on January 1, 2017 and early adoption is not permitted. The new standard may be applied retrospectively to each prior period presented or retrospectively with the cumulative effect recognized as of the date of adoption. The Company has not yet selected a transition method and is currently evaluating the impact of adopting the new standard on its consolidated results of operations and financial position.

In August 2014, the FASB issued a new standard that will explicitly require management to assess an entity's ability to continue as a going concern and to provide related footnote disclosures in certain circumstances. In connection with each annual and interim period, management will assess whether there is substantial doubt about an entity's ability to continue as a going concern within one year after the issuance date. Disclosures will be required if conditions give rise to substantial doubt, however to determine the specific disclosures, management will need to assess whether its plans will alleviate substantial doubt. The new

standard is effective for the annual period ending after December 15, 2016. The Company does not expect that this will have a material effect on its consolidated results of operations or financial position.

In February 2015, the FASB issued new consolidation guidance which makes changes to both the variable interest model and the voting model. Among other changes, the new standard specifically eliminates the presumption in the current voting model that a general partner controls a limited partnership or similar entity unless that presumption can be overcome. Generally, only a single limited partner that is able to exercise substantive kick-out rights will consolidate. The new standard will be effective for the Company beginning on January 1, 2016 and early adoption is permitted, including adoption in an interim period. The new standard must be applied using a modified retrospective approach by recording a cumulative-effect adjustment to equity/capital as of the beginning of the period of adoption or retrospectively to each period presented. The Company has not yet selected a transition method and is currently evaluating the impact of adopting the new standard on its consolidated results of operations and financial position.

3. Equity, Capital and Other Interests

Equity and Redeemable Noncontrolling Interests of Equity Residential

The following tables present the changes in the Company's issued and outstanding Common Shares and "Units" (which includes OP Units and restricted units (formerly known as Long-Term Incentive Plan ("LTIP") Units)) for the years ended December 31, 2014, 2013 and 2012:

	2014	2013	2012
Common Shares			
Common Shares outstanding at January 1,	360,479,260	325,054,654	297,508,185
Common Shares Issued:			
Conversion of OP Units	94,671	67,939	675,817
Issuance of Common Shares	—	34,468,085	25,023,919
Exercise of share options	2,086,380	586,017	1,608,427
Employee Share Purchase Plan (ESPP)	68,807	73,468	110,054
Restricted share grants, net	169,722	229,097	128,252
Common Shares Other:			
Conversion of restricted shares to restricted units	(12,146)	—	—
Repurchased and retired	(31,240)	—	—
Common Shares outstanding at December 31,	362,855,454	360,479,260	325,054,654
Units			
Units outstanding at January 1,	14,180,376	13,968,758	13,492,543
Restricted units, net	200,840	279,557	70,235
OP Units issued through acquisitions	—	—	1,081,797
Conversion of restricted shares to restricted units	12,146	—	—
Conversion of OP Units to Common Shares	(94,671)	(67,939)	(675,817)
Units outstanding at December 31,	14,298,691	14,180,376	13,968,758
Total Common Shares and Units outstanding at December 31,	377,154,145	374,659,636	339,023,412
Units Ownership Interest in Operating Partnership	3.8%	3.8%	4.1%
OP Units Issued:			
Acquisitions – per unit	—	—	\$61.57
Acquisitions – valuation	—	—	\$66.6 million

The equity positions of various individuals and entities that contributed their properties to the Operating Partnership in exchange for OP Units, as well as the equity positions of the holders of restricted units, are collectively referred to as the "Noncontrolling Interests – Operating Partnership". Subject to certain exceptions (including the "book-up" requirements of restricted units), the Noncontrolling Interests – Operating Partnership may exchange their Units with EQR for Common Shares on a one-for-one basis. The carrying value of the Noncontrolling Interests – Operating Partnership (including redeemable interests) is allocated based on the number of Noncontrolling Interests – Operating Partnership Units in total in proportion to the number of Noncontrolling Interests – Operating Partnership Units in total plus the number of Common Shares. Net income is allocated

to the Noncontrolling Interests – Operating Partnership based on the weighted average ownership percentage during the period.

The Operating Partnership has the right but not the obligation to make a cash payment instead of issuing Common Shares to any and all holders of Noncontrolling Interests – Operating Partnership Units requesting an exchange of their OP Units with EQR. Once the Operating Partnership elects not to redeem the Noncontrolling Interests – Operating Partnership Units for cash, EQR is obligated to deliver Common Shares to the exchanging holder of the Noncontrolling Interests – Operating Partnership Units.

The Noncontrolling Interests – Operating Partnership Units are classified as either mezzanine equity or permanent equity. If EQR is required, either by contract or securities law, to deliver registered Common Shares, such Noncontrolling Interests – Operating Partnership are differentiated and referred to as “Redeemable Noncontrolling Interests – Operating Partnership”. Instruments that require settlement in registered shares can not be classified in permanent equity as it is not always completely within an issuer’s control to deliver registered shares. Therefore, settlement in cash is assumed and that responsibility for settlement in cash is deemed to fall to the Operating Partnership as the primary source of cash for EQR, resulting in presentation in the mezzanine section of the balance sheet. The Redeemable Noncontrolling Interests – Operating Partnership are adjusted to the greater of carrying value or fair market value based on the Common Share price of EQR at the end of each respective reporting period. EQR has the ability to deliver unregistered Common Shares for the remaining portion of the Noncontrolling Interests – Operating Partnership Units that are classified in permanent equity at December 31, 2014 and 2013.

The carrying value of the Redeemable Noncontrolling Interests – Operating Partnership is allocated based on the number of Redeemable Noncontrolling Interests – Operating Partnership Units in proportion to the number of Noncontrolling Interests – Operating Partnership Units in total. Such percentage of the total carrying value of Units which is ascribed to the Redeemable Noncontrolling Interests – Operating Partnership is then adjusted to the greater of carrying value or fair market value as described above. As of December 31, 2014, the Redeemable Noncontrolling Interests – Operating Partnership have a redemption value of approximately \$500.7 million, which represents the value of Common Shares that would be issued in exchange with the Redeemable Noncontrolling Interests – Operating Partnership Units.

The following table presents the changes in the redemption value of the Redeemable Noncontrolling Interests – Operating Partnership for the years ended December 31, 2014, 2013 and 2012, respectively (amounts in thousands):

	<i>2014</i>	<i>2013</i>	<i>2012</i>
Balance at January 1,	\$ 363,144	\$ 398,372	\$ 416,404
Change in market value	139,818	(79,667)	(38,734)
Change in carrying value	(2,229)	44,439	20,702
Balance at December 31,	<u>\$ 500,733</u>	<u>\$ 363,144</u>	<u>\$ 398,372</u>

Net proceeds from EQR Common Share and Preferred Share (see definition below) offerings are contributed by EQR to ERPOP. In return for those contributions, EQR receives a number of OP Units in ERPOP equal to the number of Common Shares it has issued in the equity offering (or in the case of a preferred equity offering, a number of preference units in ERPOP equal in number and having the same terms as the Preferred Shares issued in the equity offering). As a result, the net offering proceeds from Common Shares and Preferred Shares are allocated between shareholders’ equity and Noncontrolling Interests – Operating Partnership to account for the change in their respective percentage ownership of the underlying equity of ERPOP.

The Company’s declaration of trust authorizes it to issue up to 100,000,000 preferred shares of beneficial interest, \$0.01 par value per share (the “Preferred Shares”), with specific rights, preferences and other attributes as the Board of Trustees may determine, which may include preferences, powers and rights that are senior to the rights of holders of the Company’s Common Shares.

The following table presents the Company’s issued and outstanding Preferred Shares as of December 31, 2014 and 2013:

	Redemption Date (1)	Annual Dividend per Share (2)	Amounts in thousands	
			December 31, 2014	December 31, 2013
Preferred Shares of beneficial interest, \$0.01 par value; 100,000,000 shares authorized:				
8.29% Series K Cumulative Redeemable Preferred; liquidation value \$50 per share; 1,000,000 shares issued and outstanding at December 31, 2014 and December 31, 2013	12/10/26	\$4.145	\$ 50,000	\$ 50,000
			<u>\$ 50,000</u>	<u>\$ 50,000</u>

- (1) On or after the redemption date, redeemable preferred shares may be redeemed for cash at the option of the Company, in whole or in part, at a redemption price equal to the liquidation price per share, plus accrued and unpaid distributions, if any.
- (2) Dividends on Preferred Shares are payable quarterly.

Capital and Redeemable Limited Partners of ERP Operating Limited Partnership

The following tables present the changes in the Operating Partnership's issued and outstanding Units and in the limited partners' Units for the years ended December 31, 2014, 2013 and 2012:

	2014	2013	2012
General and Limited Partner Units			
General and Limited Partner Units outstanding at January 1,	374,659,636	339,023,412	311,000,728
Issued to General Partner:			
Issuance of OP Units	—	34,468,085	25,023,919
Exercise of EQR share options	2,086,380	586,017	1,608,427
EQR's Employee Share Purchase Plan (ESPP)	68,807	73,468	110,054
EQR's restricted share grants, net	169,722	229,097	128,252
Issued to Limited Partners:			
Restricted units, net	200,840	279,557	70,235
OP Units issued through acquisitions	—	—	1,081,797
OP Units Other:			
Repurchased and retired	(31,240)	—	—
General and Limited Partner Units outstanding at December 31,	377,154,145	374,659,636	339,023,412
Limited Partner Units			
Limited Partner Units outstanding at January 1,	14,180,376	13,968,758	13,492,543
Limited Partner restricted units, net	200,840	279,557	70,235
Limited Partner OP Units issued through acquisitions	—	—	1,081,797
Conversion of EQR restricted shares to restricted units	12,146	—	—
Conversion of Limited Partner OP Units to EQR Common Shares	(94,671)	(67,939)	(675,817)
Limited Partner Units outstanding at December 31,	14,298,691	14,180,376	13,968,758
Limited Partner Units Ownership Interest in Operating Partnership	3.8%	3.8%	4.1%
Limited Partner OP Units Issued:			
Acquisitions – per unit	—	—	\$61.57
Acquisitions – valuation	—	—	\$66.6 million

The Limited Partners of the Operating Partnership as of December 31, 2014 include various individuals and entities that contributed their properties to the Operating Partnership in exchange for OP Units, as well as the equity positions of the holders of restricted units. Subject to certain exceptions (including the “book-up” requirements of restricted units), Limited Partners may exchange their Units with EQR for Common Shares on a one-for-one basis. The carrying value of the Limited Partner Units (including redeemable interests) is allocated based on the number of Limited Partner Units in total in proportion to the number of Limited Partner Units in total plus the number of General Partner Units. Net income is allocated to the Limited Partner Units based on the weighted average ownership percentage during the period.

The Operating Partnership has the right but not the obligation to make a cash payment instead of issuing Common Shares to any and all holders of Limited Partner Units requesting an exchange of their OP Units with EQR. Once the Operating Partnership elects not to redeem the Limited Partner Units for cash, EQR is obligated to deliver Common Shares to the exchanging limited partner.

The Limited Partner Units are classified as either mezzanine equity or permanent equity. If EQR is required, either by contract or securities law, to deliver registered Common Shares, such Limited Partner Units are differentiated and referred to as “Redeemable Limited Partner Units”. Instruments that require settlement in registered shares can not be classified in permanent equity as it is not always completely within an issuer's control to deliver registered shares. Therefore, settlement in cash is assumed and that responsibility for settlement in cash is deemed to fall to the Operating Partnership as the primary source of cash for EQR, resulting in presentation in the mezzanine section of the balance sheet. The Redeemable Limited Partner Units are adjusted to the greater of carrying value or fair market value based on the Common Share price of EQR at the end of each respective reporting period. EQR has the ability to deliver unregistered Common Shares for the remaining portion of the Limited Partner Units that are classified in permanent equity at December 31, 2014 and 2013.

The carrying value of the Redeemable Limited Partner Units is allocated based on the number of Redeemable Limited Partner Units in proportion to the number of Limited Partner Units in total. Such percentage of the total carrying value of Limited Partner Units which is ascribed to the Redeemable Limited Partner Units is then adjusted to the greater of carrying value or fair market value as described above. As of December 31, 2014, the Redeemable Limited Partner Units have a redemption value of approximately \$500.7 million, which represents the value of Common Shares that would be issued in exchange with the Redeemable Limited Partner Units.

The following table presents the changes in the redemption value of the Redeemable Limited Partners for the years ended December 31, 2014, 2013 and 2012, respectively (amounts in thousands):

	<i>2014</i>	<i>2013</i>	<i>2012</i>
Balance at January 1,	\$ 363,144	\$ 398,372	\$ 416,404
Change in market value	139,818	(79,667)	(38,734)
Change in carrying value	(2,229)	44,439	20,702
Balance at December 31,	<u>\$ 500,733</u>	<u>\$ 363,144</u>	<u>\$ 398,372</u>

EQR contributes all net proceeds from its various equity offerings (including proceeds from exercise of options for Common Shares) to ERPOP. In return for those contributions, EQR receives a number of OP Units in ERPOP equal to the number of Common Shares it has issued in the equity offering (or in the case of a preferred equity offering, a number of preference units in ERPOP equal in number and having the same terms as the preferred shares issued in the equity offering).

The following table presents the Operating Partnership's issued and outstanding “Preference Units” as of December 31, 2014 and 2013:

	<i>Redemption Date (1)</i>	<i>Annual Dividend per Unit (2)</i>	<i>Amounts in thousands</i>	
			<i>December 31, 2014</i>	<i>December 31, 2013</i>
Preference Units:				
8.29% Series K Cumulative Redeemable Preference Units; liquidation value \$50 per unit; 1,000,000 units issued and outstanding at December 31, 2014 and December 31, 2013	12/10/26	\$4.145	\$ 50,000	\$ 50,000
			<u>\$ 50,000</u>	<u>\$ 50,000</u>

- (1) On or after the redemption date, redeemable preference units may be redeemed for cash at the option of the Operating Partnership, in whole or in part, at a redemption price equal to the liquidation price per unit, plus accrued and unpaid distributions, if any, in conjunction with the concurrent redemption of the corresponding Company Preferred Shares.
- (2) Dividends on Preference Units are payable quarterly.

Other

EQR and ERPOP currently have an active universal shelf registration statement for the issuance of equity and debt securities that automatically became effective upon filing with the SEC on July 30, 2013 and expires on July 30, 2016. In July 2013, the Board of Trustees also approved an increase to the amount of shares which may be offered under the ATM (see definition below) program to 13.0 million Common Shares and extended the program maturity to July 2016. Per the terms of ERPOP's partnership agreement, EQR contributes the net proceeds of all equity offerings to the capital of ERPOP in exchange for additional

OP Units (on a one-for-one Common Share per OP Unit basis) or preference units (on a one-for-one preferred share per preference unit basis).

On February 27, 2013, the Company issued 34,468,085 Common Shares to an affiliate of Lehman Brothers Holdings Inc. as partial consideration for the portion of the Archstone Portfolio acquired by the Company (as discussed in Note 4 below). The shares had a total value of \$1.9 billion based on the February 27, 2013 closing price of EQR Common Shares of \$55.99 per share. Concurrent with this transaction, ERPOP issued 34,468,085 OP Units to EQR. On March 7, 2013, EQR filed a shelf registration statement relating to the resale of these shares by the selling shareholders.

On November 28, 2012, as a partial source of funding for the Archstone Acquisition (see definition below), EQR priced the issuance of 21,850,000 Common Shares at a price of \$54.75 per share for total consideration of approximately \$1.2 billion, after deducting underwriting commissions of \$35.9 million. Concurrent with this transaction, ERPOP issued 21,850,000 OP Units to EQR.

In September 2009, the Company announced the establishment of an At-The-Market ("ATM") share offering program which would allow EQR to sell Common Shares from time to time into the existing trading market at current market prices as well as through negotiated transactions. Per the terms of ERPOP's partnership agreement, EQR contributes the net proceeds from all equity offerings to the capital of ERPOP in exchange for additional OP Units (on a one-for-one Common Share per OP Unit basis). On July 30, 2013, the Board of Trustees approved an increase to the amount of shares which may be offered under the ATM program to 13.0 million Common Shares and extended the program maturity to July 2016. EQR has not issued any shares under this program since September 14, 2012.

During the year ended December 31, 2012, EQR issued approximately 3.2 million Common Shares at an average price of \$60.59 per share for total consideration of approximately \$192.3 million through the ATM program. Concurrent with these transactions, ERPOP issued approximately 3.2 million OP Units to EQR.

Effective July 30, 2013, the Board of Trustees approved an increase and modification to the Company's share repurchase program to allow for the potential repurchase of up to 13.0 million Common Shares. Considering the repurchase activity for the year ended December 31, 2014 (see discussion below), EQR has remaining authorization to repurchase an additional 12,968,760 of its shares as of December 31, 2014.

During the year ended December 31, 2014, EQR repurchased 31,240 of its Common Shares at an average price of \$56.87 per share for total consideration of \$1.8 million. These shares were retired subsequent to the repurchases. Concurrent with these transactions, ERPOP repurchased and retired 31,240 OP Units previously issued to EQR. All of the shares repurchased during the year ended December 31, 2014 were repurchased from employees at the then current market prices to cover the minimum statutory tax withholding obligations related to the vesting of employees' restricted shares. No shares were repurchased during the years ended December 31, 2013 and 2012.

On August 20, 2012, the Company redeemed its Series N Cumulative Redeemable Preferred Shares for cash consideration of \$150.0 million plus accrued dividends through the redemption date. Concurrent with this transaction, the Operating Partnership redeemed its corresponding Series N Preference Units. The Company recorded the write-off of approximately \$5.1 million in original issuance costs as a premium on the redemption of Preferred Shares/Preference Units.

On April 18, 2012, the Operating Partnership issued 1,081,797 OP Units having a value of \$66.6 million (based on the closing price for Common Shares of \$61.57 on such date) as partial consideration for the acquisition of one rental property.

During the year ended December 31, 2014, the Company acquired all of its partners' interests in one consolidated partially owned property consisting of 268 apartment units and one consolidated partially owned land parcel for \$5.5 million. In conjunction with these transactions, the Company reduced paid in capital (included in general partner's capital in the Operating Partnership's financial statements) by \$2.3 million, Noncontrolling Interests – Partially Owned Properties by \$2.2 million and other liabilities by \$1.0 million.

During the year ended December 31, 2012, the Company acquired all of its partner's interest in one consolidated partially owned land parcel for no cash consideration. In conjunction with this transaction, the Company increased paid in capital (included in general partner's capital in the Operating Partnership's financial statements) by \$1.3 million and reduced Noncontrolling Interests – Partially Owned Properties by \$1.3 million.

During the year ended December 31, 2014, the Operating Partnership issued the 3.00% Series P Cumulative Redeemable Preference Units with a liquidation value of approximately \$18.4 million in conjunction with the buyout of its partner's 95%

interest in a previously unconsolidated development property. The Series P Preference Units are classified as a liability due in part to the fact that the holder can put the units back to the Operating Partnership for cash. Dividends are paid quarterly on the Series P Preference Units. See Note 4 for further discussion of the buyout.

See Note 6 for a discussion of the Noncontrolling Interests assumed in conjunction with the acquisition of Archstone.

4. Real Estate and Lease Intangibles

The following table summarizes the carrying amounts for the Company's investment in real estate (at cost) as of December 31, 2014 and 2013 (amounts in thousands):

	2014	2013
Land	\$ 6,295,404	\$ 6,192,512
Depreciable property:		
Buildings and improvements	17,974,337	17,509,609
Furniture, fixtures and equipment	1,365,276	1,214,220
In-Place lease intangibles	511,891	502,218
Projects under development:		
Land	466,764	353,574
Construction-in-progress	877,155	635,293
Land held for development:		
Land	145,366	341,389
Construction-in-progress	39,190	52,133
Investment in real estate	27,675,383	26,800,948
Accumulated depreciation	(5,432,805)	(4,807,709)
Investment in real estate, net	<u>\$ 22,242,578</u>	<u>\$ 21,993,239</u>

The following table summarizes the carrying amounts for the Company's above and below market ground and retail lease intangibles as of December 31, 2014 and 2013 (amounts in thousands):

Description	Balance Sheet Location	2014	2013
Assets			
Ground lease intangibles – below market	Other Assets	\$ 178,251	\$ 178,251
Retail lease intangibles – above market	Other Assets	1,260	1,260
Lease intangible assets		179,511	179,511
Accumulated amortization		(8,913)	(4,364)
Lease intangible assets, net		<u>\$ 170,598</u>	<u>\$ 175,147</u>
Liabilities			
Ground lease intangibles – above market	Other Liabilities	\$ 2,400	\$ 2,400
Retail lease intangibles – below market	Other Liabilities	5,270	5,500
Lease intangible liabilities		7,670	7,900
Accumulated amortization		(2,258)	(1,161)
Lease intangible liabilities, net		<u>\$ 5,412</u>	<u>\$ 6,739</u>

During the years ended December 31, 2014 and 2013, the Company amortized approximately \$4.3 million and \$3.6 million, respectively, of above and below market ground lease intangibles which is included (net increase) in property and maintenance expense in the accompanying consolidated statements of operations and comprehensive income and approximately \$1.1 million and \$2.7 million, respectively, of above and below market retail lease intangibles which is included (net increase) in rental income in the accompanying consolidated statements of operations and comprehensive income.

The weighted average amortization period for above and below market ground lease intangibles and retail lease intangibles is 49.8 years and 2.8 years, respectively.

The following table provides a summary of the aggregate amortization expense for above and below market ground lease intangibles and retail lease intangibles for each of the next five years (amounts in thousands):

	2015	2016	2017	2018	2019
Ground lease intangibles	\$ 4,321	\$ 4,321	\$ 4,321	\$ 4,321	\$ 4,321
Retail lease intangibles	(939)	(896)	(540)	(71)	(71)
Total	<u>\$ 3,382</u>	<u>\$ 3,425</u>	<u>\$ 3,781</u>	<u>\$ 4,250</u>	<u>\$ 4,250</u>

Archstone Acquisition

On February 27, 2013, the Company, AvalonBay Communities, Inc. (“AVB”) and certain of their respective subsidiaries completed their previously announced acquisition (the “Archstone Acquisition” or the “Archstone Transaction”) from Archstone Enterprise LP (“Enterprise”) (which subsequently changed its name to Jupiter Enterprise LP), an affiliate of Lehman Brothers Holdings Inc. (“Lehman”) and its affiliates, of all of the assets of Enterprise (including interests in various entities affiliated with Enterprise), constituting a portfolio of apartment properties and other assets (the “Archstone Portfolio”).

The Company acquired assets representing approximately 60% of the Archstone Portfolio which consisted principally of high-quality apartment properties in major markets in the United States. The acquisition allowed the Company to accelerate the completion of its strategic shift into coastal apartment markets. Pursuant to the Archstone Transaction, the Company acquired directly or indirectly, 71 wholly owned, stabilized properties consisting of 20,160 apartment units, one partially owned and consolidated stabilized property consisting of 432 apartment units, one partially owned and unconsolidated stabilized property consisting of 336 apartment units, three consolidated master-leased properties consisting of 853 apartment units, four projects in various stages of construction (two consolidated and two unconsolidated) for 964 apartment units and fourteen land sites for approximately \$9.0 billion. During the year ended December 31, 2013, the Company recorded revenues and net operating income (“NOI”) of \$514.7 million and \$352.8 million, respectively, from the acquired assets.

The consideration paid by the Company in connection with the Archstone Acquisition consisted of cash of approximately \$4.0 billion (inclusive of \$2.0 billion of Archstone secured mortgage principal paid off in conjunction with the closing), 34,468,085 Common Shares (which shares had a total value of \$1.9 billion based on the February 27, 2013 closing price of EQR common shares of \$55.99 per share) issued to the seller and the assumption of approximately \$3.1 billion of mortgage debt (inclusive of a net mark-to-market premium of \$127.9 million) and approximately 60% of all of the other assets and liabilities related to the Archstone Portfolio. The cash consideration was funded with proceeds from the issuance of 21,850,000 Common Shares (which shares had a total value of approximately \$1.2 billion based on a price of \$54.75 per share) in the November/December 2012 public equity offering, asset sales of approximately \$4.5 billion that were completed during the year ended December 31, 2013, the Company's \$750.0 million unsecured term loan facility (which was subsequently paid off in the second quarter of 2014) and the Company's revolving credit facility.

The Company owns the building and improvements and leases the land underlying the improvements under long-term ground leases that expire beginning in 2042 and running through 2103 for nine of the operating properties acquired and discussed above. These properties are consolidated and reflected as real estate assets while the ground leases are accounted for as operating leases. The Company also leases the three master-leased properties discussed above to third party operators and earns monthly net rental income.

