



**Atrion Corporation**


**ATRI NASDAQ**

**Medical Equipment / Supplies / Distribution**

Market Capitalization USD:

**\$419.78 mm**

**CONCERN LEVEL: LOW**

- 1 The CEO's total remuneration is within the typical market range for the relevant industry and market cap.
- 2 The ratio between the CEO's pay and the median pay of the other named executive officers is 3X or less.
- 3 The CEO's annual cash incentives rose or fell in line with annual performance.
- 4 The CEO received no more than one annual cash bonus this fiscal year.
- 5 The CEO's equity remuneration reflected the company's share price movement over the last five years.
- 6 The company only pays long-term incentives to the CEO for above median performance against a peer group.
- 7 The company's dilution from equity incentives is 10 percent or less.
- 8 Unvested equity lapses when the CEO's employment is terminated. 
- 9 The CEO's potential cash severance payment is capped at two times annual cash remuneration.
- 10 The accrued benefits of the CEO's post-retirement income are within the typical market range for the relevant market cap bracket.

**CEO: David A. Battat**

**Age: 41**

**CEO Since: 2011**

	2009	2010	2011
<b>Base Salary</b>	\$500,000	\$500,000	\$328,750
<b>Discretionary Bonus</b>	\$0	\$0	\$0
<b>Annual Cash Incentive</b>	\$235,494	\$417,128	\$750,000
<b>Benefits and Perquisites</b>	\$13,871	\$34,933	\$11,381
<b>TOTAL ANNUAL COMPENSATION</b>	<b>\$749,365</b>	<b>\$952,061</b>	<b>\$1,090,131</b>
<b>Increase in Post-Retirement Benefits</b>	\$3,772	\$0	\$0
<b>Stock Option Awards</b>	\$0	\$0	\$0
<b>Stock Awards</b>	\$0	\$0	\$0
<b>TOTAL COMPENSATION</b>	<b>\$753,137</b>	<b>\$952,061</b>	<b>\$1,090,131</b>
<b>Median of Other Named Executive Officers Total Compensation</b>	\$462,521	\$591,407	\$1,897,565
<b>Value Realized on Exercise of Stock Option</b>	\$0	\$2,249,000	\$0
<b>Value Realized on Vesting of Stock</b>	\$195,083	\$217,215	\$167,925
<b>TOTAL REALIZED EQUITY COMPENSATION</b>	<b>\$195,083</b>	<b>\$2,466,215</b>	<b>\$167,925</b>

**Proxy Date:** 5 Apr 2012

**Annual Meeting Date:** 18 May 2012

**Equity Reserves:** 8.23%

**Stock Option Run Rate:** 0.41%

# Atrion Corporation

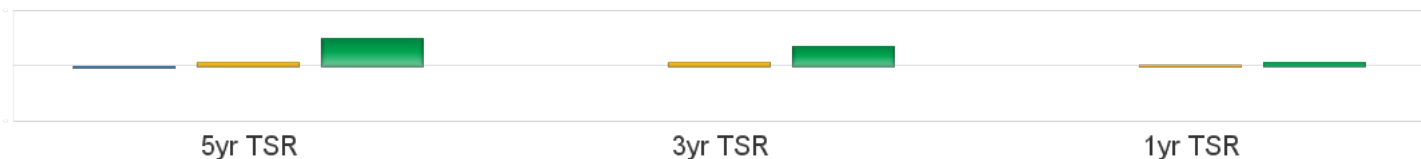
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## Performance Comparison

■ S&P500 ■ Industry ■ ATRI



## Peer Comparisons (TRBC) =Medical Equipment / Supplies / Distribution

### Total Summary CEO Compensation

Ticker	Company Name	2009	2010	2011	Market Cap
<b>ATRI</b>	<b>Atrion Corporation</b>	<b>\$753,137</b>	<b>\$952,061</b>	<b>\$1,090,131</b>	<b>\$419,775,817</b>
WST	West Pharmaceutical Services, Inc.	\$3,728,907	\$4,945,985	\$4,547,222	\$1,249,265,925
ALGN	Align Technology, Inc.	\$2,105,743	\$4,041,942		\$1,190,506,071
PSSI	PSS World Medical	\$2,639,764	\$5,869,355		\$1,049,720,289
IART	Integra LifeSciences Holdings Corporation	\$4,813,467	\$6,185,442	\$11,475,099	\$984,303,228
NEOG	Neogen Corporation	\$647,705	\$960,547		\$809,982,519
DXCM	DexCom, Inc.	\$654,620	\$2,246,604		\$808,000,740

To insure consistency, peer comparisons are based on a combination of TRBC Industry and Sector classifications and company market caps. Missing peer pay figures for 2011 are due to differences in company filing schedules.

### Pay Peer Group

NA

### Performance Peer Group

NA

## COMPENSATION COMMITTEE MEMBERS

Director	Membership	Age	Gender	Tenure	Independence
Hugh J. Morgan	Chairman	83	Male	24	Outside Related
John P. Stupp	Member	62	Male	27	Outside Related
Ronald N. Spauldina	Member	48	Male	6	Outside

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