The Company accounted for the acquisition under the acquisition method in accordance with Accounting Standards Codification (“ASC”) 805, *Business Combinations* (“ASC 805”), and the accounting for this business combination is complete and final. The following table summarizes the acquisition date fair values of the assets acquired and liabilities assumed, which the Company determined using Level 1, Level 2 and Level 3 inputs (amounts in thousands):

Land	\$	2,239,000
Depreciable property:		
Buildings and improvements		5,765,538
Furniture, fixtures and equipment		61,470
In-Place lease intangibles		304,830
Projects under development		36,583
Land held for development		244,097
Investments in unconsolidated entities		230,608
Other assets		195,260
Other liabilities		(108,997)
Net assets acquired	\$	<u>8,968,389</u>

The allocation of fair values of the assets acquired and liabilities assumed has changed from the allocation reported in "Note 4 – Real Estate and Lease Intangibles" in the Notes to Consolidated Financial Statements included in Part II of our Annual Report on Form 10-K for the year ended December 31, 2013 filed with the SEC on February 27, 2014. The changes to our valuation assumptions were based on more accurate information concerning the subject assets and liabilities and resulted from information not readily available at the acquisition date, final purchase price settlement with our partner in accordance with the terms of the purchase agreement and reclassification adjustments for presentation. None of these changes had a material impact on our Consolidated Financial Statements. The Company's assessment of the fair values and the allocation of the purchase price to the identified tangible and intangible assets/liabilities at March 31, 2014 was its final and best estimate of fair value. As a result, the Company did not make any changes to its allocation of fair values of the assets acquired and liabilities assumed subsequent to the allocation reported in "Note 4 – Real Estate and Lease Intangibles" in the Notes to Consolidated Financial Statements included in Part I of our Quarterly Report on Form 10-Q for the quarter ended March 31, 2014 filed with the SEC on May 8, 2014.

The fair values of investment in real estate were determined using internally developed models that were based on market assumptions and comparable sales data as well as external valuations performed by unrelated third parties. The market assumptions used as inputs to the Company's fair value model include construction costs, leasing assumptions, growth rates, discount rates, terminal capitalization rates and development yields. The Company used data on its existing portfolio of properties and its recent acquisition and development properties, as well as similar market data from third party sources, when available, in determining these inputs (Level 2 and 3). The fair value of Noncontrolling Interests was calculated similar to the investment in real estate described above. The fair value of mortgage debt was calculated using indicative rates, leverage and coverage provided by lenders of similar loans (Level 2). The Common Shares issued to an affiliate of Lehman Brothers Holdings Inc. were valued using the quoted market price of Common Shares (Level 1).

The following table summarizes the acquisition date fair values of the above and below market ground and retail lease intangibles, which we determined using Level 2 and Level 3 inputs (amounts in thousands):

Description	Balance Sheet Location	Fair Value
Ground lease intangibles – below market	Other Assets	\$ 178,251
Retail lease intangibles – above market	Other Assets	1,260
Ground lease intangibles – above market	Other Liabilities	2,400
Retail lease intangibles – below market	Other Liabilities	8,040

As of December 31, 2014, the Company has incurred cumulative Archstone-related expenses of approximately \$99.0 million, of which approximately \$13.5 million of this total was financing-related and approximately \$85.5 million was merger costs. During the year ended December 31, 2014, the Company expensed nominal amounts of direct merger costs. During the years ended December 31, 2013 and 2012, the Company expensed \$19.9 million and \$5.6 million, respectively, of direct merger costs primarily related to investment banking and legal/accounting fees, which were included in other expenses in the accompanying consolidated statements of operations and comprehensive income. During the years ended December 31, 2014 and 2013, the Company also expensed \$4.3 million and \$54.0 million, respectively, of indirect merger costs primarily related to severance and retention obligations, office leases and German operations/sales that were incurred through our 60% interest in unconsolidated joint ventures with AVB, which were included in (loss) from investments in unconsolidated entities in the accompanying

consolidated statements of operations and comprehensive income. Finally, during the years ended December 31, 2013 and 2012, the Company expensed \$2.5 million and \$8.4 million, respectively, of financing-related costs, which were included in interest expense in the accompanying consolidated statements of operations and comprehensive income.

Unaudited Pro Forma Financial Information

Equity Residential

The following table illustrates the effect on net income, earnings per share – basic and earnings per share – diluted as if the Company had consummated the Archstone Acquisition as of January 1, 2012 (amounts in thousands, except per share amounts):

	Year Ended December 31,	
	2013	2012
Total revenues	\$ 2,485,438	\$ 2,317,699
Income (loss) from continuing operations (1)	203,286	(54,940)
Discontinued operations, net	2,074,072	720,361
Net income	2,277,358	665,421
Net income available to Common Shares	2,183,756	622,424
Earnings per share - basic:		
Net income available to Common Shares	\$ 6.07	\$ 1.74
Weighted average Common Shares outstanding (2)	359,688	356,984
Earnings per share - diluted (1):		
Net income available to Common Shares	\$ 6.05	\$ 1.74
Weighted average Common Shares outstanding (2)	375,861	356,984

- (1) Potential common shares issuable from the assumed conversion of OP Units and the exercise/vesting of long-term compensation shares/units are automatically anti-dilutive and therefore excluded from the diluted earnings per share calculation as the Company had a pro forma loss from continuing operations for the year ended December 31, 2012.
- (2) Includes an adjustment for Common Shares issued to the public in November/December 2012 and to an affiliate of Lehman Brothers Holdings Inc. in February 2013 as partial consideration for the Archstone Acquisition.

ERP Operating Limited Partnership

The following table illustrates the effect on net income, earnings per Unit – basic and earnings per Unit – diluted as if the Operating Partnership had consummated the Archstone Acquisition as of January 1, 2012 (amounts in thousands, except per Unit amounts):

	Year Ended December 31,	
	2013	2012
Total revenues	\$ 2,485,438	\$ 2,317,699
Income (loss) from continuing operations (1)	203,286	(54,940)
Discontinued operations, net	2,074,072	720,361
Net income	2,277,358	665,421
Net income available to Units	2,273,798	651,548
Earnings per Unit - basic:		
Net income available to Units	\$ 6.07	\$ 1.74
Weighted average Units outstanding (2)	373,421	370,837
Earnings per Unit - diluted (1):		
Net income available to Units	\$ 6.05	\$ 1.74
Weighted average Units outstanding (2)	375,861	370,837

- (1) Potential Units issuable from the assumed exercise/vesting of the Company's long-term compensation shares/units are automatically anti-dilutive and therefore excluded from the diluted earnings per Unit calculation as the Operating Partnership had a pro forma loss from continuing operations for the year ended December 31, 2012.
- (2) Includes an adjustment for Common Shares issued to the public in November/December 2012 and to an affiliate of Lehman Brothers Holdings Inc. in February 2013 as partial consideration for the Archstone Acquisition. Concurrent with these transactions, ERPOP issued the same number of OP Units to EQR.

For the years ended December 2013 and 2012, acquisition costs of \$19.9 million and \$5.6 million, respectively, and severance/retention and other costs of \$54.1 million and none, respectively, related to the Archstone Acquisition are not expected to have a continuing impact on the Company's financial results and therefore have been excluded from these pro forma results. The pro forma results also do not include the impact of any synergies or lower borrowing costs that the Company has or may achieve as a result of the acquisition or any strategies that management has or may consider in order to more efficiently manage the Company's operations, nor do they give pro forma effect to any other acquisitions, dispositions or capital markets transactions (excluding the equity offering in November/December 2012 which proceeds were used for the Archstone Acquisition) that the Company completed during the periods presented. These pro forma results are not necessarily indicative of the operating results that would have been obtained had the Archstone Acquisition occurred at the beginning of the periods presented, nor are they necessarily indicative of future operating results.

Other

During the year ended December 31, 2014, the Company acquired the entire equity interest in the following from unaffiliated parties (purchase price in thousands):

	Properties	Apartment Units	Purchase Price
Rental Properties – Consolidated	6	1,353	\$ 469,850
Land Parcels (two)	—	—	28,790
Total	6	1,353	\$ 498,640

The Company also acquired the 95% equity interest it did not previously own in one unconsolidated development project with an anticipated stabilized real estate value of \$87.5 million at completion and an adjusted purchase price of \$64.2 million. The Company paid cash of approximately \$44.8 million and issued the Series P Preference Units with a liquidation value of approximately \$18.4 million to complete the buyout (see Note 3). The Company recognized a revaluation loss of approximately \$3.5 million, which is included in loss from investments in unconsolidated entities in the accompanying consolidated statements of operations and comprehensive income, in conjunction with this buyout.

In addition to the Archstone Acquisition described above, during the year ended December 31, 2013, the Company acquired the entire equity interest in the following from unaffiliated parties (purchase price in thousands):

	Properties	Apartment Units	Purchase Price
Rental Properties – Consolidated	1	322	\$ 91,500
Land Parcel (one)	—	—	16,500
Total	1	322	\$ 108,000

During the year ended December 31, 2014, the Company disposed of the following to unaffiliated parties (sales price in thousands):

	Properties	Apartment Units	Sales Price
Consolidated:			
Rental Properties	10	3,092	\$ 466,968
Land Parcels (three)	—	—	62,602
Unconsolidated:			
Rental Properties (1)	1	388	62,500
Total	11	3,480	\$ 592,070

(1) The Company owned an 85% interest in this unconsolidated rental property. Sale price listed is the gross sale price.

The Company recognized a net gain on sales of real estate properties of approximately \$212.7 million, a net gain on sales of unconsolidated entities of approximately \$4.9 million (included in loss from investments in unconsolidated entities in the accompanying consolidated statements of operations and comprehensive income) and a net gain on sales of land parcels of approximately \$5.3 million on the above sales.

During the year ended December 31, 2013, the Company disposed of the following to unaffiliated parties (sales price in thousands):

	Properties	Apartment Units	Sales Price
Consolidated:			
Rental Properties	94	29,180	\$ 4,459,339
Land Parcels (seven)	—	—	99,650
Other (1)	—	—	30,734
Unconsolidated:			
Land Parcel (one) (2)	—	—	26,350
Total	94	29,180	\$ 4,616,073

(1) Represents a 97,000 square foot commercial building adjacent to our Harbor Steps apartment property in downtown Seattle that was acquired in 2011.

(2) Sales price listed is the gross sales price. EQR's share of the net sales proceeds approximated 25%.

The Company recognized a net gain on sales of discontinued operations of approximately \$2.0 billion and a net gain on sales of land parcels of approximately \$12.2 million on the above sales.

5. Commitments to Acquire/Dispose of Real Estate

The Company has entered into separate agreements to acquire the following (purchase price in thousands):

	Properties	Apartment Units	Purchase Price
Rental Properties	1	202	\$ 131,250
Land Parcels (four)	—	—	31,100
Total	1	202	\$ 162,350

In addition to the properties that were subsequently disposed of as discussed in Note 18, the Company has entered into separate agreements to dispose of the following (sales price in thousands):

	Properties	Apartment Units	Sales Price
Rental Properties (1)	1	150	\$ 169,800
Total	1	150	\$ 169,800

(1) Includes a 193,230 square foot office building under contract to be sold for approximately \$123.3 million which is adjacent to our Longfellow Place property located in Boston and acquired in 1999.

The closings of these pending transactions are subject to certain conditions and restrictions, therefore, there can be no assurance that these transactions will be consummated or that the final terms will not differ in material respects from those summarized in the preceding paragraphs.

6. Investments in Partially Owned Entities

The Company has co-invested in various properties with unrelated third parties which are either consolidated or accounted for under the equity method of accounting (unconsolidated). The following tables and information summarize the Company's investments in partially owned entities as of December 31, 2014 (amounts in thousands except for project and apartment unit amounts):

	Consolidated			Unconsolidated		
	Development Projects			Development Projects		
	Held for and/or Under Development	Operating	Total	Completed, Not Stabilized (3)	Operating	Total
Total projects (1)	—	19	19	1	2	3
Total apartment units (1)	—	3,771	3,771	444	837	1,281
Balance sheet information at 12/31/14 (at 100%):						
ASSETS						
Investment in real estate	\$ 340,740	\$ 682,374	\$ 1,023,114	\$ 155,376	\$ 134,669	\$ 290,045
Accumulated depreciation	—	(194,481)	(194,481)	(6,921)	(11,391)	(18,312)
Investment in real estate, net	340,740	487,893	828,633	148,455	123,278	271,733
Cash and cash equivalents	—	19,338	19,338	2,684	3,172	5,856
Investments in unconsolidated entities	—	51,979	51,979	—	—	—
Deposits – restricted	22,706	300	23,006	—	214	214
Deferred financing costs, net	—	2,141	2,141	—	8	8
Other assets	6,658	26,609	33,267	529	691	1,220
Total assets	\$ 370,104	\$ 588,260	\$ 958,364	\$ 151,668	\$ 127,363	\$ 279,031
LIABILITIES AND EQUITY/CAPITAL						
Mortgage notes payable (2)	\$ —	\$ 360,479	\$ 360,479	\$ 96,793	\$ 78,628	\$ 175,421
Accounts payable & accrued expenses	13,307	1,611	14,918	769	259	1,028
Accrued interest payable	—	1,283	1,283	464	227	691
Other liabilities	69	885	954	294	671	965
Security deposits	25	1,954	1,979	173	300	473
Total liabilities	13,401	366,212	379,613	98,493	80,085	178,578
Noncontrolling Interests – Partially Owned Properties/Partners' equity						
	117,350	7,559	124,909	47,223	43,655	90,878
Company equity/General and Limited Partners' Capital						
	239,353	214,489	453,842	5,952	3,623	9,575
Total equity/capital	356,703	222,048	578,751	53,175	47,278	100,453
Total liabilities and equity/capital	\$ 370,104	\$ 588,260	\$ 958,364	\$ 151,668	\$ 127,363	\$ 279,031

	Consolidated			Unconsolidated		
	Development Projects			Development Projects		
	Held for and/or Under Development	Operating	Total	Completed, Not Stabilized (3)	Operating	Total
Operating information for the year ended 12/31/14 (at 100%):						
Operating revenue	\$ 22	\$ 88,157	\$ 88,179	\$ 10,182	\$ 15,160	\$ 25,342
Operating expenses	91	25,674	25,765	3,781	6,818	10,599
Net operating (loss) income	(69)	62,483	62,414	6,401	8,342	14,743
Depreciation	—	21,679	21,679	6,512	5,800	12,312
General and administrative/other	1	116	117	1	209	210
Operating (loss) income	(70)	40,688	40,618	(112)	2,333	2,221
Interest and other income	—	11	11	—	—	—
Other expenses	—	(54)	(54)	—	—	—
Interest:						
Expense incurred, net	—	(15,626)	(15,626)	(5,296)	(3,831)	(9,127)
Amortization of deferred financing costs	—	(355)	(355)	—	(2)	(2)
(Loss) income before income and other taxes and (loss) from investments in unconsolidated entities	(70)	24,664	24,594	(5,408)	(1,500)	(6,908)
Income and other tax (expense) benefit	—	(36)	(36)	(7)	—	(7)
(Loss) from investments in unconsolidated entities	—	(1,593)	(1,593)	—	—	—
Net (loss) income	<u>\$ (70)</u>	<u>\$ 23,035</u>	<u>\$ 22,965</u>	<u>\$ (5,415)</u>	<u>\$ (1,500)</u>	<u>\$ (6,915)</u>

- (1) Project and apartment unit counts exclude all uncompleted development projects until those projects are substantially completed.
- (2) All debt is non-recourse to the Company.
- (3) Projects included here are substantially complete. However, they may still require additional exterior and interior work for all units to be available for leasing.

Note: The above tables exclude the Company's interests in unconsolidated joint ventures entered into with AVB in connection with the Archstone Transaction. These ventures own certain non-core Archstone assets that are held for sale and succeeded to certain residual Archstone liabilities, such as liability for various employment-related matters as well as responsibility for tax protection arrangements and third-party preferred interests in former Archstone subsidiaries. The preferred interests have an aggregate liquidation value of \$74.6 million at December 31, 2014. The ventures are owned 60% by the Company and 40% by AVB.

During the year ended December 31, 2014, the Company and its joint venture partners sold one consolidated partially owned land parcel and recognized a net gain on the sale of approximately \$1.1 million as well as one unconsolidated partially owned property consisting of 388 apartment units and recognized a net gain on the sale of approximately \$4.9 million.

During the year ended December 31, 2012, the Company and its joint venture partner sold two consolidated partially owned properties consisting of 441 apartment units and recognized a net gain on the sales of approximately \$21.3 million.

The Company is the controlling partner in various consolidated partnership properties and development properties having a noncontrolling interest book value of \$124.9 million at December 31, 2014. The Company does not have any VIEs.

Archstone Acquisition

On February 27, 2013, in conjunction with the Archstone Acquisition, the Company acquired interests in certain joint ventures. Details of these interests follow by project:

Wisconsin Place – This project contains a mixed-use site located in Chevy Chase, Maryland consisting of residential, retail, office and accessory uses, including underground parking facilities. The Company has a 75% equity interest with an initial basis of \$198.5 million in the 432 unit residential component. The Company is the managing member, was responsible for constructing the residential project and its partner does not have substantive kick-out or participating rights. As a result, the entity that owns the residential component of this mixed-use site is required to be consolidated on the Company's balance sheet. Such entity also retains an unconsolidated interest in an entity that owns the land underlying the entire project and owns and operates the parking facility. The initial fair value of this investment is \$56.5 million. The Company does not have any ownership interest

in the retail and office components.

Waterton Tenside – This venture was formed to develop and operate a 336 unit apartment property located in Atlanta, Georgia. The Company has a 20% equity interest with an initial basis of \$5.1 million. The partner is the managing member and developed the project. The project is encumbered by a non-recourse mortgage loan that has a current outstanding balance of \$30.0 million, bears interest at 3.66% and matures December 1, 2018. The Company does not have substantive kick-out or participating rights. As a result, the entity is unconsolidated and recorded using the equity method of accounting.

On February 27, 2013, in connection with the Archstone Acquisition, subsidiaries of the Company and AVB entered into three limited liability company agreements (collectively, the “Residual JV”). The Residual JV owns certain non-core Archstone assets, such as interests in a four property portfolio of apartment buildings and succeeded to certain residual Archstone liabilities, such as liability for various employment-related matters. The Residual JV is owned 60% by the Company and 40% by AVB and the Company's initial investment was \$147.6 million. The Residual JV is managed by a Management Committee consisting of two members from each of the Company and AVB. Both partners have equal participation in the Management Committee and all significant participating rights are shared by both partners. As a result, the Residual JV is unconsolidated and recorded using the equity method of accounting.

During the year ended December 31, 2014, the Company closed on the sale of its unconsolidated interest in the German portfolio fund, the German management company and the remaining wholly-owned German real estate assets. With these sales, all German real estate assets that were acquired by the Residual JV as part of the Archstone Acquisition have now been sold. The Company's pro rata share of the proceeds/distributions that have been repatriated to the Residual JV and received by the Company as a result of the German dispositions was approximately \$79.6 million during the year ended December 31, 2014 and \$98.5 million cumulatively since the closing of the Archstone Acquisition.

On February 27, 2013, in connection with the Archstone Acquisition, a subsidiary of the Company and AVB entered into a limited liability company agreement (the “Legacy JV”), through which they assumed obligations of Archstone in the form of preferred interests, some of which are governed by tax protection arrangements. During the year ended December 31, 2013, the Company purchased with AVB \$65.0 million (of which the Company's 60% share was \$39.0 million) of the preferred interests assumed by the Legacy JV. At December 31, 2014, the remaining preferred interests have an aggregate liquidation value of \$74.6 million, our share of which is included in other liabilities in the accompanying consolidated balance sheets. Obligations of the Legacy JV are borne 60% by the Company and 40% by AVB. The Legacy JV is managed by a Management Committee consisting of two members from each of the Company and AVB. Both partners have equal participation in the Management Committee and all significant participating rights are shared by both partners. As a result, the Legacy JV is unconsolidated and recorded using the equity method of accounting.

Other

In December 2011, the Company and Toll Brothers (NYSE: TOL) jointly acquired a vacant land parcel at 400 Park Avenue South in New York City. The Company's and Toll Brothers' allocated portions of the purchase price were approximately \$76.1 million and \$57.9 million, respectively. The Company is the managing member and Toll Brothers does not have substantive kick-out or participating rights. Until the core and shell of the building is complete, the building and land will be owned jointly and are required to be consolidated on the Company's balance sheet. Thereafter, the Company will solely own and control the rental portion of the building (floors 2-22) and Toll Brothers will solely own and control the for sale portion of the building (floors 23-40). Once the core and shell are complete, the Toll Brothers' portion of the property will be deconsolidated from the Company's balance sheet. The acquisition was financed through contributions by the Company and Toll Brothers of approximately \$102.5 million and \$75.7 million, respectively, which included the land purchase noted above, restricted deposits and taxes and fees. As of December 31, 2014, the Company's and Toll Brothers' consolidated contributions to the joint venture were approximately \$336.9 million, of which Toll Brothers' noncontrolling interest balance totaled \$117.4 million.

The Company admitted an 80% institutional partner to two separate entities/transactions (Nexus Sawgrass in December 2010 and Domain in August 2011), each owning a developable land parcel, in exchange for \$40.1 million in cash and retained a 20% equity interest in both of these entities. These projects are now unconsolidated. Details of these projects follow:

- Nexus Sawgrass – This development project was completed and stabilized during the quarter ended September 30, 2014. Total project costs were approximately \$78.6 million and construction was predominantly funded with a long-term, non-recourse secured loan from the partner. The mortgage loan has a maximum debt commitment of \$48.7 million and a current unconsolidated outstanding balance of \$48.6 million; the loan bears interest at 5.60% and matures January 1, 2021.
- Domain – This development project is substantially complete. Total project costs are expected to be approximately \$155.8

million and construction was predominantly funded with a long-term, non-recourse secured loan from the partner. The mortgage loan has a maximum debt commitment of \$98.6 million and a current unconsolidated outstanding balance of \$96.8 million; the loan bears interest at 5.75% and matures January 1, 2022.

While the Company is the managing member of both of the joint ventures, was responsible for constructing both of the projects and has given certain construction cost overrun guarantees, the joint venture partner has significant participating rights and has active involvement in and oversight of the ongoing projects. The Company currently has no further funding obligations related to these projects.

7. Deposits – Restricted and Escrow Deposits – Mortgage

The following table presents the Company’s restricted deposits as of December 31, 2014 and 2013 (amounts in thousands):

	December 31, 2014	December 31, 2013
Earnest money on pending acquisitions	\$ 580	\$ 4,514
Restricted deposits on real estate investments	24,701	53,771
Resident security and utility deposits	46,516	44,777
Other	506	505
Totals	\$ 72,303	\$ 103,567

The following table presents the Company’s escrow deposits as of December 31, 2014 and 2013 (amounts in thousands):

	December 31, 2014	December 31, 2013
Real estate taxes and insurance	\$ 2,235	\$ 3,687
Replacement reserves	3,431	4,229
Mortgage principal reserves/sinking funds	41,567	33,868
Other	852	852
Totals	\$ 48,085	\$ 42,636

8. Debt

EQR does not have any indebtedness as all debt is incurred by the Operating Partnership. EQR guarantees the Operating Partnership’s revolving credit facility up to the maximum amount and for the full term of the facility.

Mortgage Notes Payable

As of December 31, 2014, the Company had outstanding mortgage debt of approximately \$5.1 billion.

During the year ended December 31, 2014, the Company:

- Repaid \$100.7 million of mortgage loans; and
- Assumed \$28.9 million of mortgage debt on one acquired property.

The Company recorded approximately \$0.3 million of prepayment penalties during the year ended December 31, 2014 as additional interest expense related to debt extinguishment of mortgages. The Company also recorded \$1.9 million of write-offs of net unamortized premiums during the year ended December 31, 2014 as a reduction of interest expense related to debt extinguishment of mortgages.

As of December 31, 2014, the Company had \$700.5 million of secured debt subject to third party credit enhancement.

As of December 31, 2014, scheduled maturities for the Company’s outstanding mortgage indebtedness were at various dates through May 1, 2061. At December 31, 2014, the interest rate range on the Company’s mortgage debt was 0.03% to 7.25%. During the year ended December 31, 2014, the weighted average interest rate on the Company’s mortgage debt was 4.21%.

The historical cost, net of accumulated depreciation, of encumbered properties was \$6.9 billion and \$7.3 billion at December 31, 2014 and 2013, respectively.

As of December 31, 2013, the Company had outstanding mortgage debt of approximately \$5.2 billion.

During the year ended December 31, 2013, the Company:

- Assumed as part of the Archstone Transaction \$2.2 billion of mortgage debt held in two Fannie Mae loan pools, consisting of \$1.2 billion collateralized by 16 properties with an interest rate of 6.256% and a maturity date of November 1, 2017 ("Pool 3") and \$963.5 million collateralized by 15 properties with an interest rate of 5.883% and a maturity date of November 1, 2014 ("Pool 4");
- Repaid \$2.5 billion of mortgage loans, which includes the partial paydown of \$825.0 million of Pool 3 mortgage debt and the payoff of \$963.5 million of Pool 4 mortgage debt;
- Assumed as part of the Archstone Transaction \$346.6 million of tax-exempt bonds on four properties with interest rates ranging from SIFMA plus 0.860% to SIFMA plus 1.402% and maturity dates through November 15, 2036;
- Assumed as part of the Archstone Transaction \$339.0 million of other mortgage debt on three properties with fixed interest rates ranging from 0.100% to 5.240% and maturity dates through May 1, 2061;
- Assumed as part of the Archstone Transaction \$34.1 million of other mortgage debt on one property with a variable rate of LIBOR plus 1.75% and a maturity date of September 1, 2014;
- Recorded \$127.9 million of net mark-to-market premiums on the Archstone Transaction mortgage debt described above; and
- Obtained \$902.9 million of new mortgage loan proceeds, inclusive of an \$800.0 million secured loan from a large insurance company which matures on November 10, 2023, is interest only and carries a fixed interest rate of 4.21%.

The Company recorded approximately \$222.4 million and \$7.4 million of prepayment penalties and write-offs of unamortized deferred financing costs, respectively, during the year ended December 31, 2013 as additional interest expense related to debt extinguishment of mortgages. The Company also recorded \$110.5 million of write-offs of net unamortized premiums during the year ended December 31, 2013 as a reduction of interest expense related to debt extinguishment of mortgages.

As of December 31, 2013, the Company had \$700.5 million of secured debt subject to third party credit enhancement.

As of December 31, 2013, scheduled maturities for the Company's outstanding mortgage indebtedness were at various dates through May 1, 2061. At December 31, 2013, the interest rate range on the Company's mortgage debt was 0.03% to 7.25%. During the year ended December 31, 2013, the weighted average interest rate on the Company's mortgage debt was 4.23% (excludes \$113.6 million of write-offs of unamortized premiums related to debt extinguishment of mortgages).

Notes

The following tables summarize the Company's unsecured note balances and certain interest rate and maturity date information as of and for the years ended December 31, 2014 and 2013, respectively:

<i>December 31, 2014</i> <i>(Amounts in thousands)</i>	Net Principal Balance	Interest Rate Ranges	Weighted Average Interest Rate	Maturity Date Ranges
Fixed Rate Public Notes (1)	\$ 4,974,154	3.00% - 7.57%	5.45%	2015 - 2044
Floating Rate Public Notes (1)	451,192	(1)	1.15%	2019
Totals	<u>\$ 5,425,346</u>			

<i>December 31, 2013</i> <i>(Amounts in thousands)</i>	Net Principal Balance	Interest Rate Ranges	Weighted Average Interest Rate	Maturity Date Ranges
Fixed Rate Public/Private Notes	\$ 4,727,088	3.00% - 7.57%	5.55%	2014 - 2026
Floating Rate Public/Private Notes (2)	750,000	(2)	1.58%	2015
Totals	<u>\$ 5,477,088</u>			

- (1) Fair value interest rate swaps convert the \$450.0 million 2.375% notes due July 1, 2019 to a floating interest rate of 90-Day LIBOR plus 0.61%.
- (2) Includes the Company's senior unsecured \$750.0 million term loan facility that was to mature on January 11, 2015 and was paid off in the second quarter of 2014. The interest rate on advances under the term loan facility was generally LIBOR plus a spread (1.20%), which was dependent on the credit rating of the Company's long-term debt.

The Company's unsecured public debt contains certain financial and operating covenants including, among other things, maintenance of certain financial ratios. The Company was in compliance with its unsecured public debt covenants for both the years ended December 31, 2014 and 2013.

EQR and ERPOP currently have an active universal shelf registration statement for the issuance of equity and debt securities that automatically became effective upon filing with the SEC on July 30, 2013 and expires on July 30, 2016. Per the terms of ERPOP's partnership agreement, EQR contributes the net proceeds of all equity offerings to the capital of ERPOP in exchange for additional OP Units (on a one-for-one Common Share per OP Unit basis) or preference units (on a one-for-one preferred share per preference unit basis).

During the year ended December 31, 2014, the Company:

- Repaid \$500.0 million of 5.250% unsecured notes at maturity;
- Repaid its \$750.0 million unsecured term loan facility in conjunction with the note issuances discussed below and wrote-off approximately \$0.6 million of unamortized deferred financing costs as additional interest expense;
- Issued \$450.0 million of five-year 2.375% fixed rate public notes, receiving net proceeds of \$449.6 million before underwriting fees and other expenses, at an all-in effective interest rate of 2.52% and swapped the notes to a floating interest rate in conjunction with the issuance (see Note 9 for further discussion); and
- Issued \$750.0 million of thirty-year 4.50% fixed rate public notes, receiving net proceeds of \$744.7 million before underwriting fees, hedge termination costs and other expenses, at an all-in effective interest rate of 4.57% after termination of various forward starting swaps in conjunction with the issuance (see Note 9 for further discussion).

During the year ended December 31, 2013, the Company:

- Repaid \$400.0 million of 5.200% unsecured notes at maturity;
- Issued \$500.0 million of ten-year 3.00% fixed rate public notes, receiving net proceeds of \$495.6 million before underwriting fees, hedge termination costs and other expenses, at an all-in effective interest rate of 3.998%; and
- Entered into a senior unsecured \$750.0 million delayed draw term loan facility which was fully drawn on February 27, 2013 in connection with the Archstone Acquisition. The maturity date of January 11, 2015 was subject to a one-year extension option exercisable by the Company. The interest rate on advances under the term loan facility was generally LIBOR plus a spread (1.20%), which was dependent on the credit rating of the Company's long-term debt. This facility was paid off in the second quarter of 2014.

In November 2012, the Company obtained a commitment for a senior unsecured bridge loan facility in an aggregate principal amount not to exceed \$2.5 billion to finance the acquisition of Archstone and to pay fees and expenses relating to this transaction. The Company incurred fees totaling \$10.9 million to structure this facility, of which \$8.4 million was written off in 2012 in conjunction with additional capital raising activities which curtailed amounts available on this facility. On January 11, 2013, the Company terminated this \$2.5 billion bridge loan facility in connection with the execution of the term loan facility discussed above and the new revolving credit facility discussed below. The Company wrote off approximately \$2.5 million of unamortized deferred financing costs during the year ended December 31, 2013 as additional interest expense.

Lines of Credit

On January 11, 2013, the Company replaced its existing \$1.75 billion facility with a \$2.5 billion unsecured revolving credit facility maturing April 1, 2018. The Company has the ability to increase available borrowings by an additional \$500.0 million by adding additional banks to the facility or obtaining the agreement of existing banks to increase their commitments. The interest rate on advances under the facility will generally be LIBOR plus a spread (currently 1.05%) and the Company pays an annual facility fee (currently 15 basis points). Both the spread and the facility fee are dependent on the credit rating of the Company's long-term debt.

In July 2011, the Company replaced its then existing unsecured revolving credit facility with a new \$1.25 billion unsecured revolving credit facility maturing on July 13, 2014, subject to a one-year extension option exercisable by the Company. The Company had the ability to increase available borrowings by an additional \$500.0 million by adding additional banks to the facility or obtaining the agreement of existing banks to increase their commitments. On January 6, 2012, the Company amended this credit facility to increase available borrowings by an additional \$500.0 million to \$1.75 billion with all other terms, including the July 13, 2014 maturity date, remaining the same. The interest rate on advances under the credit facility was generally LIBOR

plus a spread (1.15%) and the Company paid an annual facility fee of 0.2%. Both the spread and the facility fee were dependent on the credit rating of the Company's long-term debt. The facility had replaced the Company's previous \$1.425 billion facility which was scheduled to mature in February 2012. The Company wrote-off \$0.2 million in unamortized deferred financing costs related to the old facility.

As of December 31, 2014, the amount available on the credit facility was \$2.12 billion (net of \$43.8 million which was restricted/dedicated to support letters of credit and net of \$333.0 million outstanding). During the year ended December 31, 2014, the weighted average interest rate was 0.95%. As of December 31, 2013, the amount available on the credit facility was \$2.35 billion (net of \$34.9 million which was restricted/dedicated to support letters of credit and net of \$115.0 million outstanding). During the year ended December 31, 2013, the weighted average interest rate was 1.26%.

Other

The following table provides a summary of the aggregate payments of principal on all debt for each of the next five years and thereafter (amounts in thousands):

Year	Total (1)
2015	\$ 408,420
2016	1,192,798
2017	1,346,708
2018	514,510
2019	1,278,469
Thereafter	6,135,842
Net Unamortized (Discount)	(31,886)
Total	<u>\$ 10,844,861</u>

(1) Premiums and discounts are amortized over the life of the debt.

9. Derivative and Other Fair Value Instruments

The valuation of financial instruments requires the Company to make estimates and judgments that affect the fair value of the instruments. The Company, where possible, bases the fair values of its financial instruments, including its derivative instruments, on listed market prices and third party quotes. Where these are not available, the Company bases its estimates on current instruments with similar terms and maturities or on other factors relevant to the financial instruments.

In the normal course of business, the Company is exposed to the effect of interest rate changes. The Company seeks to manage these risks by following established risk management policies and procedures including the use of derivatives to hedge interest rate risk on debt instruments. The Company may also use derivatives to manage its exposure to foreign exchange rates or manage commodity prices in the daily operations of the business.

A three-level valuation hierarchy exists for disclosure of fair value measurements. The valuation hierarchy is based upon the transparency of inputs to the valuation of an asset or liability as of the measurement date. A financial instrument's categorization within the valuation hierarchy is based upon the lowest level of input that is significant to the fair value measurement. The three levels are defined as follows:

- Level 1 – Inputs to the valuation methodology are quoted prices (unadjusted) for identical assets or liabilities in active markets.
- Level 2 – Inputs to the valuation methodology include quoted prices for similar assets and liabilities in active markets, and inputs that are observable for the asset or liability, either directly or indirectly, for substantially the full term of the financial instrument.
- Level 3 – Inputs to the valuation methodology are unobservable and significant to the fair value measurement.

The Company's derivative positions are valued using models developed by the respective counterparty as well as models developed internally by the Company that use as their basis readily observable market parameters (such as forward yield curves and credit default swap data). Employee holdings other than Common Shares within the supplemental executive retirement plan

(the “SERP”) are valued using quoted market prices for identical assets and are included in other assets and other liabilities on the consolidated balance sheets. Redeemable Noncontrolling Interests – Operating Partnership/Redeemable Limited Partners are valued using the quoted market price of Common Shares. The fair values disclosed for mortgage notes payable and unsecured debt (including its line of credit) were calculated using indicative rates provided by lenders of similar loans in the case of mortgage notes payable and the private unsecured debt (including its line of credit) and quoted market prices for each underlying issuance in the case of the public unsecured notes.

The carrying values of the Company’s mortgage notes payable and unsecured debt (including its line of credit) were approximately \$5.1 billion and \$5.8 billion, respectively, at December 31, 2014. The fair values of the Company’s mortgage notes payable and unsecured debt (including its line of credit) were approximately \$5.1 billion (Level 2) and \$6.1 billion (Level 2), respectively, at December 31, 2014. The carrying values of the Company’s mortgage notes payable and unsecured debt (including its line of credit) were approximately \$5.2 billion and \$5.6 billion, respectively, at December 31, 2013. The fair values of the Company’s mortgage notes payable and unsecured debt (including its line of credit) were approximately \$5.1 billion (Level 2) and \$5.9 billion (Level 2), respectively, at December 31, 2013. The fair values of the Company’s financial instruments (other than mortgage notes payable, unsecured notes, lines of credit and derivative instruments), including cash and cash equivalents and other financial instruments, approximate their carrying or contract values.

The following table summarizes the Company’s consolidated derivative instruments at December 31, 2014 (dollar amounts are in thousands):

	Fair Value Hedges (1)		Forward Starting Swaps (2)	
Current Notional Balance	\$	450,000	\$	400,000
Lowest Possible Notional	\$	450,000	\$	400,000
Highest Possible Notional	\$	450,000	\$	400,000
Lowest Interest Rate		2.375%		2.274%
Highest Interest Rate		2.375%		3.191%
Earliest Maturity Date		2019		2025
Latest Maturity Date		2019		2025

- (1) Fair Value Hedges – Converts outstanding fixed rate unsecured notes (\$450.0 million 2.375% notes due July 1, 2019) to a floating interest rate of 90-Day LIBOR plus 0.61%.
- (2) Forward Starting Swaps – Designed to partially fix interest rates in advance of a planned future debt issuance. These swaps have mandatory counterparty terminations in 2016, and are targeted to 2015 issuances.

The following tables provide a summary of the fair value measurements for each major category of assets and liabilities measured at fair value on a recurring basis and the location within the accompanying consolidated balance sheets at December 31, 2014 and 2013, respectively (amounts in thousands):

Description	Balance Sheet Location	12/31/2014	Fair Value Measurements at Reporting Date Using		
			Quoted Prices in Active Markets for Identical Assets/Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets					
Derivatives designated as hedging instruments:					
Interest Rate Contracts:					
Fair Value Hedges	Other Assets	\$ 1,597	\$ —	\$ 1,597	\$ —
Forward Starting Swaps	Other Assets	332	—	332	—
Supplemental Executive Retirement Plan	Other Assets	104,463	104,463	—	—
Total		\$ 106,392	\$ 104,463	\$ 1,929	\$ —
Liabilities					
Derivatives designated as hedging instruments:					
Interest Rate Contracts:					
Forward Starting Swaps	Other Liabilities	\$ 14,104	\$ —	\$ 14,104	\$ —
Supplemental Executive Retirement Plan	Other Liabilities	104,463	104,463	—	—
Total		\$ 118,567	\$ 104,463	\$ 14,104	\$ —
Redeemable Noncontrolling Interests –					
Operating Partnership/Redeemable					
Limited Partners	Mezzanine	\$ 500,733	\$ —	\$ 500,733	\$ —

Description	Balance Sheet Location	12/31/2013	Fair Value Measurements at Reporting Date Using		
			Quoted Prices in Active Markets for Identical Assets/Liabilities (Level 1)	Significant Other Observable Inputs (Level 2)	Significant Unobservable Inputs (Level 3)
Assets					
Derivatives designated as hedging instruments:					
Interest Rate Contracts:					
Forward Starting Swaps	Other Assets	\$ 18,710	\$ —	\$ 18,710	\$ —
Supplemental Executive Retirement Plan	Other Assets	83,845	83,845	—	—
Total		\$ 102,555	\$ 83,845	\$ 18,710	\$ —
Liabilities					
Supplemental Executive Retirement Plan	Other Liabilities	\$ 83,845	\$ 83,845	\$ —	\$ —
Total		\$ 83,845	\$ 83,845	\$ —	\$ —
Redeemable Noncontrolling Interests –					
Operating Partnership/Redeemable					
Limited Partners	Mezzanine	\$ 363,144	\$ —	\$ 363,144	\$ —

The following tables provide a summary of the effect of fair value hedges on the Company's accompanying consolidated statements of operations and comprehensive income for the years ended December 31, 2014, 2013 and 2012, respectively (amounts in thousands):

<i>December 31, 2014</i>	Location of Gain/(Loss) Recognized in Income on Derivative	Amount of Gain/(Loss) Recognized in Income on Derivative	Hedged Item	Income Statement Location of Hedged Item Gain/(Loss)	Amount of Gain/(Loss) Recognized in Income on Hedged Item
Type of Fair Value Hedge					
Derivatives designated as hedging instruments:					
Interest Rate Contracts:					
Interest Rate Swaps	Interest expense	\$ 1,597	Fixed rate debt	Interest expense	\$ (1,597)
Total		<u>\$ 1,597</u>			<u>\$ (1,597)</u>

<i>December 31, 2013</i>	Location of Gain/(Loss) Recognized in Income on Derivative	Amount of Gain/(Loss) Recognized in Income on Derivative	Hedged Item	Income Statement Location of Hedged Item Gain/(Loss)	Amount of Gain/(Loss) Recognized in Income on Hedged Item
Type of Fair Value Hedge					
Derivatives designated as hedging instruments:					
Interest Rate Contracts:					
Interest Rate Swaps	Interest expense	\$ (1,523)	Fixed rate debt	Interest expense	\$ 1,523
Total		<u>\$ (1,523)</u>			<u>\$ 1,523</u>

<i>December 31, 2012</i>	Location of Gain/(Loss) Recognized in Income on Derivative	Amount of Gain/(Loss) Recognized in Income on Derivative	Hedged Item	Income Statement Location of Hedged Item Gain/(Loss)	Amount of Gain/(Loss) Recognized in Income on Hedged Item
Type of Fair Value Hedge					
Derivatives designated as hedging instruments:					
Interest Rate Contracts:					
Interest Rate Swaps	Interest expense	\$ (7,448)	Fixed rate debt	Interest expense	\$ 7,448
Total		<u>\$ (7,448)</u>			<u>\$ 7,448</u>

The following tables provide a summary of the effect of cash flow hedges on the Company's accompanying consolidated statements of operations and comprehensive income for the years ended December 31, 2014, 2013 and 2012, respectively (amounts in thousands):

<i>December 31, 2014</i>	Effective Portion			Ineffective Portion	
	Amount of Gain/(Loss) Recognized in OCI on Derivative	Location of Gain/(Loss) Reclassified from Accumulated OCI into Income	Amount of Gain/(Loss) Reclassified from Accumulated OCI into Income	Location of Gain/(Loss) Recognized in Income on Derivative	Amount of Gain/(Loss) Reclassified from Accumulated OCI into Income
Type of Cash Flow Hedge					
Derivatives designated as hedging instruments:					
Interest Rate Contracts:					
Forward Starting Swaps	\$ (33,215)	Interest expense	\$ (16,868)	Interest expense	\$ 91
Total	<u>\$ (33,215)</u>		<u>\$ (16,868)</u>		<u>\$ 91</u>

<i>December 31, 2013</i>	Effective Portion			Ineffective Portion	
	Amount of Gain/(Loss) Recognized in OCI on Derivative	Location of Gain/(Loss) Reclassified from Accumulated OCI into Income	Amount of Gain/(Loss) Reclassified from Accumulated OCI into Income	Location of Gain/(Loss) Recognized in Income on Derivative	Amount of Gain/(Loss) Reclassified from Accumulated OCI into Income
Type of Cash Flow Hedge					
Derivatives designated as hedging instruments:					
Interest Rate Contracts:					
Forward Starting Swaps/Treasury Locks	\$ 18,771	Interest expense	\$ (20,141)	N/A	\$ —
Total	<u>\$ 18,771</u>		<u>\$ (20,141)</u>		<u>\$ —</u>

December 31, 2012 Type of Cash Flow Hedge	Effective Portion			Ineffective Portion	
	Amount of Gain/(Loss) Recognized in OCI on Derivative	Location of Gain/(Loss) Reclassified from Accumulated OCI into Income	Amount of Gain/(Loss) Reclassified from Accumulated OCI into Income	Location of Gain/(Loss) Recognized in Income on Derivative	Amount of Gain/(Loss) Reclassified from Accumulated OCI into Income
Derivatives designated as hedging instruments:					
Interest Rate Contracts:					
Forward Starting Swaps/Treasury Locks	\$ (11,772)	Interest expense	\$ (14,678)	N/A	\$ —
Total	<u>\$ (11,772)</u>		<u>\$ (14,678)</u>		<u>\$ —</u>

As of December 31, 2014 and 2013, there were approximately \$172.2 million and \$155.8 million in deferred losses, net, included in accumulated other comprehensive (loss), respectively, related to derivative instruments. Based on the estimated fair values of the net derivative instruments at December 31, 2014, the Company may recognize an estimated \$22.0 million of accumulated other comprehensive (loss) as additional interest expense during the year ending December 31, 2015.

In June 2014, the Company paid a net \$2.0 million to settle seven forward starting ten-year swaps in conjunction with the issuance of \$750.0 million of thirty-year fixed rate public notes. The ineffective portion of approximately \$0.1 million was recorded as a decrease to interest expense and accrued interest of approximately \$1.3 million was recorded as an increase to interest expense. The remaining amount of approximately \$0.8 million will be deferred as a component of accumulated other comprehensive (loss) and recognized as an increase to interest expense over the first nine years and ten months of the notes.

In April 2013, the Company paid approximately \$44.7 million to settle three forward starting swaps in conjunction with the issuance of \$500.0 million of ten-year fixed rate public notes. The accrued interest of \$0.7 million was recorded as interest expense. The remaining amount of \$44.0 million will be deferred as a component of accumulated other comprehensive (loss) and recognized as an increase to interest expense over the approximate term of the notes.

During the year ended December 31, 2013, the Company sold all of its investment securities, receiving proceeds of approximately \$2.8 million, and recorded a \$2.1 million realized gain on sale (specific identification) which is included in interest and other income.

10. Earnings Per Share and Earnings Per Unit

Equity Residential

The following tables set forth the computation of net income per share – basic and net income per share – diluted for the Company (amounts in thousands except per share amounts):

	Year Ended December 31,		
	2014	2013	2012
Numerator for net income per share – basic:			
Income (loss) from continuing operations	\$ 657,101	\$ (168,174)	\$ 160,298
Allocation to Noncontrolling Interests – Operating Partnership, net	(24,771)	6,834	(6,417)
Net (income) loss attributable to Noncontrolling Interests – Partially Owned Properties	(2,544)	538	(844)
Preferred distributions	(4,145)	(4,145)	(10,355)
Premium on redemption of Preferred Shares	—	—	(5,152)
Income (loss) from continuing operations available to Common Shares, net of Noncontrolling Interests	625,641	(164,947)	137,530
Discontinued operations, net of Noncontrolling Interests	1,522	1,991,415	688,682
Numerator for net income per share – basic	<u>\$ 627,163</u>	<u>\$ 1,826,468</u>	<u>\$ 826,212</u>
Numerator for net income per share – diluted (1):			
Income from continuing operations	\$ 657,101		\$ 160,298
Net (income) attributable to Noncontrolling Interests – Partially Owned Properties	(2,544)		(844)
Preferred distributions	(4,145)		(10,355)
Premium on redemption of Preferred Shares	—		(5,152)
Income from continuing operations available to Common Shares	650,412		143,947
Discontinued operations, net	1,582		720,906
Numerator for net income per share – diluted (1)	<u>\$ 651,994</u>	<u>\$ 1,826,468</u>	<u>\$ 864,853</u>
Denominator for net income per share – basic and diluted (1):			
Denominator for net income per share – basic	361,181	354,305	302,701
Effect of dilutive securities:			
OP Units	13,718		13,853
Long-term compensation shares/units	2,836		3,212
Denominator for net income per share – diluted (1)	<u>377,735</u>	<u>354,305</u>	<u>319,766</u>
Net income per share – basic	<u>\$ 1.74</u>	<u>\$ 5.16</u>	<u>\$ 2.73</u>
Net income per share – diluted	<u>\$ 1.73</u>	<u>\$ 5.16</u>	<u>\$ 2.70</u>
Net income per share – basic:			
Income (loss) from continuing operations available to Common Shares, net of Noncontrolling Interests	\$ 1.732	\$ (0.466)	\$ 0.454
Discontinued operations, net of Noncontrolling Interests	0.004	5.621	2.275
Net income per share – basic	<u>\$ 1.736</u>	<u>\$ 5.155</u>	<u>\$ 2.729</u>
Net income per share – diluted (1):			
Income (loss) from continuing operations available to Common Shares	\$ 1.722	\$ (0.466)	\$ 0.450
Discontinued operations, net	0.004	5.621	2.255
Net income per share – diluted	<u>\$ 1.726</u>	<u>\$ 5.155</u>	<u>\$ 2.705</u>

(1) Potential common shares issuable from the assumed conversion of OP Units and the exercise/vesting of long-term compensation shares/units are automatically anti-dilutive and therefore excluded from the diluted earnings per share calculation as the Company had a loss from continuing operations for the year ended December 31, 2013.

For additional disclosures regarding the employee share options and restricted shares, see Notes 2 and 12.

ERP Operating Limited Partnership

The following tables set forth the computation of net income per Unit – basic and net income per Unit – diluted for the Operating Partnership (amounts in thousands except per Unit amounts):

	Year Ended December 31,		
	2014	2013	2012
Numerator for net income per Unit – basic and diluted (1):			
Income (loss) from continuing operations	\$ 657,101	\$ (168,174)	\$ 160,298
Net (income) loss attributable to Noncontrolling Interests – Partially Owned Properties	(2,544)	538	(844)
Allocation to Preference Units	(4,145)	(4,145)	(10,355)
Allocation to premium on redemption of Preference Units	—	—	(5,152)
Income (loss) from continuing operations available to Units	650,412	(171,781)	143,947
Discontinued operations, net	1,582	2,073,527	720,906
Numerator for net income per Unit – basic and diluted (1)	<u>\$ 651,994</u>	<u>\$ 1,901,746</u>	<u>\$ 864,853</u>
Denominator for net income per Unit – basic and diluted (1):			
Denominator for net income per Unit – basic	374,899	368,038	316,554
Effect of dilutive securities:			
Dilution for Units issuable upon assumed exercise/vesting of the Company's long-term compensation shares/units	2,836		3,212
Denominator for net income per Unit – diluted (1)	<u>377,735</u>	<u>368,038</u>	<u>319,766</u>
Net income per Unit – basic	<u>\$ 1.74</u>	<u>\$ 5.16</u>	<u>\$ 2.73</u>
Net income per Unit – diluted	<u>\$ 1.73</u>	<u>\$ 5.16</u>	<u>\$ 2.70</u>
Net income per Unit – basic:			
Income (loss) from continuing operations available to Units	\$ 1.732	\$ (0.466)	\$ 0.454
Discontinued operations, net	0.004	5.621	2.275
Net income per Unit – basic	<u>\$ 1.736</u>	<u>\$ 5.155</u>	<u>\$ 2.729</u>
Net income per Unit – diluted (1):			
Income (loss) from continuing operations available to Units	\$ 1.722	\$ (0.466)	\$ 0.450
Discontinued operations, net	0.004	5.621	2.255
Net income per Unit – diluted	<u>\$ 1.726</u>	<u>\$ 5.155</u>	<u>\$ 2.705</u>

- (1) Potential Units issuable from the assumed exercise/vesting of the Company's long-term compensation shares/units are automatically anti-dilutive and therefore excluded from the diluted earnings per Unit calculation as the Operating Partnership had a loss from continuing operations for the year ended December 31, 2013.

For additional disclosures regarding the employee share options and restricted shares, see Notes 2 and 12.

11. Discontinued Operations

The Company has presented separately as discontinued operations in all periods the results of operations for all consolidated assets disposed of and all properties held for sale, if any, for properties sold in 2013 and prior years. The amounts included in discontinued operations for the year ended December 31, 2014 represent trailing activity for properties sold in 2013 and prior years. None of the properties sold during the year ended December 31, 2014 met the new criteria for reporting discontinued operations. See Note 2 for further discussion.

The components of discontinued operations are outlined below and include the results of operations for the respective periods that the Company owned such assets for properties sold in 2013 and prior years during each of the years ended December 31, 2014, 2013 and 2012 (amounts in thousands).

	Year Ended December 31,		
	2014	2013	2012
REVENUES			
Rental income	\$ 1,309	\$ 121,942	\$ 445,832
Total revenues	1,309	121,942	445,832
EXPENSES (1)			
Property and maintenance	(141)	36,792	103,371
Real estate taxes and insurance	267	11,903	41,208
Property management	—	1	211
Depreciation	—	34,380	124,323
General and administrative	89	85	92
Total expenses	215	83,161	269,205
Discontinued operating income	1,094	38,781	176,627
Interest and other income	317	217	156
Other expenses	—	(3)	(170)
Interest (2):			
Expense incurred, net	—	(1,296)	(3,811)
Amortization of deferred financing costs	—	(228)	(140)
Income and other tax (expense) benefit	(8)	(449)	(34)
Discontinued operations	1,403	37,022	172,628
Net gain on sales of discontinued operations	179	2,036,505	548,278
Discontinued operations, net	\$ 1,582	\$ 2,073,527	\$ 720,906

(1) Includes expenses paid in the current period for properties sold in prior periods related to the Company's period of ownership.

(2) Includes only interest expense specific to secured mortgage notes payable for properties sold.

12. Share Incentive Plans

Any Common Shares issued pursuant to EQR's incentive equity compensation and employee share purchase plans will result in ERPOP issuing OP Units to EQR on a one-for-one basis with ERPOP receiving the net cash proceeds of such issuances.

On June 16, 2011, the shareholders of EQR approved the Company's 2011 Share Incentive Plan, as amended (the "2011 Plan"). The 2011 Plan reserved 12,980,741 Common Shares for issuance. In conjunction with the approval of the 2011 Plan, no further awards may be granted under the 2002 Share Incentive Plan. The 2011 Plan expires on June 16, 2021. As of December 31, 2014, 8,516,934 shares were available for future issuance.

Pursuant to the 2011 Plan and the 2002 Share Incentive Plan, as restated and amended (collectively the "Share Incentive Plans"), officers, trustees and key employees of the Company may be granted share options to acquire Common Shares ("Options") including non-qualified share options ("NQSOs"), incentive share options ("ISOs") and share appreciation rights ("SARs"), or may be granted restricted or non-restricted shares/units (including performance-based awards), subject to conditions and restrictions as described in the Share Incentive Plans. Options, SARs, restricted shares, restricted units and performance shares are sometimes collectively referred to herein as "Awards".

The Options are generally granted at the fair market value of the Company's Common Shares at the date of grant, vest in three equal installments over a three-year period, are exercisable upon vesting and expire ten years from the date of grant (see additional valuation discussion in Note 2). The exercise price for all Options under the Share Incentive Plans is equal to the fair market value of the underlying Common Shares at the time the Option is granted. Options exercised result in new Common Shares being issued on the open market. The 2002 Share Incentive Plan, as restated and amended, will terminate at such time as all outstanding Awards have expired or have been exercised/vested. The Board of Trustees may at any time amend or terminate the Share Incentive Plans, but termination will not affect Awards previously granted. Any Options which had vested prior to such a termination would remain exercisable by the holder.

Restricted shares are generally granted at the fair market value of the Company's Common Shares at the date of grant. Restricted shares that have been awarded through December 31, 2014 generally vest three years from the award date. In addition, the Company's unvested restricted shareholders have the same voting rights as any other Common Share holder. During the three-year period of restriction, the Company's unvested restricted shareholders receive quarterly dividend payments on their shares at the same rate and on the same date as any other Common Share holder. As a result, dividends paid on unvested restricted shares are included as a component of retained earnings (included in general partner's capital in the Operating Partnership's financial statements) and have not been considered in reducing net income available to Common Shares/Units in a manner similar to the Company's preferred share/preference unit dividends for the earnings per share/Unit calculation. If employment is terminated prior to the lapsing of the restriction, the shares are generally canceled.

In December 2008, the Company's then existing 2002 Share Incentive Plan was amended to allow for the issuance of restricted units (formerly known as long-term incentive plan units) to officers of the Company as an alternative to the Company's restricted shares. The 2011 Plan also allows for the issuance of restricted units. Restricted units are a class of partnership interests that under certain conditions, including vesting, are convertible by the holder into an equal number of OP Units, which are redeemable by the holder for Common Shares on a one-for-one basis or the cash value of such shares at the option of the Company. In connection with the grant of long-term incentive compensation for services provided during a year, officers of the Company are allowed to choose, on a one-for-one basis, between restricted shares and restricted units. In January 2011 and March 2014, certain holders of restricted shares converted these shares into restricted units. Similar to restricted shares, restricted units are generally granted at the fair market value of the Company's Common Shares at the date of grant and generally vest three years from the award date. In addition, restricted unit holders receive quarterly dividend payments on their restricted units at the same rate and on the same date as any other OP Unit holder. As a result, dividends paid on restricted units are included as a component of Noncontrolling Interests – Operating Partnership/Limited Partners' capital and have not been considered in reducing net income available to Common Shares/Units in a manner similar to the Company's preferred share/preference unit dividends for the earnings per share/Unit calculation. If employment is terminated prior to vesting, the restricted units are generally canceled. A restricted unit will automatically convert to an OP Unit when the capital account of each restricted unit increases (“books-up”) to a specified target. If the capital target is not attained within ten years following the date of issuance, the restricted unit will automatically be canceled and no compensation will be payable to the holder of such canceled restricted unit.

All Trustees, with the exception of the Company's non-executive Chairman and employee Trustees, are granted options and restricted shares that vest one-year from the grant date that corresponds to the term for which he or she has been elected to serve. The non-executive Chairman's grants vest over the same term or period as all other employees.

The Company's Share Incentive Plans provide for certain benefits upon retirement. For employees hired prior to January 1, 2009, retirement generally means the termination of employment (other than for cause): (i) on or after age 62; or (ii) prior to age 62 after meeting the requirements of the Rule of 70 (described below). For employees hired after January 1, 2009, retirement generally means the termination of employment (other than for cause) after meeting the requirements of the Rule of 70. For Trustees, retirement generally means termination of service on the Board (other than for cause) on or after age 72.

The Rule of 70 is met when an employee's years of service with the Company (which must be at least 15 years) plus his or her age (which must be at least 55 years) on the date of termination equals or exceeds 70 years. In addition, the employee must give the Company at least 6 months' advance written notice of his or her intention to retire and sign a release upon termination of employment, releasing the Company from customary claims and agreeing to ongoing non-competition and employee non-solicitation provisions.

Under the Company's definitions of retirement, several of its executive officers, including its Chief Executive Officer, and its non-executive Chairman, are retirement eligible.

For employees hired prior to January 1, 2009 who retire at or after age 62 or for Trustees who retire at or after age 72, such employee's or Trustee's unvested restricted shares, restricted units and share options would immediately vest, and share options would continue to be exercisable for the balance of the applicable ten-year option period, as is provided under the Share Incentive Plans. For all other employees (those hired after January 1, 2009 and those hired before such date who choose to retire prior to age 62), upon such retirement under the Rule of 70 definition of retirement of employees, such employee's unvested restricted shares, restricted units and share options would continue to vest per the original vesting schedule (subject to immediate vesting upon the occurrence of a subsequent change in control of the Company or the employee's death), and options would continue to be exercisable for the balance of the applicable ten-year option period, subject to the employee's compliance with the non-competition and employee non-solicitation provisions. If an employee violates these provisions after such retirement, all unvested restricted shares, unvested restricted units and unvested and vested share options at the time of the violation would be void, unless otherwise determined by the Compensation Committee of the Board of Trustees.

The following tables summarize compensation information regarding the restricted shares, restricted units, share options and Employee Share Purchase Plan (“ESPP”) for the three years ended December 31, 2014, 2013 and 2012 (amounts in thousands):

	Year Ended December 31, 2014			
	Compensation Expense	Compensation Capitalized	Compensation Equity	Dividends Incurred
Restricted shares	\$ 9,244	\$ 660	\$ 9,904	\$ 1,012
Restricted units	11,049	920	11,969	1,248
Share options	6,453	896	7,349	—
ESPP discount	797	62	859	—
Total	\$ 27,543	\$ 2,538	\$ 30,081	\$ 2,260

	Year Ended December 31, 2013			
	Compensation Expense	Compensation Capitalized	Compensation Equity	Dividends Incurred
Restricted shares	\$ 12,185	\$ 1,079	\$ 13,264	\$ 967
Restricted units	13,108	501	13,609	520
Share options	9,569	945	10,514	—
ESPP discount	612	20	632	—
Total	\$ 35,474	\$ 2,545	\$ 38,019	\$ 1,487

	Year Ended December 31, 2012			
	Compensation Expense	Compensation Capitalized	Compensation Equity	Dividends Incurred
Restricted shares	\$ 8,014	\$ 922	\$ 8,936	\$ 949
Restricted units	5,004	303	5,307	234
Share options	10,970	782	11,752	—
ESPP discount	844	121	965	—
Total	\$ 24,832	\$ 2,128	\$ 26,960	\$ 1,183

Compensation expense is generally recognized for Awards as follows:

- Restricted shares, restricted units and share options – Straight-line method over the vesting period of the options or shares regardless of cliff or ratable vesting distinctions.
- ESPP discount – Immediately upon the purchase of common shares each quarter.

The Company accelerates the recognition of compensation expense for all Awards for those individuals approaching or meeting the retirement age criteria discussed above. The total compensation expense related to Awards not yet vested at December 31, 2014 is \$13.5 million (excluding the accelerated expenses for individuals approaching or meeting the retirement age criteria discussed above), which is expected to be recognized over a weighted average term of 1.31 years.

See Note 2 for additional information regarding the Company’s share-based compensation.

The table below summarizes the Award activity of the Share Incentive Plans for the three years ended December 31, 2014, 2013 and 2012:

	Common Shares Subject to Options	Weighted Average Exercise Price per Option	Restricted Shares	Weighted Average Fair Value per Restricted Share	Restricted Units	Weighted Average Fair Value per Restricted Unit
Balance at December 31, 2011	8,594,020	\$36.81	697,510	\$34.17	367,620	\$34.80
Awards granted (1)	1,164,484	\$60.22	140,980	\$60.20	70,235	\$57.24
Awards exercised/vested (2) (3) (4)	(1,608,425)	\$30.87	(300,809)	\$23.79	(152,821)	\$21.11
Awards forfeited	(23,795)	\$51.55	(12,728)	\$46.25	—	—
Awards expired	(11,029)	\$35.53	—	—	—	—
Balance at December 31, 2012	8,115,255	\$41.31	524,953	\$46.81	285,034	\$48.41
Awards granted (1)	1,006,444	\$55.07	246,731	\$55.37	281,931	\$52.73
Awards exercised/vested (2) (3) (4)	(586,017)	\$29.34	(253,816)	\$36.81	(93,335)	\$32.97
Awards forfeited	(47,819)	\$56.16	(17,634)	\$55.74	(2,374)	\$56.72
Awards expired	(17,331)	\$47.51	—	—	—	—
Balance at December 31, 2013	8,470,532	\$43.67	500,234	\$55.79	471,256	\$55.67
Awards granted (1)	667,877	\$56.72	176,457	\$56.56	201,507	\$53.82
Awards exercised/vested (2) (3) (4)	(2,086,380)	\$39.34	(175,344)	\$53.44	(60,294)	\$53.71
Awards forfeited	(19,022)	\$56.32	(6,735)	\$56.57	(667)	\$52.08
Awards expired	(2,387)	\$55.24	—	—	—	—
Conversion of restricted shares to restricted units	—	—	(12,146)	—	12,146	—
Balance at December 31, 2014	7,030,620	\$46.16	482,466	\$56.89	623,948	\$53.38

- (1) The weighted average grant date fair value for Options granted during the years ended December 31, 2014, 2013 and 2012 was \$9.21 per share, \$7.97 per share and \$8.55 per share, respectively.
- (2) The aggregate intrinsic value of options exercised during the years ended December 31, 2014, 2013 and 2012 was \$50.8 million, \$16.7 million and \$46.7 million, respectively. These values were calculated as the difference between the strike price of the underlying awards and the per share price at which each respective award was exercised.
- (3) The fair value of restricted shares vested during the years ended December 31, 2014, 2013 and 2012 was \$10.2 million, \$13.9 million and \$18.0 million, respectively.
- (4) The fair value of restricted units vested during the years ended December 31, 2014, 2013 and 2012 was \$3.2 million, \$5.1 million and \$9.1 million, respectively.

The following table summarizes information regarding options outstanding and exercisable at December 31, 2014:

Range of Exercise Prices	Options Outstanding (1)			Options Exercisable (2)	
	Options	Weighted Average Remaining Contractual Life in Years	Weighted Average Exercise Price	Options	Weighted Average Exercise Price
\$18.70 to \$24.93	988,826	4.09	\$23.07	988,826	\$23.07
\$31.17 to \$37.39	1,091,358	3.61	\$32.61	1,091,358	\$32.61
\$37.40 to \$43.62	702,568	2.36	\$40.12	702,568	\$40.12
\$43.63 to \$49.86	24,628	5.83	\$48.63	24,628	\$48.63
\$49.87 to \$56.09	2,343,836	6.21	\$53.93	1,387,110	\$53.85
\$56.10 to \$62.32	1,879,404	7.87	\$58.72	817,294	\$59.84
\$18.70 to \$62.32	7,030,620	5.57	\$46.16	5,011,784	\$42.18
Vested and expected to vest as of December 31, 2014	6,590,486	5.34	\$45.50		

- (1) The aggregate intrinsic value of options outstanding that are vested and expected to vest as of December 31, 2014 is \$180.5 million.
- (2) The aggregate intrinsic value and weighted average remaining contractual life in years of options exercisable as of December 31, 2014 is \$148.7 million and 4.6 years, respectively.

Note: The aggregate intrinsic values in Notes (1) and (2) above were both calculated as the excess, if any, between the Company's closing share price of \$71.84 per share on December 31, 2014 and the strike price of the underlying awards.

As of December 31, 2013 and 2012, 6,046,489 Options (with a weighted average exercise price of \$38.76) and 5,385,907 Options (with a weighted average exercise price of \$35.40) were exercisable, respectively.

13. Employee Plans

The Company established an Employee Share Purchase Plan to provide each employee and trustee the ability to annually acquire up to \$100,000 of Common Shares of EQR. In 2003, EQR's shareholders approved an increase in the aggregate number of Common Shares available under the ESPP to 7,000,000 (from 2,000,000). The Company has 3,038,534 Common Shares available for purchase under the ESPP at December 31, 2014. The Common Shares may be purchased quarterly at a price equal to 85% of the lesser of: (a) the closing price for a share on the last day of such quarter; and (b) the greater of: (i) the closing price for a share on the first day of such quarter, and (ii) the average closing price for a share for all the business days in the quarter. The following table summarizes information regarding the Common Shares issued under the ESPP (the net proceeds noted below were contributed to ERPOP in exchange for OP Units):

	Year Ended December 31,		
	2014	2013	2012
	(Amounts in thousands except share and per share amounts)		
Shares issued	68,807	73,468	110,054
Issuance price ranges	\$45.90 – \$55.95	\$44.26 – \$48.17	\$46.33 – \$51.78
Issuance proceeds	\$3,392	\$3,401	\$5,399

The Company established a defined contribution plan (the "401(k) Plan") to provide retirement benefits for employees that meet minimum employment criteria. Prior to 2014, the Company matched dollar for dollar up to the first 3% of eligible compensation that a participant contributed to the 401(k) Plan. Beginning January 1, 2014, the Company increased its match to 4% of eligible compensation that a participant contributes to the 401(k) Plan for all employees except those defined as highly compensated employees, whose match remains at 3%. Participants are vested in the Company's contributions over five years. The Company recognized an expense in the amount of \$5.2 million, \$4.2 million and \$4.4 million for the years ended December 31, 2014, 2013 and 2012, respectively.

The Company established a supplemental executive retirement plan (the "SERP") to provide certain officers and trustees an opportunity to defer a portion of their eligible compensation in order to save for retirement. The SERP is restricted to investments in Common Shares, certain marketable securities that have been specifically approved and cash equivalents. The deferred compensation liability represented in the SERP and the securities issued to fund such deferred compensation liability are consolidated by the Company and carried on the Company's balance sheet, and the Company's Common Shares held in the SERP are accounted for as a reduction to paid in capital (included in general partner's capital in the Operating Partnership's financial statements).

14. Distribution Reinvestment Plan

On November 18, 2011, the Company filed with the SEC a Form S-3 Registration Statement to register 4,850,000 Common Shares pursuant to a Distribution Reinvestment and Share Purchase Plan (the "2011 DRIP"), which included the remaining shares available for issuance under a 2008 registration, which terminated as of such date. The registration statement was automatically declared effective the same day and was to expire at the earlier of the date on which all 4,850,000 shares have been issued or November 18, 2014. On September 30, 2014, the Company filed with the SEC a Form S-3 Registration Statement to register 4,790,000 Common Shares under an amended Distribution Reinvestment Plan (the "2014 DRIP"), which included the remaining shares available for issuance under the 2011 DRIP, which terminated as of such date. The registration was automatically declared effective the same day and will expire when all 4,790,000 shares have been issued. The Company has 4,786,788 Common Shares available for issuance under the 2014 DRIP at December 31, 2014.

The 2014 DRIP provides holders of record and beneficial owners of Common Shares and Preferred Shares with a simple and convenient method of reinvesting cash dividends/distributions in additional Common Shares. Common Shares purchased under the 2014 DRIP may, at the option of EQR, be directly issued by EQR or purchased by EQR's transfer agent in the open market using participants' funds. The net proceeds from any Common Share issuances are contributed to ERPOP in exchange for OP Units.

15. Transactions with Related Parties

Pursuant to the terms of the partnership agreement for the Operating Partnership, ERPOP is required to reimburse EQR for all expenses incurred by EQR in excess of income earned by EQR through its indirect 1% ownership of various entities. Amounts paid on behalf of EQR are reflected in the consolidated statements of operations and comprehensive income as general and administrative expenses.

The Company leases its corporate headquarters from an entity controlled by EQR's Chairman of the Board of Trustees. The lease terminates on January 31, 2022. Amounts incurred for such office space for the years ended December 31, 2014, 2013 and 2012, respectively, were approximately \$2.5 million, \$1.7 million and \$1.3 million. The Company believes these amounts equal market rates for such rental space.

16. Commitments and Contingencies

The Company, as an owner of real estate, is subject to various Federal, state and local environmental laws. Compliance by the Company with existing laws has not had a material adverse effect on the Company. However, the Company cannot predict the impact of new or changed laws or regulations on its current properties or on properties that it may acquire in the future.

The Company is party to a housing discrimination lawsuit brought by a non-profit civil rights organization in April 2006 in the U.S. District Court for the District of Maryland. The suit alleges that the Company designed and built approximately 300 of its properties in violation of the accessibility requirements of the Fair Housing Act and Americans With Disabilities Act. The suit seeks actual and punitive damages, injunctive relief (including modification of non-compliant properties), costs and attorneys' fees. The Company believes it has a number of viable defenses, including that a majority of the named properties were completed before the operative dates of the statutes in question and/or were not designed or built by the Company. Accordingly, the Company is defending the suit vigorously. Due to the pendency of the Company's defenses and the uncertainty of many other critical factual and legal issues, it is not possible to determine or predict the outcome of the suit or a possible loss or a range of loss, and no amounts have been accrued at December 31, 2014. While no assurances can be given, the Company does not believe that the suit, if adversely determined, would have a material adverse effect on the Company.

The Company has established a reserve related to various litigation matters associated with its Massachusetts properties and periodically assesses the adequacy of the reserve and makes adjustments as necessary. During the year ended December 31, 2014, the Company recorded additional reserves relating to these matters of approximately \$4.0 million, resulting in total reserves of approximately \$6.0 million at December 31, 2014. While no assurances can be given, the Company does not believe that the ultimate resolution of these litigation matters, if adversely determined, would have a material adverse effect on the Company.

The Company does not believe there is any other litigation pending or threatened against it that, individually or in the aggregate, may reasonably be expected to have a material adverse effect on the Company.

As of December 31, 2014, the Company has 15 consolidated projects (including Prism at Park Avenue South in New York City, which the Company is jointly developing with Toll Brothers as discussed below) totaling 4,917 apartment units in various stages of development with commitments to fund of approximately \$1.2 billion and estimated completion dates ranging through September 30, 2017, as well as other completed development projects that are in various stages of lease up or are stabilized. Some of the projects are being developed solely by the Company, while others are being co-developed with various third party development partners. The development venture agreements with these partners are primarily deal-specific, with differing terms regarding profit-sharing, equity contributions, returns on investment, buy-sell agreements and other customary provisions. The Company is the "general" or "managing" partner of the development ventures.

As of December 31, 2014, the Company has one completed unconsolidated development project that is currently in lease up as well as one other completed development project that is stabilized. Both projects were co-developed with the same third party development partner in different ventures. The development venture agreements with this partner are primarily deal-specific regarding profit-sharing, equity contributions, returns on investment, buy-sell agreements and other customary provisions. The Company currently has no further funding obligations related to these projects. While the Company is the managing member of both of the joint ventures, was responsible for constructing both of the projects and has given certain construction cost overrun guarantees, the joint venture partner has significant participating rights and has active involvement in and oversight of the ongoing projects. The buy-sell arrangements contain provisions that provide the right, but not the obligation, for the Company to acquire the partner's interests or sell its interests at any time following the occurrence of certain pre-defined events (including at stabilization) described in the development venture agreements.

In December 2011, the Company and Toll Brothers (NYSE: TOL) jointly acquired a vacant land parcel at 400 Park Avenue South in New York City. The Company's and Toll Brothers' allocated portions of the purchase price were approximately \$76.1 million and \$57.9 million, respectively. The Company is the managing member and Toll Brothers does not have substantive kick-out or participating rights. Until the core and shell of the building is complete, the building and land will be owned jointly and are required to be consolidated on the Company's balance sheet. Thereafter, the Company will solely own and control the rental portion of the building (floors 2-22) and Toll Brothers will solely own and control the for sale portion of the building (floors 23-40). Once the core and shell are complete, the Toll Brothers' portion of the property will be deconsolidated from the Company's balance sheet. The acquisition was financed through contributions by the Company and Toll Brothers of approximately \$102.5 million and \$75.7 million, respectively, which included the land purchase noted above, restricted deposits and taxes and fees. As of December 31, 2014, the Company's and Toll Brothers' consolidated contributions to the joint venture were approximately \$336.9 million, of which Toll Brothers' noncontrolling interest balance totaled \$117.4 million.

During the years ended December 31, 2014, 2013 and 2012, total operating lease payments expensed for office space, including a portion of real estate taxes, insurance, repairs and utilities, and including rent due under 13 ground leases, aggregated \$14.7 million, \$13.2 million and \$8.1 million, respectively.

The Company has entered into a retirement benefits agreement with its Chairman of the Board of Trustees and deferred compensation agreements with its Vice Chairman and two former chief executive officers (one of which was fully paid out in January 2013). During the years ended December 31, 2014, 2013 and 2012, the Company recognized compensation expense of \$0.5 million, \$0.5 million and \$1.0 million, respectively, related to these agreements.

The following table summarizes the Company's contractual obligations for minimum rent payments under operating leases and deferred compensation for the next five years and thereafter as of December 31, 2014:

	(Payments)/Receipts Due by Year (in thousands)						
	2015	2016	2017	2018	2019	Thereafter	Total
Operating Leases:							
Minimum Rent Payments (a)	\$ (15,268)	\$ (15,385)	\$ (15,318)	\$ (15,298)	\$ (15,224)	\$ (860,071)	\$ (936,564)
Minimum Rent Receipts (b)	65,087	58,860	53,448	43,987	37,545	192,455	451,382
Other Long-Term Liabilities:							
Deferred Compensation (c)	(1,382)	(1,714)	(1,714)	(1,714)	(1,120)	(5,149)	(12,793)

(a) Minimum basic rent due for various office space the Company leases and fixed base rent due on ground leases for 14 properties/parcels.

(b) Minimum basic rent receipts due for various retail/commercial space where the Company is the lessor.

(c) Estimated payments to the Company's Chairman, Vice Chairman and one former CEO based on actual and planned retirement dates.

17. Reportable Segments

Operating segments are defined as components of an enterprise that engage in business activities from which they may earn revenues and incur expenses and about which discrete financial information is available that is evaluated regularly by the chief operating decision maker. The chief operating decision maker decides how resources are allocated and assesses performance on a recurring basis at least quarterly.

The Company's primary business is the acquisition, development and management of multifamily residential properties, which includes the generation of rental and other related income through the leasing of apartment units to residents. The chief operating decision maker evaluates the Company's operating performance geographically by market and both on a same store and non-same store basis. The Company's operating segments located in its core markets represent its reportable segments (with the aggregation of Los Angeles, Orange County and San Diego into the Southern California reportable segment). The Company's operating segments located in its non-core markets that are not material have also been aggregated in the tables presented below.

The Company's fee and asset management and development (including its partially owned properties) activities are other business activities that do not constitute an operating segment and as such, have been aggregated in the "Other" category in the tables presented below.

All revenues are from external customers and there is no customer who contributed 10% or more of the Company's total revenues during the three years ended December 31, 2014, 2013 or 2012.

The primary financial measure for the Company's rental real estate segment is net operating income ("NOI"), which represents rental income less: 1) property and maintenance expense; 2) real estate taxes and insurance expense; and 3) property management expense (all as reflected in the accompanying consolidated statements of operations and comprehensive income). The Company believes that NOI is helpful to investors as a supplemental measure of its operating performance because it is a direct measure of the actual operating results of the Company's apartment communities. Current year NOI is compared to prior year NOI and current year budgeted NOI as a measure of financial performance. The following tables present NOI for each segment from our rental real estate specific to continuing operations for the years ended December 31, 2014, 2013 and 2012, respectively, as well as total assets and capital expenditures at December 31, 2014 and 2013, respectively (amounts in thousands):

	Year Ended December 31, 2014			Year Ended December 31, 2013			Year Ended December 31, 2012		
	Rental Income	Operating Expenses	NOI	Rental Income	Operating Expenses	NOI	Rental Income	Operating Expenses	NOI
Same store (1)									
Boston	\$ 253,032	\$ 80,680	\$ 172,352	\$ 244,370	\$ 78,249	\$ 166,121	\$ 168,063	\$ 54,888	\$ 113,175
Denver	111,190	30,812	80,378	103,124	30,567	72,557	93,571	28,204	65,367
New York	455,598	171,336	284,262	438,366	165,329	273,037	274,683	109,667	165,016
San Francisco	340,251	106,424	233,827	312,345	108,218	204,127	159,535	57,373	102,162
Seattle	156,714	51,293	105,421	146,109	49,169	96,940	122,267	41,041	81,226
South Florida	191,729	70,296	121,433	182,620	69,475	113,145	177,675	67,811	109,864
Southern California	420,565	138,605	281,960	401,516	137,667	263,849	320,749	103,925	216,824
Washington DC	446,122	143,800	302,322	448,520	140,708	307,812	247,880	75,580	172,300
Non-core	100,732	37,451	63,281	97,380	36,483	60,897	128,816	48,548	80,268
Total same store	2,475,933	830,697	1,645,236	2,374,350	815,865	1,558,485	1,693,239	587,037	1,106,202
Non-same store/other (2) (3)									
Boston	3,635	848	2,787	2,728	651	2,077	—	—	—
Denver	—	—	—	—	—	—	1,325	429	896
New York	—	—	—	—	—	—	14,611	5,988	8,623
San Francisco	—	—	—	—	—	—	7,268	3,022	4,246
Seattle	13,507	4,421	9,086	4,387	1,336	3,051	4,747	1,510	3,237
South Florida	5,475	2,743	2,732	390	810	(420)	—	—	—
Southern California	43,118	17,755	25,363	15,016	6,846	8,170	3,040	1,179	1,861
Washington DC	24,193	7,936	16,257	13,562	4,086	9,476	13,124	3,984	9,140
Other (3)	39,450	13,735	25,715	59,994	34,903	25,091	575	17,695	(17,120)
Total non-same store/other	129,378	47,438	81,940	96,077	48,632	47,445	44,690	33,807	10,883
Archstone pre-ownership (4)									
	—	—	—	(92,423)	(36,729)	(55,694)	—	—	—
Total	\$ 2,605,311	\$ 878,135	\$ 1,727,176	\$ 2,378,004	\$ 827,768	\$ 1,550,236	\$ 1,737,929	\$ 620,844	\$ 1,117,085

- (1) For the years ended December 31, 2014 and 2013, same store primarily includes all properties acquired or completed and stabilized prior to January 1, 2013, less properties subsequently sold, which represented 97,911 apartment units. Also includes 18,465 stabilized apartment units acquired in the Archstone Acquisition that are owned and managed by the Company. For the year ended December 31, 2012, same store primarily includes all properties acquired or completed and stabilized prior to January 1, 2012, less properties subsequently sold, which represented 80,247 apartment units.
- (2) For the years ended December 31, 2014 and 2013, non-same store primarily includes properties acquired after January 1, 2013, plus any properties in lease-up and not stabilized as of January 1, 2013, but excludes 18,465 stabilized apartment units acquired in the Archstone Acquisition that are owned and managed by the Company. For the year December 31, 2012, non-same store primarily includes properties acquired after January 1, 2012, plus any properties in lease-up and not stabilized as of January 1, 2012.
- (3) Other includes development, other corporate operations and operations prior to sale for properties sold in 2014 that do not meet the new discontinued operations criteria.
- (4) Represents pro forma Archstone pre-ownership results for the period January 1, 2013 to February 27, 2013 that is included in 2013 same store results.

	Year Ended December 31, 2014		Year Ended December 31, 2013	
	Total Assets	Capital Expenditures	Total Assets	Capital Expenditures
Same store (1)				
Boston	\$ 1,923,540	\$ 19,575	\$ 1,984,745	\$ 17,625
Denver	520,537	5,863	541,480	5,384
New York	4,647,269	22,118	4,771,001	12,006
San Francisco	2,718,174	26,995	2,793,390	21,756
Seattle	1,032,140	14,570	1,061,118	7,940
South Florida	1,135,552	14,335	1,170,931	14,351
Southern California	2,910,934	26,975	3,010,786	19,852
Washington DC	4,223,590	42,927	4,339,246	24,506
Non-core	408,486	5,675	427,108	3,528
Total same store	19,520,222	179,033	20,099,805	126,948
Non-same store/other (2) (3)				
Boston	48,323	699	49,372	102
Seattle	318,488	1,115	182,745	55
South Florida	67,833	8	68,987	1
Southern California	747,438	1,780	411,302	648
Washington DC	301,902	2,147	301,623	439
Other (3)	1,946,408	1,175	1,720,711	7,623
Total non-same store/other	3,430,392	6,924	2,734,740	8,868
Total	\$ 22,950,614	\$ 185,957	\$ 22,834,545	\$ 135,816

- (1) Same store primarily includes all properties acquired or completed and stabilized prior to January 1, 2013, less properties subsequently sold, which represented 97,911 apartment units. Also includes 18,465 stabilized apartment units acquired in the Archstone Acquisition that are owned and managed by the Company.
- (2) Non-same store primarily includes properties acquired after January 1, 2013, plus any properties in lease-up and not stabilized as of January 1, 2013, but excludes 18,465 stabilized apartment units acquired in the Archstone Acquisition that are owned and managed by the Company.
- (3) Other includes development, other corporate operations and capital expenditures for properties sold.

Note: Markets/Metro Areas included in the above Southern California and Non-core segments are as follows:

(a) Southern California – Los Angeles, Orange County and San Diego.

(b) Non-core – Inland Empire, CA, New England (excluding Boston), Orlando and Phoenix.

The following table presents a reconciliation of NOI from our rental real estate specific to continuing operations for the years ended December 31, 2014, 2013 and 2012, respectively (amounts in thousands):

	Year Ended December 31,		
	2014	2013	2012
Rental income	\$ 2,605,311	\$ 2,378,004	\$ 1,737,929
Property and maintenance expense	(473,098)	(449,427)	(332,219)
Real estate taxes and insurance expense	(325,401)	(293,999)	(206,723)
Property management expense	(79,636)	(84,342)	(81,902)
Total operating expenses	(878,135)	(827,768)	(620,844)
Net operating income	\$ 1,727,176	\$ 1,550,236	\$ 1,117,085

18. Subsequent Events/Other

Subsequent Events

Subsequent to December 31, 2014, the Company:

- Sold three properties consisting of 550 apartment units for \$145.4 million;
- Repaid \$61.5 million in mortgage loans;
- Entered into \$50.0 million of forward starting swaps to hedge changes in interest rates related to future secured or unsecured debt issuances; and
- Repurchased and retired 196,400 Series K Preferred Shares with a par value of \$9.82 million for total cash consideration of approximately \$12.7 million, incurring a cash charge of approximately \$2.8 million which will be recorded as a premium on the redemption of preferred shares.

On February 2, 2015, the Operating Partnership entered into an unsecured commercial paper note program in the United States. Under the terms of this program, the Operating Partnership may issue, from time to time, unsecured commercial paper notes up to a maximum aggregate outstanding of \$500.0 million. The notes will be sold under customary terms in the United States commercial paper note market and will rank pari passu with all of the Operating Partnership's other unsecured senior indebtedness.

Other

During the years ended December 31, 2014, 2013 and 2012, the Company incurred charges of \$0.4 million, \$0.3 million and \$7.0 million, respectively, related to property acquisition costs, such as survey, title and legal fees, on the acquisition of operating properties (excluding the Archstone Transaction) and \$3.6 million, \$5.2 million and \$9.0 million, respectively, related to the write-off of various pursuit and out-of-pocket costs for terminated acquisition, disposition and development transactions. These costs, totaling \$4.0 million, \$5.5 million and \$16.0 million, respectively, are included in other expenses in the accompanying consolidated statements of operations and comprehensive income. See Note 4 for details on the property acquisition costs related to the Archstone Transaction.

During the year ended December 31, 2014, the Company received \$2.8 million for the settlement of various litigation/insurance claims, which are included in interest and other income in the accompanying consolidated statements of operations and comprehensive income.

During the year ended December 31, 2013, the Company sold a technology investment it had previously written off, receiving proceeds of \$2.1 million that were recorded as a realized gain on sale and are included in interest and other income in the accompanying consolidated statements of operations and comprehensive income.

During the year ended December 31, 2012, the Company settled a dispute with the owners of a land parcel for \$4.2 million, which is included in other expenses in the accompanying consolidated statements of operations and comprehensive income.

In June 2012, the Company received \$150.0 million in Archstone-related termination fees subject to certain contingencies. Consistent with the resolution of these contingencies, the Company recognized \$70.0 million of these fees as interest and other income in July 2012 and recognized the remaining \$80.0 million as interest and other income in October 2012.

During the year ended December 31, 2011, the Company disposed of its corporate housing business for a sales price of approximately \$4.0 million, of which the Company provided \$2.0 million of seller financing to the buyer. At the time of sale, the full amount of the seller financing was reserved against and the related gain was deferred. During the year ended December 31, 2013, the Company collected \$1.5 million, which represented its final reimbursement of the \$2.0 million of seller financing. During the year ended December 31, 2012, the Company collected \$0.3 million on the note receivable. The Company has recognized a cumulative net gain on the sale of approximately \$2.9 million.

19. Quarterly Financial Data (Unaudited)

Equity Residential

The following unaudited quarterly data has been prepared on the basis of a December 31 year-end. Amounts are in thousands, except for per share amounts.

2014	First Quarter 3/31	Second Quarter 6/30	Third Quarter 9/30	Fourth Quarter 12/31
Total revenues	\$ 633,442	\$ 652,568	\$ 664,078	\$ 664,660
Operating income	199,259	228,310	243,274	250,532
Income from continuing operations	81,680	117,210	231,252	226,959
Discontinued operations, net	1,052	510	(62)	82
Net income *	82,732	117,720	231,190	227,041
Net income available to Common Shares	78,099	111,654	220,707	216,703
Earnings per share – basic:				
Net income available to Common Shares	\$ 0.22	\$ 0.31	\$ 0.61	\$ 0.60
Weighted average Common Shares outstanding	360,470	360,809	361,409	362,018
Earnings per share – diluted:				
Net income available to Common Shares	\$ 0.22	\$ 0.31	\$ 0.61	\$ 0.59
Weighted average Common Shares outstanding	376,384	377,118	377,954	378,886

2013	First Quarter 3/31	Second Quarter 6/30	Third Quarter 9/30	Fourth Quarter 12/31
Total revenues	\$ 504,722	\$ 617,217	\$ 626,629	\$ 639,134
Operating income	104,254	63,986	120,405	223,677
(Loss) income from continuing operations	(165,339)	(58,511)	(13,465)	69,141
Discontinued operations, net	1,226,373	395,243	405,182	46,729
Net income *	1,061,034	336,732	391,717	115,870
Net income available to Common Shares	1,016,650	323,723	376,155	109,940
Earnings per share – basic:				
Net income available to Common Shares	\$ 3.01	\$ 0.90	\$ 1.05	\$ 0.31
Weighted average Common Shares outstanding	337,532	359,653	359,811	359,919
Earnings per share – diluted:				
Net income available to Common Shares	\$ 3.01	\$ 0.90	\$ 1.05	\$ 0.30
Weighted average Common Shares outstanding	337,532	359,653	359,811	375,860

* The Company did not have any extraordinary items or cumulative effect of change in accounting principle during the years ended December 31, 2014 and 2013. Therefore, income before extraordinary items and cumulative effect of change in accounting principle is not shown as it was equal to the net income amounts disclosed above.

ERP Operating Limited Partnership

The following unaudited quarterly data has been prepared on the basis of a December 31 year-end. Amounts are in thousands, except for per Unit amounts.

2014	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
	3/31	6/30	9/30	12/31
Total revenues	\$ 633,442	\$ 652,568	\$ 664,078	\$ 664,660
Operating income	199,259	228,310	243,274	250,532
Income from continuing operations	81,680	117,210	231,252	226,959
Discontinued operations, net	1,052	510	(62)	82
Net income *	82,732	117,720	231,190	227,041
Net income available to Units	81,192	116,096	229,445	225,261
Earnings per Unit – basic:				
Net income available to Units	\$ 0.22	\$ 0.31	\$ 0.61	\$ 0.60
Weighted average Units outstanding	374,201	374,551	375,116	375,711
Earnings per Unit – diluted:				
Net income available to Units	\$ 0.22	\$ 0.31	\$ 0.61	\$ 0.59
Weighted average Units outstanding	376,384	377,118	377,954	378,886

2013	First Quarter	Second Quarter	Third Quarter	Fourth Quarter
	3/31	6/30	9/30	12/31
Total revenues	\$ 504,722	\$ 617,217	\$ 626,629	\$ 639,134
Operating income	104,254	63,986	120,405	223,677
(Loss) income from continuing operations	(165,339)	(58,511)	(13,465)	69,141
Discontinued operations, net	1,226,373	395,243	405,182	46,729
Net income *	1,061,034	336,732	391,717	115,870
Net income available to Units	1,059,973	336,511	390,991	114,271
Earnings per Unit – basic:				
Net income available to Units	\$ 3.01	\$ 0.90	\$ 1.05	\$ 0.31
Weighted average Units outstanding	351,255	373,403	373,547	373,643
Earnings per Unit – diluted:				
Net income available to Units	\$ 3.01	\$ 0.90	\$ 1.05	\$ 0.30
Weighted average Units outstanding	351,255	373,403	373,547	375,860

* The Operating Partnership did not have any extraordinary items or cumulative effect of change in accounting principle during the years ended December 31, 2014 and 2013. Therefore, income before extraordinary items and cumulative effect of change in accounting principle is not shown as it was equal to the net income amounts disclosed above.

EQUITY RESIDENTIAL
ERP OPERATING LIMITED PARTNERSHIP
Schedule III - Real Estate and Accumulated Depreciation
Overall Summary
December 31, 2014

	Properties (H)	Units (H)	Investment in Real Estate, Gross	Accumulated Depreciation	Investment in Real Estate, Net	Encumbrances (1)
Wholly Owned Unencumbered	263	69,217	\$ 18,538,492,146	\$ (3,650,524,741)	\$ 14,887,967,405	\$ —
Wholly Owned Encumbered	104	29,923	8,113,776,123	(1,587,799,207)	6,525,976,916	4,726,035,749
Wholly Owned Properties	367	99,140	26,652,268,269	(5,238,323,948)	21,413,944,321	4,726,035,749
Partially Owned Unencumbered	8	1,505	575,092,221	(77,534,358)	497,557,863	—
Partially Owned Encumbered	11	2,266	448,022,434	(116,947,029)	331,075,405	360,479,262
Partially Owned Properties	19	3,771	1,023,114,655	(194,481,387)	828,633,268	360,479,262
Total Unencumbered Properties	271	70,722	19,113,584,367	(3,728,059,099)	15,385,525,268	—
Total Encumbered Properties	115	32,189	8,561,798,557	(1,704,746,236)	6,857,052,321	5,086,515,011
Total Consolidated Investment in Real Estate	386	102,911	\$ 27,675,382,924	\$ (5,432,805,335)	\$ 22,242,577,589	\$ 5,086,515,011

(1) See attached Encumbrances Reconciliation.

EQUITY RESIDENTIAL
ERP OPERATING LIMITED PARTNERSHIP
Schedule III - Real Estate and Accumulated Depreciation
Encumbrances Reconciliation
December 31, 2014

Portfolio/Entity Encumbrances	Number of Properties Encumbered by	See Properties With Note:	Partially Owned Encumbrances	Wholly Owned Encumbrances	Total Amount
EQR-Fanwell 2007 LP	5	I	\$ —	\$ 300,000,000	\$ 300,000,000
EQR-Wellfan 2008 LP (R)	12	J	—	550,000,000	550,000,000
ASN-Fannie Mae 3	5	K	24,840,581	449,338,962	474,179,543
Archstone Master Property Holdings LLC	13	L	—	800,000,000	800,000,000
Portfolio/Entity Encumbrances	35		24,840,581	2,099,338,962	2,124,179,543
Individual Property Encumbrances			335,638,681	2,626,696,787	2,962,335,468
Total Encumbrances per Financial Statements			\$ 360,479,262	\$ 4,726,035,749	\$ 5,086,515,011

EQUITY RESIDENTIAL
ERP OPERATING LIMITED PARTNERSHIP
Schedule III – Real Estate and Accumulated Depreciation
(Amounts in thousands)

The changes in total real estate for the years ended December 31, 2014, 2013 and 2012 are as follows:

	2014	2013	2012
Balance, beginning of year	\$ 26,800,948	\$ 21,008,429	\$ 20,407,946
Acquisitions and development	1,121,423	9,273,492	1,250,633
Improvements	191,243	139,950	161,460
Dispositions and other	(438,231)	(3,620,923)	(811,610)
Balance, end of year	<u>\$ 27,675,383</u>	<u>\$ 26,800,948</u>	<u>\$ 21,008,429</u>

The changes in accumulated depreciation for the years ended December 31, 2014, 2013 and 2012 are as follows:

	2014	2013	2012
Balance, beginning of year	\$ 4,807,709	\$ 4,912,221	\$ 4,539,583
Depreciation	758,861	1,013,353	684,992
Dispositions and other	(133,765)	(1,117,865)	(312,354)
Balance, end of year	<u>\$ 5,432,805</u>	<u>\$ 4,807,709</u>	<u>\$ 4,912,221</u>

EQUITY RESIDENTIAL
ERP OPERATING LIMITED PARTNERSHIP
Schedule III - Real Estate and Accumulated Depreciation
December 31, 2014

Description	Apartment Name	Location	Retail/ Commercial Space (G)	Date of Construction	Units (H)	Initial Cost to Company			Gross Amount Carried at Close of Period 12/31/14			Total (B)	Accumulated Depreciation (C)	Investment in Real Estate, Net at 12/31/14 (B)	Encumbrances	
						Land	Building & Fixtures	Building & Fixtures (E)	Land	Building & Fixtures (A)	Building & Fixtures (A)					
Wholly Owned Unencumbered:																
100 K Street		Washington, D.C.	—	(F)	—	\$ 15,600,000	\$ 1,949,701	\$ —	\$ 15,600,000	\$ 1,949,701	\$ —	\$ —	\$ —	\$ 17,549,701	\$ —	
1111 Belle Pre (fka The Madison)	Y	Alexandria, VA	Y	2014	360	18,937,702	92,495,595	17,838	18,937,702	92,513,433	111,451,135	(3,422,538)	108,028,597	—		
1210 Mass	Y	Washington, D.C.	Y	2004	144	9,213,512	36,559,189	6,105,334	9,213,512	37,169,723	46,383,235	(12,689,430)	33,693,805	—		
1401 E. Madison	—	Seattle, WA	—	(F)	—	10,322,187	1,019,404	—	10,322,187	1,019,404	11,341,591	—	11,341,591	—		
1500 Mass Ave	Y	Washington, D.C.	Y	1951	556	54,638,298	40,361,702	13,296,439	54,638,298	53,658,141	108,296,439	(14,670,887)	93,625,552	—		
170 Amsterdam	Y	New York, NY	Y	(F)	—	—	97,371,663	—	—	97,371,663	97,371,663	—	97,371,663	—		
175 Kent	Y	Brooklyn, NY	Y	2011	113	22,037,831	53,962,169	1,072,648	22,037,831	55,034,817	77,072,648	(8,337,345)	68,735,303	—		
180 Montague (fka Brooklyn Heights)	Y	Brooklyn, NY	Y	2000	193	32,400,000	92,675,228	946,790	32,400,000	93,622,018	126,022,018	(10,067,159)	115,954,859	—		
1800 Oak (fka Rosslyn)	Y	Arlington, VA	Y	2003	314	31,400,000	109,005,734	1,424,829	31,400,000	110,430,563	141,830,563	(11,550,245)	130,280,318	—		
200 N Lemon Street	—	Anaheim, CA	—	(F)	—	5,865,235	2,802,003	—	5,865,235	2,802,003	8,667,238	—	8,667,238	—		
204-206 Pine Street/1610 2nd Avenue	—	Seattle, WA	—	(F)	—	22,106,465	18,015,203	—	22,106,465	18,015,203	40,121,668	—	40,121,668	—		
2201 Pershing Drive	Y	Arlington, VA	Y	2012	188	11,321,198	49,316,482	2,018,023	11,321,198	51,334,505	62,655,703	(4,704,104)	57,951,599	—		
2201 Wilson	Y	Arlington, VA	Y	2000	219	21,900,000	78,724,663	1,155,814	21,900,000	79,880,477	101,780,477	(8,243,035)	93,537,442	—		
2400 M St	Y	Washington, D.C.	Y	2006	359	30,006,593	114,013,785	3,170,237	30,006,593	117,184,022	147,190,615	(37,361,925)	109,828,690	—		
340 Fremont (fka Rincon Hill)	—	San Francisco, CA	—	(F)	—	42,000,000	64,972,143	—	42,000,000	64,972,143	106,972,143	—	106,972,143	—		
420 East 80th Street	—	New York, NY	—	1961	155	39,277,000	23,026,984	3,746,938	39,277,000	26,773,922	66,050,922	(10,547,486)	55,503,436	—		
425 Mass	Y	Washington, D.C.	Y	2009	559	28,150,000	138,600,000	3,341,423	28,150,000	141,941,423	170,091,423	(29,744,846)	140,346,577	—		
443 - 459 Eye Street	—	Washington, D.C.	—	(F)	—	12,671,446	7,660,628	—	12,671,446	7,660,628	20,332,074	—	20,332,074	—		
4855 Edgemoor Lane	—	Bethesda, MD	—	(F)	—	—	520,879	—	—	520,879	520,879	—	520,879	—		
4th and Hill	—	Los Angeles, CA	—	(F)	—	13,131,456	1,242,358	—	13,131,456	1,242,358	14,373,814	—	14,373,814	—		
600 Washington	Y	New York, NY	Y	2004	135	32,852,000	43,140,551	394,984	32,852,000	43,535,535	76,387,535	(15,049,427)	61,338,108	—		
660 Washington (fka Boston Common)	Y	Boston, MA	Y	2006	420	106,100,000	166,311,679	785,303	106,100,000	167,096,982	273,196,982	(18,440,877)	254,756,105	—		
70 Greene	Y	Jersey City, NJ	Y	2010	480	28,108,899	25,694,402	648,362	28,108,899	23,758,764	265,698,663	(41,945,093)	223,753,570	—		
71 Broadway	Y	New York, NY	Y	1997	238	22,611,600	77,492,171	11,705,700	22,611,600	89,197,871	111,809,471	(32,081,951)	79,727,520	—		
77 Bluxome	—	San Francisco, CA	—	2007	102	5,249,124	18,609,876	91,584	5,249,124	18,701,460	23,950,584	(2,715,377)	21,235,207	—		
777 Sixth	Y	New York, NY	Y	2002	294	65,352,706	65,747,294	1,569,464	65,352,706	67,316,758	132,669,464	(19,832,874)	112,836,590	—		
801 Brannan	—	San Francisco, CA	—	(F)	—	42,367,171	10,605,097	—	42,367,171	10,605,097	52,972,268	—	52,972,268	—		
88 Hillside	Y	Daly City, CA	Y	2011	95	7,786,800	31,587,325	1,440,789	7,786,800	33,028,114	40,814,914	(4,524,720)	36,290,194	—		
Abington Glen	—	Abington, MA	—	1968	90	553,105	3,697,396	2,640,482	553,105	6,337,878	6,890,983	(4,166,796)	2,724,187	—		
Agoura Hills	—	Agoura Hills, CA	—	1985	178	16,700,000	30,103,716	199,116	16,700,000	30,302,832	47,002,832	(4,124,770)	42,878,062	—		
Alban Towers	—	Washington, D.C.	—	1934	229	18,900,000	89,794,201	209,270	18,900,000	90,003,471	108,903,471	(9,591,406)	99,312,065	—		
Arbor Terrace	—	Sunnyvale, CA	—	1979	175	9,057,300	18,483,642	2,555,686	9,057,300	21,039,328	30,096,628	(12,373,084)	17,723,544	—		
Arboretum (MA)	—	Canton, MA	—	1989	156	4,685,900	10,992,751	3,419,397	4,685,900	14,412,148	19,098,048	(8,193,657)	10,904,391	—		
Artisan on Second	—	Los Angeles, CA	—	2008	118	8,000,400	36,074,600	389,768	8,000,400	36,464,368	44,464,768	(6,430,450)	38,034,318	—		
Artistry Emeryville (fka Emeryville)	—	Emeryville, CA	—	1994	261	12,300,000	61,466,367	1,320,923	12,300,000	62,787,190	75,087,190	(7,113,591)	67,973,599	—		
Ashton, The	—	Corona Hills, CA	—	1986	492	2,594,264	33,042,397	6,987,399	2,594,264	40,029,796	42,624,060	(24,912,155)	17,711,905	—		
Avenue Two	—	Redwood City, CA	—	1972	123	7,995,000	18,005,000	1,462,589	7,995,000	19,467,589	27,462,589	(3,258,935)	24,206,654	—		
Azure (fka Mission Bay-Block 13)	—	San Francisco, CA	—	(F)	—	32,855,115	113,753,227	—	32,855,115	113,753,227	146,608,842	—	146,608,842	—		
Bali Park Lofts	Y	Denver, CO	Y	2003	354	5,481,556	51,658,741	4,682,528	5,481,556	56,341,269	61,822,825	(21,540,968)	40,281,857	—		
Barrington Place	—	Oviedo, FL	—	1998	233	6,990,000	15,740,825	3,018,496	6,990,000	18,759,321	25,749,321	(9,212,819)	16,536,502	—		
Bay Hill	—	Long Beach, CA	—	2002	160	7,600,000	27,437,239	963,766	7,600,000	28,400,945	36,000,945	(10,977,611)	25,023,334	—		
Baytree, The	—	New York, NY	—	2010	302	114,351,405	165,648,595	593,292	114,351,405	166,241,887	280,593,292	(23,101,995)	257,491,297	—		
Bella Terra	Y	Mukilteo, WA	Y	2002	235	5,686,861	26,070,540	1,142,423	5,686,861	27,212,963	32,899,824	(10,954,172)	21,945,652	—		
Belle Arts Condominium Homes, LLC	—	Bellevue, WA	—	2000	1	63,158	248,929	(6,320)	63,158	243,609	306,767	—	306,767	—		
Belle Fontaine	—	Marina Del Rey, CA	—	2003	102	9,098,808	28,770,192	236,115	9,098,808	28,937,307	38,036,115	(4,398,214)	33,637,901	—		
Berkeley Land	—	Berkeley, CA	—	(F)	—	13,908,910	8,409,958	—	13,908,910	8,409,958	22,318,868	—	22,318,868	—		
Bredford Apartments	—	Newington, CT	—	1964	64	401,091	2,681,210	904,877	401,091	3,586,087	3,987,178	(1,902,145)	2,085,033	—		

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Description	Apartment Name	Location	Retail/ Commercial Space (C)	Date of Construction	Units (H)	Initial Cost to Company			Gross Amount Carried at Close of Period 12/31/14			Investment in Real Estate, Net of 12/31/14 (B)	Encumbrances
						Land	Building & Fixtures	Building & Fixtures (A)	Land	Building & Fixtures (A)	Building & Fixtures (A)		
Bratwater at Marina Del Rey	Marina Del Rey, CA	224	—	1964/2013	224	73,040,897	390,829	73,431,726	—	73,431,726	(8,397,690)	65,034,036	—
Briar Knoll Apts	Vernon, CT	150	—	1986	150	928,972	2,440,679	928,972	8,630,667	8,630,667	(4,376,105)	5,203,534	—
Briarwood (CA)	Sunnyvale, CA	192	—	1985	192	9,991,500	22,247,278	9,991,500	25,654,952	25,654,952	(13,931,009)	21,715,433	—
Briford Lakes II	Greensboro, NC	(F)	—	(F)	—	1,100,564	792,508	1,100,564	792,508	1,893,072	(1,893,072)	—	—
Brooklyner (Iba 111 Lawrence)	Brooklyn, NY	490	Y	2010	490	40,099,922	221,438,631	785,785	40,099,922	222,224,416	(30,934,466)	231,389,872	—
Brookside (CO)	Boulder, CO	144	—	1993	144	3,600,400	10,211,159	2,708,411	3,600,400	12,919,570	(7,278,630)	9,241,340	—
Cambridge Park	Cambridge, MA	312	Y	2002	312	31,200,000	106,048,587	1,280,508	31,200,000	107,329,095	(11,557,359)	126,971,736	—
Carlyle Mill	Alexandria, VA	317	—	2002	317	10,000,000	51,367,913	5,851,009	10,000,000	57,218,922	(23,791,982)	43,426,940	—
Cascade	Seattle, WA	(F)	—	(F)	—	23,751,564	10,791,356	23,751,564	10,791,356	34,542,920	(34,542,920)	—	—
Centennial (Iba Centennial Court & Centennial Tower)	Seattle, WA	408	Y	1991/2001	408	9,700,000	70,080,378	6,937,805	9,700,000	77,018,183	(27,564,879)	59,153,304	—
Centre Club	Ontario, CA	312	—	1994	312	5,616,000	23,485,891	3,450,905	5,616,000	26,936,796	(32,552,796)	18,654,845	—
Centre Club II	Ontario, CA	100	—	2002	100	1,820,000	8,197,477	1,820,000	1,820,000	10,348,645	(4,700,524)	7,468,121	—
Church Corner	Cambridge, MA	85	Y	1987	85	5,220,000	16,744,643	1,800,805	5,220,000	18,545,448	(7,065,181)	16,700,267	—
Ciara Crest	Denver, CO	480	—	1996	480	4,803,100	34,894,898	5,414,548	4,803,100	40,309,446	(24,419,410)	20,693,136	—
City Gate at Cupertino (Iba Cupertino)	Cupertino, CA	311	—	1998	311	40,400,000	95,937,046	1,779,973	40,400,000	97,177,019	(10,309,105)	127,807,914	—
City Pointe	Fallerton, CA	183	Y	2004	183	6,863,792	36,476,208	721,681	6,863,792	37,197,889	(9,178,639)	34,883,042	—
City Square Bellevue (Iba Bellevue)	Bellevue, WA	191	Y	1998	191	15,100,000	41,876,257	2,050,589	15,100,000	43,926,826	(4,422,723)	54,604,103	—
Cleo, The	Los Angeles, CA	92	—	1989	92	6,615,467	14,829,335	3,773,750	6,615,467	18,603,585	(7,103,987)	18,114,565	—
Coconut Palm Club	Coconut Creek, FL	301	—	1992	301	3,001,700	17,678,928	4,041,006	3,001,700	21,719,934	(24,721,634)	11,848,082	—
Colorado Pointe	Denver, CO	193	—	2006	193	5,790,000	28,815,607	752,433	5,790,000	29,568,040	(10,517,365)	24,840,675	—
Copper Canyon	Highlands Ranch, CO	222	—	1999	222	1,442,212	16,251,114	1,772,671	1,442,212	18,023,785	(9,990,871)	9,475,126	—
Corcoran House at Dupont Circle (Iba Dupont Circle)	Washington, D.C.	137	Y	1961	137	13,500,000	26,913,113	791,502	13,500,000	27,704,615	(3,669,329)	37,535,286	—
Courthouse Plaza	Arlington, VA	396	Y	1990	396	—	87,386,024	3,025,937	—	90,411,961	(11,097,765)	79,314,196	—
Cove at Boynton Beach I	Boynton Beach, FL	252	—	1996	252	12,600,000	31,469,651	4,584,960	12,600,000	36,054,611	(15,408,055)	33,246,556	—
Cove at Boynton Beach II	Boynton Beach, FL	296	—	1998	296	14,800,000	37,874,719	—	14,800,000	37,874,719	(4,615,674)	38,059,045	—
Creekside (San Mateo)	San Mateo, CA	192	—	1985	192	9,606,600	21,193,232	3,609,414	9,606,600	24,802,646	(13,787,401)	20,621,845	—
Cronins Landing	Walham, MA	281	Y	1998	281	32,300,000	85,119,324	1,108,920	32,300,000	86,228,244	(118,528,244)	108,899,239	—
Crystal Place	Arlington, VA	181	—	1986	181	17,200,000	47,918,975	822,173	17,200,000	48,741,148	(6,941,148)	60,573,095	—
Darmouth Woods	Lakewood, CO	201	—	1990	201	1,609,800	10,832,754	2,497,450	1,609,800	13,330,184	(8,473,402)	6,466,582	—
Dean Estates	Taunton, MA	58	—	1984	58	498,080	3,329,560	809,096	498,080	4,138,656	(4,636,736)	2,361,191	—
Deerwood (Corona)	Corona, CA	316	—	1992	316	4,742,200	20,272,892	4,430,978	4,742,200	24,703,870	(15,468,543)	13,977,527	—
Engle Canyon	Chino Hills, CA	252	—	1985	252	1,808,900	16,274,361	7,553,015	1,808,900	23,827,376	(15,121,257)	10,515,019	—
Edgemont at Bethesda Metro	Bethesda, MD	122	—	1989	122	13,092,552	43,907,448	\$25,086	13,092,552	44,432,534	(57,525,086)	50,717,724	—
Elvée	Glenade, CA	208	Y	2013	208	14,080,560	56,419,440	79,091	14,080,560	56,498,531	(2,964,122)	67,614,969	—
Emerson Place	Boston, MA	444	Y	2002	444	14,855,000	57,566,636	16,797,224	14,855,000	74,363,860	(47,115,657)	42,103,203	—
Encinitas Heights (Iba Encinitas)	Encinitas, CA	120	—	2002	120	12,000,000	29,207,497	211,769	12,000,000	29,419,266	(3,528,264)	37,891,002	—
Enclave at Waterways	Deerfield Beach, FL	300	—	1998	300	15,000,000	33,194,606	2,023,348	15,000,000	35,217,924	(13,576,836)	36,641,088	—
Enclave at Winston Park	Coconut Creek, FL	278	—	1995	278	5,124,830	19,939,324	5,124,830	5,124,830	25,064,154	(11,489,835)	19,134,319	—
Enclave at Sherman Oaks, The	Sherman Oaks, CA	174	—	1988	174	8,700,000	25,446,003	985,534	8,700,000	26,431,537	(5,201,465)	29,930,072	—
Estates at Tanglewood	Westminster, CO	504	—	2003	504	7,560,000	51,256,538	2,870,210	7,560,000	54,126,748	(20,000,446)	41,686,302	—
Estates at Wellington Green	Wellington, FL	400	—	2003	400	20,000,000	64,790,850	2,415,710	20,000,000	67,206,560	(24,828,948)	62,377,612	—
Fountains at Emerald Park (Iba Emerald Park)	Dublin, CA	324	—	2000	324	25,900,000	83,986,217	329,083	25,900,000	84,315,300	(110,215,300)	100,796,500	—
Fox Hill Apartments	Enfield, CT	168	—	1974	168	1,129,018	7,547,256	2,038,591	1,129,018	9,585,847	(10,714,865)	5,653,841	—
Front Center	Freemont, CA	322	Y	2008	322	25,800,000	78,753,114	1,138,054	25,800,000	79,891,168	(8,436,511)	97,254,657	—
Gables Grand Plaza	Conal Gables, FL	195	Y	1992	195	—	7,243,495	—	—	51,844,495	(20,895,735)	30,948,760	—
Gallery, The	Hermosa Beach, CA	169	—	1971	169	181,440,000	46,567,941	2,170,023	181,440,000	48,737,964	(16,524,852)	50,357,112	—
Gatehouse at Pine Lake	Pembroke Pines, FL	296	—	1990	296	1,896,600	17,070,795	7,050,209	1,896,600	24,121,004	(26,017,604)	11,619,163	—
Gatehouse on the Green	Plantation, FL	312	—	1990	312	2,228,200	20,056,270	8,529,397	2,228,200	28,585,667	(17,655,268)	13,158,599	—

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					Land	Building & Fixtures	Building & Fixtures	Land	Building & Fixtures (A)	Total (B)			
Gates of Redmond	Redmond, WA	—	1979	180	2,306,100	12,064,015	5,008,026	2,306,100	17,072,041	19,378,141	(10,668,900)	8,709,641	—
Gateway Court Yard	San Francisco, CA	—	1990	164	1,722,400	15,471,429	3,464,905	1,722,400	18,935,834	20,658,234	(11,005,136)	9,653,098	—
Glen Meadow	Franklin, MA	—	1971	288	2,339,330	16,133,588	3,991,967	2,339,330	20,125,555	22,464,885	(11,374,011)	11,090,874	—
Governors Green	Bowie, MD	—	1999	478	19,845,000	73,335,916	1,412,260	19,845,000	74,748,176	94,593,176	(23,032,994)	71,560,182	—
Greenfield Village	Rocky Hill, CT	—	1965	151	911,534	6,093,418	773,225	911,534	6,866,643	7,778,177	(3,622,565)	4,155,812	—
Greenwood Park	Centennial, CO	—	1994	291	4,365,000	38,372,440	2,833,754	4,365,000	41,206,194	45,571,194	(13,229,764)	32,341,430	—
Greenwood Plaza	Centennial, CO	—	1996	266	3,990,000	35,846,708	2,744,839	3,990,000	38,591,547	42,581,547	(12,762,175)	29,819,372	—
Hammocks Place	Miami, FL	—	1986	296	319,180	12,513,467	5,338,503	319,180	17,851,970	18,171,150	(12,636,539)	5,534,611	—
Hampshire Place	Los Angeles, CA	—	1989	259	10,806,000	30,355,330	3,447,199	10,806,000	33,782,529	44,588,529	(12,995,633)	31,592,896	—
Harbor Steps	Seattle, WA	Y	2000	758	59,387,158	158,829,432	14,399,390	59,387,158	173,228,822	232,615,980	(59,958,870)	172,657,110	—
Heritage at Stone Ridge	Burlington, MA	—	2005	180	10,800,000	31,808,535	1,240,736	10,800,000	33,049,071	43,849,071	(11,857,633)	31,991,438	—
Heron Pointe	Lynwood, WA	—	1999	197	6,895,000	18,983,597	885,040	6,895,000	19,868,637	26,763,637	(8,025,318)	18,738,319	—
Heritage Ridge	Boynton Beach, FL	—	1989	192	1,546,700	7,774,676	2,523,556	1,546,700	10,298,232	11,844,932	(6,663,332)	5,181,600	—
Hesby	North Hollywood, CA	—	2013	308	23,299,892	102,700,108	53,278	23,299,892	102,753,386	126,053,278	(3,116,198)	122,937,080	—
High Meadow	Ellington, CT	—	1975	100	583,679	3,901,774	1,204,674	583,679	5,106,448	5,690,127	(2,657,875)	3,032,552	—
Highland Glen	Westwood, MA	—	1979	180	2,229,095	16,828,153	2,784,639	2,229,095	19,612,792	21,841,887	(10,224,890)	11,616,997	—
Highland Glen II	Westwood, MA	—	2007	102	—	19,875,857	168,257	—	20,044,114	20,044,114	(5,731,956)	14,312,178	—
Highlands at Cherry Hill	Cherry Hills, NJ	—	2002	170	6,800,000	21,459,108	908,619	6,800,000	22,367,727	29,167,727	(8,000,482)	21,167,245	—
Highlands at South Plainfield	South Plainfield, NJ	—	2000	252	10,800,000	37,526,912	1,066,617	10,800,000	38,593,529	48,673,529	(13,169,823)	35,503,706	—
Hikari	Los Angeles, CA	Y	2007	128	9,435,760	32,564,240	226,533	9,435,760	32,790,593	42,226,353	(5,483,065)	36,743,288	—
Hudson Crossing	New York, NY	Y	2003	259	23,420,000	69,977,699	1,911,448	23,420,000	71,889,147	95,309,147	(25,933,022)	69,376,125	—
Hudson Crossing II	New York, NY	—	(F)	—	10,599,286	361,404	—	10,599,286	361,404	10,960,690	—	10,960,690	—
Hudson Pointe	Jersey City, NJ	—	2003	182	5,550,000	41,114,074	2,675,247	5,550,000	43,789,321	49,139,321	(6,766,304)	32,373,017	—
Hunt Club II	Charlotte, NC	—	(F)	—	100,000	—	—	100,000	—	100,000	—	100,000	—
Huntington Park	Everett, WA	—	1991	381	1,597,500	14,367,864	5,321,606	1,597,500	19,689,470	21,286,970	(4,109,888)	7,177,082	—
Jia (fka Chinatown Gateway)	Los Angeles, CA	Y	2014	280	14,791,831	74,818,783	92,185	14,791,831	74,910,968	89,702,799	(3,493,876)	86,208,923	—
Junetion 47 (fka West Seattle)	Seattle, WA	Y	(F)	—	11,726,305	32,787,525	—	11,726,305	32,787,525	44,513,630	—	44,513,630	—
Kenwood Mevs	Burbank, CA	—	1991	141	14,100,000	24,662,883	3,139,424	14,100,000	27,802,307	41,902,307	(9,416,490)	32,485,817	—
Kings Colony (FL)	Miami, FL	—	1986	480	19,200,000	48,379,586	5,959,307	19,200,000	54,338,893	73,538,893	(20,308,990)	53,229,903	—
Landings at Pembroke Lakes	Pembroke Pines, FL	—	1989	358	17,900,000	24,460,989	5,417,847	17,900,000	29,878,836	47,778,836	(13,049,614)	34,729,222	—
Landings at Port Imperial	W. New York, NJ	—	1999	276	27,246,045	37,741,050	7,385,017	27,246,045	45,124,067	72,370,112	(23,206,569)	49,163,543	—
Legacy at Highlands Ranch	Highlands Ranch, CO	—	1999	422	6,330,000	37,557,013	2,638,356	6,330,000	40,195,369	46,525,369	(15,555,886)	30,969,483	—
Lincoln Heights	Quincy, MA	—	1991	356	5,928,400	33,595,262	11,650,955	5,928,400	45,246,217	51,174,617	(27,775,700)	23,398,917	—
Lofts 590	Arlington, VA	—	2005	212	20,100,000	67,909,023	103,786	20,100,000	68,012,809	88,112,809	(6,942,600)	81,170,209	—
Lofts at Kendall Square (fka Kendall Square)	Cambridge, MA	—	1998	186	23,300,000	78,445,657	2,018,131	23,300,000	80,463,788	103,763,788	(8,212,576)	95,551,212	—
Longacre House	New York, NY	Y	2000	293	73,170,045	53,962,510	1,359,584	73,170,045	55,322,094	128,492,139	(17,329,569)	111,162,570	—
Longfellow Place	Boston, MA	Y	1975	710	53,164,160	186,182,421	79,837,257	53,164,160	266,019,678	319,183,838	(143,763,840)	175,419,998	—
Mantana	New York, NY	Y	2012	98	22,346,513	61,501,158	261,029	22,346,513	61,762,187	84,108,700	(6,972,870)	77,135,830	—
Marina 41 (fka Marina Del Rey)	Marina Del Rey, CA	—	1973	623	—	168,842,442	3,512,278	—	172,354,720	172,354,720	(20,885,949)	151,468,771	—
Mariposa at Playa Del Rey (fka Playa Del Rey)	Playa Del Rey, CA	—	2004	354	60,900,000	89,311,482	2,751,781	60,900,000	92,063,263	152,963,263	(10,307,910)	142,655,353	—
Marquesa	Corona Hills, CA	—	1992	336	6,888,500	21,604,584	3,638,093	6,888,500	25,242,677	32,131,177	(15,261,218)	16,869,959	—
Marine, The	Bellevue, WA	—	1984	67	3,200,000	9,616,264	3,168,293	3,200,000	12,784,557	15,984,557	(4,645,681)	11,338,876	—
Milano Lofts	Los Angeles, CA	Y	1925/2006	99	8,125,216	27,378,784	337,583	8,125,216	27,716,367	35,841,583	(3,549,329)	32,292,254	—
Milkan	Irvine, CA	—	(F)	—	1,049,027	30,318,032	—	1,049,027	30,318,032	41,367,059	—	41,367,059	—
Miramar Lakes	Miramar, FL	—	2003	344	17,200,000	51,487,235	2,246,702	17,200,000	53,733,937	70,933,937	(19,418,255)	51,515,682	—
Mosaic at Lago Station	Hyattsville, MD	—	2008	242	4,120,800	42,477,297	543,227	4,120,800	43,020,524	47,141,324	(11,883,141)	35,258,183	—
Mozzate at Union Station	Los Angeles, CA	—	2007	272	8,500,000	52,529,446	1,415,603	8,500,000	53,945,049	62,445,049	(16,666,145)	45,778,904	—
Murray Hill Tower (fka Murray Hill)	New York, NY	Y	1974	270	75,800,000	102,705,401	2,298,858	75,800,000	105,004,259	180,804,259	(4,081,429)	166,722,830	—

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Description	Retail/ Commercial Space (G)	Date of Construction	Units (H)	Initial Cost to Company		Gross Amount Carried at Close of Period 12/31/14		Accumulated Depreciation (C)	Investment in Real Estate, Net at 12/31/14 (B)	Encumbrances		
				Land	Building & Fixtures	Land	Building & Fixtures (A)				Total (B)	
Red Road Commons	Y	2009	404	27,383,547	99,656,440	2,120,113	27,383,547	101,776,553	129,160,100	(18,087,040)	111,073,060	—
Redmont Court	—	1977	206	10,300,000	33,496,745	607,648	10,300,000	34,096,393	44,396,393	(3,981,275)	40,415,118	—
Regency Palms	—	1969	310	1,857,400	16,713,254	5,435,303	1,857,400	22,148,557	24,005,957	(15,007,785)	8,998,172	—
Renaissance Villas	Y	1998	34	2,458,000	4,502,000	140,950	2,458,000	4,682,950	7,140,950	(1,389,449)	5,751,501	—
Reserve at Ashley Lake	—	1990	440	3,520,400	23,332,494	6,923,362	3,520,400	30,255,856	33,776,256	(18,742,933)	15,033,323	—
Reserve at Mountain View (aka Mountain View)	—	2005	180	27,000,000	33,029,605	242,910	27,000,000	33,272,515	60,272,515	(4,243,783)	56,028,732	—
Reserve at Town Center II (WA)	—	2009	100	4,310,417	17,165,142	84,183	4,310,417	17,249,325	31,544,760	(3,154,760)	18,404,982	—
Reserve at Town Center III	Y	2014	95	2,089,388	19,174,300	1,431	2,089,388	19,175,731	21,265,119	(736,100)	20,529,019	—
Residences at Bayview	Y	2004	225	5,783,545	39,334,455	1,213,792	5,783,545	40,548,247	46,331,792	(9,079,046)	37,252,746	—
Residences at Westgate I (aka Westgate II)	Y	2014	252	17,859,785	106,746,558	—	17,859,785	106,746,558	124,606,343	(1,278,424)	123,327,919	—
Residences at Westgate II (aka Westgate III)	Y	(F)	321	12,118,061	33,542,963	—	12,118,061	33,542,963	45,661,024	—	45,661,024	—
Reunion at Redmond Ridge (aka Redmond Ridge)	—	2008	78	6,975,705	46,175,001	300,070	6,975,705	46,475,071	53,450,776	(11,417,545)	42,033,231	—
Rianna I	Y	2000	408	2,268,160	14,864,482	425,331	2,268,160	15,289,813	17,557,973	(3,897,325)	13,660,648	—
Ridgewood Village I&II	—	1997	408	11,809,300	34,004,048	4,650,898	11,809,300	38,654,946	50,464,446	(19,997,912)	30,466,534	—
Riva Terra I (aka Redwood Shores)	—	1986	304	34,963,355	84,587,658	957,762	34,963,355	85,545,420	120,508,775	(9,986,376)	110,522,399	—
Riva Terra II (aka Harborside)	—	1986	149	17,136,645	40,536,531	1,331,562	17,136,645	41,868,093	59,004,738	(4,516,747)	54,487,991	—
River Tower	Y	1982	323	118,669,441	98,880,559	5,781,678	118,669,441	104,662,237	223,331,678	(28,053,948)	195,277,730	—
Riverpark	Y	2009	319	14,355,000	80,894,049	625,094	14,355,000	81,519,143	95,874,143	(11,733,102)	84,141,041	—
Rivers Bend (CT)	—	1973	373	3,325,517	22,573,826	3,186,964	3,325,517	25,760,790	29,086,307	(13,537,132)	15,549,175	—
Riverside Condominiums	—	1991	92	2,300,000	7,406,730	2,467,328	2,300,000	9,874,058	12,174,058	(5,541,526)	6,632,532	—
Rolling Green (Milford)	—	1970	304	2,012,350	13,452,150	5,922,309	2,012,350	19,374,459	21,386,809	(10,707,965)	10,678,844	—
Rosecliff II	—	2005	130	4,922,840	30,202,160	477,564	4,922,840	30,679,724	35,602,564	(5,256,770)	30,345,794	—
Sabal Pointe	—	1995	276	1,951,600	17,570,508	71,440,842	1,951,600	24,711,350	26,662,950	(15,728,545)	10,934,405	—
Sage	—	2002	123	2,500,000	12,021,256	632,845	2,500,000	12,654,101	15,154,101	(4,686,644)	10,467,457	—
Sakura Crossing	Y	2009	230	14,641,990	42,858,010	445,099	14,641,990	43,303,109	57,945,099	(8,084,997)	49,860,102	—
Stovoy at Dayton Station I & II (aka Stovoy I)	—	2001	444	5,450,295	38,765,670	3,405,215	5,450,295	42,170,885	47,621,180	(17,330,767)	30,300,413	—
Stovoy at Dayton Station III (aka Stovoy III)	—	2012	168	659,165	21,274,302	79,142	659,165	21,353,444	22,012,609	(2,539,418)	19,473,191	—
Scarborough Square	—	1967	121	1,815,000	7,608,126	2,968,824	1,815,000	10,576,950	12,391,950	(6,577,786)	5,814,164	—
Seventh & James	—	1992	96	663,800	5,974,803	3,665,212	663,800	9,640,015	10,303,815	(6,286,805)	4,017,010	—
Shadow Creek	—	2000	280	6,000,000	21,719,768	2,299,111	6,000,000	24,018,879	30,018,879	(9,913,377)	20,105,502	—
Sheffield Court	—	1986	597	3,342,381	31,337,332	13,400,936	3,342,381	44,738,268	48,080,649	(29,786,965)	18,293,684	—
Sheridan Lake Club	—	2001	240	12,000,000	23,170,580	1,964,151	12,000,000	25,134,731	37,134,731	(9,437,897)	27,696,834	—
Sheridan Ocean Club Combined	—	1991	648	18,313,414	47,091,594	17,651,928	18,313,414	64,743,522	83,056,936	(32,954,888)	50,102,048	—
Skycrest	—	1999	264	10,500,000	25,574,457	2,362,878	10,500,000	27,937,335	38,497,335	(14,051,911)	24,445,424	—
SkyJark	—	1986	174	1,781,600	16,731,916	2,659,208	1,781,600	19,391,124	21,172,724	(10,873,674)	10,299,050	—
Skyline Terrace	—	1967 & 1987	138	16,836,000	35,414,000	4,187,335	16,836,000	39,601,335	56,437,335	(8,225,224)	48,212,111	—
Skyline Towers	Y	1971	939	78,278,200	91,485,591	32,273,806	78,278,200	123,759,397	202,037,597	(58,795,726)	147,241,871	—
Souterra at Foothill Ranch	—	1997	300	7,503,400	24,048,507	2,564,362	7,503,400	26,612,869	34,116,269	(15,189,055)	18,927,214	—
South City Station (aka South San Francisco)	Y	2007	360	68,900,000	79,476,861	1,392,500	68,900,000	80,869,369	149,769,369	(9,849,234)	139,920,135	—
South Winds	—	1971	404	2,481,821	16,780,359	5,195,897	2,481,821	21,976,256	24,458,077	(12,085,135)	12,372,942	—
Southwood	—	1985	100	6,936,600	14,324,069	3,082,293	6,936,600	17,409,362	24,345,962	(10,084,791)	14,261,171	—
Springbrook Estates	—	(F)	—	18,200,000	—	—	18,200,000	—	18,200,000	—	18,200,000	—
Square One	—	2014	112	7,222,544	26,277,456	(4)	7,222,544	26,277,452	33,499,996	(93,215)	33,406,781	—
St. Andrews at Winston Park	—	1997	284	5,680,000	19,812,090	5,167,806	5,680,000	24,979,896	30,659,896	(11,483,152)	19,176,744	—
Summerset Village II	—	(F)	—	260,646	—	—	260,646	—	260,646	—	260,646	—
Summit & Birch Hill	—	1967	186	1,757,438	11,748,112	3,477,936	1,757,438	15,226,048	16,983,486	(8,409,730)	8,573,756	—
Summit at Lake Union	—	1995-1997	150	1,424,700	12,852,461	4,489,502	1,424,700	17,341,963	18,766,663	(10,565,888)	8,200,775	—
Summit at Sausalito (aka Sausalito)	—	1978	198	26,000,000	28,435,024	1,373,534	26,000,000	29,808,558	55,808,558	(4,476,616)	51,331,942	—

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Cost Capitalized
 Subsequent to
 Construction
 (Improvements, net
 of Depreciation)
 (E)

Gross Amount Carried
 at Close of
 Period 12/31/14

Initial Cost to
 Company

Description	Apartment Name	Location	Retail/ Commercial Space (C)	Date of Construction	Units (B)	Initial Cost to Company			Gross Amount Carried at Close of Period 12/31/14			Accumulated Depreciation (C)	Investment in Real Estate, Net of 12/31/14 (B)	Encumbrances
						Land	Building & Fixtures	Building & Fixtures (A)	Land	Building & Fixtures (A)	Total (B)			
Tallman	Seattle, WA	—	—	(F)	—	16,842,249	38,951,437	—	16,842,249	38,951,437	55,793,686	—	55,793,686	—
Tosman (aka Vista Montana - Residential)	San Jose, CA	—	—	(F)	—	27,709,329	91,844,910	—	27,709,329	91,844,910	119,554,239	—	119,554,239	—
Trump2 (aka 500 West 23rd Street)	New York, NY	Y	2011	111	—	58,856,293	109,788	—	58,856,293	109,788	6,036,550	—	52,929,531	—
Terraces, The	San Francisco, CA	Y	1975	117	14,087,610	16,314,151	698,702	14,087,610	17,012,853	31,100,463	(3,403,077)	—	27,697,386	—
Third Square	Cambridge, MA	Y	2008/2009	471	26,767,171	218,822,728	3,859,006	26,767,171	222,681,734	249,448,905	(46,866,757)	—	202,582,148	—
Three20	Seattle, WA	Y	2013	134	7,030,766	29,078,811	324,200	7,030,766	29,403,011	36,433,777	(1,679,563)	—	34,754,214	—
Torunga Bay	Orlando, FL	—	2004	314	6,280,000	32,121,779	1,652,231	6,280,000	33,774,010	40,054,010	(12,539,818)	—	27,514,192	—
Town Center South Commercial Tract	St. Charles, MD	—	(F)	—	—	1,500,000	5,499	—	1,500,000	5,499	—	—	1,505,499	—
Town Square at Mark Center II	Alexandria, VA	—	2001	272	15,568,464	55,029,607	674,851	15,568,464	55,704,458	71,272,922	(12,914,649)	—	58,338,273	—
Trump Place, 140 Riverside	New York, NY	Y	2003	354	103,539,100	94,082,725	4,343,151	103,539,100	98,425,876	201,964,976	(33,587,819)	—	168,377,157	—
Trump Place, 160 Riverside	New York, NY	Y	2001	455	139,933,500	190,964,745	10,315,504	139,933,500	201,280,249	341,213,749	(67,180,501)	—	274,033,248	—
Trump Place, 180 Riverside	New York, NY	Y	1998	516	144,968,250	138,346,681	8,758,301	144,968,250	147,104,982	292,073,232	(50,963,924)	—	241,109,308	—
Urbana (aka Market Street Landing)	Seattle, WA	Y	2014	287	12,542,418	74,247,060	592,913	12,542,418	74,839,973	87,382,391	(2,706,973)	—	84,675,418	—
Uwajimaya Village	Seattle, WA	—	2002	176	8,800,000	22,188,288	463,663	8,800,000	22,651,951	31,451,951	(8,690,210)	—	22,761,741	—
Vantage Pointe	San Diego, CA	Y	2009	679	9,403,960	190,596,040	6,068,618	9,403,960	196,664,658	206,068,618	(37,027,336)	—	169,041,282	—
Veebe	Redmond, WA	Y	2009	322	15,322,724	76,176,594	253,112	15,322,724	76,429,706	91,752,430	(7,951,300)	—	83,801,130	—
Verele Condominium Homes (aka Mission Verde, LLC)	San Jose, CA	—	1986	108	5,190,700	9,679,109	3,659,737	5,190,700	13,338,846	18,529,546	(8,271,659)	—	10,257,887	—
Veridian (aka Silver Spring)	Silver Spring, MD	Y	2009	457	18,539,817	130,407,365	1,187,628	18,539,817	131,594,993	150,134,810	(25,425,869)	—	124,708,941	—
Villa Solana	Laguna Hills, CA	—	1984	272	1,665,100	14,985,678	9,004,799	1,665,100	23,990,468	25,655,568	(16,477,170)	—	9,178,398	—
Village at Bear Creek	Lakewood, CO	—	1987	472	4,519,700	40,676,390	5,730,669	4,519,700	46,407,059	50,926,759	(28,337,074)	—	22,589,685	—
Village at Del Mar Heights, The (aka Del Mar Heights)	San Diego, CA	—	1986	168	15,100,000	40,859,396	252,027	15,100,000	41,111,423	56,211,423	(4,661,947)	—	51,549,476	—
Village at Howard Hughes, The (Lots 1 & 2)	Los Angeles, CA	(F)	—	—	—	43,783,485	42,858,234	—	43,783,485	86,641,719	—	—	86,641,719	—
Virginia Square	Arlington, VA	Y	2002	231	—	85,940,003	1,862,631	—	87,802,634	87,802,634	(9,021,044)	—	78,781,590	—
Vista Del Lago	Mission Viejo, CA	—	1986-1988	608	4,525,800	40,736,293	15,509,600	4,525,800	56,245,693	60,771,693	(9,353,877)	—	21,417,816	—
Walden Park	Cambridge, MA	—	1966	232	12,448,888	52,044,448	3,585,931	12,448,888	55,630,379	68,079,267	(10,279,717)	—	57,799,550	—
Waterford Place (CO)	Thornton, CO	—	1998	336	5,040,000	29,946,419	1,892,852	5,040,000	31,839,271	36,879,271	(13,850,610)	—	23,028,661	—
Watertown Square	Watertown, MA	Y	2005	134	16,800,000	34,074,056	273,661	16,800,000	34,347,717	51,147,717	(3,888,131)	—	47,259,586	—
Webster Green	Needham, MA	—	1985	77	1,418,893	9,485,006	1,311,268	1,418,893	10,796,274	12,215,167	(5,513,744)	—	6,701,423	—
Wildley Lake Club	Sumrise, FL	—	1991	304	3,648,000	17,620,879	6,006,733	3,648,000	23,627,612	27,275,612	(3,651,141)	—	13,624,471	—
West 96th	New York, NY	Y	1987	207	84,800,000	67,055,502	1,691,019	84,800,000	68,746,521	153,546,521	(10,502,306)	—	143,044,215	—
West End Apartments (aka Emerson Place/ CRP II)	Boston, MA	Y	2008	310	469,546	163,123,022	1,657,912	469,546	164,780,934	165,250,480	(58,899,184)	—	126,351,296	—
Westchester at Pavilions	Waldorf, MD	Y	2009	491	11,900,000	89,612,465	454,376	11,900,000	90,066,841	101,966,841	(8,949,050)	—	93,017,791	—
Westchester at Rockville	Rockville, MD	—	2009	192	10,600,000	44,135,207	277,296	10,600,000	44,412,503	55,012,503	(5,009,486)	—	50,003,017	—
Westmont	New York, NY	Y	1986	163	64,900,000	61,143,259	761,971	64,900,000	65,902,630	126,805,230	(7,967,408)	—	118,837,822	—
Westside	Los Angeles, CA	—	2004	204	34,200,000	56,962,630	1,269,381	34,200,000	58,232,011	92,432,011	(6,264,171)	—	86,167,840	—
Westside Villas I	Los Angeles, CA	—	1999	24	1,785,000	3,233,254	373,453	1,785,000	3,590,707	5,375,707	(1,813,481)	—	3,562,226	—
Westside Villas II	Los Angeles, CA	—	1999	23	1,955,000	3,541,435	250,691	1,955,000	3,792,126	5,747,126	(1,850,426)	—	3,896,700	—
Westside Villas III	Los Angeles, CA	—	1999	36	3,060,000	5,538,871	377,157	3,060,000	5,916,028	8,976,028	(2,880,318)	—	6,095,710	—
Westside Villas IV	Los Angeles, CA	—	1999	36	3,060,000	5,539,390	385,604	3,060,000	5,924,994	8,984,994	(2,887,551)	—	6,097,443	—
Westside Villas V	Los Angeles, CA	—	1999	60	5,100,000	9,224,485	657,592	5,100,000	9,882,077	14,823,944	(4,623,944)	—	10,158,133	—
Westside Villas VI	Los Angeles, CA	—	1989	18	1,530,000	3,023,523	318,754	1,530,000	3,342,277	4,872,277	(1,665,408)	—	3,206,869	—
Westside Villas VII	Los Angeles, CA	—	2001	53	4,505,000	10,758,900	616,684	4,505,000	11,375,584	15,880,584	(4,960,551)	—	10,920,033	—
Westwood Glen	Westwood, MA	—	1972	156	1,616,505	10,806,004	2,225,649	1,616,505	13,081,653	14,648,158	(6,710,710)	—	7,937,448	—
Windridge (CA)	Laguna Niguel, CA	—	1989	344	2,662,900	23,985,497	8,684,076	2,662,900	32,666,573	35,332,473	(21,637,211)	—	13,695,262	—
Winston, The (FL)	Pembroke Pines, FL	—	2001/2003	464	18,561,000	49,527,569	2,852,872	18,561,000	52,380,441	70,941,441	(18,475,139)	—	52,466,302	—
Wood Creek I	Pleasant Hill, CA	—	1987	256	9,729,900	23,009,768	6,555,668	9,729,900	29,565,436	39,295,336	(17,862,164)	—	21,433,172	—
Woodbridge (CT)	Newington, CT	—	1968	73	498,377	1,266,343	498,377	498,377	4,597,891	5,096,268	(2,465,999)	—	2,630,269	—
Woodlake (WA)	Kirkland, WA	—	1984	288	6,631,400	16,735,484	3,790,078	6,631,400	20,525,562	27,156,962	(12,057,883)	—	15,099,079	—

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Apartment Name	Location	Retail/ Commercial Space (G)	Date of Construction	Units (H)	Land	Building & Fixtures	Building & Fixtures	Land	Building & Fixtures (A)	Total (B)	Accumulated Depreciation (C)	Investment in Real Estate, Net at 12/31/14 (B)	Encumbrances
Woodland Park	East Palo Alto, CA	Y	1953	1,809	72,627,418	57,649,069	9,382,472	72,627,418	67,031,541	139,658,959	(24,058,784)	115,600,175	—
Managing Business Operating Partnership	Chicago, IL	—	(D)	—	—	—	103,392,322	—	103,392,322	103,392,322	(79,507,853)	23,884,469	—
Chicago, IL	Chicago, IL	—	(F)	69,217	4,798,437,902	12,737,799,082	1,002,255,162	4,798,437,902	13,740,054,244	18,538,492,146	(3,650,524,741)	14,887,967,405	—
FOR Wholly Owned Unencumbered													
FOR Wholly Owned Encumbered:													
101 West End	New York, NY	Y	2000	506	190,600,000	131,374,708	1,868,722	190,600,000	133,243,430	323,843,430	(19,903,396)	303,939,469	104,781,651
1401 Joyce on Pentagon Row	Arlington, VA	—	2004	326	9,780,000	89,668,165	793,393	9,780,000	90,461,558	100,241,558	(22,366,104)	77,875,454	57,428,472
2501 Porter	Washington, D.C.	—	1988	202	13,000,000	75,271,179	1,555,253	13,000,000	76,826,432	89,326,432	(7,789,697)	82,036,735	(L)
300 East 39th (aka East 39th)	New York, NY	Y	2001	254	48,900,000	96,174,639	868,920	48,900,000	97,043,559	145,943,559	(11,236,211)	134,707,348	59,449,107
3003 Van Ness (aka Van Ness)	Washington, D.C.	—	1970	625	56,300,000	141,191,580	2,514,645	56,300,000	143,706,225	200,066,225	(16,968,210)	183,038,015	(K)
303 East 83rd (aka Carnegie)	New York, NY	Y	1976	261	79,400,000	79,122,624	738,175	79,400,000	79,860,799	159,260,799	(10,706,970)	148,553,829	(L)
425 Broadway	Santa Monica, CA	Y	2001	101	12,600,000	34,394,772	680,943	12,600,000	35,075,715	47,675,715	(3,569,288)	44,106,427	(L)
4701 Willard	Chevy Chase, MD	Y	1966	513	76,921,130	153,947,682	20,688,968	76,921,130	174,636,650	251,557,780	(24,386,428)	227,171,352	98,427,692
55 West Fifth I & II (aka Towhouse Plaza and Gardens)	San Mateo, CA	—	1964/1972	241	21,041,710	71,931,323	8,114,511	21,041,710	80,045,834	101,087,544	(9,767,221)	91,320,323	29,128,487
77 Park Avenue (aka Hoboken)	Hoboken, NJ	Y	2000	301	27,900,000	168,992,440	1,559,417	27,900,000	170,551,857	198,451,857	(16,271,604)	182,180,253	(K)
800 Sixth Ave (aka Chelsea)	New York, NY	Y	2003	266	59,900,000	155,861,605	218,240	59,900,000	156,079,845	215,979,845	(16,645,847)	199,333,998	76,680,282
929 House	Cambridge, MA	Y	1975	127	3,252,993	21,745,595	5,861,409	3,252,993	27,607,004	30,859,997	(3,677,315)	17,182,682	1,784,337
Academy Village	North Hollywood, CA	—	2002	248	25,000,000	23,593,194	7,244,947	25,000,000	30,838,141	55,838,141	(14,131,888)	41,706,253	20,000,000
Acappella	Pasadena, CA	Y	2003	143	5,839,548	29,360,452	902,132	5,839,548	30,262,584	36,102,132	(6,456,855)	29,645,277	19,842,607
Acion Courtyard	Berkeley, CA	Y	2002	71	5,550,000	15,785,509	174,547	5,550,000	15,960,056	16,443,376	(5,066,680)	16,443,376	9,920,000
Alborada	Fremont, CA	—	1999	442	24,310,000	59,214,129	3,040,631	24,310,000	62,254,760	86,564,760	(31,791,543)	54,773,217	(I)
Alycove	Seattle, WA	Y	2004	161	11,379,497	49,360,503	(9)	11,379,497	49,360,494	60,739,991	—	60,739,991	28,910,000
Archels, The	Stunysvale, CA	—	1974	410	26,650,000	62,850,000	851,025	26,650,000	63,701,025	90,351,025	(2,837,616)	77,513,409	(J)
Arch Building	Berkeley, CA	Y	2002	21	1,642,000	9,152,518	260,646	1,642,000	9,413,164	11,055,164	(2,729,697)	8,325,467	3,200,000
Arison Square	Northridge, CA	—	2002	140	7,000,000	20,537,359	1,064,325	7,000,000	21,601,684	28,061,684	(9,217,575)	19,384,109	22,779,715
Avanti	Anaheim, CA	—	1987	162	12,960,000	18,497,683	1,314,548	12,960,000	19,812,231	32,772,231	(7,174,217)	25,598,014	18,169,458
Avenir	Boston, MA	Y	2009	241	—	114,321,619	551,758	—	114,873,377	114,873,377	(2,259,457)	102,613,920	94,465,696
Bachmeier Building	Berkeley, CA	Y	2004	44	3,439,000	13,866,379	124,166	3,439,000	13,990,545	17,429,545	(4,228,536)	13,201,009	8,385,000
Bella Vista I, II, III Combined	Woodland Hills, CA	—	2003-2007	579	31,682,754	121,095,786	2,885,108	31,682,754	123,980,894	155,663,648	(40,957,341)	114,706,307	58,055,099
Berkeleyan	Berkeley, CA	Y	1998	56	4,377,000	16,022,110	321,597	4,377,000	16,343,707	20,720,707	(5,080,620)	15,640,087	8,290,000
Calvert Woodley	Washington, D.C.	—	1962	136	12,600,000	43,527,379	733,195	12,600,000	44,260,574	56,860,574	(5,010,638)	51,849,936	(L)
Canterbury	Germentown, MD	—	1986	544	2,781,300	32,942,531	15,098,222	2,781,300	48,040,753	50,822,053	(33,408,506)	17,413,547	31,680,000
Carnel Terrace	San Diego, CA	—	1988-1989	384	2,288,300	20,596,281	10,568,110	2,288,300	31,164,391	33,452,691	(22,658,333)	10,794,358	9,270,000
Chelsea Square	Redmond, WA	—	1991	113	3,397,100	9,289,074	1,788,938	3,397,100	11,078,012	14,475,112	(6,337,147)	8,137,965	—
City Suites	Santa Monica, CA	—	1978	70	9,000,000	16,930,326	123,388	9,000,000	17,073,714	26,073,714	(1,867,465)	24,206,249	(L)
CityView at Longwood	Boston, MA	—	1970	295	14,704,898	79,195,102	9,272,973	14,704,898	88,468,075	103,172,973	(17,874,351)	85,298,622	23,780,076
Clarendon, The	Arlington, VA	Y	2005	292	30,400,340	103,824,660	1,980,446	30,400,340	105,805,106	136,205,446	(18,582,643)	117,622,803	40,376,421
Cleveland House	Washington, D.C.	—	1953	214	18,300,000	66,392,414	1,085,128	18,300,000	67,477,542	85,777,542	(7,336,935)	78,440,607	(L)
Columbia Crossing	Arlington, VA	—	1991	247	23,500,000	53,045,073	1,524,626	23,500,000	54,569,699	78,069,699	(6,390,633)	71,679,046	(L)
Connecticut Heights	Washington, D.C.	—	1974	518	27,600,000	114,002,295	523,868	27,600,000	114,526,163	142,126,163	(12,120,961)	130,005,202	(K)
Deerwood (SD)	San Diego, CA	—	1990	316	2,082,095	18,739,815	14,095,827	2,082,095	32,835,642	34,917,737	(23,757,806)	11,159,931	(J)
Del Mar Ridge	San Diego, CA	—	1998	181	7,801,824	36,948,176	3,108,004	7,801,824	40,056,180	47,858,004	(10,328,077)	37,529,927	23,789,381
Esencia at Santa Clara (aka Santa Clara)	Santa Clara, CA	—	2000	450	—	123,759,804	526,676	—	124,286,480	124,286,480	(13,537,262)	110,749,218	(L)
Fairhase	Fairfax, VA	—	2007	392	23,500,000	87,722,321	2,69,692	23,500,000	87,992,013	111,492,013	(9,395,216)	102,096,797	(L)
Fairfield	Stamford, CT	Y	1996	263	6,510,200	39,690,120	6,459,297	6,510,200	46,149,417	52,659,617	(27,466,826)	25,192,791	34,595,000
Five Arts Building	Berkeley, CA	Y	2004	100	7,817,000	26,462,772	302,689	7,817,000	26,765,461	34,582,461	(8,237,485)	26,344,976	16,215,000
Flats at DuPont Circle	Washington, D.C.	—	1967	306	35,200,000	108,768,198	504,057	35,200,000	109,272,255	144,472,255	(11,204,638)	133,267,617	(L)
Gala Building	Berkeley, CA	Y	2000	91	7,113,000	25,623,826	225,339	7,113,000	25,849,165	32,962,165	(7,962,885)	24,999,280	14,630,000

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Description	Apartment Name	Location	Retail/ Commercial Space (G)	Date of Construction	Units (H)	Initial Cost to Company			Gross Amount Carried at Close of Period 12/31/14			Accumulated Depreciation (C)	Investment in Real Estate, Net at 12/31/14 (B)	Encumbrances
						Land	Building & Fixtures	Building & Fixtures	Land	Building & Fixtures (A)	Total (B)			
Gateway at Maiden Center	Gaythersburg Station	Gaithersburg, MD	Y	2013	389	17,500,000	74,556,144	231,854	17,500,000	74,787,998	92,287,998	(6,934,203)	85,353,795	98,884,291
Glo		Malden, MA	Y	1988	203	9,209,780	25,722,666	12,495,969	9,209,780	38,218,635	47,428,415	(17,530,227)	29,898,188	14,970,000
Hawthay		Los Angeles, CA	Y	2008	201	16,047,023	48,650,963	394,064	16,047,023	49,045,027	65,092,050	(8,010,461)	57,081,589	31,938,525
Heights on Capitol Hill		Long Beach, CA	—	1987	385	2,512,500	22,611,912	7,849,296	2,512,500	30,461,208	32,973,708	(20,670,436)	12,303,272	46,517,800
Horiconfield		Seattle, WA	Y	2006	104	5,425,000	21,138,028	265,813	5,425,000	21,403,841	26,828,841	(6,924,808)	19,904,033	28,180,585
Irvine Wood		Kirkland, WA	—	1990	202	9,245,000	27,017,749	2,262,931	9,245,000	29,280,680	38,523,680	(9,728,197)	28,792,483	(0)
KeVn Court (aka Alta Pacific)		Bohelt, WA	—	2000	144	2,732,800	13,888,282	751,887	2,732,800	14,640,169	17,372,969	(5,844,211)	11,528,758	8,020,000
La Terrazza at Colma Station		Irvine, CA	—	2008	132	10,752,145	34,649,929	248,840	10,752,145	34,898,769	45,650,914	(8,359,653)	37,291,261	26,495,000
Laguna Clara		Colma, CA	Y	2005	153	—	41,251,044	642,535	—	41,893,579	41,893,579	(12,830,190)	29,063,389	25,175,000
Liberty Park		Santa Clara, CA	—	1972	264	13,642,420	29,707,475	4,256,707	13,642,420	33,964,182	47,606,602	(14,568,252)	33,038,350	(0)
Lindley Apartments		Braintree, MA	—	2000	202	5,977,504	26,749,111	3,730,323	5,977,504	30,479,434	36,456,938	(13,021,186)	23,435,752	24,880,280
Longview Place		Arlington, VA	Y	2008	235	16,382,822	83,817,078	1,124,478	16,382,822	84,941,556	101,324,378	(17,478,810)	83,845,568	46,865,218
Marka		Encino, CA	—	2004	129	5,805,000	25,705,000	681,636	5,805,000	26,386,636	32,191,636	(5,246,707)	26,944,929	20,382,643
Metro on First		Waltham, MA	—	2004	348	20,880,000	90,255,509	3,770,380	20,880,000	94,025,889	114,905,889	(31,602,144)	83,303,745	60,073,423
Midtown 24		Englewood, CO	Y	2006	229	13,740,000	40,757,301	1,480,272	13,740,000	42,237,573	55,977,573	(13,620,631)	42,356,942	(0)
Mill Creek		Seattle, WA	Y	1987	616	4,928,500	44,622,314	11,548,101	4,928,500	56,170,415	61,098,915	(34,206,804)	26,892,111	19,195,000
Monte Viejo		Seattle, WA	Y	2002	102	8,540,000	12,209,981	452,229	8,540,000	12,662,210	21,202,210	(4,480,929)	16,721,281	22,843,410
Monterra (CA)		Plantation, FL	Y	2010	247	10,129,900	58,770,100	1,401,853	10,129,900	60,171,953	70,301,853	(10,913,036)	59,388,817	(0)
Mosaic at Metro		Milpitas, CA	Y	1991	516	12,858,693	57,168,503	5,442,026	12,858,693	62,610,529	75,469,222	(25,958,217)	49,511,005	69,312,259
North Pier at Harborside		Phoenix, AZ	—	2004	480	12,700,000	45,926,784	1,356,649	12,700,000	47,283,433	59,983,433	(18,448,547)	41,534,886	38,998,007
Northpark		San Diego, CA	—	1990	272	8,160,000	29,360,938	7,349,217	8,160,000	36,710,155	44,770,155	(20,207,547)	24,562,608	(0)
Oak Mill II		Hyattsville, MD	—	2009	260	—	59,580,898	396,392	—	59,977,290	59,977,290	(13,426,350)	46,550,940	43,349,098
Olympus Towers		Davis, FL	—	1999	316	15,800,000	46,142,895	2,112,295	15,800,000	48,255,190	64,706,894	(17,348,256)	46,706,940	(0)
Park Place at San Mateo (aka San Mateo)		Jersey City, NJ	—	2003	297	4,000,159	94,290,590	2,508,073	4,000,159	96,798,663	100,798,822	(35,934,228)	64,864,594	(0)
Providence		Burlingame, CA	—	1972	510	38,697,000	77,477,449	11,535,799	38,697,000	89,013,248	127,620,248	(21,086,248)	106,534,000	62,833,873
Reserve at Eisenhower, The		Germentown, MD	—	1985	192	854,133	10,233,947	6,614,557	854,133	16,848,504	17,702,637	(11,687,281)	6,045,356	9,600,000
Reserve at Empire Lakes		Santa Clarita, CA	—	2000	520	23,400,000	61,020,438	4,140,268	23,400,000	65,160,706	88,560,706	(27,139,584)	61,421,122	37,159,525
Reserve at Fairfax Corner		Seattle, WA	Y	2000	328	14,752,034	73,335,425	5,446,206	14,752,034	78,781,631	93,533,665	(30,519,078)	63,014,587	49,875,780
Reserve at Potomac Yard		San Mateo, CA	Y	2001	575	71,900,000	211,907,141	2,736,590	71,900,000	214,643,731	286,543,731	(22,552,999)	263,990,732	(0)
Rianna II		Bohelt, WA	—	2000	200	3,573,621	19,055,505	908,245	3,573,621	19,963,750	23,537,371	(8,000,429)	15,476,942	(0)
Rockingham Glen		Arlington, VA	Y	2003	252	10,500,000	52,812,935	3,852,271	10,500,000	56,665,266	67,165,266	(22,423,199)	44,742,067	(0)
Roosters		Alexandria, VA	—	2002	226	6,500,000	34,585,060	1,407,205	6,500,000	35,992,265	42,492,265	(15,227,463)	27,264,802	(0)
Skyview		Rancho Cucamonga, CA	—	2005	467	16,345,000	73,080,670	2,097,816	16,345,000	75,178,486	91,523,486	(25,847,398)	65,676,088	(0)
SoMa Square Apartments (aka South Market)		Fairfax, VA	—	2002	652	15,804,057	63,129,050	6,733,306	15,804,057	69,862,356	85,666,413	(29,870,640)	55,795,773	84,778,876
Stoneway (CO)		Alexandria, VA	—	2001	588	11,918,917	68,862,641	6,341,718	11,918,917	75,204,359	87,123,276	(28,902,316)	58,220,960	66,470,000
Stonestone Ridge		Mill Creek, WA	—	2001	389	10,369,400	41,172,081	2,404,316	10,369,400	43,576,397	53,945,797	(17,140,399)	36,805,398	29,160,000
Summerset Village		Seattle, WA	Y	2002	78	2,161,840	14,433,614	219,336	2,161,840	14,652,950	16,814,790	(3,719,806)	13,094,984	9,664,461
Talleyrand		West Roxbury, MA	—	1974	143	1,124,217	7,515,160	2,127,798	1,124,217	10,767,175	(5,189,711)	(5,189,711)	5,577,464	732,326
Terestina		Lake Forest, CA	—	1988	356	8,900,000	24,083,024	6,513,124	8,900,000	30,596,148	39,496,148	(16,196,382)	23,299,766	38,440,808
Toscana		Rancho Santa Margarita, CA	—	1999	260	3,380,000	21,952,863	2,762,747	3,380,000	24,715,610	28,095,610	(13,314,866)	14,780,744	30,889,928
		San Francisco, CA	Y	1986	410	79,900,000	177,316,977	2,711,818	79,900,000	180,028,795	259,928,795	(19,032,108)	240,896,687	(0)
		Broomfield, CO	—	2003	350	3,208,246	8,750,375	3,208,246	3,208,246	36,158,621	44,908,621	(13,931,379)	30,977,242	(0)
		Date City, VA	—	1985	264	8,000,000	24,147,091	5,813,599	8,000,000	29,960,690	37,960,690	(13,117,254)	24,843,436	13,414,254
		Chatsworth, CA	—	1985	280	2,629,804	23,670,889	6,735,540	2,629,804	30,406,529	33,036,333	(18,638,374)	14,397,959	38,039,912
		Tarrytown, NY	—	1997-1998	300	12,000,000	49,838,160	4,373,570	12,000,000	54,211,730	66,211,730	(25,824,997)	40,386,733	35,000,000
		Chula Vista, CA	—	2000	440	28,600,000	61,916,670	2,524,216	28,600,000	64,440,886	93,040,886	(23,028,983)	70,011,903	41,153,983
		Irvine, CA	—	1991/1993	563	39,410,000	50,806,072	8,065,576	39,410,000	58,871,648	98,281,648	(30,358,453)	67,923,195	71,243,194

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Apartment Name	Location	Retail/ Commercial Space (G)	Date of Construction	Units (H)	Initial Cost to Company			Gross Amount Carried at Close of Period 12/31/14			Investment in Real Estate, Net at 12/31/14 (B)	Encumbrances	
					Land	Building & Fixtures	Building & Fixtures (E)	Land	Building & Fixtures (A)	Accumulated Depreciation (C)			
Tourist Building	Berkeley, CA	Y	2004	35	2,736,000	7,810,027	173,049	2,736,000	7,983,076	(2,537,090)	10,719,076	8,181,986	5,050,000
Town Square at Mark Center I (aka Millbrook I)	Alexandria, VA	—	1996	406	24,360,000	86,178,714	3,101,186	24,360,000	89,279,900	(31,779,511)	113,639,900	81,860,389	77,353,222
Uptown Square	Denver, CO	Y	1999/2001	696	17,492,000	100,696,541	4,323,125	17,492,000	105,019,666	(38,387,874)	122,511,666	84,123,792	99,190,116
Versailles	Woodland Hills, CA	—	1991	253	12,650,000	33,656,292	5,439,447	12,650,000	39,095,739	(16,887,476)	51,745,739	34,858,262	30,372,953
Versailles (K-Town)	Los Angeles, CA	—	2008	225	10,590,975	44,409,025	1,089,480	10,590,975	45,498,505	(10,851,277)	56,089,480	45,238,203	29,826,475
Victor on Venice	Los Angeles, CA	Y	2006	115	10,350,000	35,433,437	493,945	10,350,000	35,927,382	(11,164,686)	46,272,382	35,112,696	(U)
Vintage	Ontario, CA	—	2005-2007	300	7,059,230	47,677,762	418,205	7,059,230	48,095,967	(15,673,129)	55,155,197	39,482,068	35,000,000
Vintage at 425 Broadway (aka Promenade)	Santa Monica, CA	Y	1994/2001	58	9,000,000	13,961,523	354,858	9,000,000	14,316,381	(1,915,005)	23,316,381	21,401,376	(L)
Vista on Courthouse	Arlington, VA	Y	2008	220	15,550,260	69,449,740	1,100,172	15,550,260	70,549,912	(16,370,415)	86,100,172	69,729,757	31,380,000
Water Park Towers	Arlington, VA	—	1989	362	34,400,000	108,485,859	3,570,221	34,400,000	112,056,080	(12,141,171)	146,456,080	134,314,909	(K)
West 5th	New York, NY	Y	2001	222	60,900,000	48,193,837	320,475	60,900,000	48,514,312	(7,362,247)	109,414,312	102,052,065	46,859,227
Westgate (aka Westgate I)	Pasadena, CA	—	2010	480	22,898,848	133,553,692	348,871	22,898,848	133,902,563	(18,556,819)	156,801,411	138,244,592	96,935,000
Woodleaf	Campbell, CA	—	1984	178	8,550,600	16,988,183	4,312,027	8,550,600	21,300,210	(11,452,912)	29,850,810	17,887,898	17,858,854
Portfolio/Entity Encumbrances (I)													2,099,338,962
EQP Wholly Owned Encumbered				29,923	1,889,558,099	5,894,004,795	330,213,229	1,889,558,099	6,224,218,024	(1,587,799,207)	8,113,776,123	6,525,976,916	4,726,035,749
EQP Partially Owned Unencumbered:													
2300 Elliott	Seattle, WA	—	1992	92	796,800	7,173,725	6,244,167	796,800	13,417,892	(9,635,532)	14,214,692	4,579,160	—
400 Park Avenue South (Toil)	New York, NY	—	(F)	—	58,090,357	55,679,496	—	58,090,357	55,679,496	—	113,769,853	—	—
Canyon Ridge	San Diego, CA	—	1989	162	4,869,448	11,955,064	2,794,600	4,869,448	14,749,664	(8,662,269)	19,619,112	10,566,843	—
Country Oaks	Agoura Hills, CA	—	1985	256	6,105,000	29,561,865	4,053,877	6,105,000	33,615,742	(15,662,969)	39,720,742	24,057,773	—
Fox Ridge	Englewood, CO	—	1984	300	2,490,000	17,522,114	4,601,407	2,490,000	22,123,521	(11,718,055)	12,995,466	12,995,466	—
Montera in Mill Creek	Mill Creek, WA	—	2003	139	2,800,000	13,255,123	670,037	2,800,000	13,925,160	(5,104,802)	16,725,160	11,620,358	—
Prism at Park Avenue South (aka 400 Park Avenue South (EQP))	New York, NY	Y	(F)	—	76,292,169	150,666,648	11,603	76,292,169	150,678,251	—	226,970,420	—	—
Styhorse at Arrowhead Ranch	Glendale, AZ	—	1998	136	4,400,000	12,968,002	443,437	4,400,000	13,411,439	(4,853,154)	17,811,439	12,958,285	—
Via Ventura (CA) (aka Ventura)	Ventura, CA	—	2002	192	8,600,000	44,308,202	406,230	8,600,000	44,714,432	(5,214,735)	53,314,432	48,099,697	—
Wood Creek II (aka Willow Brook (CA))	Pleasant Hill, CA	—	1985	228	5,055,000	38,388,672	4,889,178	5,055,000	43,277,850	(16,682,842)	48,332,850	31,650,008	—
EQP Partially Owned Unencumbered				1,505	169,498,774	381,478,911	24,114,536	169,498,774	405,593,447	(77,534,358)	575,092,221	497,557,863	—
EQP Partially Owned Encumbered:													
Bellevue Meadows	Bellevue, WA	Y	1983	180	4,507,100	12,574,814	4,524,770	4,507,100	17,099,584	(10,473,761)	21,606,684	11,132,923	16,538,000
Canyon Creek (CA)	San Ramon, CA	—	1984	268	5,425,000	18,812,121	6,427,590	5,425,000	25,239,711	(12,764,001)	30,664,711	17,900,710	28,200,000
Harrison Square (aka Elliot Bay)	Seattle, WA	Y	1992	166	7,600,000	35,844,345	3,159,773	7,600,000	39,004,118	(46,604,118)	46,604,118	42,766,393	(K)
Isle at Arrowhead Ranch	Glendale, AZ	—	1996	256	1,650,237	19,593,123	2,216,333	1,650,237	21,809,456	(15,005,000)	23,459,693	10,454,693	17,700,000
Lantern Cove	Foster City, CA	—	1985	232	6,945,000	23,064,976	5,705,946	6,945,000	28,770,922	(13,736,832)	35,715,922	21,979,090	36,455,000
Rosecliff	Quincy, MA	—	1990	156	5,460,000	15,721,570	2,561,718	5,460,000	18,283,288	(9,854,030)	23,743,288	13,889,258	17,400,000
Schooner Bay I	Foster City, CA	—	1985	168	5,345,000	20,390,618	4,756,784	5,345,000	25,147,402	(12,000,181)	30,492,402	18,492,221	28,870,000
Schooner Bay II	Foster City, CA	—	1985	144	4,550,000	18,064,764	4,275,408	4,550,000	22,340,172	(10,806,797)	26,890,172	16,083,375	26,175,000
Surrey Downs	Bellevue, WA	—	1986	122	3,057,100	7,848,618	2,407,669	3,057,100	10,256,287	(6,009,471)	13,313,387	7,303,916	9,829,000
Virgil Square	Los Angeles, CA	—	1979	142	5,500,000	15,216,613	2,175,257	5,500,000	17,391,870	(6,559,144)	22,891,870	16,332,726	9,900,000
Wisconsin Place	Chevy Chase, MD	—	2009	432	—	172,089,355	550,832	—	172,640,187	(17,900,087)	154,740,100	144,571,681	24,840,581
Portfolio/Entity Encumbrances (I)				2,266	50,039,437	359,220,917	38,762,080	50,039,437	397,982,997	(116,947,029)	448,022,434	331,075,405	360,479,262
EQP Partially Owned Encumbered													
Total Consolidated Investment in Real Estate				102,911	\$ 6,907,534,212	\$ 19,372,503,705	\$ 1,395,345,007	\$ 6,907,534,212	\$ 20,767,848,712	\$ 27,675,382,924	\$ 22,242,572,589	\$ 5,086,515,011	

(1) See attached Encumbrances Reconciliation

EQUITY RESIDENTIAL
ERP OPERATING LIMITED PARTNERSHIP
Schedule III - Real Estate and Accumulated Depreciation
December 31, 2014

NOTES:

- (A) The balance of furniture & fixtures included in the total investment in real estate amount was \$1,365,276,528 as of December 31, 2014.
- (B) The cost, net of accumulated depreciation, for Federal Income Tax purposes as of December 31, 2014 was approximately \$16.7 billion.
- (C) The life to compute depreciation for building is 30 years, for building improvements ranges from 5 to 15 years, for furniture & fixtures and replacements is 5 to 10 years, and for lease intangibles is the average remaining term of each respective lease.
- (D) This asset consists of various acquisition dates and largely represents furniture, fixtures and equipment, leasehold improvements and capitalized software costs owned by the Management Business, which are generally depreciated over periods ranging from 3 to 7 years.
- (E) Primarily represents capital expenditures for major maintenance and replacements incurred subsequent to each property's acquisition date.
- (F) Represents land and/or construction-in-progress on projects either held for future development or projects currently under development.
- (G) A portion of these properties includes and/or will include retail/commercial space.
- (H) Total properties and units exclude three unconsolidated properties containing 1,281 apartment units and two Military Housing properties containing 5,033 units.
- (I) through (L) See Encumbrances Reconciliation schedule.
- (M) Boot Property for Bond Partnership mortgage pool.

Corporate Data

Board of Trustees

Samuel Zell^{5,6}

Chairman of the Board, Equity Residential
Chairman of the Board,
Equity Group Investments, LLC

Gerald A. Spector²

Vice Chairman of the Board, Equity Residential

David J. Neithercut^{5,6}

President and Chief Executive Officer
Equity Residential

John W. Alexander^{3,4}

President, Mallard Creek Capital Partners, Inc.

Charles L. Atwood^{1,2,4,5}

Former Vice Chairman, Caesars Entertainment
Corporation

Linda Walker Bynoe²

President and Chief Executive Officer, Telemat Ltd.

Mary Kay Haben^{3,4}

Former President-North America
William Wrigley Jr. Company

Bradley A. Keywell³

Managing Partner, Lightbank

John E. Neal^{2,5}

Partner, Linden LLC

Mark S. Shapiro^{3,4}

Chief Content Officer, IMG

Stephen E. Sterrett²

Former Chief Financial Officer, Simon Property
Group, Inc.

B. Joseph White^{3,4}

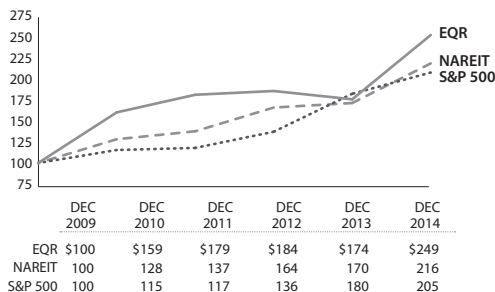
President Emeritus and James F. Towe Professor
of Business and Leadership, the University of
Illinois

1 Lead Trustee, 2 Audit Committee, 3 Compensation
Committee, 4 Corporate Governance Committee,
5 Executive Committee, 6 Pricing Committee

Total Shareholder Returns

Performance Graph 2010-2014

The following graph compares our shareholder return (assuming reinvestment of dividends) since December 31, 2009 with the S&P 500 Index and the index of REITs prepared by NAREIT. The graph assumes an investment of \$100 in Equity Residential and the two indexes on December 31, 2009. The NAREIT index includes all tax-qualified REITs listed on the NYSE, the American Stock Exchange and the Nasdaq Stock Market.



Corporate Office

Equity Residential
Two North Riverside Plaza, Suite 400
Chicago, Illinois 60606-2609
Phone: 312.474.1300
www.equityapartments.com

Our Guidelines on Governance, Code of Ethics and Business Conduct and Committee Charters are available in the Investor section of our website at www.equityapartments.com/corporate.

Executive Officers

David J. Neithercut
President and Chief Executive Officer

Barry S. Altshuler
Executive Vice President-Investments

Alexander Brackenridge
Executive Vice President-Investments

Alan W. George
Executive Vice President and
Chief Investment Officer

Mark J. Parrell
Executive Vice President and
Chief Financial Officer

John Powers
Executive Vice President-Human Resources

David S. Santee
Executive Vice President and
Chief Operating Officer

Bruce C. Strohm
Executive Vice President and General Counsel

Mark N. Tennison
Executive Vice President-Development

Auditor

Ernst & Young LLP
Chicago, Illinois

Transfer Agent

To keep securities information up-to-date and to ensure that holders of Equity Residential securities receive financial information as soon as possible after mailing, please advise the transfer agent of your new address or change of name. Write to them directly at the following address:

Computershare Trust Company, N.A.
P.O. Box 30170
College Station, TX 77842-3170
Or call, 800.733.5001
www.computershare.com

Shareholders

The number of record holders of Equity Residential common shares as of February 20, 2015 was approximately 2,700. The number of outstanding common shares as of February 20, 2015 was 363,798,297.

Form 10-K and Other Reports

Requests for Equity Residential's Form 10-K filed with the Securities and Exchange Commission (SEC) and any other inquiries from individuals and institutional investors should be directed to:

Martin J. McKenna
First Vice President-Investor and Public Relations
Equity Residential
Two North Riverside Plaza, Suite 400
Chicago, Illinois 60606-2609
Phone: 888.879.6356
Email: InvestorRelations@eqr.com

The SEC also maintains a website that contains reports, proxy information and statements, and other information regarding registrants who file electronically with the SEC. The website address is: www.sec.gov.

Common Share Market Prices and Dividends

Equity Residential's common shares are listed on the New York Stock Exchange (NYSE), ticker symbol EQR. The high, low and closing sales prices and the distributions declared for the past two years were as follows:

2014	High	Low	Close	Dividend Declared
Fourth Quarter	\$74.72	\$61.47	\$71.84	\$0.5000
Third Quarter	\$67.91	\$60.44	\$61.58	\$0.5000
Second Quarter	\$63.54	\$57.19	\$63.00	\$0.5000
First Quarter	\$59.41	\$51.55	\$57.99	\$0.5000

2013	High	Low	Close	Dividend Declared
Fourth Quarter	\$56.06	\$50.08	\$51.87	\$0.6500
Third Quarter	\$59.40	\$50.24	\$53.57	\$0.4000
Second Quarter	\$60.97	\$52.71	\$58.06	\$0.4000
First Quarter	\$58.81	\$53.64	\$55.06	\$0.4000

Distribution Reinvestment Plan

Equity Residential offers a Distribution Reinvestment Plan. For an information packet, including the plan prospectus and enrollment form, please call the Plan Administrator, Computershare, at 800.733.5001.

Equity Residential

Two North Riverside Plaza, Suite 400
Chicago, IL 60606-2609

www.equityapartments.com